



Seliyan Swaminathan

Private Wealth Manager

After completing a Master's degree in Information Technology from Charles Sturt University, I began my career in financial services in 2009, spending over a decade as an investment consultant. Later, I qualified as a Licensed Financial Planner to better serve my clients through comprehensive financial planning across insurance, investments, and estate planning.

I hold the Capital Market Services Representative License (CMSRL) from the Securities Commission of Malaysia and the Financial Adviser Representative (FAR) License from Bank Negara Malaysia. These credentials enable me to provide holistic and unbiased solutions to help clients achieve their financial aspirations.

I take pride in being a Financial Planner, and I am committed to upholding ethical standards and personal integrity. My financial decisions have given my family and me peace of mind, thanks to the effective strategies I have followed over the years. I strive to guide my clients to attain the same—if not greater—financial confidence.

In 2024, I expanded my scope to include expatriates living and working in Malaysia, while continuing to raise the standards of both local and international financial advice. I regularly educate clients on the importance of having a financial blueprint, regardless of their background, and build long-lasting relationships to help them reach their financial goals.

In my spare time, I enjoy networking, going to the gym, watching football, and travelling. As a father of three, I believe life is best enjoyed with loved ones, and financial readiness provides the confidence to embrace life's adventures.



Contact Details

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Seliyan Swaminathan

My Qualifications and Experience



I attended the University of Charles Sturt and received Master's degree in Information Technology



These are all of the certificates and qualifications I hold from Financial Planning Association of Malaysia:

- Certified Financial Planner



These are all of the certificates and qualifications I hold from the Federation of Investment Managers Malaysia:

- Financial Adviser Representative License



These are all of the certificates and qualifications I hold from the Securities Commission Malaysia:

- CMSRL (Capital Market Services Representative) License (eCMSRL/B9985/2020)



These are all of the certificates and qualifications I hold from the Bank Negara Malaysia Central Bank of Malaysia:

- Financial Adviser Representative License



These are all of the certificates and qualifications I hold from the Private Pension Administrator:

- Private Retirement Scheme License

As an award-winning and Chartered Institute of Insurance (CII) International Professional Partner Firm, we are committed to upholding the highest professional standards.



Helping you achieve your financial goals.

Seliyan Swaminathan

My Testimonials

“Seliyan has been instrumental in helping me navigate the complexities of financial planning, ensuring that I protect my spending power while securing life insurance tailored to my specific needs.

He has set me on the path to a solid financial planning journey, and I'm looking forward to steady, year-on-year growth with his guidance!”

Joshua

Senior Marketplace Specialist

“I have been utilizing their services and benefiting from Seliyan Swaminathan's guidance for over five years. Throughout this time, they have consistently ensured that all financial decisions align with my personal goals and earning capacity.

Their approach includes a thorough consideration of both my short- and long-term objectives, and they have introduced me to investment opportunities that were previously beyond my reach. With MCG, I've always felt my investments were secure and well-managed.”

Sanjeevan

Head of Global Inside Sales

“Thank you, Mr. Seliyan. Your insights and strategic approach have made a remarkable difference in my financial journey. I genuinely appreciate the positive impact you've had on helping me achieve my financial goals.”

Chan

Manager

“Seliyan Swaminathan of Melbourne Capital Group has provided outstanding, timely service over the years. His recommendations for converting my EPF and other savings into more secure, low-risk investments have consistently offered safer returns.

Seliyan has also guided me in selecting medical insurance plans that not only provide better financial returns but also offer higher coverage for both me and my son, with well-considered inclusion for my brother as well.

I am pleased to recommend him, as I have before, to family and friends for retirement planning and future financial investments, both locally and offshore. I truly appreciate his dedication and the valuable services he provides.”

Shamini

Product Nutritionist & Senior Trainer

“Melbourne Capital offers a wonderful atmosphere, making me feel truly welcomed from the moment I arrived. I was even introduced to key members of the organization, which added a personal touch to my experience.

Most importantly, my Licensed Financial Planner, Seliyan Swaminathan, is someone I trust completely for financial advice and the effective management of my portfolio.”

Ranjit

Principle Consultant

“We have been working with Seliyan Swaminathan of Melbourne Capital for a long time, and his expertise has been invaluable in many areas. From KWSP investments to gold and insurance, he has consistently provided insightful and effective advice.

Seliyan is easy to work with, attentive, and thoughtful. He remembers our specific requests and is always on the lookout for better investment opportunities to help grow our wealth.”

Priyadharshini

Housewife

Who are my clients?

