Tom Henson

Private Wealth Manager

In 2009, I made a life-changing decision to leave the UK and make Malaysia my new home. I've spent nearly two decades working as a financial advisor, specialising in providing expert financial guidance to fellow expatriates in this richly diverse and vibrant Southeast Asian nation.

Helping people make sound financial decisions has been a mission close to my heart, and it's what I've built my career around. Over the years, I've strived to earn a reputation for excellence in the financial advisory field, and I'm grateful for the trust my clients have placed in me.

But my connection to Malaysia extends far beyond my professional life. I've embraced the country as my own, with a wonderful Malaysian wife and two beautiful children. Our cross - cultural family is a constant reminder of the harmonious blend of East and West that defines my life in Kuala Lumpur, a city I now proudly call home for good.

Outside of the office, golf is my true passion, and I dedicate a significant amount of my free time to perfecting my skills on the course. Maintaining a single-digit handicap is a personal challenge I enjoy, and it reflects my commitment to excellence in all aspects of life.

My journey is a testament to the power of cross-cultural experiences and personal growth. My dedication to providing financial guidance, as well as my love for the people and culture of Malaysia, make me feel like a valuable member of both the expatriate community and the wider Malaysian society.

Contact Details

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Tom Henson

My Qualifications and Experience

I attended the University of Liverpool and received BSc, Forensic and Biomolecular Science

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These are all of the certificates and qualifications I hold from the Chartered Insurance Institute of the United Kingdom:

- R01 Financial Services, Regulation and Ethics
- R02 Investment Principles and Risk
- R05 Financial Protection
- R06 Financial Planning Practice

These are all of the certificates and qualifications I hold from the London Institute of Banking & Finance:

- IFS School of Finance Certificate in Mortgage Advice and Practice 1, 2, and 3

As an award-winning and Chartered Institute of Insurance (CII) International Professional Partner Firm, we are committed to upholding the highest professional standards.

Chartered Insurance Institute International Professional Partner Firm 2025

IA BEST PRACTICE ADVISER AWARDS 2023 WINNER
EAST ASIA
BEST ADVISER FIRM

IA BEST PRACTICE ADVISER AWARDS 2023 WINNER
EAST ASIA
EXCELLENCE IN BUSINESS STRATEGY

IA BEST PRACTICE ADVISER AWARDS 2023 WINNER
EAST ASIA
EXCELLENCE IN PROFESSIONAL DEVELOPMENT

Tom Henson

My Testimonials

"I am writing this message with profound gratitude and appreciation for the unwavering support you have provided me in my investment plan. From the outset, your commitment to my investment goals has been nothing short of extraordinary. Your willingness to share your wealth of knowledge, offer strategic insights, and provide invaluable advice has not only strengthened my confidence but has also significantly enhanced the overall viability of the investment plan. Beyond your financial acumen, I am deeply grateful for the trust and confidence you have placed in me. I want to express my sincere appreciation for your collaborative spirit. Your willingness to actively engage in discussions, brainstorm ideas, and work hand-in-hand towards shared objectives has fostered an environment of mutual respect and achievement. I look forward to the continued growth and success that our partnership promises. Your support has not only been a catalyst for financial prosperity but has also been a source of personal and professional development for which I am truly grateful. Once again, thank you for being an exceptional mentor and supporter. Your impact on my investment journey has been profound, and I am fortunate to have you by my side."

Efrem B.
DC Manager

"I've known Tom professionally for approximately 10 years where he has been the financial advisor for some of my investments. I've always found Tom to be straightforward and concise in his financial advice. He's helped me actively manage my investment portfolio and offered options for me to choose from. I've elected to remain with Tom over the course of my investments as he listens to my needs, understands my appetite for risk and acts in a timely manner. Tom is personable and easy to communicate with and is always available when I've called upon him."

Joe B.
Senior Vice President

"Tom has been assisting me as an expat in Malaysia for more than 10 years on financial matters and medical insurance. Twice yearly we will meet to discuss results and discussing the next 6 months, making adjustments if required. Tom provides honest and sound advice."

Stefan B.
Regional Manager

"I have always found Tom Henson to be both forthright and honest in all his dealings with me. It is for these reasons that I have continued with Tom, regardless of the financial institute he has represented. I have always been of the belief that Tom always has my best interests at heart and has always advised me well."

Martin F.
Project Manager

Who are my clients?

