

From Vision to Reality: Realizing Composable Operations for Enterprise Success

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FEATURING



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**Technical Account Manager
Tulip**

AGENDA

01

Composability - An Enabler for Cx

How composability accelerates productivity improvements.

02

Composability Concepts & Tools

Using composability concepts, methods and tools for successful adoption of Tulip

03

Building a Composability Framework for Continuous Transformation

Discussion and experience sharing about successful Tulip adoption with governance and control.

Why digital transformations fail?



Bottom Up

- Over-centralizing efforts and stifling bottom-up, composable improvements
- Measuring success in incremental gains instead of exponential productivity outcomes



Agility

- Treating digital as a technology project instead of a paradigm change



Democratization

- Failing to democratize digital—keeping ownership in IT, not empowering operations
- Lack of strategic focus—initiatives not tied to business goals or customer value



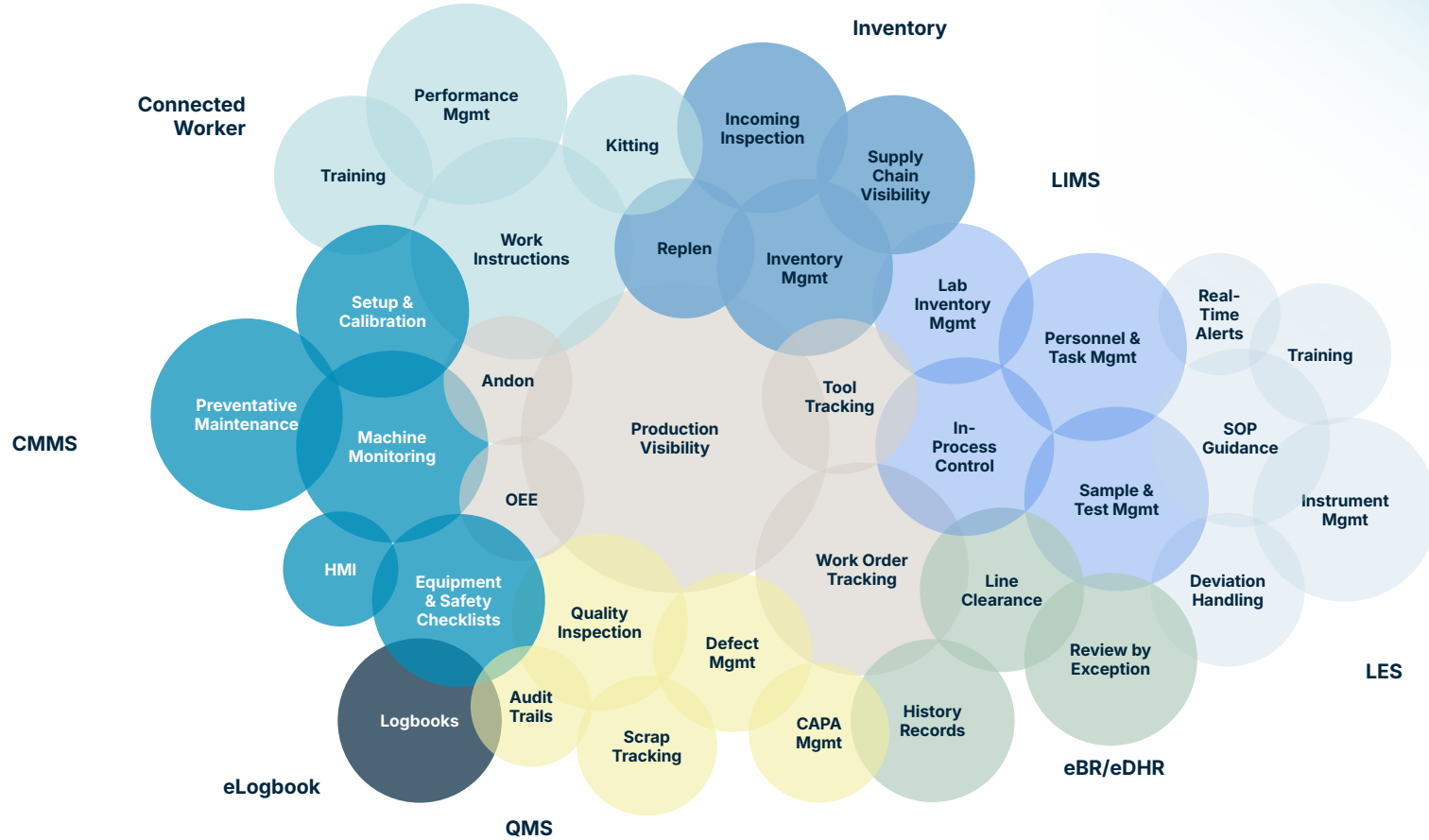
Human Centric

- Focusing on tools and systems rather than value creation in the value stream
- Ignoring culture and mindset change, assuming tech alone can transform

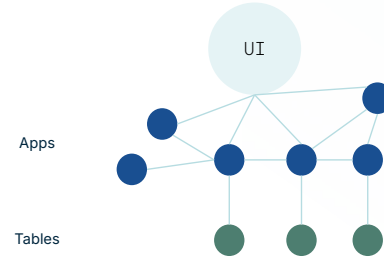
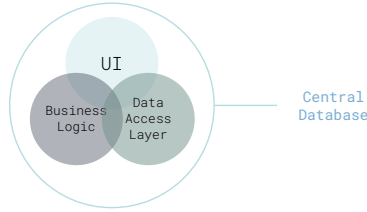


Compliance

- Neglecting governance and data integrity when scaling digital



Monolithic is not a Viable Option for a Composable Solutions



Data Model Centric

- Process and Activity **Models are defined by data in Tables** and Apps are used to execute on the model.
- Data models are an abstraction of the complexity of the operations in a **one size fits all** approach.

Process Centric

- Apps are built execute functions based on a **Functional Decomposition** of the process.
- Apps are intended to provide the **same function** to frontline operators anywhere in the operation.

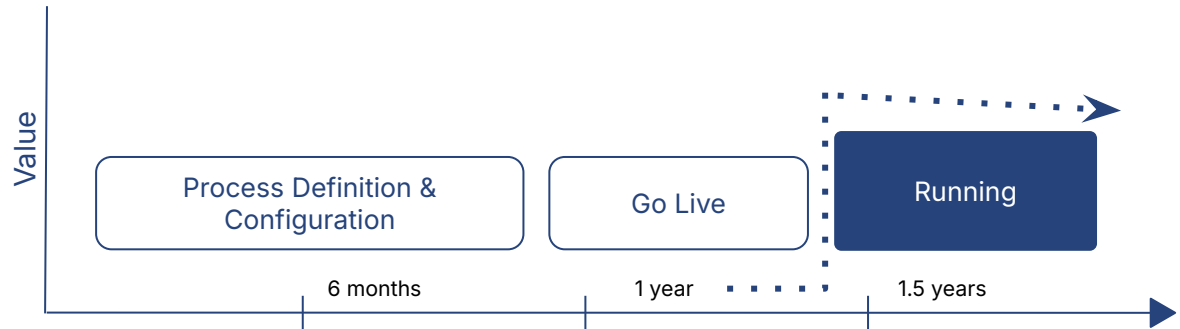
Designed for Maintainability

- Less Apps **intended to ease maintenance** and management.
- Function based apps - **operators serve the solution** by choosing applicable function.

Monolithic - The Old Way

Top Down, big-bang waterfall

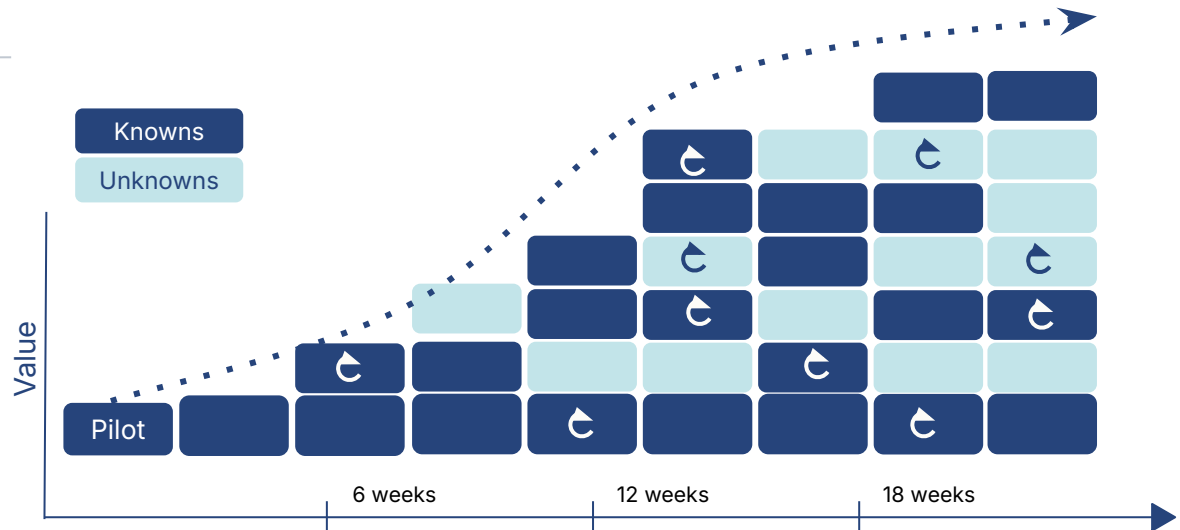
- High-risk solution
- All-or-nothing
- Delayed value
- Declines over time



Composable - The Way Forward

Bottom-up, adaptable and iterative

- Low-risk solution
- Iterative growth
- Immediate value
- Continuously improves



Bottom Line!

