

Post-Show Report 2025 & Preview 2026

Organised by



Chief Patron



GLOBOIL
International
2026

Dates &
Venue: | **May 5-7, 2026**
at the Crowne Plaza Dubai, UAE.

OVERVIEW

The 2025 edition of Globoil International brought together a worldwide community of stakeholders in **edible oils, oilseeds, and agri-trade**. Over three hundred delegates including **top industry executives, policymakers, investors, and experts** convened for three days of insightful discussions, networking, and knowledge exchange. The conference highlighted the pivotal role of edible oils in both **global food security and renewable energy**. Major edible oils like palm and soybean are not only vital for diets worldwide but are increasingly used in biofuels, linking agriculture with the energy sector. This dual demand has spurred debates around “food vs fuel” and contributed to market volatility in recent years. Supply shocks – from export bans to conflict in the Black Sea – have underscored how interconnected decisions across regions can amplify instability in edible oil markets. By centering on Africa in 2025, the event examined how the continent’s untapped agricultural potential can alleviate supply pressures and foster more balanced growth in the edible oil industry. (Infographic suggestion: a visual of the “Food vs Fuel vs Freight” balance – for example, a graphic showing edible oil flows split between food use and biofuel, with a ship icon representing freight – to illustrate the 2026 theme.)



SUMMIT AT A GLANCE:

300+

Delegates

50

Speakers

25

Exhibitors

25

Sponsors & Partners

Attendees:

300+ delegates (including farmers, industry leaders, traders, government officials, investors, and researchers).

International Participation:

Participants from 26 countries across Asia, Africa, the Middle East, Europe, and the Americas – including India, Malaysia, Indonesia, the UAE, Nigeria, South Africa, Ukraine, the UK, and more – reflecting the truly global reach of Globoil International.

Speakers:

50 speakers in total, featuring CEOs of major agribusinesses,

government ministers and dignitaries, leading commodity analysts, and innovators in agri-tech and finance.

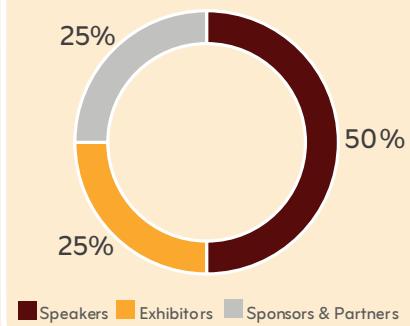
Exhibitors:

25 exhibitors showcased innovations across the edible oil value chain (from processing technology and refining equipment to trading platforms and biofuel solutions).

Sponsors & Partners:

25 sponsors and partners (see Sponsors & Partners section) spanning industry organizations, corporations, and service providers who supported the event's success.

Attendees: 300+ delegates



International Participants from **26 countries**

Globoil International 2025 was not just a conference – it was **“a marketplace of ideas, innovations, and partnerships”** for the edible oil sector. In line with this vision, the event fostered vibrant dialogue among stakeholders

throughout the edible oils supply chain. It provided a platform for agribusiness companies, government agencies, financiers, and farmer leaders to collaborate on harnessing opportunities and tackling challenges – from ensuring nutritional security to meeting biofuel demand and

managing logistics. The high-profile participation (including eminent industry veterans and experts from multiple continents) and enthusiastic engagement by attendees created a dynamic environment geared toward action and tangible outcomes.



HIGHLIGHTS OF THE EVENT'S SESSIONS AND PANELS

Inaugural Ceremony:

A Visionary Start

The summit officially opened on May 6, 2025, with expert insights setting the tone. In an opening business session, veteran commodity expert G. Chandrashekhar provided a special address titled **"Trump, Trade & Turbulence: Navigating Global Markets in an Unpredictable Era"** by. He provided a sweeping overview of the macroeconomic and geopolitical forces causing volatility in agri-commodities – from trade wars and currency swings to supply shocks – reinforcing the need for strategic

agility in commodity trade.

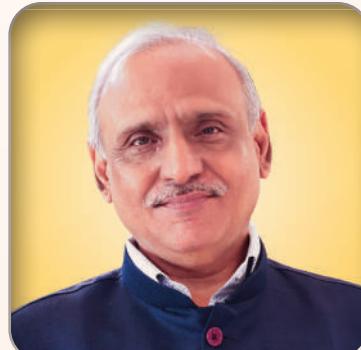
The formal inaugural ceremony then brought together distinguished leaders on a common platform, underscoring the event's global and collaborative spirit. Esteemed dignitaries in attendance included **Atul Chaturvedi**, Executive Chairman of Shree Renuka Sugars & Chairman of the Asian Palm Oil Alliance; **Sandeep Bajoria**, CEO of Sunvin Group & Chairman of the Globoil Organising Committee; **Angshu Mallick**, MD & CEO of Adani Wilmar Ltd; **Sanjeev Asthana**, CEO of Patanjali Foods Ltd & President of SEA (India); **Mike Bhaskaran**, Group COO of

DP World (Dubai); **M. D. Ramesh**, CEO of Africa Improved Foods (Rwanda); and other diplomats and industry stalwarts from Africa and Asia. Together, they emphasized themes of global cooperation, investment in value addition, and policy-driven growth to shape the next chapter of the edible oil sector – with a particular spotlight on Africa's emergence as a supply powerhouse. The message was clear: Africa's agricultural potential, coupled with international partnerships, will be crucial in delivering both food security and energy security in the years ahead.



Atul Chaturvedi,

Executive Chairman, Shree Renuka Sugars & Chairman of the Asian Palm Oil Alliance



Sandeep Bajoria,

CEO, Sunvin Group & Chairman of the Globoil Organising Committee



Angshu Mallick,

MD & CEO, Adani Wilmar Ltd



Sanjeev Asthana,

CEO, Patanjali Foods Ltd & President of SEA (India)



Mike Bhaskaran,

Group COO, of DP World (Dubai)

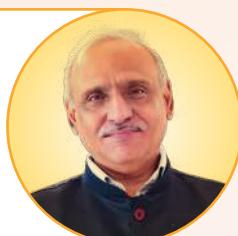


M. D. Ramesh,

CEO, Africa Improved Foods (Rwanda)

“Globoil International 2025 has been a transformative gathering. It united diverse stakeholders under one roof to forge real, actionable strategies for the future of our edible oil industry.”