Hotel

- General Manager
- Senior Commercial Manager

Interior Designs and Architecture

- Business Partner

Logistic

- Director
- Manager

Media

- Associate Director of Technology
- Office Manager
- TV Sports Presenter

Oil and Energy Industry

- Mechanical Supervisor
- Oil Field Engineer
- Senior Service Engineer

Research

- Clinical Research Associate
- Deputy Director
- Head of Chemical Development
- R&D Manager
- Scientist

Software Technology

- Business Director
- Director (Healthcare)
- Chief Executive Officer
- Product Manager
- Regional Director
- Senior Director
- Senior Marketing Communications Manager
- Training Development Manager
- Vice President

Telecommunications

- Regional Project Manager
- Vice President (Sales)

Trading

- Director - Business Development
- Grain Trader
- Senior Officer

Automotive

- Extranet Planner

Banks

- Chief Financial Officer
- Director
- Head of Asia Relationship Credit Group
- Head of Compliance
- Managing Director - Head of Asia Compliance
- Vice President

Business Development and Consultancy

- Director
- Head of Crisis and Security Management
- Managing Director
- Principal Consultant
- Senior Business Analyst
- Senior Counsel (Group Legal Services)

Design and Manufacture

- General Manager
- Senior Manager

Education

- Associate Professor
- Professor
- Teacher
- Vice Principal

Engineering

- Commercial Manager
- Commercial Director
- Piping Designer
- Procurement Manager
- Project Manager
- Senior Architect
- Senior Project Engineer

Finance

- Chief Information Officer
- Financial Analyst
- Senior Manager

Freight

- Director
- General Manager
- Group Technical Director

Healthcare

- Business Director, Singapore
- Physiotherapist
- Regional Manager Consulting, Asia Pacific
- Vice President (Quality), Asia Pacific

Wholesales/Distributor

- Managing Director

Empowered by an Exceptional Team

My success is built on the expertise, dedication, and support of an exceptional team.

Kaz Nishad

As the Head of Business Development, Kazi Nishad helps to chart the strategic course of the business growth here at Melbourne Capital Group. He manages and works closely with his team to identify new opportunities for client, nurture ongoing relationships, and drive excellence.

By forging strong partnerships and understanding our clients' needs, Kazi enables the team to deliver tailored solutions that not only meet but exceed expectations.

Sam Marsden

As a Senior Relationship Manager at Melbourne Capital Group, Sam Marsden has been integral in forging close ties with both individual and corporate clients across the globe. His expertise revolves around bridging the gap between specific needs and matching those needs with a variety of bespoke solutions that Melbourne Capital Group has to offer. Sam assists clients our adviser team and enhances the high-quality service we deliver.

Julian Lau

As the Client Services Operations Manager, Julian Lau has played a pivotal role in developing and refining the client onboarding and servicing experience. He coordinates closely with Private Wealth Managers and fellow team members to ensure that the requirements for each client recommendation are clearly outlined and efficiently executed. He coordinates closely with Private Wealth Managers and fellow team members to ensure that the requirements for each client recommendation are clearly outlined and efficiently executed.

Melissa Lau

As the Head of Marketing, Melissa Lau is the architect behind the firm's marketing strategy and public engagement. She orchestrates all online and offline marketing initiatives, from the first digital impression to the last printed material, ensuring a cohesive and informative experience for clients.

How can we help?

We provide you with a tailored strategy to help you achieve your financial goals.

Our strategy will focus on:

Growing your Wealth	• Building Wealth • Managing Investments • Managing Existing Assets
Structuring your Wealth	• Optimising Tax Efficiency • Refinancing • Pension Consolidation and Simplification
Protecting your Wealth	• Life Insurance • Health Insurance • Critical Illness Cover • Estate Planning • Will Writing
Goal-based Planning	• Education Planning • Retirement Planning • Inheritance Tax Planning • Lifetime Cashflow Modelling

Our Approach:

1	• Quarterly service meetings • Quarterly discussion with in-house fund researcher
2	• Quarterly fund portfolio updates • Quarterly unit statements
3	• Personalised fund research • Personalised fund portfolio

4	• In-house handling of any changes, e.g.
	  ○ Change of address/e-mail
	  ○ Bank details
	• 24 to 48 hour handling response to all queries

Giving Back to the Community

We believe wealth should be used as a tool to bring about positive change. This belief forms a central tenement of our operations and sees us support various charities and community initiatives by fundraising, donating and hosting events.

Charity Work

The Lost Food Project is an organisation dedicated to reducing food waste and providing nutritious meals to those in need, supporting both environmental sustainability and local communities. Our team sorted rescued fresh produce for distribution. We helped to rescue 3,283 kilograms of food, providing 9,380 meals and reducing carbon emissions by 8,208 kilograms of CO2.

As main sponsors of the Inter-Society Golf Tournament, we helped raised RM20,000 for the Malaysian Association of Paediatric Palliative Care.

We pride ourselves in supporting various associations and have contributed to various fundraisers for The Selangor St. Andrew's Society, The Royal Society of St. George, Association of British Women in Malaysia, The Malaysia British Society and more.

Community Outreach

We offer financial literacy workshops to school students and teachers through partnerships with International Schools in the region.

Melbourne Capital Group

Contact

Start achieving your financial goals.

www.melbournecapitalgroup.com

info@melbournecapitalgroup.com

International Offices

Simply scan the QR code below to get directions to our offices.

Kuala Lumpur

UOA Corporate Tower, Bangsar South,
Kuala Lumpur, Malaysia.

Penang

Straits Quay, Tanjung Tokong,
Penang, Malaysia.

Bangkok

Two Pacific Place,
Sukhumvit Road, Bangkok, Thailand.

Melbourne

Collins Street, Melbourne,
Victoria, Australia.

Trustpilot

Scan to view our reviews