Monolithic App Solutions **rob** your organization of **rapid time to value** and exponential **productivity increases**.

Composability for Frontline Operations

Composability

Digital Maturity

Effective adoption of composable architectures with technical capabilities, culture, and processes.

Bottom Up

The digital solution emerges through building targeted content for each use case.



Agility

Inherent alignment with continuous improvement, operational excellence and iterative build.



Democratization

Empowered process experts create solutions, driving innovation and fast time to value.



Human Centric

Focused on enhancing human capabilities, enabling operators to work more efficiently and increase productivity.



Compliance

Embedding compliance with technology based on risk based approach and validation for intended use.



Connectivity & Data Integrity

Accurate, consistent, and trustworthy data, for streamline decision-making.



Cloud

Multi-tenant SaaS



Cognitive

Built-in AI/ML and Generative AI



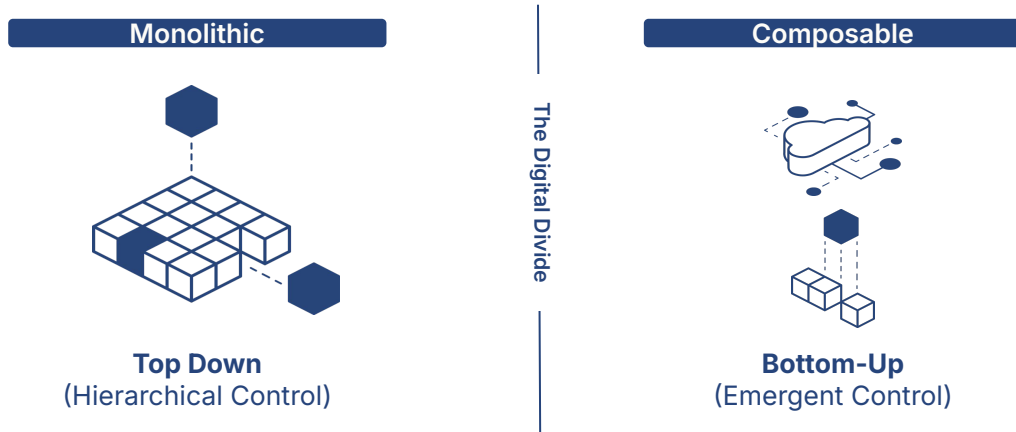
Edge

Connected, autonomous and collaborative IIoT



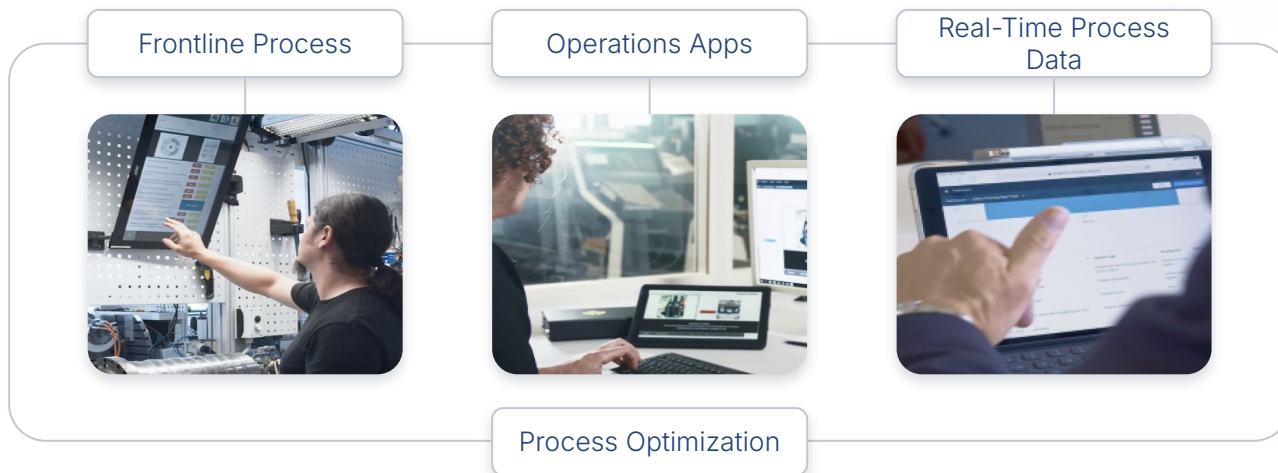
Bottom-up

Composability starts at the operational level, focusing on **solving problems at the frontline**, rather than imposing broad, generic solutions from the top. This allows organizations to build **solutions that are tailored** to specific processes, activities, and operations.



Agility

In manufacturing, **continuous improvement** is key and **agility** is non-negotiable. Composable solutions, by design, are highly adaptable and enable organizations to iterate quickly. Agility also allows for faster implementation and a **reduced time-to-value**, meaning that benefits can be realized almost immediately after deployment.





Democratization

Empowering the people who know the process best to create content and develop solutions. This critically **reduces dependency** on a software skills, centralized IT and specialized OT departments. It fosters a culture of innovation, encourages experimentation, and **accelerates digital transformation**. It eliminates the translation between IT, OT and operations.

59%

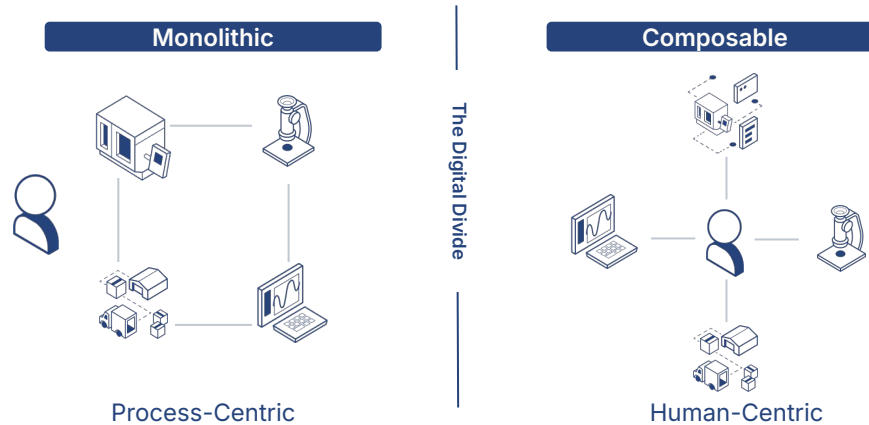
rated **"Improving Employee Decision Making and Competency"** as extremely important criteria for MES investment Justification. (Gartner)

↑30%

Gartner expects Low-Code Application Platforms are expected to grow 30%

Human Centric

Solutions that **serve operators that are empowered** by tools that assist them in performing tasks more efficiently, providing real-time insights, and reducing manual effort and driving **productivity increases** by augmenting human decision-making and capabilities. By connecting operators with their environment through digital tools, sensors, and IIoT devices, composable systems **elevate the performance** of the workforce, ensuring that technology acts as a productivity enabler.



Compliance

Tulip has defined:

Digital Quality Foundation

A modern digital approach to validation that is risk-based and focused on demonstrating fitness for intended use.

Provides an order of magnitude reduction in effort and time for validation.

Tulip is working on:

Governance and Ease of Validation

Product features for enhanced governance and control with visibility to changes.

Testing capabilities that allow for maintaining data for historical purposes, but not impacting production data.

Tulip's vision is:

Continuous Validation

Seamless, built-in compliance with automated testing. App life cycle changes are controlled and automatically tested.

Enable rapid change & continuous improvement with full compliance.