— Sandeep Bajoria, CEO, Sunvin Group & Chairman, Globoil Organising Committee



SESSION II:

Fueling Global Agri-Trade – The Power of Commodity Finance

In Session II, attention turned to the financial engines driving agri-commodity trade. Mrugank Paranjape, Managing Partner at MCQube (India), moderated a powerhouse panel on innovative **Commodity Trade Finance** and its role in expanding global edible oil trade. Guest panelists included **Arun Raste** (MD & CEO of NCDEX, India), **Sajith Kumar P.K.** (Group CEO & MD, IBMC UAE), **Vijay Valecha**

(CIO, Century Financial, UAE), **Nikunj Thakkar** (Head of Trade & Structured Finance – Olam Agri, South Asia), **Nikunj Thakkar** (SeaRates, a DP World company, UAE), and **Uttam Kumar** (Emirates NBD, Dubai). Together, they explored how innovative financing tools, risk management products, and digital trade platforms are fueling growth in the edible oil business. The panel noted that access to trade finance remains a critical enabler for emerging market exporters (including

many African producers) to participate in global markets. New solutions – from warehouse receipt financing to blockchain-based trade documentation – are reducing risk and enhancing liquidity in commodity trading. “**Innovations in trade finance can unlock the potential of new regions by mitigating risks for both buyers and sellers,**” one panelist observed, reinforcing that financial infrastructure is as important as physical infrastructure in connecting “Africa to the world.”



Arun Raste,
MD & CEO, NCDEX, India



Sajith Kumar P.K.,
Group CEO & MD, IBMC UAE



Vijay Valecha,
CEO, Century Financial, UAE



Naveen Kumar,
Head of Trade & Structured Finance, Olam Agri, South Asia



Nikunj Thakkar,
SeaRates, DP World company



Uttam Kumar,
Emirates NBD, Dubai

“We return home with deeper insights and new partnerships. The edible oil market's shifting dynamics are clearer after these frank discussions, helping us chart a course through uncertainty.”

— Christophe Kuyer, Managing Director, GITC Pte Ltd (panelist in Edible Oil Trade Outlook)



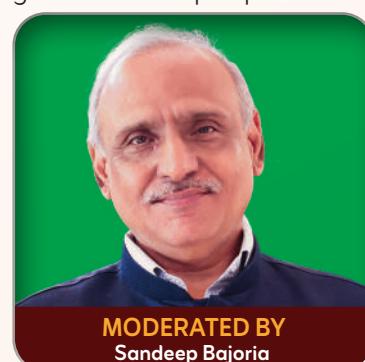
SESSION III:

Edible Oil Trade Outlook 2025 – Boom, Bust, or New Normal?

Will 2025 bring stability or more chaos to the global edible oil market? This question animated the marquee panel of Session III, moderated by **Sandeep Bajoria**. Titled “*Edible Oil Trade in 2025: Boom, Bust, or a New Normal?*”, the discussion brought a 360-degree global perspective to the stage. Experts from key producing and consuming regions offered

insights: **J. P. Coppez** (FR Waring International, South Africa) shared the growth story of soybean in Southern Africa; **Dr. Mohamad Fadhil Hasan** (GAPKI, Indonesia) provided an outlook on Indonesian palm oil; **Rasheed Janmohammed** (Westbury Group, Pakistan) discussed Pakistan's edible oil scenario; **Mariano Beheran**, Agriculture Attaché at the Embassy of Argentina, gave the Argentine view on soy and sunflower; and industry leaders from trading and processing – Christophe Kuyer (MD,

GITC Pte Ltd, Singapore), **Mayur Toshniwal** (President, Emami Agrotech, India), and **Abdul Moiz Khan** (Procurement Director, ADVOC, UAE) – added their on-ground market perspectives.



MODERATED BY
Sandeep Bajoria



J. P. Coppez,
FR Waring International,
South Africa



Dr. Mohamad Fadhil Hasan,
GAPKI, Indonesia



Rasheed Janmohammed,
Westbury Group, Pakistan



Christophe Kuyer,
MD, GITC Pte Ltd,
Singapore



Mayur Toshniwal,
President, Emami Agrotech,
India



Abdul Moiz Khan,
Procurement Director, ADVOC,
UAE

This high-profile panel noted that after the rollercoaster of the past few years, uncertainty still loomed over 2025. Global vegetable oil stocks were rebuilding from the shocks of 2022–23, but policy shifts and weather anomalies could easily upset the balance. Speakers pointed out that Black Sea sunflower oil supply remained

constrained and expensive due to the war, while Southeast Asian palm oil faced labor and sustainability hurdles. On the demand side, China's import needs and Europe's biodiesel policies were wildcards. The consensus was that the “new normal” might be continued **volatility**, albeit with possibly less extreme spikes than

those seen during the height of the COVID-19 and Ukraine crisis disruptions. Panelists agreed on the need for more diversified sourcing and strategic reserves to buffer against future shocks. As one trader quipped, **“We're all wiser now – 2025 will reward those who learned from the chaos, and punish those who didn't.”**



SESSION IV:

Seeds of Change – Africa's Agriculture in a Global Economy

Day 2 opened with a focus on Africa's agricultural promise. In Session IV, titled "Seeds of Change: Africa's Agri Sector in a Global Economy," moderator **Sumit Gupta** (Agri Analyst) led a discussion on how African countries can elevate their position in the world's edible oil and agri-food markets. Panelists representing a breadth of African agribusiness experience shared their views: **Jayesh Patel** (CEO, BIG Group, India/Africa), **Alok Bhargava** (Director, Praramb Agri Trading DMCC, UAE), **Bharat Thakkar** (Sun Impex, UAE), **Tarun Chawla** (Global Business Head – Sesame & Peanuts, ETG, UAE), **Vishwanath Tiwari** (VP International Business, DS

