Brian Dudley

Private Wealth Manager

I began my career in Wealth Management in 1994 in the United Kingdom. Over the years, I have worked both in the UK and internationally, spending much of my time in Southeast Asia.

I am qualified to Diploma level through the UK's Chartered Insurance Institute (CII) and am an active member of the UK's Personal Finance Society (PFS). I also hold the London Institute of Banking & Finance (LIBF) Certificate in Mortgage Advice & Practice, as well as additional financial qualifications through the Singapore College of Insurance (SCI). Currently, I hold thirteen qualifications and certifications from these institutions.

During my time in the UK, I held the position of pension specialist, which is reserved for advisers with the advanced pension qualification, enabling them to provide specialised pension advice.

Another area of expertise in which I am qualified to advise is UK inheritance tax and intergenerational succession planning. I previously worked for a large national solicitors' practice, where I headed the estate planning, trust planning, and wealth management team in their Pall Mall, London office.

In my wealth management career, I have advised both high-net-worth individuals and businesses. My experience spans a FTSE 100 bank, the British Medical Association, where I provided specialised advice to doctors, as well as employee benefits and boutique specialist wealth management firms. Over 30 years, I have gained valuable experience in various aspects of the profession.

Before moving to Malaysia, I spent three years in Singapore advising on specialist wealth management and pension restructuring.

In 2024, I was delighted to be offered the opportunity to work with Melbourne Capital Group in Malaysia. I was drawn to Melbourne Capital Group as they uphold the highest professional standards and integrity, aligning perfectly with my own commitment to client-focused wealth management.

Personally, as a family man, I spend most of my spare time with my family. We enjoy travelling and love exploring the region whenever we get the chance.

Contact Details

+6016 220 4570
Briandudley@melbournecapitalgroup.com

Brian Dudley

My Qualifications and Experience

I am an active Qualified Member of Chartered Insurance Institute in Personal Finance Society.

These are additional certificates and qualifications I hold from the Chartered Insurance Institute of the United Kingdom:

- Diploma in Financial Planning from Chartered Insurance Institute (CII) UK.
- CII Advanced (Level 6) exam – G10: Taxation and Trusts.
- CII Advanced (Level 6) exam – G60: Pensions.

I was awarded the Certificate in Mortgage Advice & Practice by The London Institute of Banking & Finance.

I hold qualifications from the Singapore College of Insurance (SCI), having completed the regulatory requirements to provide financial advice in Singapore in 2010.

As an award-winning and Chartered Institute of Insurance (CII) International Professional Partner Firm, we are committed to upholding the highest professional standards.

Chartered Insurance Institute International Professional Partner Firm 2025

IA Best Practice Adviser Awards 2023 WINNER – EAST ASIA – BEST ADVISER FIRM

IA Best Practice Adviser Awards 2023 WINNER – EAST ASIA – EXCELLENCE IN BUSINESS STRATEGY

IA Best Practice Adviser Awards 2023 WINNER – EAST ASIA – EXCELLENCE IN PROFESSIONAL DEVELOPMENT

Who are my clients?

Hotel
- General Manager
- Senior Commercial Manager

Interior Designs and Architecture
- Business Partner

Logistic
- Director
- Manager

Media
- Associate Director of Technology
- Office Manager
- TV Sports Presenter

Oil and Energy Industry
- Mechanical Supervisor
- Oil Field Engineer
- Senior Service Engineer

Research
- Clinical Research Associate
- Deputy Director
- Head of Chemical Development
- R&D Manager
- Scientist

Software Technology
- Business Director
- Director (Healthcare)
- Chief Executive Officer
- Product Manager
- Regional Director
- Senior Director
- Senior Marketing Communications Manager
- Training Development Manager
- Vice President

Telecommunications
- Regional Project Manager
- Vice President (Sales)

Trading
- Director - Business Development
- Grain Trader
- Senior Officer

Automotive
- Extranet Planner

Banks
- Chief Financial Officer
- Director
- Head of Asia Relationship Credit Group
- Head of Compliance
- Managing Director - Head of Asia Compliance
- Vice President

Business Development and Consultancy
- Director
- Head of Crisis and Security Management
- Managing Director
- Principal Consultant
- Senior Business Analyst
- Senior Counsel (Group Legal Services)

Design and Manufacture
- General Manager
- Senior Manager

Education
- Associate Professor
- Professor
- Teacher
- Vice Principal

Engineering
- Commercial Manager
- Commercial Director
- Piping Designer
- Procurement Manager
- Project Manager
- Senior Architect
- Senior Project Engineer

Finance
- Chief Information Officer
- Financial Analyst
- Senior Manager

Freight
- Director
- General Manager
- Group Technical Director

Healthcare
- Business Director, Singapore
- Physiotherapist
- Regional Manager Consulting, Asia Pacific
- Vice President (Quality), Asia Pacific

Wholesales/Distributor
- Managing Director

Empowered by an Exceptional Team

My success is built on the expertise, dedication, and support of an exceptional team.

Kaz Nishad

As the Head of Business Development, Kazi Nishad helps to chart the strategic course of the business growth here at Melbourne Capital Group. He manages and works closely with his team to identify new opportunities for client, nurture ongoing relationships, and drive excellence.