Tulip tools:



Tulip Docs



Tulip uses Tulip

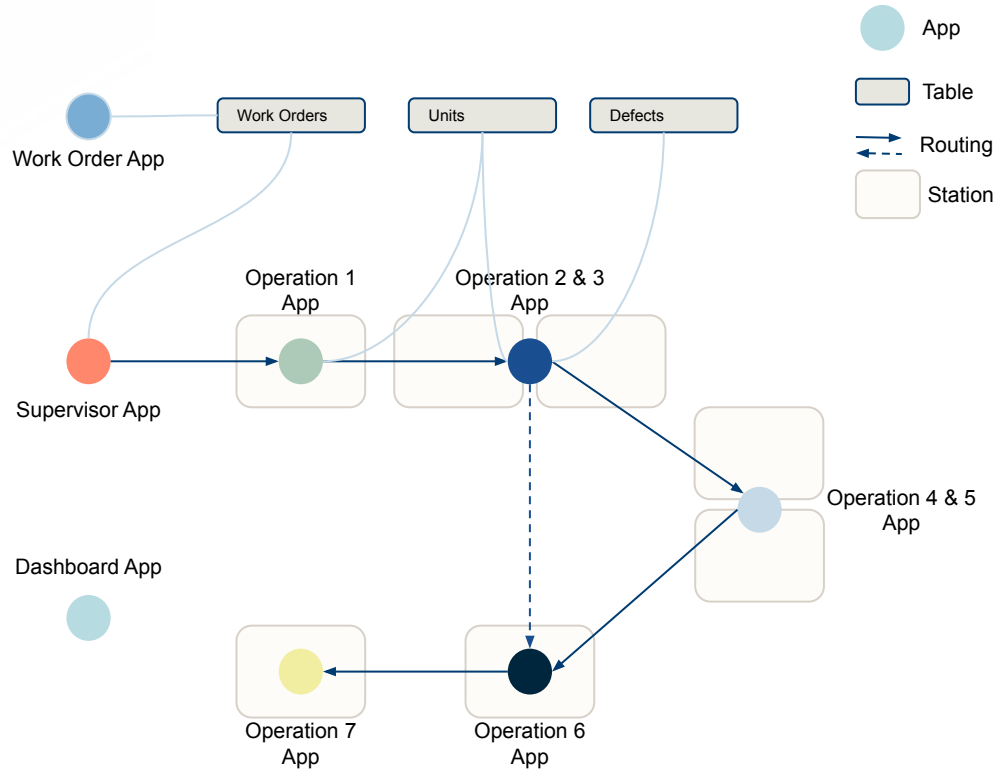
Continuous Validation

02 Composability Concepts & Tools

Using composability concepts, methods and tools for successful adoption of Tulip



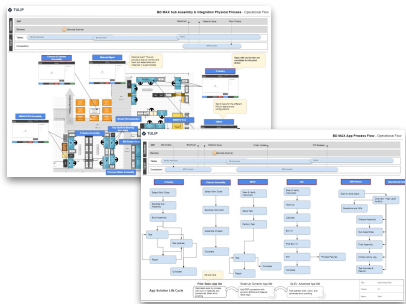
Composability in a Practical Example



Composability Concepts

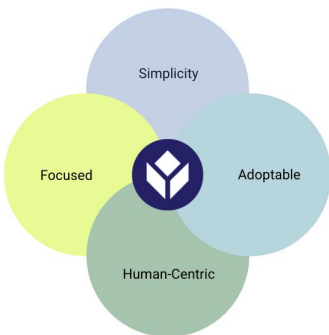
Composability Concepts

Artifact Model & Solution Design



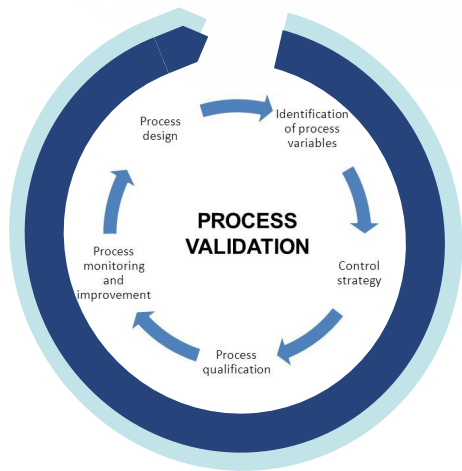
Physical Artifacts & Operational Artifacts = Intuitive 'Digital Twin'

Solution Credo



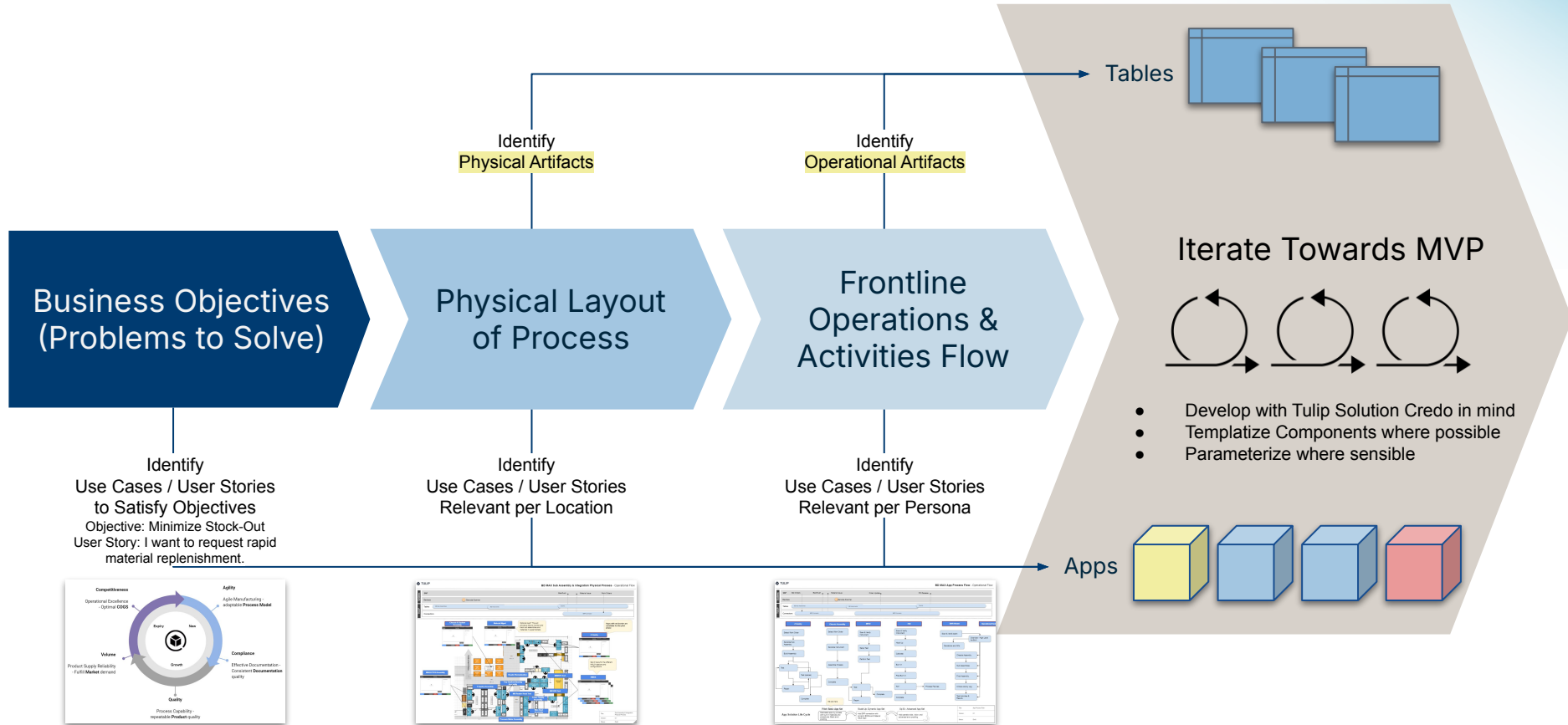
Guiding principles for composable solution development.

Validation 4.0



A modern risk-based approach to validation.

