



Partner With Disruptive Technologies





Meet Disruptive Technologies

Disruptive Technologies is the developer of the world's smallest commercial-grade wireless sensors and a rapidly growing innovator in the IoT market. We have created a system of small, powerful, fully scalable sensors that make it easy to capture data from buildings and assets.

Our solution radically simplifies data collection and delivers sensor data securely to our cloud web application, Studio - and third-party software solutions for commercial applications.

At a Glance

58

Employees

41

Customer Countries

18

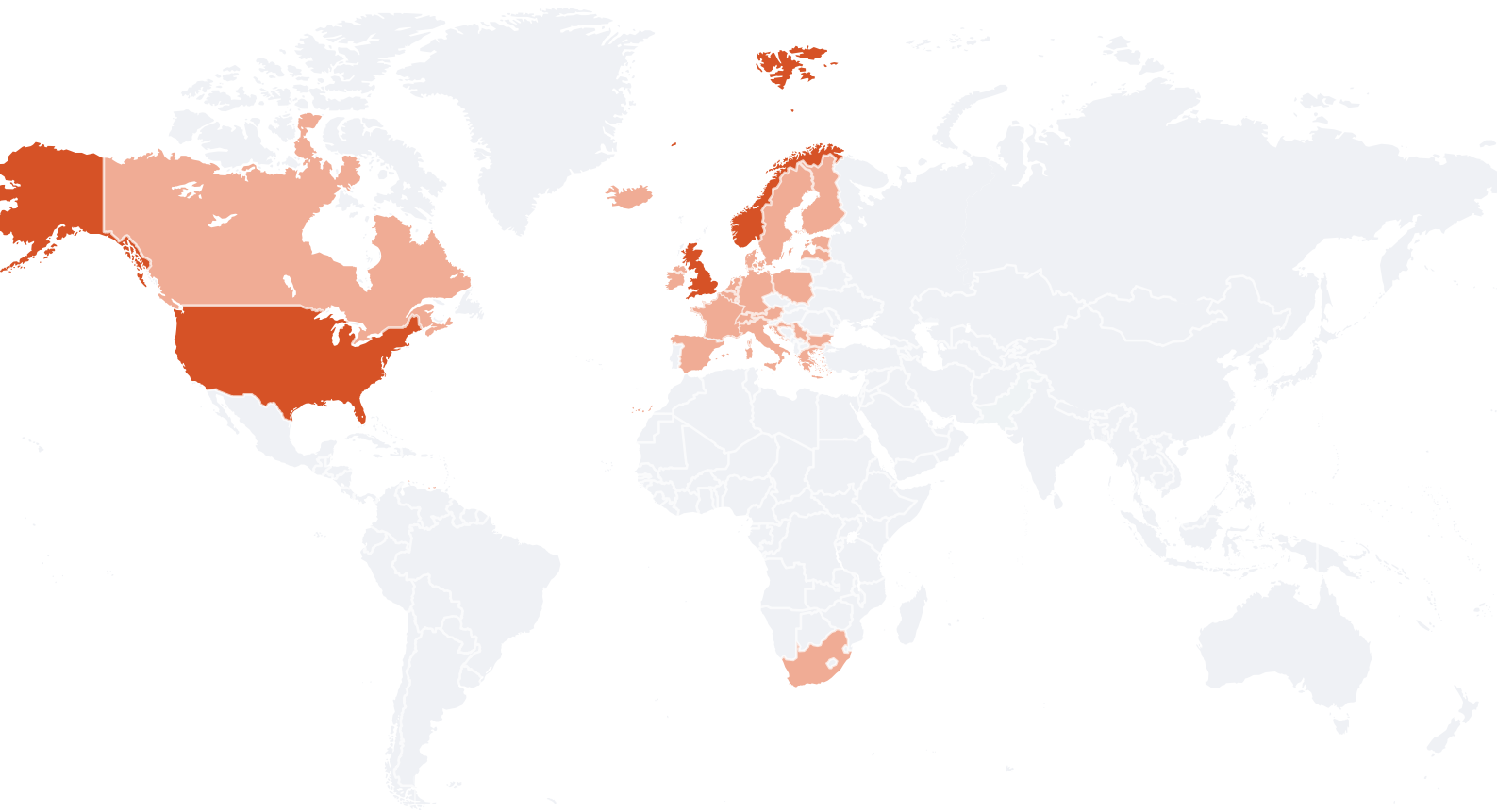
Technology Patents

Base of Operations

Headquarters:
Lysaker, Norway

Other offices:
Trondheim, Norway
Atlanta, Georgia
London, United Kingdom

■ Base countries ■ Countries where you will find our sensors



Who Partners With Us?

