



EWS

COMPANY **OVERVIEW**

INDUSTRIAL CONSTRUCTION PROJECTS





OUR MISSION

TO CREATE AND SERVICE THE BEST INDUSTRIAL FACILITIES IN THE WORLD.

OUR VISION

TO BE A GLOBAL LEADER IN INDUSTRIAL PROJECT DEVELOPMENT AND MAINTENANCE SERVICES.



ABOUT FWS

WHO WE ARE

Founded in 1953, FWS has grown from a small general contracting company into an industry leader specializing in industrial construction and integrated project delivery. Initially serving the home renovation and commercial construction markets, we pivoted in the early 1980s to focus on agribusiness opportunities, pioneering design-build methods that streamline project delivery.

Today, we excel in planning, engineering, constructing, and maintaining large-scale industrial projects across diverse sectors. Our history of innovation is matched by our commitment to delivering client-focused solutions tailored to optimize outcomes and support long-term success.



70+

Years of construction excellence. Built on experience.



11

Consecutive years as a Deloitte Best Managed Company. Excellence recognized.



500+

Dedicated office and field staff across North America, ensuring project excellence.



2M+

Hours of zero-loss time injuries. Consistent safety. Proven results.



ABOUT FWS

WHAT WE DO

We deliver comprehensive solutions for industrial construction and bulk material handling projects, managing everything from initial design to construction management and ongoing maintenance. Since 1953, our expertise has expanded across diverse industries, including potash mining, vegetable oil crush plants, process facilities, and container transloading terminals. With expertise in food and beverage facility engineering, we optimize processing and handling operations for maximum efficiency and innovation.

01

INDUSTRIAL DESIGN AND ENGINEERING

High-performance solutions from process design to structural integrity, tailored to industrial and agricultural applications.

02

PROJECT MANAGEMENT AND QUALITY CONTROL

Full lifecycle planning and management with a focus on risk assessment, quality control, budget alignment and seamless execution across delivery models.

05

FACILITY MAINTENANCE & REPAIR

Comprehensive facility maintenance and repair services, keeping essential operations running smoothly with minimal downtime, whether for routine upkeep or complex system repairs.

04

LIQUID AND GAS HANDLING

High-performance liquid and gas handling solutions for agriculture, energy, and processing facilities, whether retrofitting or building new.

03

INDUSTRIAL CONSTRUCTION

Skilled in-house teams for all phases, from concrete slip form structures to specialized equipment installation.



— LEAN

LEAN PLANNING & CONSTRUCTION

FWS is committed to Lean Planning & Construction Principles and Continuous Improvement Practices, aiming to enhance productivity and efficiency across all levels of the organization. By focusing on removing waste from our processes and improving workflow reliability, we provide maximized value to our clients while delivering projects on time and within budget. We stand as a leader in Lean Construction, with a committed company leadership, highly trained staff, and multiple specialists in our team holding Lean Certification.

“

BY FOCUSING ON CONTINUOUS IMPROVEMENT, WE PROVIDE MAXIMIZED VALUE TO OUR CLIENTS

”

COMPANY OVERVIEW
FWSgroup.com



FWS

— ABOUT FWS

INTEGRATED DESIGN BUILD

At FWS, vertical integration isn't just a methodology—it's a mindset. Every phase of our projects, from initial design to final commissioning, is managed internally to ensure seamless coordination and exceptional outcomes.

Our commitment to integration empowers us to deliver facilities that are practical, efficient, and built to provide maximum return on investment. By avoiding over-engineering and optimizing design for constructability, we offer solutions that reduce cost, improve timelines and deliver superior quality for our clients.

Whether we provide award-winning design/engineering or construction/build services, ongoing maintenance, or other applications, we consistently deliver the benefits of total vertical integration.

COMPANY OVERVIEW
FWSgroup.com



OUR VALUES

THE FWS BRAND

The FWS brand embodies a commitment to safety, quality, the community, the environment and the dedicated individuals who contribute tirelessly to the organization's success. It's about being the "Employer of Choice" is a program attracting and retaining the best employees to provide clients with unparalleled service.

We build trust through lasting relationships with clients, addressing their business challenges with creativity and precision. The stability derived from years of successful operations instills confidence and reassures clients of FWS' ability to deliver projects that will enable them to excel in their initiatives.