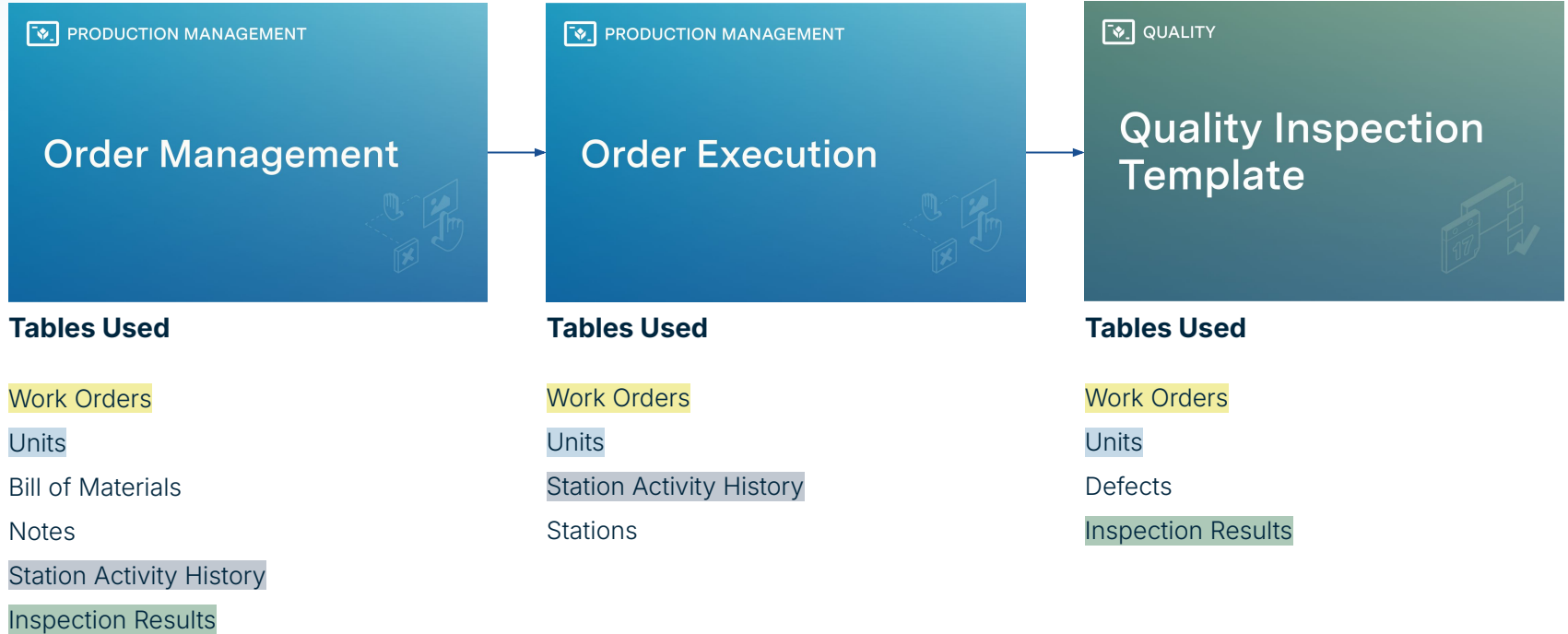
Artifacts in Solution Design Process



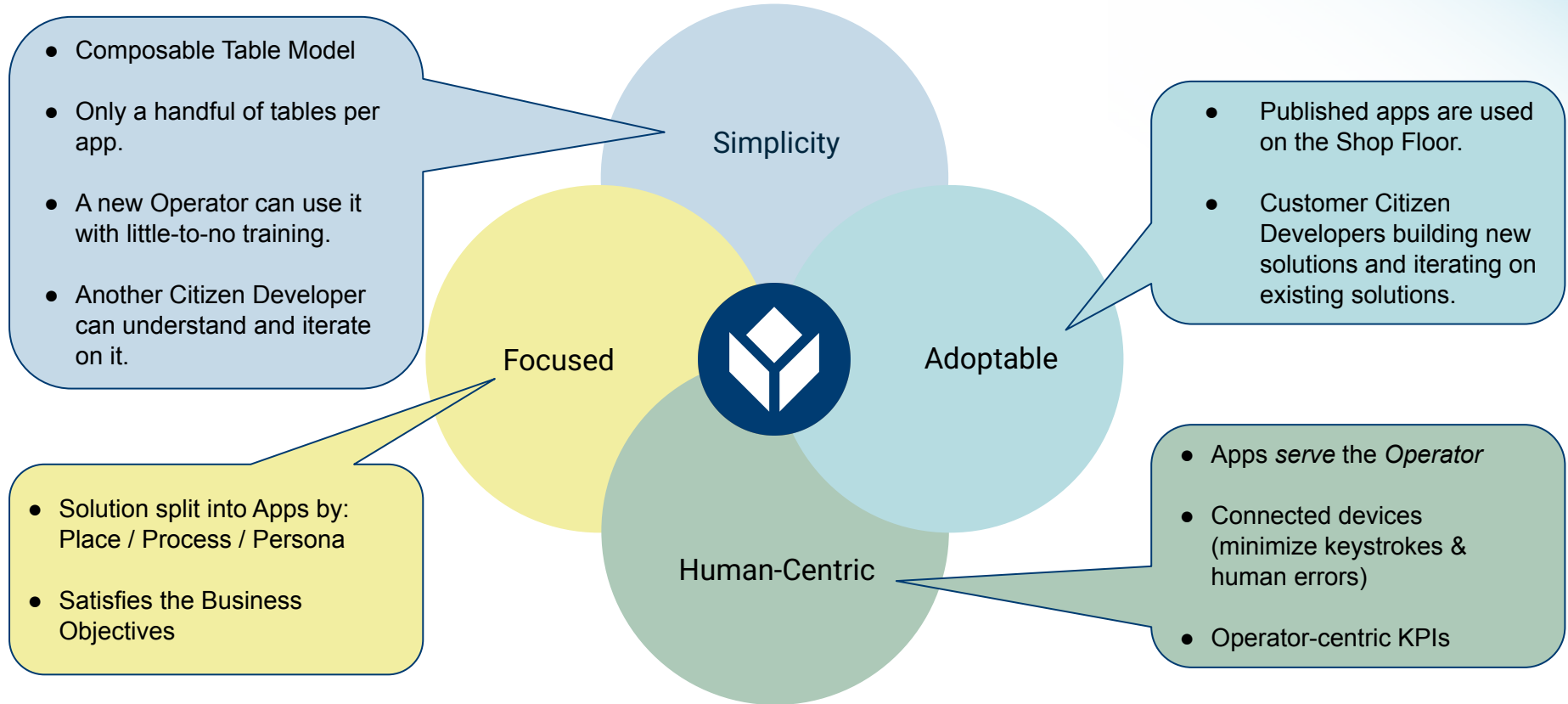
Physical Perspective



Shared Tables Enables Composability Across Use Cases



The Tulip Solution Credo provides guiding principles towards Composable solutions



