VP Thanga

Private Wealth Manager

I, VP Thanga, am an experienced Private Wealth Manager and Executive Director of Melbourne Capital Group Sdn. Bhd. with over 16 years in the financial services industry. Known for my warm, approachable demeanour and insightful guidance, I have become a trusted figure for my predominantly high-net-worth and SME clientele, guiding them through complex financial decisions with dedication and precision.

I began my career as a teacher in 1992 before transitioning to financial services in 1993 as a life insurance agent. Over the years, I have attained several professional qualifications, including Chartered Financial Planner (ChFP), Registered Financial Planner (RFP), Certified Financial Planner (CFP), and Islamic Financial Planner (IFP). Since 2006, I have specialised in estate planning, wills, trusts, and investments, crafting over 135 comprehensive financial plans. My achievements include top rankings in the Malaysian Financial Planners Yearly Award (MFPYA) in 2015, 2017 and 2018, and representing Malaysia at the Asia-level Global Financial Planner competition.

As a thought leader, I regularly share financial insights through platforms such as BFM's *Ringgit and Sense*, Astro talk shows, RTM radio, and financial publications like *4Ejournal* and *Focus Malaysia*. My approachable yet authoritative style has made me a trusted contributor to public discussions on personal finance.

Supported by my wife, Manjula, a banker, and our three children pursuing careers in engineering, cancer research, and medicine, my strong family foundation enhances my empathy and understanding of clients' needs. I am dedicated to helping clients achieve financial security and confidence, combining expertise, values, and a holistic approach to financial planning.

Contact Details

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thanga@melbournecapitalgroup.com

Helping you achieve your financial goals.

VP Thanga

My Qualifications and Experience

These are all of the certificates and qualifications I hold from the Financial Planning Association of Malaysia:

- Certified Financial Planner
- Islamic Financial Planner

These are all of the certificates and qualifications I hold from the Bank Negara Malaysia Central Bank of Malaysia:

- Capital Market Services Representative) License (CMSRL/A9664/2009)

These are all of the certificates and qualifications I hold from the Suruhanjaya Sekuriti Securities Commission Malaysia:

- Financial Advisor Representative License

I am a Registered Financial Planner with the Malaysia Financial Planning Council

As an award-winning and Chartered Institute of Insurance (CII) International Professional Partner Firm, we are committed to upholding the highest professional standards.

IA BEST PRACTICE ADVISER AWARDS 2023 WINNER
EAST ASIA
BEST ADVISER FIRM

IA BEST PRACTICE ADVISER AWARDS 2023 WINNER
EAST ASIA
EXCELLENCE IN BUSINESS STRATEGY

IA BEST PRACTICE ADVISER AWARDS 2023 WINNER
EAST ASIA
EXCELLENCE IN PROFESSIONAL DEVELOPMENT

VP Thanga

My Testimonials

“The first thing Thanga said to me was, ‘I’m not here to sell anything’. That was all I needed to hear. I asked him to listen, he did listen with great patience and understanding.

With Thanga’s help, I consolidated and streamlined all of my insurance and medical coverage needs, cutting off what I didn’t need. I have now achieved my goals, in addition to building a healthy financial buffer and making prudent investments.

I’m delighted to have Thanga by my side. and trust him with all of my financial matters. Any emails I receive on insurance, and other financial products and statements, I will forward to him. Before I make any major financial decisions, I will consult him first.”

Dr. Ambikai
Urologist

“I’ve always been one to live a bit on the edge when it comes to finances. While I have savings, I also carry some debt. COVID-19 severely impacted my finances and disrupted my initial retirement plans. After COVID, I returned to work and managed to regain my salary to almost pre-pandemic levels. However, I still felt uncertain about how to manage my finances to ensure a stress-free, worry-free retirement.

With two young kids and a hardworking wife, I had a rough idea that we’d be okay—but the worries lingered. I met you a year ago, and although our initial meeting was brief, you explained your profession, and I began to warm up to the idea of needing a clear picture of my finances, retirement, and my children’s education.

A year later, I took the positive step of engaging you as my Financial Planner. You presented a detailed, easy-to-understand financial plan that addressed all my goals. I never imagined it was possible to navigate the financial challenges COVID brought upon me and my family.

Now, every day, I wake up with a clear mind and a renewed focus on achieving financial freedom. I’m grateful for the peace of mind you’ve given me, and I’m more than happy to share your expertise with my friends and family. Thank you for everything.”

Shamundiswaran
VP, Aviation Industry

“I would honestly like to thank you from the bottom of my heart for everything that you have done for me. Thank you, sir.

A few years back, when we started this journey of financial planning, I was in a mess with my finances. I honestly, did not know what to do or where I was heading. Although, being a finance person, I was bad at managing my own finances. My biggest worry was my son’s education, my medical emergency fund and my retirement.

Today, After less than 5 years, I have funds put aside for my son, my retirement and my medical card has been sorted. All this would not have been possible without your planning and strategy. I truly would like to thank you, Mr. Thanga. You are amazing. I truly appreciate your dedication towards your clients. It's amazing how you follow up closely on my finances and also my well-being. It's not always about business, over the years you have become a great friend who cares. A quality that is missed by many nowadays.

Again, I am looking forward to great years ahead to grow my assets with your guidance. Thank you, sir.”

Rajanesan
Head of the Audit department

Who are my clients?