- ✓ Safety Culture
- ✓ Inclusion and Diversity
- ✓ Employee Owned
- ✓ Company Paid Benefits
- ✓ Advancement Opportunities
- ✓ Our priority is to support uninterrupted productivity for everyone
- ✓ Competitive Wages
- ✓ Cross-Training
- ✓ Career Development
- ✓ Retirement Savings Program
- ✓ 365 day Employment Opportunities
- ✓ Corporate Clothing Allowances

The background of the slide features a large, dark silhouette of a crane arm extending from the bottom left towards the top right. The crane is set against a sky with soft, wispy clouds, suggesting a sunset or sunrise. The overall color palette is muted, with greys, blues, and oranges.

OWNERSHIP STRUCTURE

FWS is a privately held, employee-owned organization. Staff can participate in an Employee Share Ownership Plan, which enhances their engagement in all our undertakings. Company management is overseen by an Executive Management Team with strategic guidance provided by an eight-member Board of Directors, consisting of four independent members and four significant shareholder representatives.

COMPANY OVERVIEW
FWSgroup.com



PART OF BEING A GREAT COMPANY IS BEING A RESPONSIBLE CORPORATE CITIZEN. AT FWS, THIS MEANS HONORING OUR MISSION, VISION AND VALUES BY MAKING SOUND BUSINESS DECISIONS FOR PRESENT STAKEHOLDERS WITHOUT COMPROMISING THE INTERESTS OF FUTURE GENERATIONS.

BRENT CLEGG

PRESIDENT & CHIEF EXECUTIVE OFFICER





—— VALUE PROPOSITION

DELIVERING EXCELLENCE

Our integrated model ensures streamlined communication and efficiency across all phases of a project. With FWS, clients can expect exceptional quality, safety and value.

MINIMIZING RISK

By anticipating potential challenges and creating proactive solutions, FWS ensures projects are completed on time, on budget and stress-free for our clients.



PIONEERING INTEGRATED DESIGN BUILD

FWS has redefined project delivery with our Integrated Design-Build Model, combining in-house design, engineering and construction teams. This collaborative approach reduces timelines, eliminates redundancies and enhances flexibility.



CLIENT COLLABORATION

The Integrated Design-Build approach enables the client and FWS to form a unified team. We consider it essential for our clients to have a say in the project development process and dealing with a single organization simplifies collaboration. Clients have the flexibility to be as involved or as detached from the process as they prefer, tailoring it to their company's specific needs.



THERE ARE A LOT OF CHALLENGES TO BUILD IN THIS ENVIRONMENT, SO YOU NEED A VERY COLLABORATIVE APPROACH TO MAKE IT SUCCESSFUL.



BRIAN OLSON

VICE-PRESIDENT, TRANSPORTATION
RICHARDSON INTERNATIONAL LIMITED
RICHARDSON VANCOUVER TERMINAL, VANCOUVER, BC



SERVICES

INDUSTRIAL DESIGN AND ENGINEERING

Our engineering team offers decades of expertise across industrial, energy and agriculture sectors. From pioneering greenfield projects to seamless retrofits on active sites, FWS engineers create robust designs that meet demanding requirements. Supported by proven project management, each design integrates with FWS's construction and procurement teams for rapid, effective solutions.

ENGINEERING BEYOND EXPECTATIONS

70+



Years of experience in industrial engineering and design.

1 OF 16



CANBIM-certified companies nationwide. Driving digital construction forward.

50+



Engineering professionals delivering innovative, client-focused solutions.

98%



Project design accuracy on first submission. Quality by design.



SERVICES

PROJECT MANAGEMENT AND QUALITY CONTROL

The FWS project management team drives seamless execution across Integrated Design-Build (IDB), Design-Bid-Build (DBB), and Construction Management models. Aligning timelines, budgets, and quality to client goals, we deliver exceptional results from concept through completion, specially in complex, high-stakes environments.

MANAGING BEYOND EXPECTATIONS



90%

Projects delivered on or ahead of schedule. Proven reliability.



500+

Integrated design-build. Projects completed. Efficiency Redefined.



20+

In-house project managers driving success.



85%

Repeat clients, a testament to trust and exceptional delivery.

COMPANY OVERVIEW
FWSgroup.com



SERVICES

INDUSTRIAL CONSTRUCTION

At FWS, construction is more than just building—it's about creating high-performing facilities that stand the test of time. Whether managing projects from end to end or integrating with client teams in various contract models, our in-house experienced construction team brings dedication, skill and an uncompromising commitment to quality on every project.