- IoT-focused Software companies who transform data into actionable insights.
- System Integrators providing consultancy and integration services to end-users.
- Facilities Management providers offering food service, cleaning services, building maintenance, and more.

The Data Points We Provide

Fully scalable, secure sensors gather data from anywhere and effortlessly integrate with your operations.



**Wireless
Temperature Sensor**

Measures temperature accurately across diverse environments.



**Wireless
Proximity Sensor**

Detects if doors or windows are open or closed in real time.



**Wireless
Tactile Touch Sensor**

Triggers actions or collects feedback at the touch of a button.



**Wireless
Humidity Sensor**

Measures relative humidity and temperature in various environments.



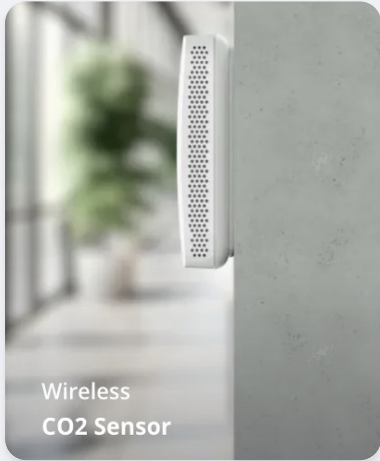
**Wireless
Water Sensor**

Identifies the presence of water upon contact.



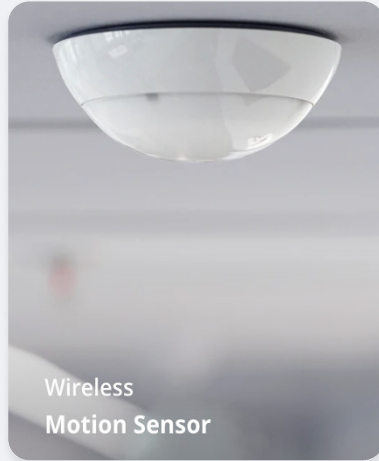
**Wireless
Desk Occupancy Sensor**

Accurately monitors desk usage, while maintaining privacy.



Wireless
CO2 Sensor

Measures CO2, temperature, relative humidity, and barometric pressure.



Wireless
Motion Sensor

Accurately and privately detects the presence of people in a space.

Our Technology Advantage

Cutting-edge technology allows us to create the features that set us apart from the rest.

Up to 15 Year Battery Life

Our proprietary silicon chip enabled us to build the world's most energy efficient sensors.

No Pairing or Commissioning

Sensors roam freely between Cloud Connectors eliminating the need for time-consuming, and restrictive gateway pairing.

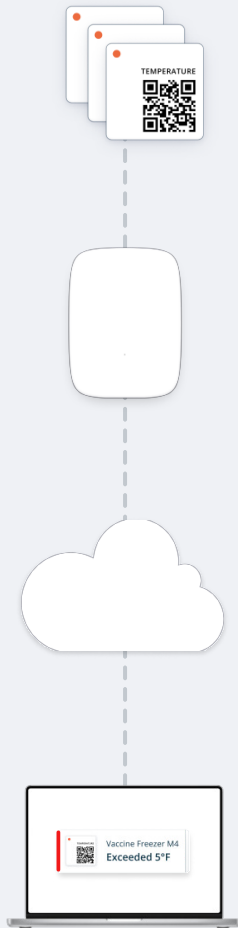
Cellular Connectivity

We work with network operators to deliver robust cellular connectivity that does not rely on Wi-Fi or Bluetooth.

