How to Request a Valuation from web

Initiate the valuation process by submitting a valuation request.

Starting the valuation process involves several steps:

- When a client needs to have their vehicle valuated, they can make a request directly from the dealership.
- The sales executive responsible for handling this request submits the customer's information and basic vehicle details into the system.
- Following this, the sales executive can either schedule a visit to assess the vehicle in person or guide the customer through conducting a self-inspection.

Who can use it:

Sales Executives

Account Managers

Dealership Principles

Administrators

When to use it:





When a vehicle is to be pushed back into the market

To do this, the seller must understand the value their vehicle has in order to put a price on it for potential buyers. With the auction offering, the vehicle is inspected and valuated by sales executives to list the vehicle at an appropriate market related value.



When the seller enquires about the value of their vehicle for a future sale

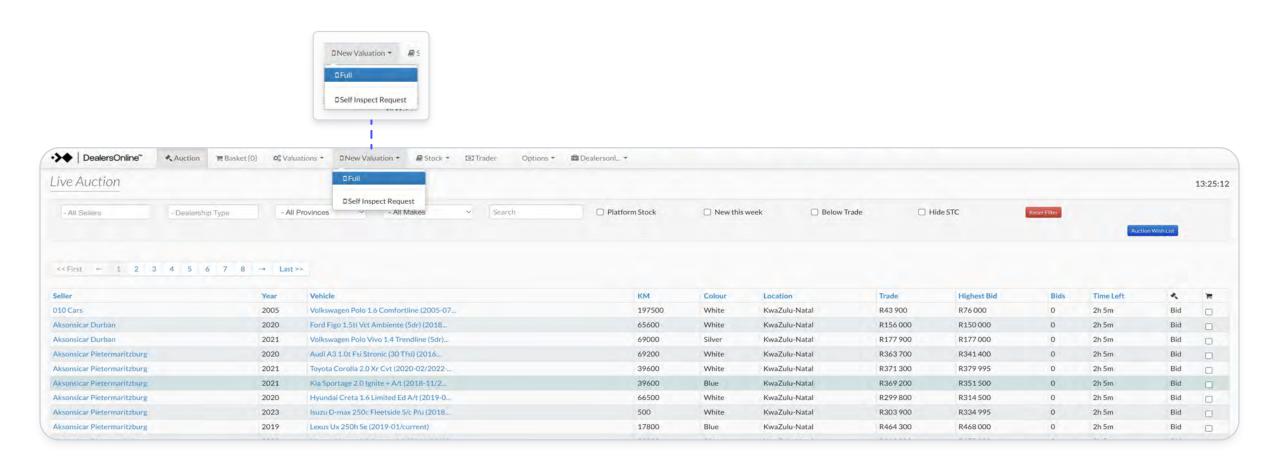
There are often cases where a client is two-minded about whether or not it is a good time to sell a vehicle. To assist them in this decision, the client may opt to request a valuation so that they have an idea regarding the potential sale value of their vehicle.



Where to find it:

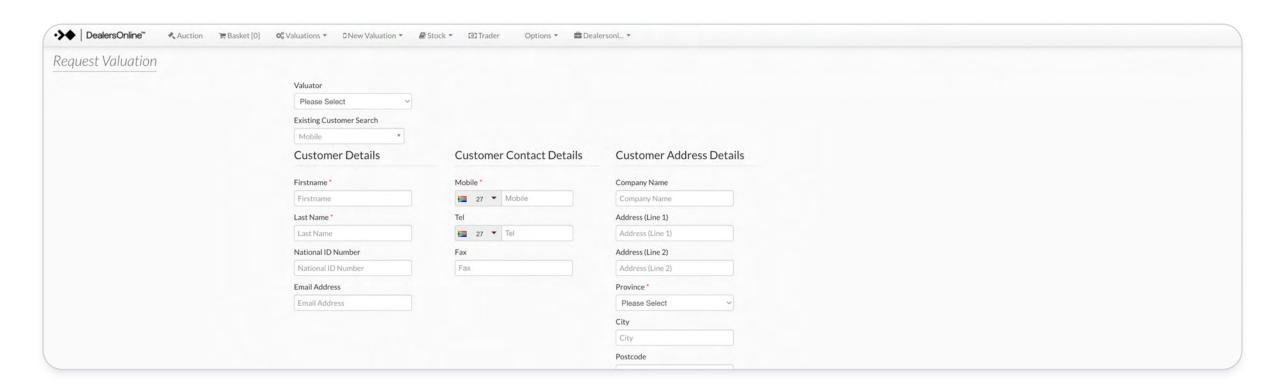
1

From the Live Auction dashboard, select 'New Valuation' from the navigation bar and then click on 'Full' from the drop-down menu.