Validation 4.0 - An Integrated Approach

Pharma 2.0/3.0

Design Dev IQ OQ PQ

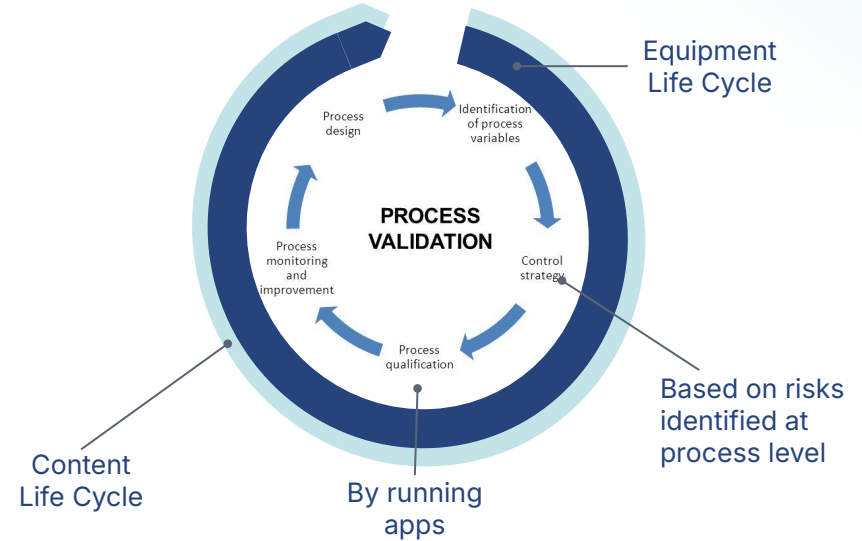
Tulip Platform + Content

Design SAT/FAT IQ OQ PQ

Filtration skid, blending, weigh scale

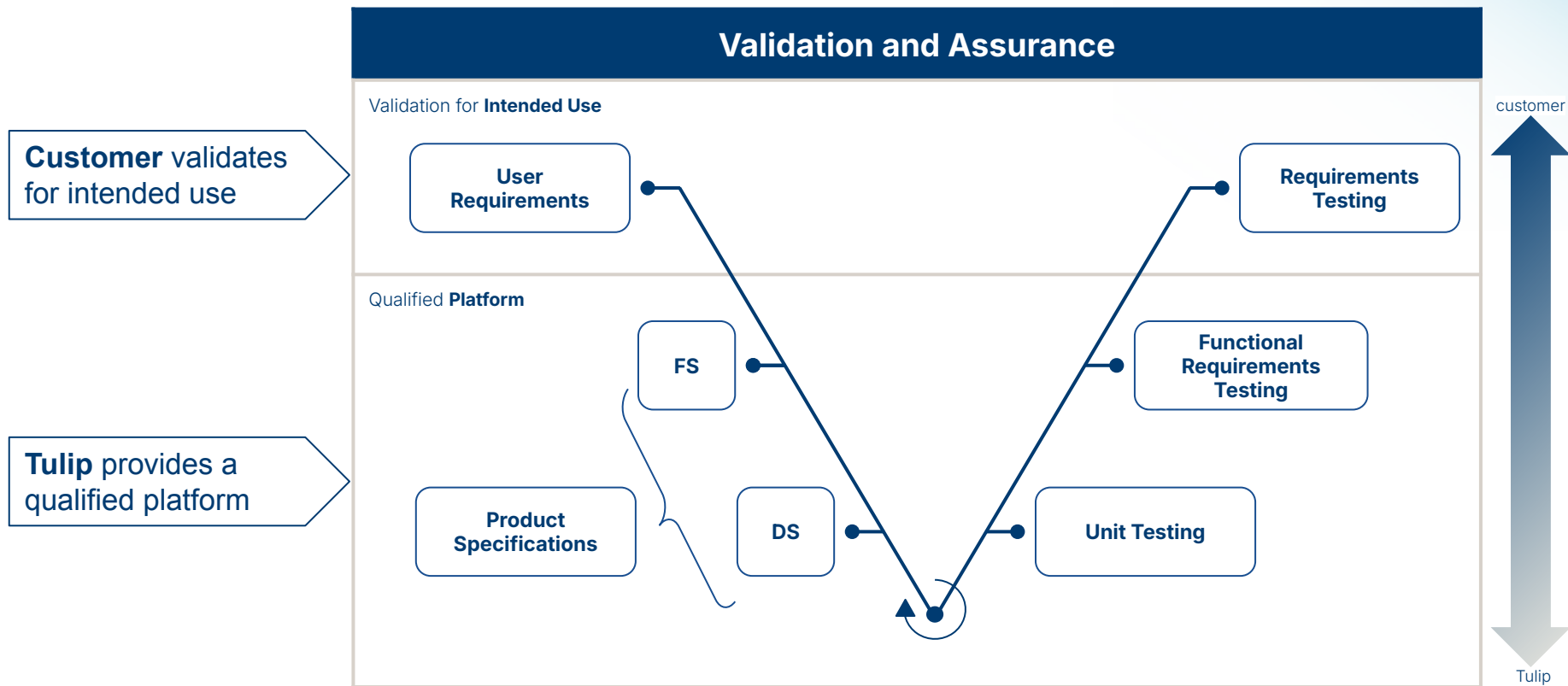
The Digital Divide

Pharma 4.0



Automation & System is validated for intended use, integral to the process

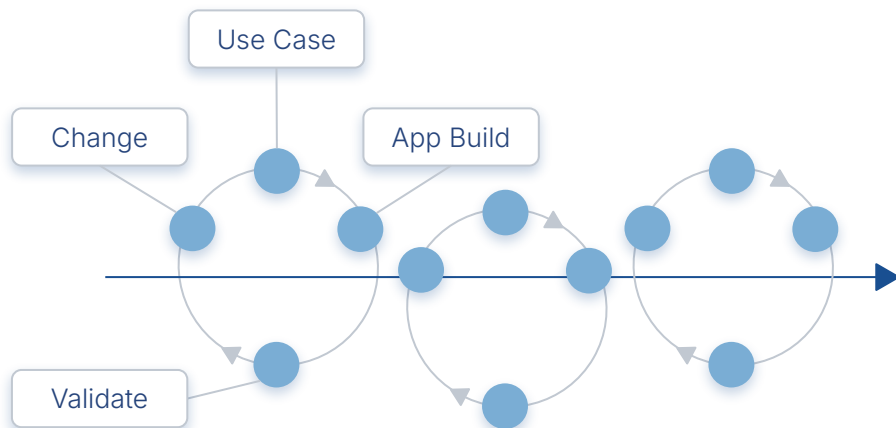
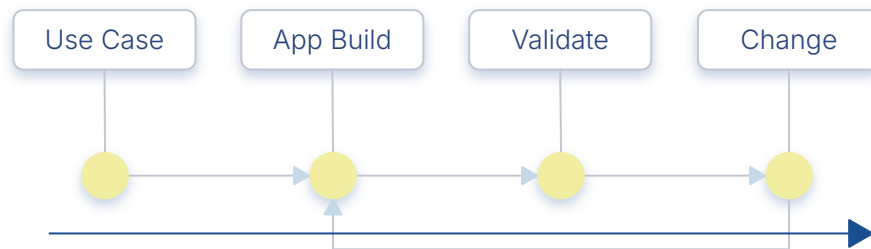
Leverage Tulip's Life-Cycle Documentation to Accelerate Your Validation Processes



Why is Digital Quality important?

Current Approach

Quality & Compliance is a bottleneck and **barrier to adoption**.
It is a **sequential process** documented on **paper**, outside of the solution.



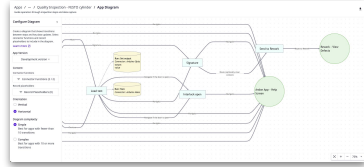
Tulip's Digital Quality Approach

Quality & Compliance is "built-in" to the platform with a **digital, self documenting and continuous** part of the App life-cycle. It supports **rapid, agile build-deploy cycles** which **increase digitalization and adoption**.

Tools to Enable Composability

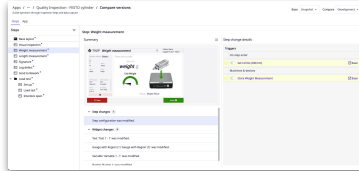
Composability Tools

App Diagrams



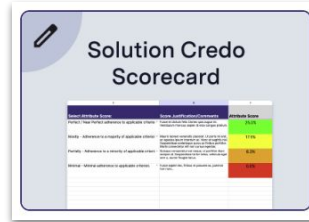
App Editor feature providing visibility to solution architecture.

App Diffs



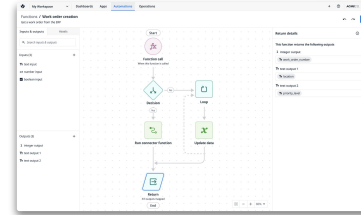
App Editor feature providing visibility to changes by app version.
Helps enforce low-impact continuous improvement.

Credo Scoring



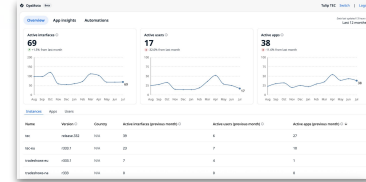
Check solution adherence to Credo via:
AI Agents, Scorecards, Checklists

Functions



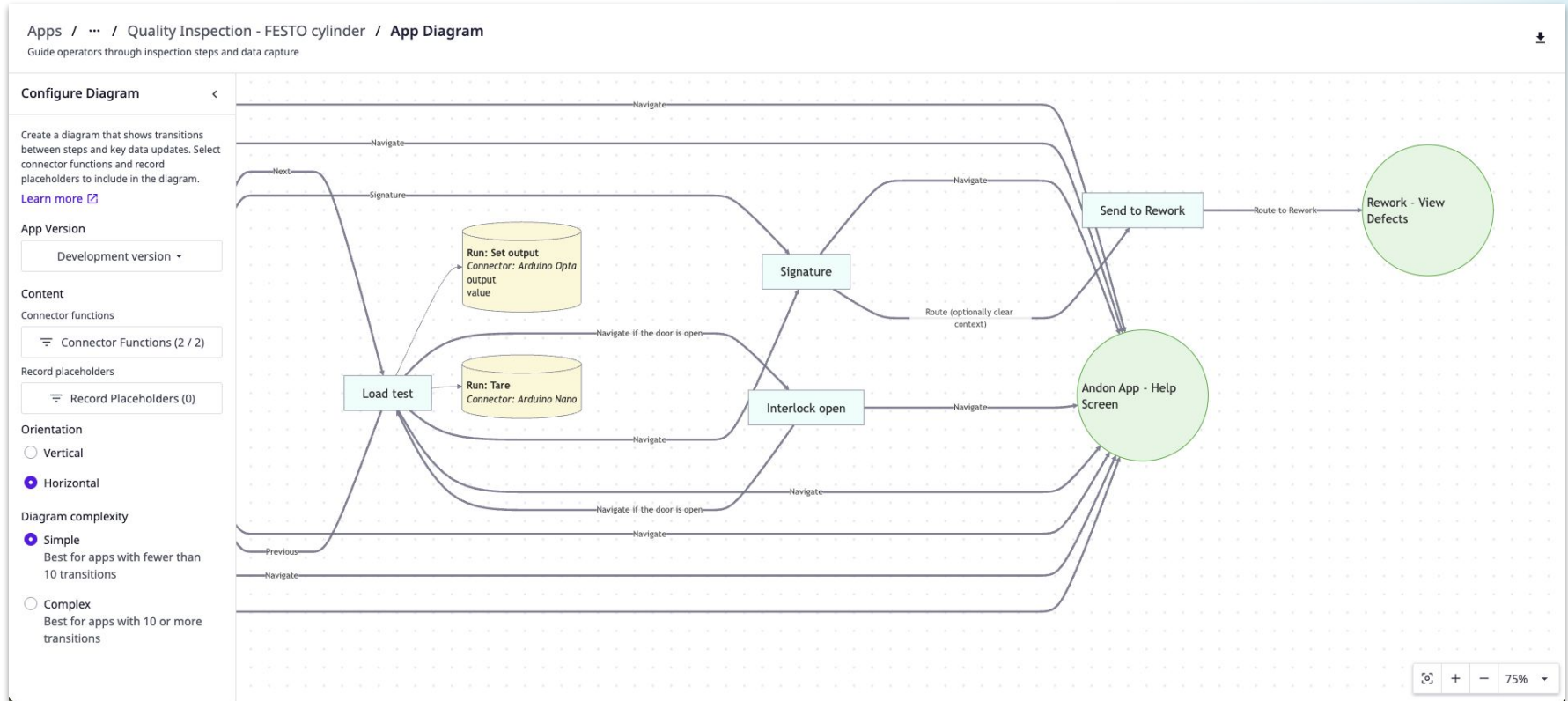
Centralizes App Trigger logic - the latest leap in Tulip solution composability.