Advanced Data Security

Our proprietary data protocol, SecureDataShot™ offers end-to-end data encryption, from sensors to the cloud.

A Complete Sensing Solution



Discrete Wireless Sensors

Wireless sensors seamlessly collect data from assets or the surrounding environment.

Plug & Play Gateway

The Cloud Connector relays data from sensors to the cloud.

Cloud & API

Data is accessed in the cloud or integrated, via API or Webhooks into any platform or application.

Studio

Our web application, Studio, facilitates data management and the setup of alerts.



Simple

Peel-and-stick sensors are installed in seconds, communicate instantly, and require no maintenance.



Reliable

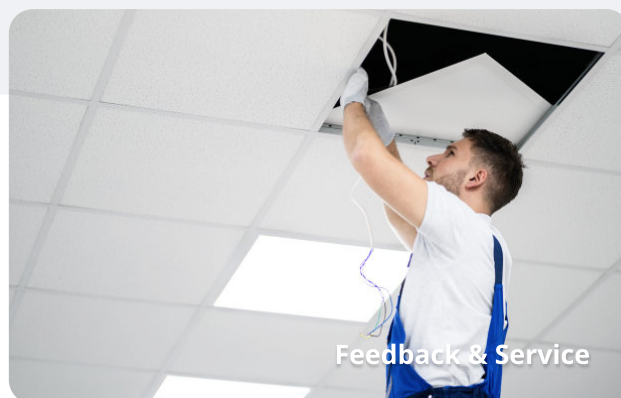
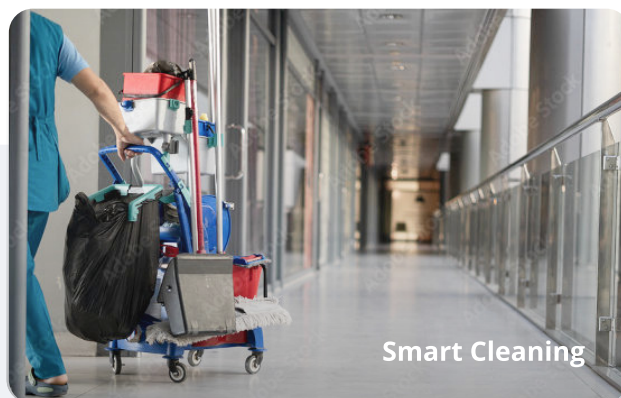
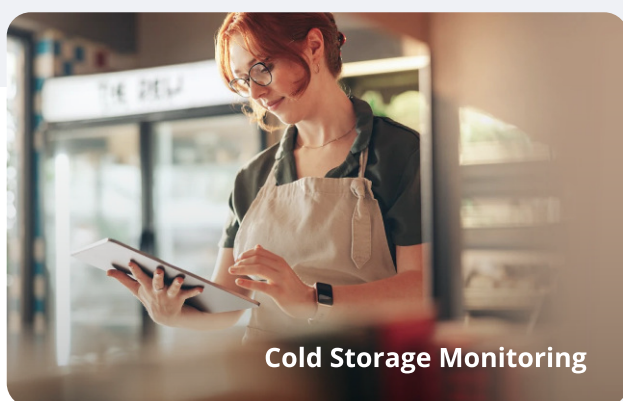
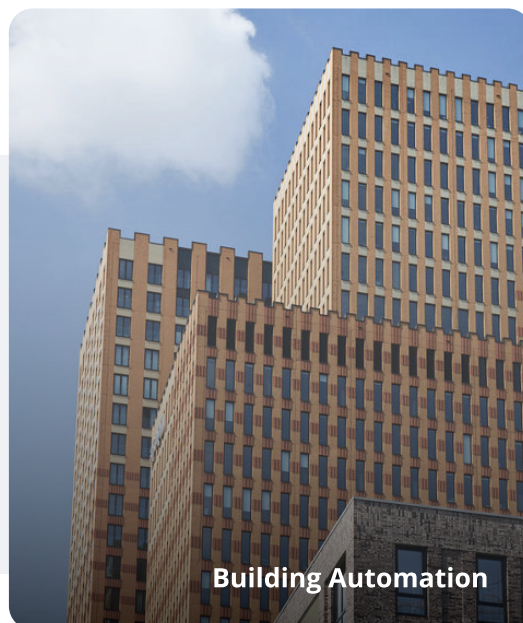
Robust sensors consistently collect accurate data for up to 15 years in almost any environment.