Group, MENA region), and **Sameer Chaturvedi** (MD, KMG-ROBUST Trade Links DMCC). This panel highlighted that Africa is home to vast tracts of arable land and a young farming population eager to tap into global value chains. The discussion underscored success stories and remaining challenges. For example, Nigeria and Ghana's palm oil industries and Ethiopia's sesame seed exports show what is possible when investment and expertise are applied, but gaps in infrastructure and financing still limit many producers. Panelists stressed the need for technology transfer (better seeds, farming techniques) and rural infrastructure (storage, processing facilities) to help African farmers move up the value chain from raw commodity exporters to processed product

suppliers. "Africa's time is now – global markets are eager for African outputs, but success hinges on investing in local processing and logistics," noted one speaker. The consensus was that with supportive policy and international partnerships, Africa could significantly boost its share of edible oil production and trade in the next decade, benefiting both the continent and the world's supply stability.



MODERATED BY
Sumit Gupta



Jayesh Patel,
CEO, BIG Group, India/ Africa



Alok Bhargava,
Director, Praramb Agri Trading
DMCC, UAE



Bharat Thakkar,
Sun Impex, UAE



Tarun Chawla,
Global Business Head, – Sesame
& Peanuts, ETG, UAE



Sameer Chaturvedi,
MD, KMG-ROBUST Trade Links
DMCC

“For Africa to truly emerge, we need to export value-added oils, not just raw crops. Building local refining and processing capacity will position Africa as a global edible oil player.”

— *M. D. Ramesh, CEO, Africa Improved Foods BV, Rwanda*



SESSION V:

African Edible Oil Leaders – Strategies for Global Competitiveness

One of the most energizing discussions was Session VI, where **Nirav Desai** (Co-founder, GGN/BNS Africa) moderated a gathering of African edible oil industry leaders. The panel – aptly titled “African Edible Oil Leaders Gather to Strategize on Global Competitiveness” – featured voices from across the continent: **Narottam Somani** (Country Head – Wilmar & Olivine Industries,

Zimbabwe), **Mahendra Vaidh** (CEO – Edible Oils & Fats, ARISE IIP, UAE/Africa), **Saurabh Kumar** (MD, Olam South Africa), **Ipsit Chakrabarti** (MD, West African Soy Industries Ltd, Nigeria), **M. D. Ramesh** (CEO, Africa Improved Foods, Rwanda), **J. P. Coppez** (MD, FR Waring International, South Africa), **Sreedhar Kommareddy** (MD, Tiryaki Agro Nigeria Ltd), and **Samir Desai** (Co-founder & CEO, BNS Group SA). This high-level panel convened some of the very companies and individuals who are

at the forefront of Africa’s push into the edible oil and oilseeds arena.



MODERATED BY
Nirav Desai



Narottam Somani,
Country Head, Wilmar & Olivine Industries, Zimbabwe



Mahendra Vaidh,
CEO, Edible Oils & Fats, ARISE IIP, UAE/Africa



Saurabh Kumar,
MD, Olam South Africa



Ipsit Chakrabarti,
MD, West African Soy Industries Ltd, Nigeria



M. D. Ramesh,
CEO, Africa Improved Foods, Rwanda



J. P. Coppez,
CEO, FR Waring International, South Africa



Sreedhar Kommareddy,
MD, Tiryaki Agro Nigeria Ltd



Samir Desai,
Co-founder & CEO, BNS Group SA

Their dialogue zeroed in on practical strategies for Africa to boost production and export of vegetable oils (palm, sunflower, soybean, etc.) and oilseeds. Key themes included improving yield per hectare (through better planting material and agronomy), investing in local crushing/refining capacity, and securing financing for farmers and processors.

Logistics was another major topic – panelists highlighted the need for better ports, storage, and regional trade integration within Africa to reduce costs. They also discussed branding and quality: for African edible oils to gain global market share, consistent quality and meeting international food safety standards is essential. An exciting insight was that several

African nations are formulating **public-private partnership (PPP)** models to attract investment into oilseed processing zones and agro-industrial parks (with examples cited in West Africa and East Africa). The overall sentiment was optimistic: Africa can become a net exporter of certain oils (like sunflower and soybean) with the right enablers in place.

Special Address – The Sunflower Oil Dilemma

In a short but insightful special address, Christina Serebriakova (CEO, ASAP Agri and Broker, Atria Brokers, Ukraine) tackled “The Sunflower Oil Dilemma: Boom, Bust, or Market Manipulation?” With Ukraine being historically the world’s largest sunflower oil exporter, the war since 2022 has upended the sunflower oil trade. Serebriakova provided an inside look at the turbulent sunflower oil market over the past two years, asking whether the extreme price spikes were purely driven

by genuine supply shortages or exacerbated by speculative behavior. She noted that the Russia-Ukraine conflict had slashed Ukraine’s sunflower oil exports by over 80% in 2022, creating a global scramble for alternative oils. This genuine shock, she argued, opened the door for some opportunistic speculation and “strategic hoarding” by certain players, which further inflated prices at times. However, as of 2024, sunflower oil flows are partially stabilizing via alternative routes and as other countries (like Russia and Argentina) increase

exports. Her takeaway was a call for greater market transparency and cooperation: better sharing of crop and stock data could reduce uncertainty and counter unhealthy speculation. The audience appreciated this deep dive into a single commodity as it encapsulated the broader food vs. fuel vs. freight challenges in one storyline – sunflower oil has been used for both cooking and as biodiesel feedstock, and its supply has been at the mercy of both geopolitics and logistics (with Black Sea shipping disruptions affecting costs and availability).



"We are entering an era where agility and data-driven insight will separate the leaders from the rest in agri-commodities. The companies that can respond fastest to market signals – with both speed and strategic foresight – will lead, while others follow."

