



**APRA
AMCOS**

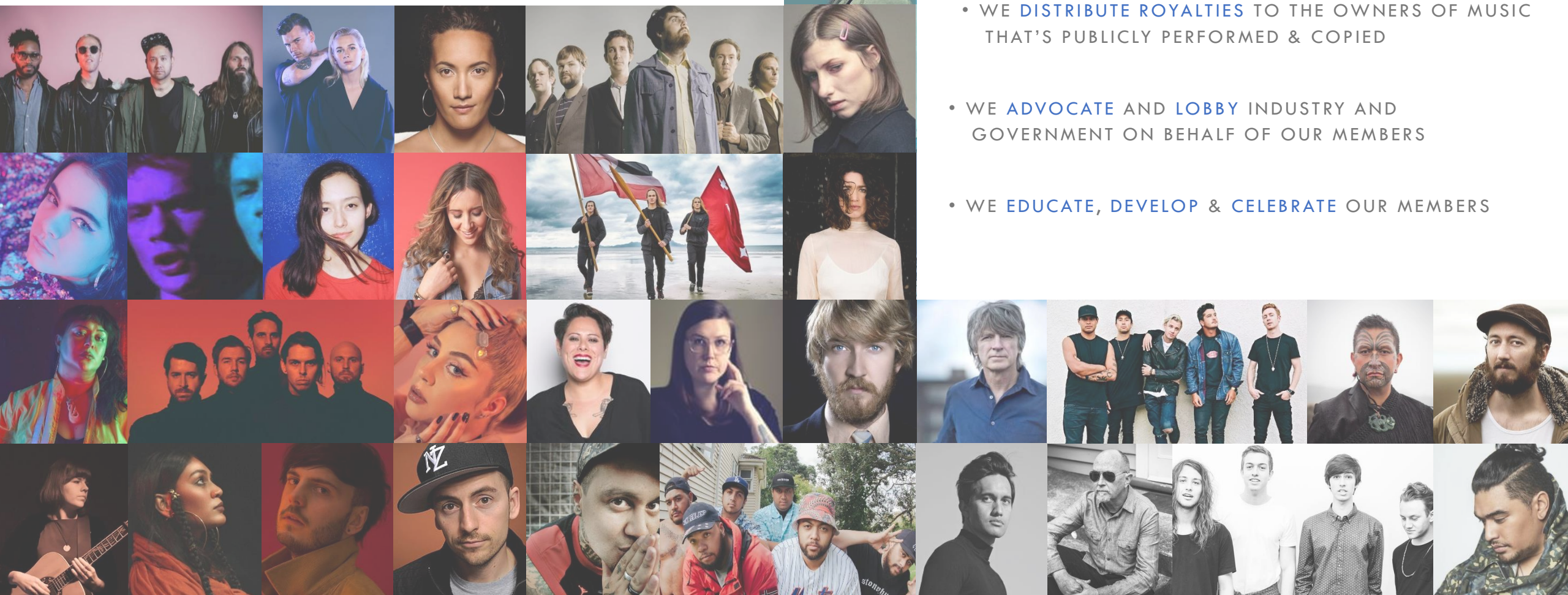
**PŪORO MŌ TE KATOA
MUSIC FOR EVERYONE**