OpsMoto



Enables visibility to platform adoption and development activities.

App Diagrams



"App Diffs" / Compare Versions

Apps / ... / Quality Inspection - FESTO cylinder / Compare versions

Guide operators through inspection steps and data capture

Base

Snapshot

Compare

Development

Steps

Base layout

Visual Inspection

Weight measurement

Length measurement

Signature

Log defect

Send to Rework

Load test

Set up

Load test

Interlock open

Step: Weight measurement

Summary

TULIP Weight measurement

Station Name
Logged-in User - Name

Station status: Station

ID

ID

Name

Name

QTY Required

QTY Required

QTY In progress

QTY In

QTY Complete

QTY Complete

QTY Scrap

QTY Scrap

Place unit on scale

Mint value

weight g

Unit Weight

0 0 700

Result

Weight Result

Report

Accept

Step changes 1

Step configuration was modified.

Widget changes 4

Text 'Text 1 - 1' was modified.

Gauge with Region (1) 'Gauge with Region (1)' was modified.

Variable 'Variable 1 - 1' was modified.

Button 'Button 1' was modified.

Step change details

Triggers

On step enter

Set Limits (200mm)

Base

Machines & devices

Store Weight Measurement

Base

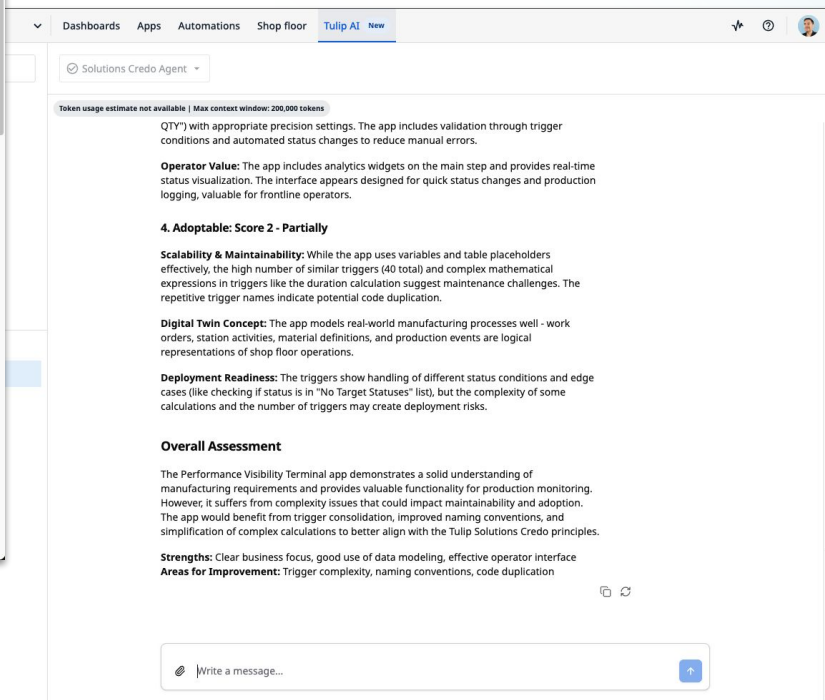
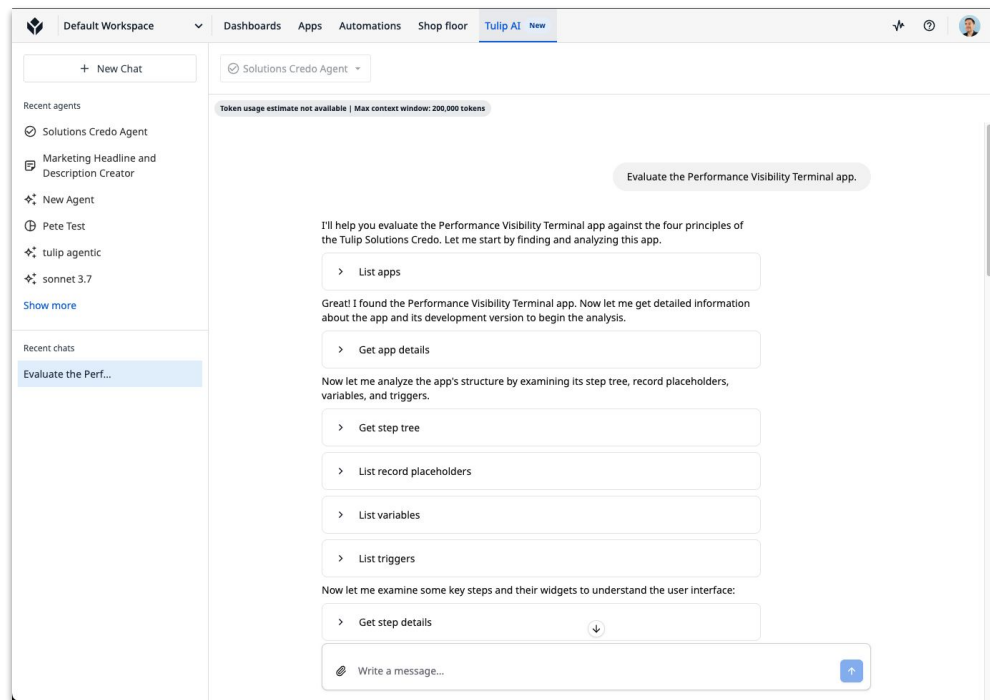
OPERATIONS CALLING

TULIP

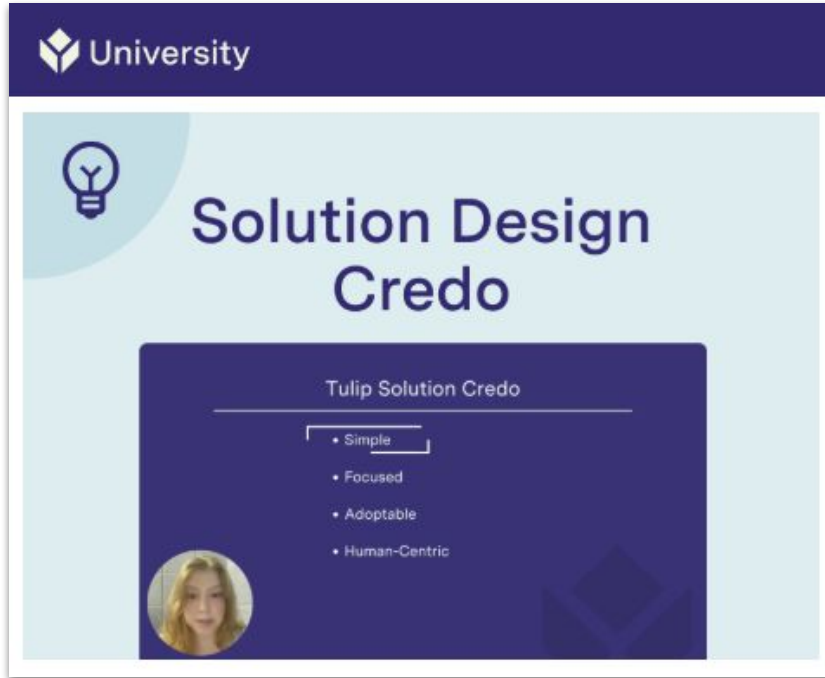
Copyright 2025, Tulip Interfaces, Inc.