— Sudhakar Tomar, President, Middle East Agri Alliance



SESSION VI:

Global Agri-Food Leaders' Panel – Navigating Uncertain Markets

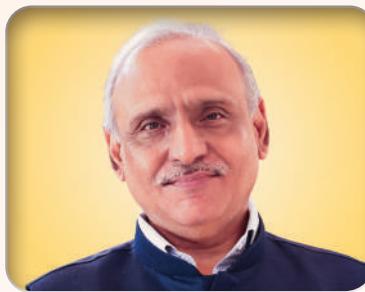
Rounding out Day 2 was a high-powered panel of industry titans moderated by **Manisha Gupta** (Commodities Editor, CNBC-TV18). Titled "How Global Agri-Food Leaders Are Navigating an Uncertain Market," this session featured a who's-who of the edible oil world: **Atul Chaturvedi** (Asian Palm Oil Alliance Chairman & Renuka Sugars Executive Chairman), **Sandeep Bajoria** (Sunvin Group CEO), **Angshu Mallick** (Adani Wilmar CEO), **Sanjeev Asthana** (Patanjali Foods CEO), **Sandeep Bhan** (CEO, SD Guthrie Oil Trading, Singapore), **Sudhakar Tomar** (President, Middle East Agri Alliance & Chairman, Bharat Subcontinent Agri Foundation), **Dr. B. V. Mehta** (Executive Director, SEA India), **Arvind Mittal** (Group MD, Mount Meru Group, East Africa), and **Deepak Kaul** (former GM, Coca-Cola Bottling Saudi Arabia). This panel represented both major producers and consumers, and their discussion was wide-ranging and candid.



Atul Chaturvedi,
Executive Chairman, Shree Renuka Sugars & Chairman of the Asian Palm Oil Alliance



Sandeep Bhan,
CEO, SD Guthrie Oil Trading, Singapore



Sandeep Bajoria,
CEO, Sunvin Group



Sudhakar Tomar,
President, Middle East Agri Alliance & Chairman, BSA Foundation



Angshu Mallick,
CEO, Adani Wilmar



Dr. B. V. Mehta,
Executive Director, SEA India



MODERATED BY
Manisha Gupta



Sanjeev Asthana,
CEO, Patanjali Foods



Arvind Mittal,
Group MD, Mount Meru Group, East Africa

Several themes emerged: First, **risk management** is now front and center – companies are hedging more aggressively and diversifying sourcing after learning hard lessons from recent volatility. Second, **sustainability** and ESG pressures are mounting in the edible oil trade (for instance, deforestation concerns around palm oil, and calls for greener supply chains), so leaders are proactively adopting

sustainable practices to future-proof their businesses. Third, the importance of **data and technology** was a recurring point – from satellite crop forecasting to AI-driven trading algorithms, the industry is embracing tech to gain an edge in unpredictably shifting markets. Finally, the human element – partnerships and alliances – was highlighted: collaboration between producing

and consuming countries (and between industry and government) is vital to navigate trade policy changes and logistics challenges. The panelists concurred that while uncertainty in markets is here to stay, those companies and countries that are **agile, well-informed, and collaborative** will thrive.

Wrapping up the knowledge sessions, attendees were treated to two expert outlook presentations: first, **Nagaraj Meda** (Founder & MD, TransGraph Consulting, India) provided an *Agri-Commodities Market Outlook & Risk Mitigation Strategies*. He dissected the latest trends in weather patterns (like El Niño's potential impact on crop yields), macro-economic factors (interest rates, currency movements affecting import costs), and geopolitical risks. Meda strongly advised stakeholders to embrace **hedging instruments and scenario planning**. “Volatility is a given in our markets – the real risk is not being prepared for it,” he cautioned, emphasizing that companies must institute robust risk management frameworks rather than hoping for stable markets. Immediately after, the venerable **Dorab Mistry** (Director, Godrej International Ltd., Singapore) presented the Global Vegetable Oil Price Outlook for 2025-26. A respected voice in forecasting, Mistry highlighted that global vegetable oil demand continues to rise steadily, driven by both population growth (food use) and biodiesel mandates (fuel use). However, supply growth is encountering headwinds such as land constraints and climate-related yield issues. He predicted

that prices in 2025-26 would remain at relatively elevated levels compared to the past decade's average, unless there is a string of excellent harvests in all major oilseed crops. In particular, he noted that **if biofuel policies remain unchanged, any supply shortfall could quickly translate into price spikes**, given that currently about *one-fifth* of the world's vegetable oil output goes into biofuels. Mistry's parting message was that the industry and governments must be proactive in managing this *food-vs-fuel* balance; otherwise, edible oil prices will remain on a knife's edge.

With that, the formal sessions concluded, and delegates geared up for another round of networking – armed with the rich insights and forecasts shared over the three days.



Nagaraj Meda,
Founder & MD, TransGraph
Consulting, India



Dorab Mistry,
Director, Godrej International Ltd.,
Singapore

NETWORKING, EXPO AND INDUSTRY AWARDS



Beyond the conference rooms, **networking and the expo were a buzz of activity** throughout Globoil International 2025. The event featured a boutique exhibition where 25 exhibitors set up booths to display their products, services, and innovations spanning the entire edible oil supply chain. Delegates flocked to the expo area during breaks, finding it an interactive space to discover new solutions and forge business connections. The exhibits ranged from high-tech processing equipment to innovative ingredients and trade logistics services. For example, *Technology India Oils & Fats Pvt. Ltd.* demonstrated a cutting-edge **Technology India Oils & Fats Pvt. Ltd.** that promises higher yields with lower energy use, drawing considerable interest from refinery operators. Several agritech startups and service providers were also present, offering

solutions like digital farmer marketplaces and sustainability certification tools for supply chain transparency. Many visitors were impressed by a live demo of a **commodity trading platform** that uses blockchain for traceability, hinting at how trade could become more secure and efficient.