- WE **DISTRIBUTE ROYALTIES** TO THE OWNERS OF MUSIC THAT'S PUBLICLY PERFORMED & COPIED

- WE ADVOCATE AND LOBBY INDUSTRY AND GOVERNMENT ON BEHALF OF OUR MEMBERS

- WE EDUCATE, DEVELOP & CELEBRATE OUR MEMBERS



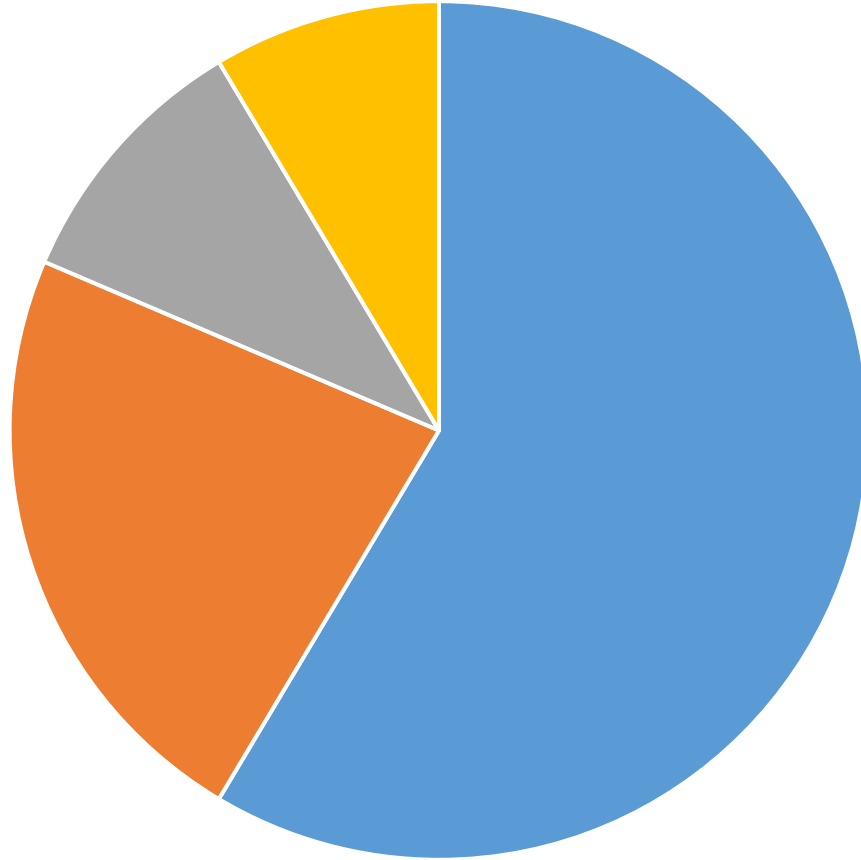
IT ALL STARTS WITH A **SONGWRITER**... WRITING A **SONG**



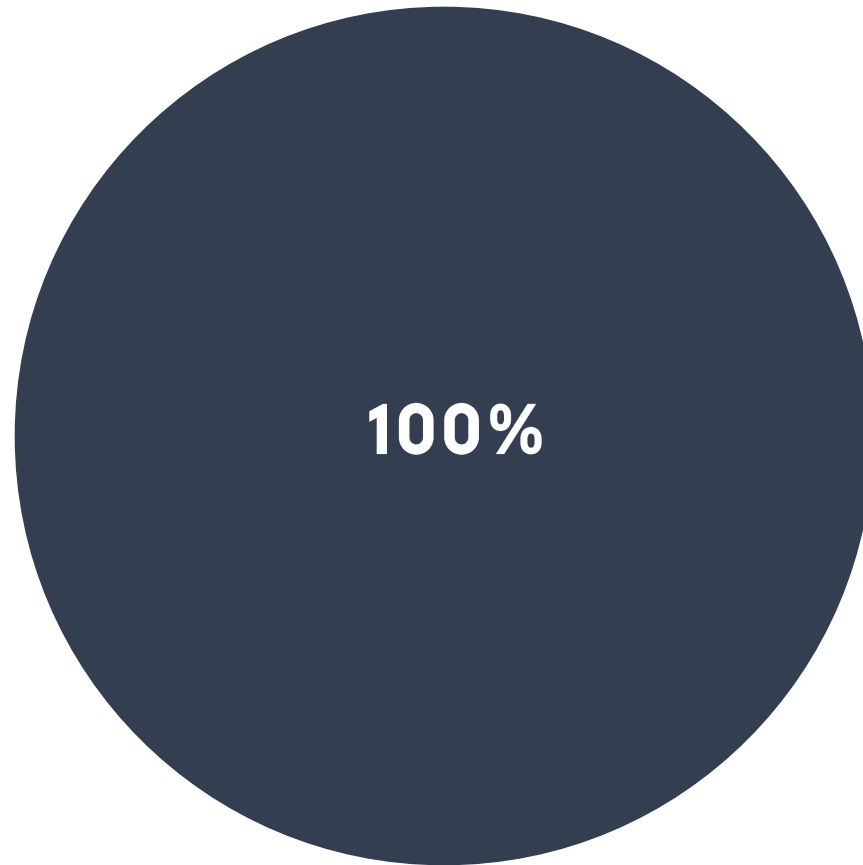
EQUAL SHARES / NASHVILLE SPLITS



DIFFERENT CONTRIBUTIONS



ONCE A SONG HAS BEEN
REGISTERED, **EVERY OWNER**
HAS TO AGREE IF ANYONE
WANTS TO CHANGE THE
OWNERSHIP PERCENTAGES,
WHICH IS **EASY** IF YOU'RE
THE **SOLE OWNER**...