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Solutions Credo Tulip AI Agent

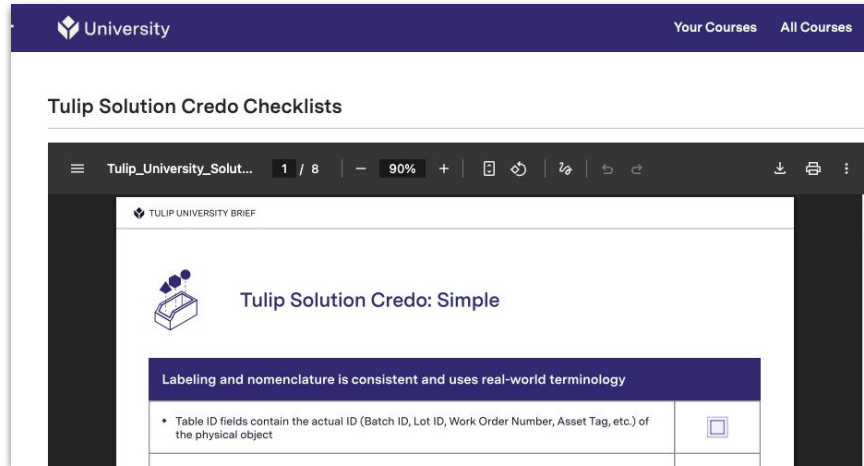


Tulip University Course - Solution Design Credo



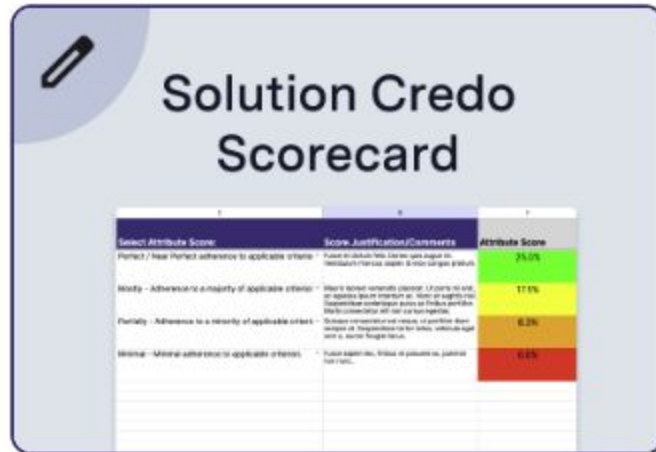
<https://university.tulip.co/page/catalog?q=solution%20credo>

Tulip University - Solution Credo Checklist



<https://university.tulip.co/page/catalog?q=solution%20credo>

Solution Credo Scorecard



The image shows a template for a 'Solution Credo Scorecard'. It features a header with a pencil icon and the title 'Solution Credo Scorecard'. Below the header is a table with three columns: 'Select Attribute Score', 'Score, Justification/Comments', and 'Attribute Score'. The table has four rows of data, each with a different background color (green, yellow, orange, and red) and a corresponding percentage score.

Select Attribute Score	Score, Justification/Comments	Attribute Score
Perfect / Near Perfect adherence to applicable criteria	Follows on solution fully, closely, and exactly the intended / service design & then delivers product	75.0%
Mostly - Adherence to a majority of applicable criteria	Follows on solution completely / closely, but only for one or two aspects of the solution or only for one or two aspects of the service design	50.0%
Partially - Adherence to a minority of applicable criteria	Follows on solution partially / only for one or two aspects of the solution or only for one or two aspects of the service design	25.0%
Minimal - Minimal adherence to applicable criteria	Follows on solution minimally / only for one or two aspects of the solution or only for one or two aspects of the service design	0.0%



<https://university.tulip.co/page/catalog?q=solution%20credo>

Write business logic once and reuse everywhere with Functions

Functions Help You Build Composable Solutions Faster

✓ Standardize logic and reuse integrations

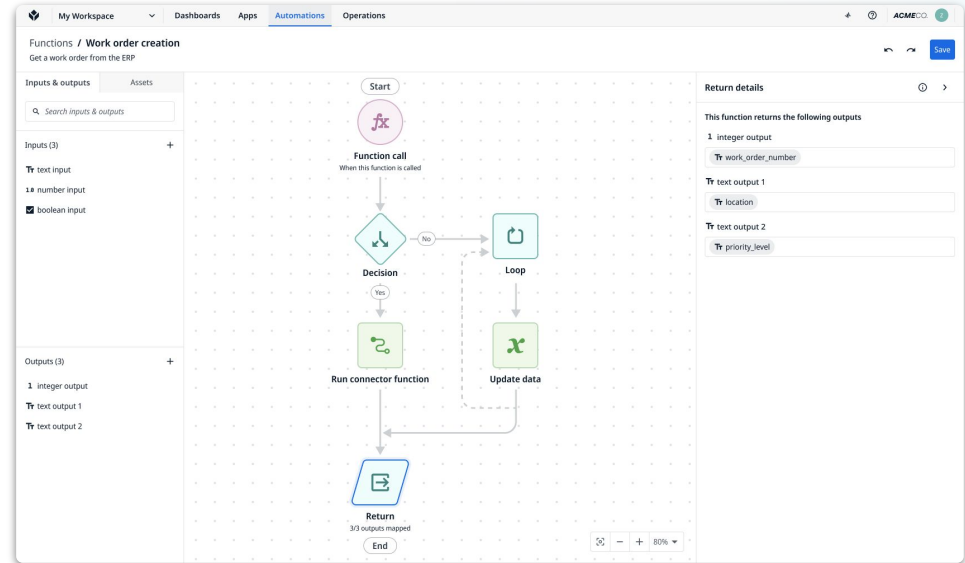
Enhance governance and ensure compliance with validated, centralized components

✓ Accelerate app development

Empower citizen developers to combine centrally-developed logic with user-specific requirements

Examples

- Bundle multiple connector calls for easy ERP data integrations
- Consolidate core Work Order processing logic across hundreds of apps
- Reuse logic for barcode scans and manual barcode entry



OpsMoto

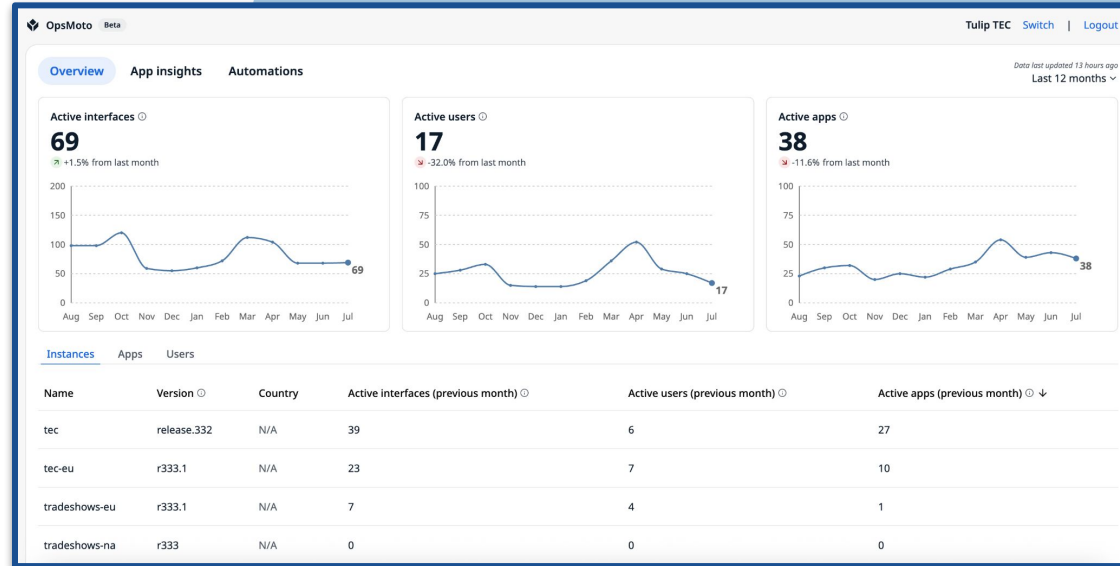
OpsMoto provides a 'single pane of glass' view, summarizing customer's instance activity

Centralize Enterprise Visibility

Get near real-time trends across multiple global sites at once

AI-Accelerated Governance

Leverage AI insights to identify successful innovation in order to standardize best practices enterprise-wide