The expo wasn't just about displays – it was a deal-making arena. Numerous meetings took place on the sidelines, with participants reporting tangible business leads and partnerships. In one instance, an African oilseed processor initiated talks with a Middle Eastern trading house for a long-term supply agreement – a connection directly fostered at Globoil. Delegates from the Dubai Multi Commodities Centre (DMCC) and other trade facilitation bodies were present to explore how Dubai can serve as a hub linking Asian buyers and African sellers of edible oils. In fact, many deals and collaborations were kick-started on site, from procurement contracts for specialty oils to technology licensing discussions. Exhibitors noted that the quality of inquiries they received was high, given the seniority and seriousness of attendees.





The conference also celebrated excellence through **industry awards** during the gala dinner on Day 2. Several standout companies and individuals were honored for their contributions to the sector over the past year. *West African Soy Industries Ltd (WASIL)* and *Tiryaki Agro (Nigeria)* were awarded "**Globoil International Star Company of the Year**" for spearheading growth and innovation in Africa's oilseed industry. (e.g., *Sapcon Instruments, Technology*), a company developing agro-industrial zones in Africa, also received a Star Company of the Year award for its role in boosting local value addition. On the individual front, **Nirav Desai** – recognized for his pioneering efforts in connecting African agricultural markets with global trade – was felicitated as "**Globoil International Star of the Year.**" Another special honor, "Global Indian of the Year," was bestowed upon **Kailash Agarwal (Chairman, Avighna Group)** for his outstanding contributions to agri-

business and philanthropy bridging India with international markets.

In addition to these marquee awards, a broad set of industry players were **felicitated for their support and leadership** in the edible oil and sugar sectors. This included leading companies like IFFCO Allana, Adani Wilmar Ltd., Patanjali Foods Ltd., Liberty Oil Mills, and many others who have been instrumental in the trade. Technology providers (e.g., *Sapcon Instruments, Technology*), international firms (like *ARISE IIP* and *WASIL* mentioned above), and service companies (such as shipping, logistics, and consulting firms) were thanked for their contributions. Media partners and industry associations – notably SEA (India's Solvent Extractors' Association) and AASCT (Asian Association of Sugar Cane Technologists) on the sugar side – were also acknowledged, underlining the collaborative effort behind the event. By recognizing such a wide spectrum of contributors, Globoil highlighted

that it takes an entire ecosystem to drive the industry forward.

"As a regular participant, I found Globoil International incredibly productive. The exhibition and networking sessions allowed us to meet new clients and partners across the value chain. It's a fantastic platform to showcase what we offer and to understand industry needs directly from stakeholders. We're excited to follow up on the conversations started here and translate them into tangible business."



Mahendra Vaidh,
CEO, Edible Oils & Fats), ARISE IIP

SPONSORS & PARTNERS

Globoil International 2025 was made possible by the generous support of its sponsors and partners, reflecting the wide spectrum of the edible oil industry. In total, **25 sponsors** lent their support to the event (a full list with logos can be presented in the brochure/report). These included major oilseed crushers and refiners, commodity trading firms,

financial institutions, technology and equipment providers, logistics and shipping companies, as well as industry associations and media partners. Each sponsor played a distinct role – from providing domain expertise on stage, to showcasing products and solutions, to offering financial and logistical support – thereby enriching the content and reach of the

summit. The diversity of sponsors, ranging from farm input giants to warehousing innovators and trading exchanges, underlines the integrated value-chain approach of Globoil International. The organizers extend their sincere gratitude to all sponsors and partners for their support and collaboration in making the 2025 event a grand success.

Chief Patron	Supporting Association	Supporting Association	Supporting Partner	Strategic Partner	Knowledge Partner
 ISMITA International Sugar & Bio-Energy Manufacturers, Technologists & Traders Assembly			 WASEDA GLOBAL ANALYTICS II BROKERAGE II CONSULTING	 COMMODITY TRADING Club	 MAREX

P A R T N E R S

 IFFCO INVESTING IN THE FUTURE	 SHREE RENUKA SUGARS A Reliance Group Company	 AWL Agri business <small>Formerly known as Aditya Wilmar Limited</small>	 PATANJALI FOODS LTD. <small>ESTABLISHED AS BAJAJ SUGAR ASSOCIATES LTD.</small>	 Liberty <small>SINCE 1953</small>	 ARISE <small>INTEGRATED INDUSTRIAL PLATFORMS</small>	 WASIL <small>A member of TGI</small>
 T-1 Ada <small>THE EXTRUDER PRESSING SINCE 1954</small>	 TECHNOLOGY	 SUNVIN	 <small>YOUR GLOBAL SUGAR TRADING PARTNERS</small> AFRICA & MIDDLE EAST GENERAL TRADING LLC-FZ <small>El Faj, Deira, Dubai, UAE</small>	 ggn <small>International</small>	 BNS	 StarAgri
 agriwise <small>we give credit</small>	 agribazaar	 Data GROUP	 SALONI <small>KACHCHI GHANI MUSTARD OIL</small>	 BPE <small>BAJAJ POWER EQUIPMENTS PVT. LTD.</small>	 MECTECH	 ab <small>aryan boilers</small>
 FIDPRO <small>SUISSE</small>	 LINUX <small>MAGNETICS</small>	 PRIMINENCE <small>WORLDWIDE INTEGRATED SERVICES</small>	 THINK FOUNDATION	Information Partner	Media Partner	Media Partner
				 RK SINGHAL <small>B2B - HISTORICAL PRICE - STATISTICS - WORLD COMMODITY TRADE</small>	 Media today <small>group</small>	 ANS <small>MEDIA GROUP</small>



OUTCOMES & KEY TAKEAWAYS

Over three intensive days, **Globoil International 2025 achieved its objective of fostering dialogue and collaboration** across continents and sectors. A number of clear takeaways and action points emerged, charting a roadmap for the edible oils industry in the coming years:

1. Africa's Emergence as a Growth Frontier:

There was broad consensus that scaling up oilseed and edible oil production in Africa is not just an opportunity for the continent, but a necessity for global supply stability. Stakeholders agreed on the need to support African nations through investments in yield improvement and processing capacity. Action points included advocating for increased R&D in high-yield, climate-resilient oilseed varieties suited to African conditions, and facilitating knowledge transfer programs (e.g. agronomy training and exchange visits for African farmers and millers). Several participants called for establishing **public-private partnerships (PPPs)** to develop critical infrastructure in Africa – from modern crushing mills to storage silos and ports – enabling African producers to efficiently reach world markets. If these steps are taken, Africa can significantly augment the global supply of sunflower, soybean, and other oils, easing reliance on traditional exporting regions. The outcome was a shared commitment among attending industry leaders to

actively explore joint ventures and partnerships in Africa over the next 1-2 years, effectively “*bringing the world to Africa and Africa to the world*” in edible oils.