Hotel
- General Manager
- Senior Commercial Manager

Interior Designs and Architecture
- Business Partner

Logistic
- Director
- Manager

Media
- Associate Director of Technology
- Office Manager
- TV Sports Presenter

Oil and Energy Industry
- Mechanical Supervisor
- Oil Field Engineer
- Senior Service Engineer

Research
- Clinical Research Associate
- Deputy Director
- Head of Chemical Development
- R&D Manager
- Scientist

Software Technology
- Business Director
- Director (Healthcare)
- Chief Executive Officer
- Product Manager
- Regional Director
- Senior Director
- Senior Marketing Communications Manager
- Training Development Manager
- Vice President

Telecommunications
- Regional Project Manager
- Vice President (Sales)

Trading
- Director - Business Development
- Grain Trader
- Senior Officer

Automotive
- Extranet Planner

Banks
- Chief Financial Officer
- Director
- Head of Asia Relationship Credit Group
- Head of Compliance
- Managing Director - Head of Asia Compliance
- Vice President

Business Development and Consultancy
- Director
- Head of Crisis and Security Management
- Managing Director
- Principal Consultant
- Senior Business Analyst
- Senior Counsel (Group Legal Services)

Design and Manufacture
- General Manager
- Senior Manager

Education
- Associate Professor
- Professor
- Teacher
- Vice Principal

Engineering
- Commercial Manager
- Commercial Director
- Piping Designer
- Procurement Manager
- Project Manager
- Senior Architect
- Senior Project Engineer

Finance
- Chief Information Officer
- Financial Analyst
- Senior Manager

Freight
- Director
- General Manager
- Group Technical Director

Healthcare
- Business Director, Singapore
- Physiotherapist
- Regional Manager Consulting, Asia Pacific
- Vice President (Quality), Asia Pacific

Wholesales/Distributor
- Managing Director

Empowered by an Exceptional Team

My success is built on the expertise, dedication, and support of an exceptional team.

Kaz Nishad

As the Head of Business Development, Kazi Nishad helps to chart the strategic course of the business growth here at Melbourne Capital Group. He manages and works closely with his team to identify new opportunities for client, nurture ongoing relationships, and drive excellence.

By forging strong partnerships and understanding our clients' needs, Kazi enables the team to deliver tailored solutions that not only meet but exceed expectations.

Sam Marsden

As a Senior Relationship Manager at Melbourne Capital Group, Sam Marsden has been integral in forging close ties with both individual and corporate clients across the globe. His expertise revolves around bridging the gap between specific needs and matching those needs with a variety of bespoke solutions that Melbourne Capital Group has to offer. Sam assists clients our adviser team and enhances the high-quality service we deliver.

Julian Lau

As the Client Services Operations Manager, Julian Lau has played a pivotal role in developing and refining the client onboarding and servicing experience. He coordinates closely with Private Wealth Managers and fellow team members to ensure that the requirements for each client recommendation are clearly outlined and efficiently executed. He coordinates closely with Private Wealth Managers and fellow team members to ensure that the requirements for each client recommendation are clearly outlined and efficiently executed.

Melissa Lau

As the Head of Marketing, Melissa Lau is the architect behind the firm's marketing strategy and public engagement. She orchestrates all online and offline marketing initiatives, from the first digital impression to the last printed material, ensuring a cohesive and informative experience for clients.

How can we help?

We provide you with a tailored strategy to help you achieve your financial goals.

Our strategy will focus on:

Growing your Wealth	• Building Wealth • Managing Investments • Managing Existing Assets
Structuring your Wealth	• Optimising Tax Efficiency • Refinancing • Pension Consolidation and Simplification
Protecting your Wealth	• Life Insurance • Health Insurance • Critical Illness Cover • Estate Planning • Will Writing
Goal-based Planning	• Education Planning • Retirement Planning • Inheritance Tax Planning • Lifetime Cashflow Modelling

Our Approach:

1	• Quarterly service meetings • Quarterly discussion with in-house fund researcher
2	• Quarterly fund portfolio updates • Quarterly unit statements
3	• Personalised fund research • Personalised fund portfolio

4	• In-house handling of any changes, e.g.
	    o Change of address/e-mail
	    o Bank details
	• 24 to 48 hour handling response to all queries

Giving Back to the Community

We believe wealth should be used as a tool to bring about positive change. This belief forms a central tenement of our operations and sees us support various charities and community initiatives by fundraising, donating and hosting events.

Charity Work

The Lost Food Project is an organisation dedicated to reducing food waste and providing nutritious meals to those in need, supporting both environmental sustainability and local communities. Our team sorted rescued fresh produce for distribution. We helped to rescue 3,283 kilograms of food, providing 9,380 meals and reducing carbon emissions by 8,208 kilograms of CO2.

As main sponsors of the Inter-Society Golf Tournament, we helped raised RM20,000 for the Malaysian Association of Paediatric Palliative Care.

We pride ourselves in supporting various associations and have contributed to various fundraisers for The Selangor St. Andrew's Society, The Royal Society of St. George, Association of British Women in Malaysia, The Malaysia British Society and more.

Community Outreach

We offer financial literacy workshops to school students and teachers through partnerships with International Schools in the region.

Contact

Start achieving your financial goals.

www.melbournecapitalgroup.com

info@melbournecapitalgroup.com

International Offices

Simply scan the QR code below to get directions to our offices.

Kuala Lumpur

UOA Corporate Tower, Bangsar South,
Kuala Lumpur, Malaysia.

Penang

Straits Quay, Tanjung Tokong,
Penang, Malaysia.

Bangkok

Two Pacific Place,
Sukhumvit Road, Bangkok, Thailand.

Melbourne

Collins Street, Melbourne,
Victoria, Australia.

Trustpilot

Scan to view our reviews