Secure

From the moment of collection to storage in the Cloud, data is encrypted, private and secure.

Partners Use Our Sensors to Build Solutions For...



The Disruptive Technologies Ecosystem

Our goal is to build an ecosystem of partners in order to scale, grow, and best serve our end-customers. Sharing our principles for high-quality products and services, our partners strive for innovation and to create solutions that support more efficient, sustainable operations in our target markets.

What You Get When You Partner With Us

Hardware

The world's best sensors
"just work."

Integration

Open integration through
REST APIs or Webhooks

Documentation

Easy-to-use, detailed
documentation

Data

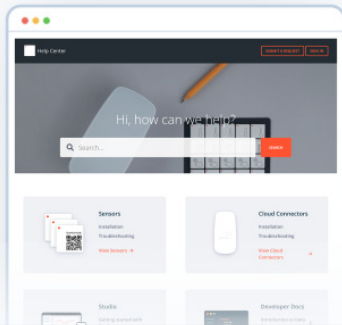
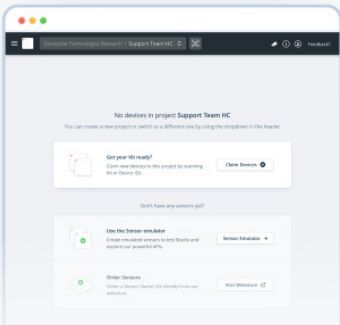
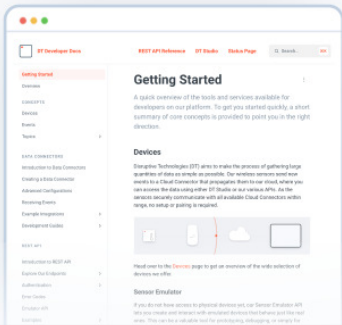
All the data your
customers need to solve
real problems

Visibility

Full overview of sensors,
cloud connectors and
connectivity

Support

Expert support from a
dedicated Customer
Success Team



Partner with Us

PARTNER PRICING

As our partner, you will receive special discounted pricing. Discount levels are defined by volume and product type.

We offer enhanced support to our most active partners, fostering stronger collaboration for mutual success. As we develop business together, you can expect:

When You Sign Up

- Discounted Demo Equipment
- Marketing Support
- Training
- Exclusive Previews Into Product Launches

When You Become a Preferred Partner

- Discounted Demo Equipment
- Marketing Support
- Training
- Exclusive Previews Into Product Launches
- Prioritized Customer Success support
- Quarterly business development meetings
- Additional discounts on lead-generation campaign orders
- Case story creation and promotion



Our Team

We are a hands-on, service-minded team, dedicated to helping you every step of the way.



Sales Support

A regional sales representative will be your main point of contact.

Customer Success

A dedicated customer success agent will guide you through first installations and provide ongoing support.

Technical Support

Our technical support team is ready to address any issues or questions promptly.

Marketing

We aim to boost sales of our joint solutions through effective marketing. Our marketing team will support you with events, case-stories, co-branding, and more.

Why Partner with Disruptive Technologies?

Technology You (And Your Customers) Will Love

Stand out from the crowd with tiny, wireless sensors that are simple, discrete and designed to last.

Fast Time to Market

Easily build a solution using Disruptive Technologies data without investing in additional hardware, software or IoT infrastructure.

Open, Easy Integration

Seamlessly integrate data into your solution with our open and user-friendly APIs.

24/7 Equipment Monitoring

Easily build a solution using our data with no additional investment in hardware

Expert Support

Receive proactive, professional support from our Customer Success Team, which is dedicated to helping you succeed in your target application.

Get Started



DISRUPTIVE
TECHNOLOGIES