2. Balancing Food and Fuel Demands:

The summit repeatedly tackled the food-vs-fuel debate head-on, yielding a nuanced “dual-path” strategy. Delegates affirmed that it is possible to meet biofuel mandates while safeguarding food security – but it requires coordination and real-time responsiveness. A key recommendation was the formation of a joint industry-government working group under SEA’s guidance to monitor edible oil supply/demand balances. This group would advise policymakers on when to adjust biodiesel mandates or import/export controls. For example, if a poor oilseed harvest or a sudden policy change abroad threatens domestic supplies, biofuel blending requirements could be temporarily relaxed or strategic reserves released – and vice versa, if there’s a surplus, biofuel usage could be ramped up. Such dynamic allocation strategies aim to ensure that **biofuel expansion doesn't inadvertently cause shortages or price spikes in edible oils for food use**. Notably, experts also urged exploring alternative feedstocks for biofuels (such as used cooking oil and other waste oils) to take pressure off virgin

edible oils. This outcome reflects a maturing understanding that **food and fuel can grow together – if we plan together**. As one statistic shared during the event highlighted, roughly **20% of the world's vegetable oils and oilseeds output now goes to biofuel production**, underscoring the importance of prudent policy: any abrupt changes in biofuel policy could translate into food oil shortages, so advance planning and inter-ministerial coordination are critical.

3. Market Diversification & Stability:

A recurring theme across sessions was the need to **diversify both sources and uses of edible oils** to enhance market stability. To reduce over-reliance on a few geographies, participants advocated for developing new production frontiers – not only in Africa, but also reviving or expanding oilseed cultivation in other regions (e.g., Ukraine’s sunflower sector post-conflict, soybean expansion in Latin America’s lesser-developed areas, rapeseed in Central Asia, etc.). The idea is that a more geographically distributed production will make the global supply less vulnerable to local shocks. Additionally, fostering a broader mix of oil crops can help: for instance, promoting sunflower and groundnut oil in regions that currently depend heavily on imported palm or soy oil, thereby spreading demand. On

the demand side, introducing and popularizing alternative oils and new applications was also seen as beneficial – for example, encouraging the use of millet or rice bran oil domestically, or developing niche markets for products like avocado oil – to utilize a wider range of feedstocks. Crucially, better market information and transparency was emphasized as a tool for stability. Summit speakers recommended enhancing data-sharing on crop forecasts, stocks, and prices (potentially through an international edible oil industry dashboard) to prevent panic buying or hoarding. By diversifying supply sources and improving transparency, the industry can cushion itself against volatility. As one outcome, a few trading firms at the event agreed to collaborate on an informal “network of intelligence” – basically, regularly sharing insights on crop conditions and logistics – as an early step toward a more coordinated market information system.

4. Infrastructure & Investment in Logistics:

Post-harvest infrastructure and efficient logistics were identified as game-changers for the edible oil supply chain. Participants noted that even if production increases, poor infrastructure can negate the benefits by causing high wastage, quality degradation, and inflated costs. There were calls to significantly scale up investment in **ports, storage facilities, refineries, and transportation** dedicated to oils and oilseeds. Public-private partnership models were highlighted, where governments could incentivize building of modern silos, cold storage (for certain oil-bearing nuts/fruits), and dedicated port terminals for bulk oils. One success story cited was the use of *warehouse receipt financing* in some countries – allowing farmers to store their harvest in certified warehouses and obtain credit against it, selling later when prices are favorable. Expanding such financing mechanisms

can reduce distress sales and improve farm revenues. The summit also underscored the importance of **freight and shipping solutions** – given recent disruptions, companies are rethinking their logistics strategies. Some exporters indicated they are exploring long-term charters or even investing in their own tanker capacity to have more control over freight. (It was noted that events like the 2023 Panama Canal delays and Red Sea security issues caused freight rates on key routes to spike dramatically – e.g., the cost of shipping palm oil from Southeast Asia to Europe **quadrupled** at one point due to these disruptions.) The takeaway is that industry players, along with governments, need to build resilience in logistics: whether through alternative routes, better rail/road connectivity to ports, or improved shipping coordination. Investors at the conference showed keen interest in funding agri-logistics startups, warehouse expansions, and related



infrastructure, which bodes well for improvements in this arena. In summary, the consensus was **“fix the logistics, unlock the growth”** – recognizing that smooth and cost-effective movement of goods is essential for any market expansion to fully translate into value.

5. Continued Collaboration and Policy Dialogue:

Perhaps the most important outcome was the resolve to **keep the conversation going beyond the conference halls.** The relationships and understandings forged at Globoil International 2025 are seen as just the beginning. The SEA (India) announced plans to compile a White Paper summarizing the summit's key recommendations – this document will be presented to relevant government bodies in India and shared with international partners as input for policy formulation (for example, it could inform India's edible oil mission strategies or feed into global forums on food security). Industry

associations present, such as the Asian Palm Oil Alliance and representatives from African agribusiness groups, agreed to establish a working committee to explore setting up annual or biannual roundtable meetings. The purpose of these roundtables will be to monitor progress on the action points discussed (e.g., updates on African infrastructure projects, policy changes on biofuels, etc.) and to maintain a unified voice on common issues. There was also enthusiasm for greater knowledge exchange: India's SEA invited African delegates to attend its domestic conventions, and vice versa, African organizations offered to host visits for knowledge sharing. This spirit of collaboration extends to the private sector as well – several companies from different regions that “met” at Globoil plan to continue direct communications and even form strategic alliances. For example, an Indian edible oil refinery and an East African oilseed crusher that connected during networking are reportedly in

talks for a joint venture. All these efforts ensure that **Globoil International functions as a year-round catalyst**, not just a one-off event. By creating these feedback loops and networks, the summit set in motion a continuous improvement process for the edible oil community.

