# Your Roadmap to 2x Provider Engagement

By analyzing how 75,000+ providers engage with brand content, we uncovered 5 strategies and how industry leaders apply them to deliver 2x results.

### STEP 1

#### **HELP PROVIDERS GET ONBOARDED**

A strong onboarding experience sets the foundation for providers to engage faster and deliver lasting brand impact.

- Easily Accessible **Provider Training**
- Getting Started Resources, Like Checklists or Launch Campaign Resources
- In-Practice **Support Materials**





### STEP 3

#### **GIVE THEM VISUAL PROOF**

Providers are 2x more likely to post social content that shows benefits or results.

- Before & Afters
- **Product Benefits** Graphics

83% of consumers researching cosmetic surgery said they would not consider a practice without Before & After photos.

(Source: RealSelf)





#### **SHARE EDUCATIONAL MATERIALS**

**Educational resources** empower providers with the knowledge and tools they need to confidently educate patients and drive stronger conversion.

- Provider-Focused Learning Modules and Refreshers
- Patient-Facing **Education and Awareness Materials**



### STEP 4 **ALLOW THEM TO**

### **CUSTOMIZE** Providers are 2x more

likely to act when they can make content their own.

- Assets Personalized with Their Logo
- Captions Personalized with Their Practice Info

## STEP 5

#### **DRIVE ACTION WITH LIMITED-TIME PROMOTIONS**

Seasonal and promotional content creates urgency, motivates action, and reinforces brand loyalty when combined with Steps 1–4.

- Gifts with Purchase
- Holiday Kit Imagery
- Seasonal Assets
- Limited-Time Offers

Personalized healthcare campaigns deliver 5-8× more ROI and can boost quality metrics by up to

(Source: LiveRamp / McKinsey)