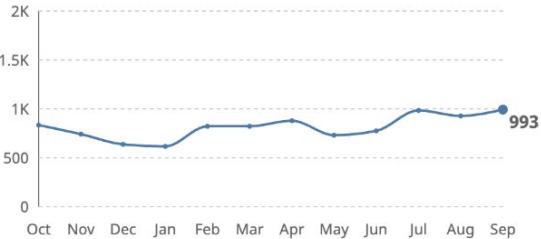
Overview App insights Automations

Data last updated 3 hours ago
All instances ▾ Last 12 months ▾

Active interfaces ⓘ

993

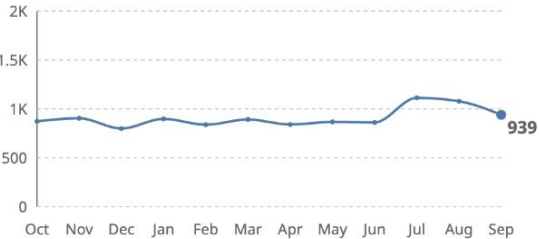
📈 +7.0% from last month



Active users ⓘ

939

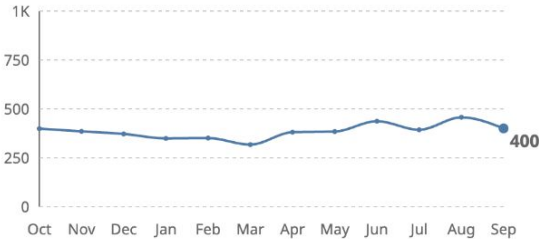
📉 -12.9% from last month



Active apps ⓘ

400

📉 -12.5% from last month



Instances Apps Users

Q Search instances...



Name ↑	Version ⓘ	Country	Active interfaces (previous month) ⓘ	Active users (previous month) ⓘ	Active apps (previous month) ⓘ
acme-data	lts14.1	N/A	3	11	4
advanced-ceramics-regional	lts14	Germany	19	18	2
aerospace-manufacturing-...	r338.2	N/A	40	82	14
aerospace-manufacturing-...	lts13.2	N/A	54	49	15

Active interfaces ⓘ

993

📈 +7.0% from last month



Active users ⓘ

939

📉 -12.9% from last month



Instances Apps Users

Q Search instances... ⬇

Name	Version ⓘ	Country	Active interfaces (previous month) ⓘ ⬇	Active users ⓘ
quality-assurance-ops	r338.2	N/A	87	80
precision-instruments-emea	lts14.1	N/A	68	75
oil-gas-refining-lab	lts12.1	N/A	63	47
aerospace-manufacturing-...	lts13.2	N/A	54	49
renewable-energy-division	lts12.1	United States	52	45
continuous-improvement-...	r338.2	Thailand	51	8
aerospace-manufacturing-...	r338.2	N/A	40	82

Instance details >

quality-assurance-ops

🔗 View instance

Active interfaces Active users Active apps

Active apps

21

📉 -4.5% from last month



Top 10 apps by active station hours

Name	Active station hours ⓘ
8. Primary Packaging	33,499
Pharmaceutical Batch Record	13,149
8. Primary Packaging	7,258
Document Control System	4,495

Active interfaces ⓘ

993

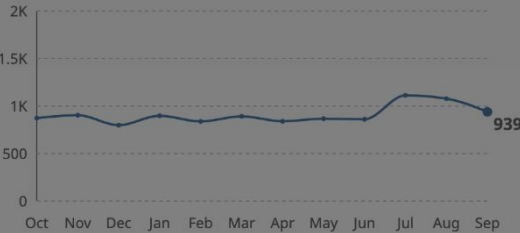
📈 +7.0% from last month



Active users ⓘ

939

📉 -12.9% from last month



InstancesAppsUsers

Q Search apps...



Name	Instance	Workspace	Station hours (all time) ⓘ ↓	Sta
2. Blending	data-analytics-regional	Default Workspace	103,880	3,0
Augmented Reality Guide	warehouse-logistics-divisi...	Default Workspace	76,585	4,3
Performance Metrics Dashboard	renewable-energy-division	Default Workspace	69,528	1,4
Root Cause Analysis	3d-printing-ops-central	Default Workspace	68,543	1,7
Data Collection Terminal	paper-pulp-mill-secondary	Default Workspace	64,926	1,7
Manager app	six-sigma-quality-primary	Default Workspace	63,039	1,0

App details



2. Blending

🔗 View app

Description

This smart manufacturing solution digitizes blending operations for enhanced control. It provides operators with step-by-step guidance and real-time feedback. The application captures detailed production history for traceability and continuous improvement.

Created

Aug 6, 2021

Created by

LS Laura Stewart

Last updated

Aug 20, 2025

Last updated by

JN Jennifer Nguyen

Station hours (all time) ⓘ

103,880

Station hours (prior month) ⓘ

3,022

Use cases ⓘ

- Production Tracking
- Defect and Nonconformance Management
- Quality Inspection

Contributors ⓘ

- LS Laura Stewart
- SH Susan Hall
- JN Jennifer Nguyen
- JM Joshua Moore
- JP Jessica Perez
- JL Jessica Lewis
- ST Sharon Turner
- RJ River Jackson
- MA Mark Adams
- MM Mark Miller

Editing history

○ Aug 20, 2025

Overview

App insights

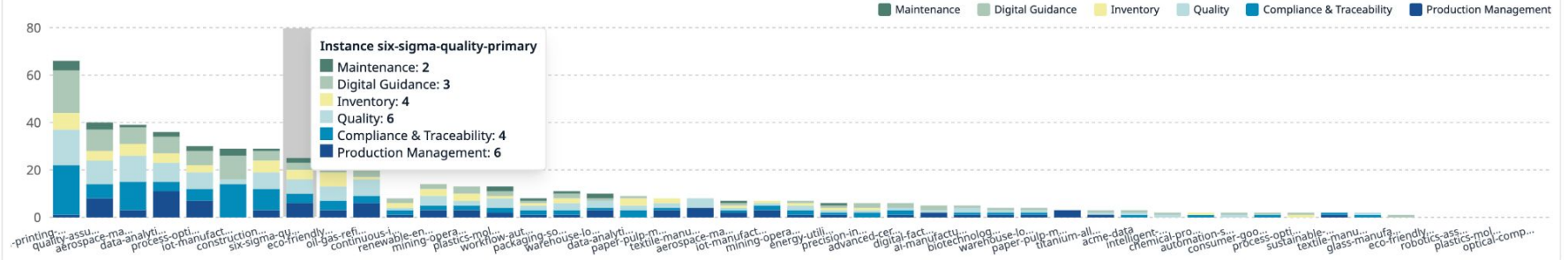
Automations

Data last updated 3 hours ago

All instances ▾

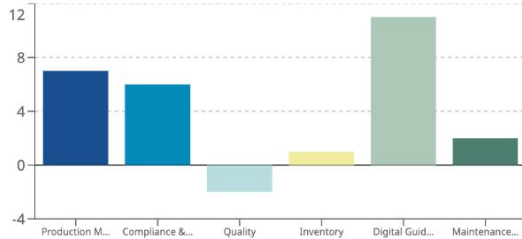
App count by instance and solution type ①

Active app count in last 30 days



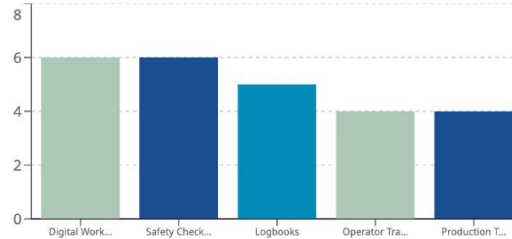
Active app count by solution type ①

Difference in monthly active app count



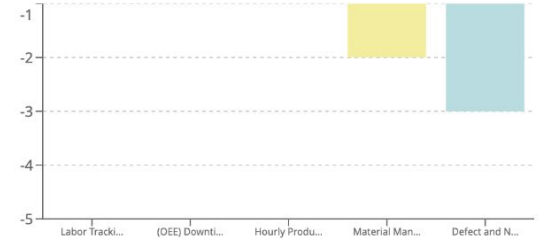
Top 5 use cases by month on month app growth

Difference in monthly active app count



Bottom 5 use cases by month on month app growth

Difference in monthly active app count



Active app count by instance and solution type

Active app count in last 30 days

Composability Framework for Continuous Transformation

Enabling successful Tulip adoption with governance and control



Reflection on topics we covered today...

Differences between a Monolithic and Composable approach to software development

Composable approach increased time to value, agility, is human centric, and built to leverage digital technologies

Composability Concepts

Artifact Model, Credo Score, Solution Design, Validation 4.0

Tulip Tools that enable Composability

OpsMoto, App Diagrams, App Diffs, Credo & artifact agents, Functions

QUESTIONS?



THANK YOU