SEO Audit Packages & Pricing for SaaS Companies

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Package	What's Included	Ideal For	Price Range
Basic Audit	 ✓ Tools setup ✓ Index & crawl audit ✓ On-page SEO review ✓ Keyword rankings snapshot ✓ Technical issues overview ✓ Light competitor check 	Small SaaS startups or pre-Series A companies with <100 indexed pages	\$1,500 – \$2,500
Professional Audit	 ✓ Everything in Basic, plus: ✓ Full content audit ✓ Keyword portfolio analysis ✓ Inbound link profile audit ✓ Site speed and Core Web Vitals ✓ Internal linking + schema audit ✓ Duplicate & cannibalization review 	Growing SaaS brands, typically Series A–B, with multiple product pages or blog assets	\$3,000 — \$5,000
Premium Strategy Audit	✓ Everything in Professional, plus: ✓ Content gap vs competitors ✓ GA4 & event tracking audit ✓ Full conversion path mapping ✓ Roadmap for fixes & priorities ✓ Hreflang/international SEO (if applicable) ✓ Strategy call with prioritized action plan	Mid-to-enterprise SaaS companies with complex sites, global presence, or content-led growth models	\$6,000 - \$10,000+



These are great upsell opportunities post-audit or during the retainer pitch:

Add-On	Price Estimate
Content brief & keyword map (per cluster)	\$300 – \$800
GA4 setup + conversion tracking implementation	\$500 – \$1,200
Technical SEO fixes (hourly or per task)	\$100 – \$150/hr or \$750+/task
Competitor teardown (deep dive)	\$500 – \$1,000
Ongoing SEO Retainer (monthly)	\$2,000 - \$6,000/month