Hotel

- General Manager
- Senior Commercial Manager

Interior Designs and Architecture

- Business Partner

Logistic

- Director
- Manager

Media

- Associate Director of Technology
- Office Manager
- TV Sports Presenter

Oil and Energy Industry

- Mechanical Supervisor
- Oil Field Engineer
- Senior Service Engineer

Research

- Clinical Research Associate
- Deputy Director
- Head of Chemical Development
- R&D Manager
- Scientist

Software Technology

- Business Director
- Director (Healthcare)
- Chief Executive Officer
- Product Manager
- Regional Director
- Senior Director
- Senior Marketing Communications Manager
- Training Development Manager
- Vice President

Telecommunications

- Regional Project Manager
- Vice President (Sales)

Trading

- Director - Business Development
- Grain Trader
- Senior Officer

Automotive

- Extranet Planner

Banks

- Chief Financial Officer
- Director
- Head of Asia Relationship Credit Group
- Head of Compliance
- Managing Director - Head of Asia Compliance
- Vice President

Business Development and Consultancy

- Director
- Head of Crisis and Security Management
- Managing Director
- Principal Consultant
- Senior Business Analyst
- Senior Counsel (Group Legal Services)

Design and Manufacture

- General Manager
- Senior Manager

Education

- Associate Professor
- Professor
- Teacher
- Vice Principal

Engineering

- Commercial Manager
- Commercial Director
- Piping Designer
- Procurement Manager
- Project Manager
- Senior Architect
- Senior Project Engineer

Finance

- Chief Information Officer
- Financial Analyst
- Senior Manager

Freight

- Director
- General Manager
- Group Technical Director

Healthcare

- Business Director, Singapore
- Physiotherapist
- Regional Manager Consulting, Asia Pacific
- Vice President (Quality), Asia Pacific

Wholesales/Distributor

- Managing Director

Empowered by an Exceptional Team

My success is built on the expertise, dedication, and support of an exceptional team.



Kaz Nishad

As the Head of Business Development, Kazi Nishad helps to chart the strategic course of the business growth here at Melbourne Capital Group. He manages and works closely with his team to identify new opportunities for client, nurture ongoing relationships, and drive excellence.

By forging strong partnerships and understanding our clients' needs, Kazi enables the team to deliver tailored solutions that not only meet but exceed expectations.



Sam Marsden

As a Senior Relationship Manager at Melbourne Capital Group, Sam Marsden has been integral in forging close ties with both individual and corporate clients across the globe. His expertise revolves around bridging the gap between specific needs and matching those needs with a variety of bespoke solutions that Melbourne Capital Group has to offer. Sam assists clients our adviser team and enhances the high-quality service we deliver.



Julian Lau

As the Client Services Operations Manager, Julian Lau has played a pivotal role in developing and refining the client onboarding and servicing experience. He coordinates closely with Private Wealth Managers and fellow team members to ensure that the requirements for each client recommendation are clearly outlined and efficiently executed. He coordinates closely with Private Wealth Managers and fellow team members to ensure that the requirements for each client recommendation are clearly outlined and efficiently executed.



Melissa Lau

As the Head of Marketing, Melissa Lau is the architect behind the firm's marketing strategy and public engagement. She orchestrates all online and offline marketing initiatives, from the first digital impression to the last printed material, ensuring a cohesive and informative experience for clients.

How can we help?

We provide you with a tailored strategy to help you achieve your financial goals.

Our strategy will focus on:

Growing your Wealth

- Building Wealth
- Managing Investments
- Managing Existing Assets

Structuring your Wealth

- Optimising Tax Efficiency
- Refinancing
- Pension Consolidation and Simplification

Protecting your Wealth

- Life Insurance
- Health Insurance
- Critical Illness Cover
- Estate Planning
- Will Writing

Goal-based Planning

- Education Planning
- Retirement Planning
- Inheritance Tax Planning
- Lifetime Cashflow Modelling

Our Approach:

1

- Quarterly service meetings
- Quarterly discussion with in-house fund researcher

2

- Quarterly fund portfolio updates
- Quarterly unit statements

3

- Personalised fund research
- Personalised fund portfolio

4

- In-house handling of any changes, e.g.
 - Change of address/e-mail
 - Bank details
- 24 to 48 hour handling response to all queries

Giving Back to the Community

We believe wealth should be used as a tool to bring about positive change. This belief forms a central tenement of our operations and sees us support various charities and community initiatives by fundraising, donating and hosting events.

Charity Work

The Lost Food Project is an organisation dedicated to reducing food waste and providing nutritious meals to those in need, supporting both environmental sustainability and local communities. Our team sorted rescued fresh produce for distribution. We helped to rescue **3,283 kilograms of food**, providing **9,380 meals** and reducing carbon emissions by **8,208 kilograms of CO2**.

As main sponsors of the Inter-Society Golf Tournament, we helped raised **RM20,000** for the **Malaysian Association of Paediatric Palliative Care**.

We pride ourselves in supporting various associations and have contributed to various fundraisers for The Selangor St. Andrew's Society, The Royal Society of St. George, Association of British Women in Malaysia, The Malaysia British Society and more.



Community Outreach



We offer financial literacy workshops to school students and teachers through partnerships with International Schools in the region.

Contact

Start achieving your financial goals.

www.melbournecapitalgroup.com

info@melbournecapitalgroup.com

International Offices

Simply scan the QR code below to get directions to our offices.



Kuala Lumpur

UOA Corporate Tower, Bangsar South,
Kuala Lumpur, Malaysia.



Penang

Straits Quay, Tanjung Tokong,
Penang, Malaysia.



Bangkok

Two Pacific Place,
Sukhumvit Road, Bangkok, Thailand.



Melbourne

Collins Street, Melbourne,
Victoria, Australia.



Scan to view our reviews