2

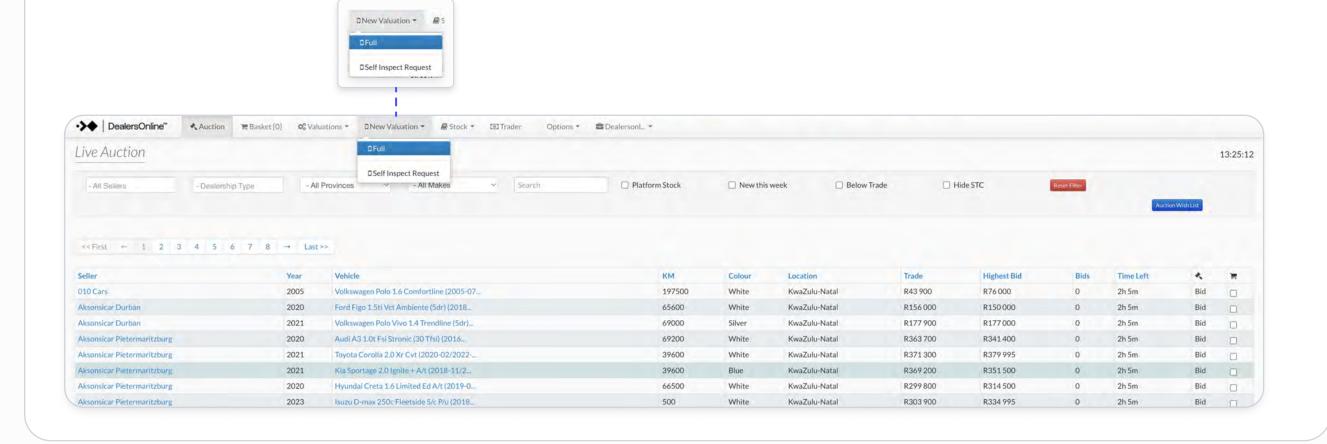
The 'Request Valuation' form is now on your screen to be completed.



How to use it:

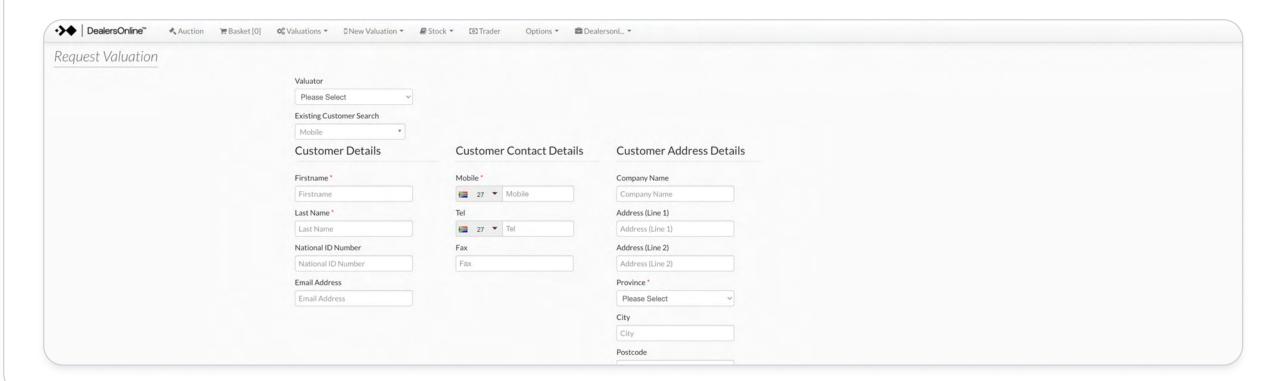
1. Access Full Valuation

From the Live Auction dashboard, select 'New Valuation' from the navigation bar and then click on 'Full' from the drop-down menu.



2. Capture Valuation Details

On this screen, complete the 'Request Valuation' form to submit an inspection request to the valuator.



3. Await Valuation Confirmation

Once the Valuation Request is created the sales manager or dealer principal will assign the valuation to a sales executive to conduct the inspection.

4. Initiate Valuation Inspection

The inspector will conduct the inspection using the mobile app.





5. View Completed Valuation

Once the inspection is completed, the valuation can be seen in the 'Valuation Grid' from the desktop platform. Here, the valuation can be edited, the vehicle can be viewed, or the vehicle can be transferred to auction.

