

Trusted for a decade.
Chosen for what's next.

The CRE Owner's SOLAR & STORAGE DILIGENCE CHECKLIST

Evaluate every property across three essential screens to determine if solar and storage can drive value today — **and decades to come.**



1. PHYSICAL SCREEN

Can the site host solar or storage?

- ☐ Roof is new or has 5+ years of remaining life 

Ideal when roof is new or within 2–3 years of replacement. 5–10 years remaining may work with roof improvements.

- ☐ Limited rooftop obstructions 

- Skylights
- HVAC units
- RTUs

- ☐ Roof can support additional 4–6 lbs/sf load 

Structural capacity confirmed for solar installation.

- ☐ Available area for battery storage 

- FTM: ~10,000 sf ground level
- BTM: 1–5 parking spaces depending on use case

- ☐ Close to electrical room / interconnection point 

Shorter distance improves performance and economics.

2. STAKEHOLDER SCREEN

Are the stakeholders aligned?

- ☐ Landlord controls or can access utility data 

Access to bills and interval data is essential.

- ☐ Tenant cooperation requirements understood 

Tenant involvement may be required.

- ☐ Energy rights clearly defined 

Understand who controls the meter and property/energy rights.

- ☐ Lease permits: 

- Solar
- Battery storage
- EV charging
- Submetering / infrastructure

- ☐ Green lease provisions considered 

Address data access, cost/savings sharing, and tenant cooperation.

3. TECHNICAL SCREEN

Do the economics work?

- ☐ Best use case identified 

- Roof lease / third-party solar
- Community solar
- Onsite solar (BTM)
- Front-of-the-meter (FTM) storage
- Behind-the-meter (BTM) storage

- ☐ Revenue and savings quantified 

Model expected energy savings, lease revenue, and NOI impact.

- ☐ Incentives evaluated 

State, federal, utility, and local incentives assessed.

- ☐ Interconnection reviewed 

Utility capacity, timelines, and costs understood.

- ☐ Procurement strategy established 

Select the right partner and contract structure for your goals.



**THE STRONGEST CRE ENERGY PROJECTS
PASS ALL THREE SCREENS.**



PHYSICAL



STAKEHOLDER



TECHNICAL