BUILDING BEYOND EXPECTATIONS



70+

Years of construction excellence. Built on Experience.



150+

Inland grain terminals built. Agricultural expertise delivered.



250+

Skilled field staff delivering precision projects.



2M+

Hours of zero-loss time injuries. Safety First.

COMPANY OVERVIEW
FWSgroup.com



SERVICES

LIQUID AND GAS HANDLING

At FWS, we prioritize your operational needs by engineering and constructing high-performance liquid & gas handling systems. With decades of expertise and advanced technology, we deliver tailored, reliable solutions for energy, agriculture, and chemical processing industries. From custom high-pressure piping to advanced flow control, we ensure seamless, efficient operations.

MOVING BEYOND EXPECTATIONS

25+



Custom process systems delivered annually. Designed for reliability.

30%



Faster project timelines achieved through integrated design-build strategies.

250+



Million gallons of liquids handled annually. Efficiency delivered.

93K



High integrity weld inches laid - equivalent to 25 football fields.



SERVICES

FACILITY MAINTENANCE & REPAIR

FWS, through its dedicated subsidiary KPIC, provides end-to-end maintenance solutions to optimize facility performance, ensuring smooth and efficient operations across diverse industrial applications.

KPIC MAINTENANCE
SERVICES
INC.

| AN FWS COMPANY

UNMATCHED MAINTENANCE FOR INDUSTRIAL SYSTEMS

We provide tailored maintenance plans that include regular inspections, preventative measures, and rapid response to operational issues, maximizing uptime and minimizing disruptions.

OUR SPECIALTIES: RELIABILITY, SAFETY & ROI

Our dedicated maintenance teams are skilled in high-stakes environments, delivering expert service to uphold system integrity and safety standards across critical operations.

OUR APPROACH: INTEGRATED MAINTENANCE EXPERTISE

FWS maintenance collaborates with engineering and operations teams to ensure maintenance schedules align with project timelines and operational requirements, fostering seamless integration and enhanced reliability.

COMPANY OVERVIEW
FWSgroup.com



— SAFETY

A CULTURE OF SAFETY

At FWS, safety always takes precedence over expediency and is woven into every aspect of our business. Our commitment to eliminating hazards and preventing injuries, fostering a safety culture that boosts morale and earning an industry reputation envied by our peers are what set FWS apart.

“

FWS IS COMMITTED TO AN
ENVIRONMENT WHERE EVERYBODY
GOES HOME SAFE

”

FWS

COMPANY OVERVIEW
FWSgroup.com



ENVIRONMENT

“

WE ENSURE ENVIRONMENTAL PROTECTION REQUIREMENTS ARE IDENTIFIED DURING ENGINEERING, DESIGN AND CONSTRUCTION

”

OUR COMMITMENT

As one of our guiding principles and a central element of our Corporate Social Responsibility, FWS is dedicated to operating in an environmentally sustainable manner. As a part of our Health, Safety & Environment Program, the Environmental Protection Program is implemented throughout the organization to conduct business in compliance with relevant regulatory and environmental requirements. It also establishes the management framework for practicing responsible environmental stewardship, emphasizing conservation and sustainability.



CONTRACTING STRATEGIES

As a multifaceted organization, FWS has the resources to undertake construction projects ranging into the hundreds of millions of dollars. Such projects can be inherently risky without proper risk mitigation, thus FWS takes pride in offering a suite of contractual options designed to effectively balance a client's risk tolerance with their cost management goals. Our contracts are structured to align with our client's expectations, featuring transparent fee structures that reflect associated risks.

TO FIND OUT WHICH OPTION BEST FITS YOUR BUSINESS

CONTACT US AT: 1-800-553-0007

One of our Business Development representatives will be pleased to provide you with additional information on our various contracting strategies.



FWS

FWSGROUP.COM

WE ARE HAPPY TO ANNOUNCE THAT WE ARE TAKING STEPS TOWARDS SUSTAINABILITY BY REDUCING OUR CARBON FOOTPRINT. AS PART OF THIS EFFORT, WE KINDLY ASK YOU TO SCAN OUR QR CODE TO ACCESS OUR BROCHURES. THANK YOU FOR YOUR COOPERATION IN OUR MISSION TOWARDS A GREENER FUTURE.



CONTACT US

TIMES SQUARE EAST
4950 13TH AVENUE S, SUITE 20
FARGO, ND 58103
TEL: (701) 293-0448
EMAIL: INFO@FWSGROUP.COM