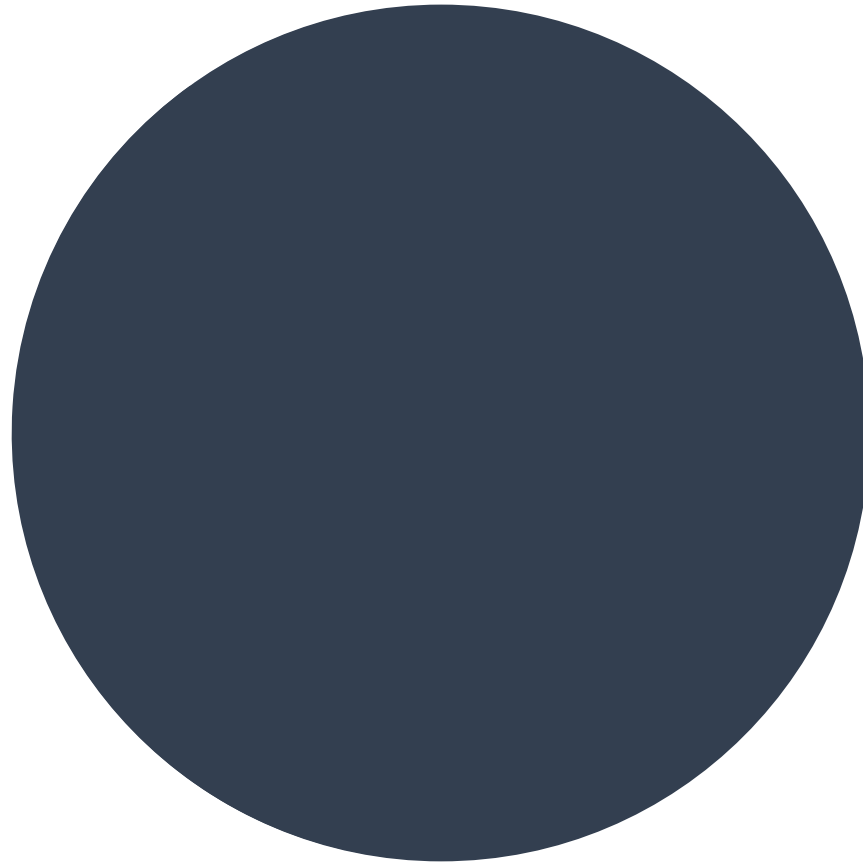
**BUT IF THERE ARE SEVERAL
WRITERS & PUBLISHERS...**

**AND THE SONG IS EARNING
A LOT OF MONEY...**

**AND JUST ONE OF THE
OWNERS WANTS TO MAKE
A CHANGE...**

**...IT BECOMES MUCH HARDER
TO REACH AN AGREEMENT**

**IDEALLY, HAVE ALL
CONVERSATIONS ABOUT WHO
WROTE THE SONG AT THE
START!**



THE STORY OF A SONG TE KAUHANGA WAIATA

1. INSPIRATION

THE SPARK OF AN IDEA BECOMES
AN ORIGINAL PIECE OF MUSIC



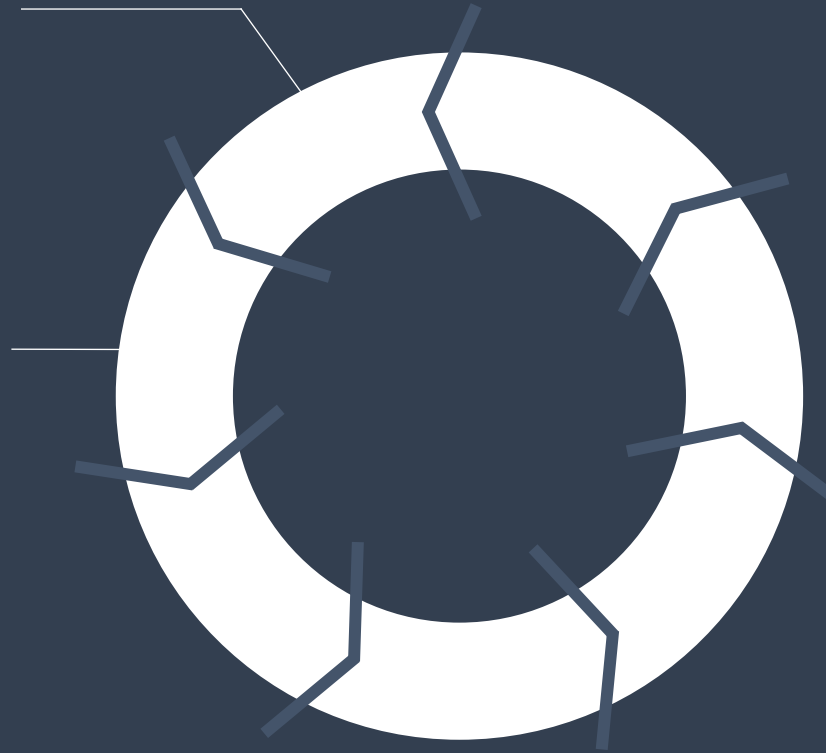
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2. COPYRIGHT