As the curtains fell on Globoil International 2025, the atmosphere was one of optimism and determination. The outcomes weren't just theoretical – they translated into real commitments: multiple Memorandums of Understanding (MoUs) were signed on the sidelines, at least half a dozen new trade deals or investment leads were initiated, and many delegates expressed that they gained clarity on strategic decisions for the year ahead. The general sentiment was encapsulated by one participant who remarked, **“This conference has shown that whether it's food, fuel, or freight – we are not helpless in the face of challenges. By working together, we can influence the future rather than just react to it.”**



THE ROAD AHEAD – GLOBOIL INTERNATIONAL 2026 (PREVIEW)

Building on the momentum and insights from 2025, the we are appy to annouc the next edition: **Globoil International 2026 will take place on May 4–6, 2026 at the Crowne Plaza, Dubai.** The upcoming conference promises to be even larger in scale and scope. The theme for 2026, “*Edible Oils in an Energy World: Food vs Fuel vs*

Freight,” signals an even sharper focus on the critical interplay between edible oil markets, the global energy transition, and the logistics that connect them. This theme was chosen to address some of the most pressing questions going forward: How will the push for renewable energy (like biodiesel and sustainable aviation fuel)

reshape demand for vegetable oils? Can the industry meet food needs and fuel needs concurrently without compromising either? And how will factors like freight costs, shipping routes, and supply-chain carbon footprints influence the trade in edible oils? Globoil 2026 aims to tackle these issues head-on with a truly holistic agenda.

What to Expect in 2026: For the upcoming edition, delegates can look forward to a range of new features and enriched content:

High-Profile Speakers & Global Insights:

An even more illustrious lineup of speakers is being curated, bringing voices not just from Asia and Africa but also major players from Europe, the Americas, and international organizations. Expect to hear from policymakers involved in biofuel and food security decisions, CEOs of global agribusiness firms, leading economists, and sustainability experts. The conference will incorporate more international case studies – for instance, examining how countries in Latin America, or large consumers like China, are balancing edible oil trade and energy needs. Panels will also delve into freight and logistics in depth, likely including perspectives from shipping companies and supply chain technologists alongside traders. In short, the content will span the **entire spectrum from farm to fork to fuel tank.**

Expanded Exhibition & Networking Opportunities:

Globoil International 2026 will feature a larger exhibition area

with a more diverse range of exhibitors across the whole edible oil value chain. This means in addition to the usual participants (oil producers, equipment manufacturers, etc.), there will be **more representation from sectors like logistics, shipping, and biofuel technology –** aligning with the “Freight” and “Fuel” aspects of the theme. New interactive zones are being planned, potentially including an Innovation Corner spotlighting startups and cutting-edge tech in agri-food and renewable energy. Networking will be further enhanced by dedicated meeting lounges and a **smart matchmaking system:** a WhatsApp-based networking **chatbot** will be introduced to help attendees schedule meetups and find relevant contacts during the event. This tech-driven matchmaker is expected to significantly improve how delegates connect, ensuring that everyone finds the people most pertinent to their goals (whether it's a buyer looking for a supplier, or an investor looking for an innovative project).

Continued Focus on Collaboration:

The 2026 forum will build upon partnerships formed in 2025. Organizers noted that many African and Asian delegates are keen to showcase progress made since the last event. Therefore, special sessions might revisit some 2025 action points – e.g., an update on Africa's oilseed initiatives or the outcomes of the SEA's working group on food vs fuel – to measure progress and keep accountability. Moreover, given the theme, there will be joint panels involving both energy sector experts and edible oil experts, fostering cross-sector dialogue. We may see, for example, a panel with an aviation biofuel executive alongside a palm oil producer and a supply chain analyst discussing how to meet new demand for biofuels without causing deforestation – exactly the kind of multifaceted discussion Globoil aims to host. Sustainability and climate considerations will also thread through the 2026 agenda, acknowledging that an “Energy World” must also be a sustainable one.

All these enhancements point to Globoil International 2026 being not just a conference, but a comprehensive platform for **influencing the future of the edible oils industry at the nexus of food and energy**. As the global community prepares for this event, there is great anticipation to reconvene and take stock of developments. Delegates from 2025 have expressed that they are eager to return – this time with new experiences to share and new colleagues to meet. With the challenges of feeding a growing population, fueling a greener

world, and navigating complex supply chains all converging, forums like Globoil are more important than ever. The 2026 edition will strive to provide actionable answers to the “Food vs Fuel vs Freight” conundrum, continuing the spirit of innovation and collaboration that has come to define Globoil International.

Save the Date:
May 4–6, 2026 – Dubai.

The journey from this year’s discussions to next year’s solutions is already underway. Globoil International will remain at

the forefront, guiding industry stakeholders through an exciting yet challenging landscape. **Edible oils in an energy-driven world** will be under the spotlight – and thanks to platforms like Globoil, the stakeholders in this industry will not only stay informed, but also shape outcomes collectively. We look forward to seeing an even larger gathering of the global edible oil community in 2026, as we continue to drive progress at the intersection of food, fuel, and freight. Here’s to another year of growth, innovation, and partnership in the world of edible oils!



2026 THEME FOREWORD

Edible Oils in an Energy World: Food vs Fuel vs Freight

Global agri-markets are entering a decade of structural competition. Edible oils — once viewed purely through a food security lens — now stand at the crossroads of three powerful forces: food inflation, energy transition, and freight disruption.

As nations chase energy independence through

aggressive biofuel blending, the edible oil sector faces rising pressure to deliver on dual mandates — feeding populations while powering economies. Simultaneously, shipping volatility, climate-linked harvest shocks, and geopolitical fragmentation have blurred the once-predictable trade corridors.