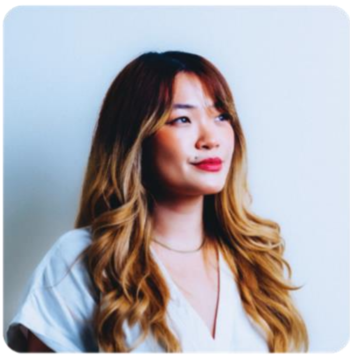
By forging strong partnerships and understanding our clients' needs, Kazi enables the team to deliver tailored solutions that not only meet but exceed expectations.

Sam Marsden

As a Senior Relationship Manager at Melbourne Capital Group, Sam Marsden has been integral in forging close ties with both individual and corporate clients across the globe. His expertise revolves around bridging the gap between specific needs and matching those needs with a variety of bespoke solutions that Melbourne Capital Group has to offer. Sam assists clients our adviser team and enhances the high-quality service we deliver.

Julian Lau

As the Client Services Operations Manager, Julian Lau has played a pivotal role in developing and refining the client onboarding and servicing experience. He coordinates closely with Private Wealth Managers and fellow team members to ensure that the requirements for each client recommendation are clearly outlined and efficiently executed. He coordinates closely with Private Wealth Managers and fellow team members to ensure that the requirements for each client recommendation are clearly outlined and efficiently executed.



Melissa Lau

As the Head of Marketing, Melissa Lau is the architect behind the firm's marketing strategy and public engagement. She orchestrates all online and offline marketing initiatives, from the first digital impression to the last printed material, ensuring a cohesive and informative experience for clients.

How can we help?

We provide you with a tailored strategy to help you achieve your financial goals.

Our strategy will focus on:

Growing your Wealth	• Building Wealth • Managing Investments • Managing Existing Assets
Structuring your Wealth	• Optimising Tax Efficiency • Refinancing • Pension Consolidation and Simplification
Protecting your Wealth	• Life Insurance • Health Insurance • Critical Illness Cover • Estate Planning • Will Writing
Goal-based Planning	• Education Planning • Retirement Planning • Inheritance Tax Planning • Lifetime Cashflow Modelling

Our Approach:

1	• Quarterly service meetings • Quarterly discussion with in-house fund researcher
2	• Quarterly fund portfolio updates • Quarterly unit statements
3	• Personalised fund research • Personalised fund portfolio

4	• In-house handling of any changes, e.g.
	    o Change of address/e-mail
	    o Bank details
	• 24 to 48 hour handling response to all queries

Giving Back to the Community

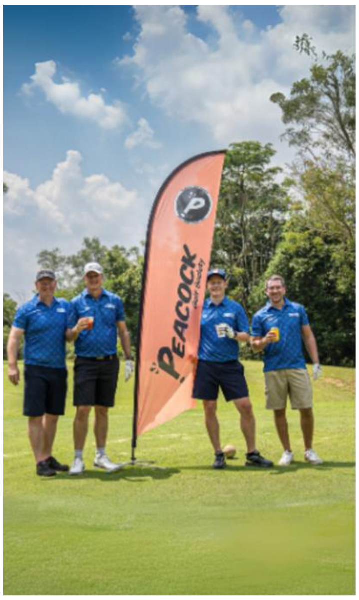
We believe wealth should be used as a tool to bring about positive change. This belief forms a central tenement of our operations and sees us support various charities and community initiatives by fundraising, donating and hosting events.

Charity Work

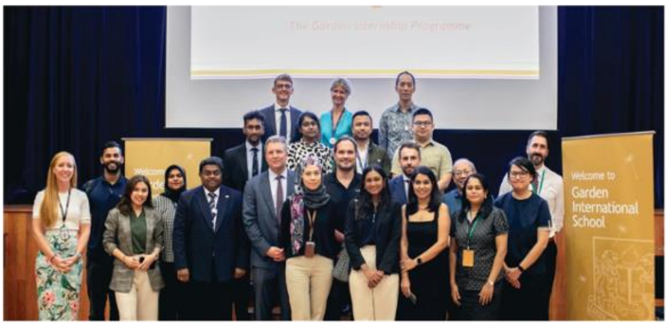
The Lost Food Project is an organisation dedicated to reducing food waste and providing nutritious meals to those in need, supporting both environmental sustainability and local communities. Our team sorted rescued fresh produce for distribution. We helped to rescue 3,283 kilograms of food, providing 9,380 meals and reducing carbon emissions by 8,208 kilograms of CO2.

As main sponsors of the Inter-Society Golf Tournament, we helped raised RM20,000 for the Malaysian Association of Paediatric Palliative Care.

We pride ourselves in supporting various associations and have contributed to various fundraisers for The Selangor St. Andrew's Society, The Royal Society of St. George, Association of British Women in Malaysia, The Malaysia British Society and more.



Community Outreach



We offer financial literacy workshops to school students and teachers through partnerships with International Schools in the region.

Melbourne Capital Group

Contact

Start achieving your financial goals.

www.melbournecapitalgroup.com

info@melbournecapitalgroup.com

International Offices

Simply scan the QR code below to get directions to our offices.

Kuala Lumpur
UOA Corporate Tower, Bangsar South,
Kuala Lumpur, Malaysia.

Penang
Straits Quay, Tanjung Tokong,
Penang, Malaysia.

Bangkok
Two Pacific Place,
Sukhumvit Road, Bangkok, Thailand.

Melbourne
Collins Street, Melbourne,
Victoria, Australia.

Trustpilot
Scan to view our reviews