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3. JOINING APRA AMCOS

TO BECOME MEMBERS
SONGWriters REGISTER THEIR
ORIGINAL SONGS ONLINE
AND JOIN FOR FREE



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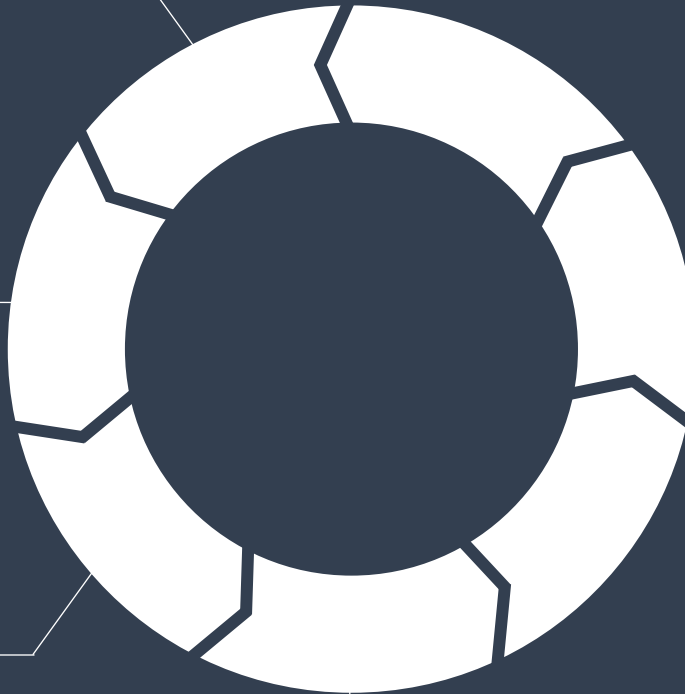
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TO BECOME MEMBERS
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4. BUSINESSES GET LICENSED

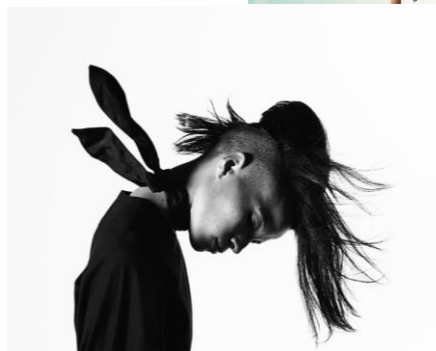
BUSINESSES PURCHASE APRA AMCOS LICENSES SO
THAT THEIR STAFF,
CUSTOMERS AND BUSINESSES CAN REAP THE
BENEFITS OF LISTENING TO MUSIC





FOR EXAMPLE, WE LICENCE MORE THAN **15,000 BUSINESSES**
IN AOTEAROA

THE **FEES** THEY PAY US BECOME THE **ROYALTIES**
THAT WE PAY COMPOSERS, SONGWRITERS & MUSIC
PUBLISHERS



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ONEMUSIC LICENSES SO THAT THEIR STAFF,
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5. PRESS PLAY

ONCE MUSIC IS PURCHASED OR
PLAYED IN PUBLIC, SONGWRITERS
EARN ROYALTIES. SONGS CAN BE
PERFORMED LIVE, STREAMED,
DOWNLOADED OR BROADCAST
ON TV & RADIO



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6. CREDIT WHERE IT'S DUE

APRA AMCOS KEEPS TRACK OF MUSIC
USE SO THAT SONGWRITERS CAN BE
PAID FAIRLY



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EACH OF OUR COMPOSERS AND SONGWRITERS RELY
ON OUR LICENSEES FOR AN IMPORTANT SOURCE OF
INCOME, WHICH IN TURN SUSTAINS THEIR CAREERS
AND ENABLES THEM TO KEEP CREATING
MUSIC FOR EVERYONE



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3. JOINING APRA AMCOS

TO BECOME MEMBERS SONGWRITERS REGISTER THEIR ORIGINAL SONGS ONLINE AND JOIN FOR FREE



4. BUSINESSES GET LICENSED

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7. PAY DAY

ROYALTIES ARE PAID BACK TO THE SONGWRITERS, GIVING THEM THE FINANCIAL SUPPORT TO BE INSPIRED ALL OVER AGAIN



6. CREDIT WHERE IT'S DUE

APRA AMCOS KEEPS TRACK OF MUSIC USE SO THAT SONGWRITERS CAN BE PAID FAIRLY



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MUSICAL
WORK



SONGWRITERS & COMPOSERS

MUSIC PUBLISHERS

APRA AMCOS

**ONE SONG
TWO SIDES**

SOUND
RECORDING



PERFORMING ARTISTS

RECORD COMPANIES

RMNZ (in NZ)

PPCA (in Australia)

**APRA AMCOS ALSO FACILITATE SONGWRITING WEEKS
FOR MEMBERS, ENCOURAGING COLLABORATIVE WAYS
OF WORKING.
MUSIC FOR EVERYONE**



2023
SONGHUBS
TĀMAKI MAKĀURAU
APRA AMCOS
Te Taitiaki