Globoil International 2026 will confront these tensions head-on. Themed “Edible Oils in an Energy World: Food vs Fuel vs Freight,” this year’s edition will tackle the strategic realignments redefining sourcing, pricing, logistics, and policymaking across the global oils and fats ecosystem.

We'll ask hard questions:

- » Can global production keep pace with the energy sector's appetite for vegetable oil-based biofuels?
- » What pricing frameworks can ensure food affordability without undercutting farmer incentives?
- » How will freight bottlenecks, carbon pricing, and new maritime rules reshape the edible oil supply chain?
- » And how should countries — from Africa to ASEAN, MENA to Mercosur — reimagine trade architecture in this multipolar world?

At Globoil International 2026, you won't just hear forecasts. You'll hear strategies. You'll meet the people driving change — from oilseed originators and ethanol investors to port operators, policymakers, and carbon market architects.

Join us in Dubai as the industry redefines its future — not just as a food system, but as a geopolitical, financial and energy-critical sector.



WHY ATTEND GLOBOIL INTERNATIONAL 2026?

Globoil International is where the edible oil and agri-trade value chain comes together — not just to discuss market shifts, but to shape the commercial future of oils, fats, fuels and freight.

Whether you're involved in trade, processing, logistics, finance, or policy, Globoil offers unmatched access to the right intelligence, connections and visibility.

This is not a general agri-conference. It's a decision-maker forum and business catalyst.

Key Reasons to Attend:

» Market Intelligence:

Hear price outlooks, trade forecasts, and risk strategies from globally respected analysts and institutional voices.

» Policy Insight:

Stay ahead of mandates, tariffs, sustainability rules and biofuel directives impacting agri-commodity flows.

» Deal-Making Focus:

Use structured networking, on-floor introductions and our new WhatsApp-based matchmaking tool to accelerate business conversations.

» Expo Access:

Discover tech, refining equipment, warehousing, trade platforms and value-added solutions from curated global exhibitors.

» Global Participation:

Meet stakeholders from Asia, Africa, the Middle East, Europe and the Americas — across 30+ countries.



WHO SHOULD ATTEND?

Globoil is tailored for professionals and institutions active in edible oils, agri commodities, biofuels, and associated services. Key attendee profiles include:

» Producers & Refiners of palm oil, soybean oil, sunflower, mustard and other edible oils	» Biofuel & Ethanol Manufacturers navigating feedstock and compliance strategies	» Technology Firms offering traceability, procurement, compliance or automation solutions
» Traders & Brokers involved in bulk shipments, futures, structured deals and hedging	» Logistics & Port Operators, storage firms, container service providers and freight handlers	» Government Officials, Regulators & Policy Advisors in agriculture, trade, energy or food security
» Importers & Exporters in oil, biofuel, feed, fats and value-added agri commodities	» Banks, Funds & Investors eyeing agri-value chain opportunities and structured finance	

WHO SHOULD EXHIBIT?

Globoil International is a commercial expo where serious business happens. If you're building or enabling the edible oil supply chain, this is your opportunity to be seen, engaged and sourced.

Exhibitor categories include:

» Edible Oil & Fats Producers	» Commodity Risk, Trade Finance & Insurance Providers	» Sustainability & Traceability Solutions
» Equipment & Engineering Firms (Crushers, Refiners, Extraction Plants)	» Testing Labs & Certification Agencies	» Industry Associations & Export Promotion Councils
» Biofuel, Ethanol & Biodiesel Companies	» Warehousing & Storage Infrastructure Firms	
» Freight Forwarders, Port Operators, Bulk Logistics	» Digital Platforms (TradeTech, AgriTech, RiskTech, FinTech)	

Each exhibitor receives branding across the conference floorplan, event app, and delegate guide — ensuring maximum visibility and lead generation.



4th, 5th & 6th May, 2026

Crowne Plaza Dubai - Deira

Dubai



CATEGORY	Early Bird Offer Till 15th February, 2026	After 15th February, 2026 Till 31st April, 2026	After 31st April 2026 & Spot Registration
Delegate Fee	INR 30000+GST / USD 1000	INR 35000+GST / USD 1200	INR 40000+GST / USD 1500
Single Delegate fee with 2 nights stay	INR 50000+GST / USD 1350	INR 55000+GST / USD 1550	INR 65000+GST / USD 1850
Single Delegate fee with 3 nights stay	INR 60000+GST / USD 1525	INR 65000+GST / USD 1685	INR 75000+GST / USD 1975

Exhibition Stall Tariff

Stall Size	Super Early Bird Offer Till 31st December, 2025	After 31st December, 2025 & Spot Registration
9 Sq. Mtr.	INR 300000+GST / USD 5000	INR 400000+GST / USD 6000
6 Sq. Mtr.	INR 200000+GST / USD 3500	INR 300000+GST / USD 5000

BANK DETAILS

PAYMENT PROCEDURE FOR FOREIGN DELEGATES

*(Please add bank remittance charges so as to reflect the exact registration fees).
Once you confirm your participation, kindly observe the following transaction procedure.
Transfer Amount US\$ _____

Bank Name: DBS Bank India Limited**Bank Address:** Bharat House, Ground Floor,
No.104, Bombay Samachar Marg, Fort Mumbai,
Maharashtra - 400001**Beneficiary Name:** GLOBOIL TRADE SHOW
LIMITED**Swift Code:** DBSSINBB | **Account No:**
8174200000016560**Purpose:** Conference Participation

PAYMENT PROCEDURE FOR INDIAN DELEGATES

By NEFT Transfer**Bank Name:** DBS Bank India Limited**Bank Address:** Bharat House, Ground Floor, No.104,
Bombay Samachar Marg, Fort Mumbai, Maharashtra
- 400001**Beneficiary Account Name:** GLOBOIL TRADE SHOW
PRIVATE LIMITED**Account No:** 8174200000016560 | **IFSC Code:**
DBSSIN0174**Branch Code:** IN0174 | **MICR Code:** 400641008

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