



PANMARINA
GROUP

Capability Statement

Tier-One Experience. Flexible Approach.



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Company Overview

Our Strengths

PANMARINA Group delivers world-class offshore project management, installation, and subsea construction services, backed by over 50 years of Tier-1 leadership experience.

Our team has delivered complex FPSO moorings, SPM systems, pipelay, diving, and T&I campaigns for companies including Aramco, Shell, SBM Offshore, and Chevron.

With operations in Singapore, Indonesia, Papua New Guinea, and the Middle East, we offer lean, ISO-aligned execution with a focus on safety, responsiveness, and performance in high-risk offshore environments.

- Knowledge from decades of Tier-1 experience.
- Flexible solutions tailored to your specific project.
- Client oriented solutions driven by a passionate leadership team.
- Breadth of experience and expertise in SPM systems, T&I and subsea installations.
- Commitment to safe and effective operations.

Objective

Our ethos is to deliver Tier-1 capability and experience with the agility and commitment of an independent contractor, offering clients a high-performance and efficient partner for offshore execution.

Mission & Vision

Mission

PANMARINA operates lean, focused operations in Singapore, Indonesia, Middle East and Papua New Guinea, enabling us to deliver cost-effective, high-performance project execution, backed by ISO-certified systems and a trusted global network — We aim to:

01

Maintain a zero harm environment for all projects.

02

Ensure proactive compliance with environmental protection.

03

Provide our client's with successful outcomes.

04

Deliver with integrity, professionalism and quality.

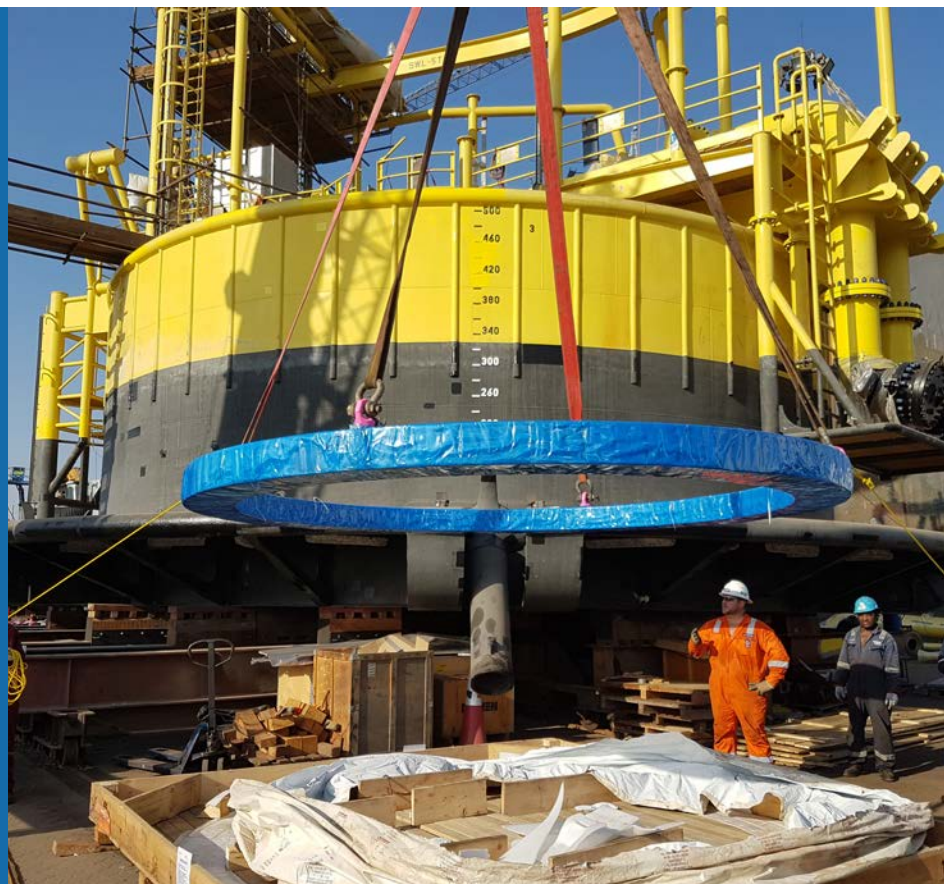
Vision

To be the trusted global partner in offshore construction, recognised for delivering safe, innovative, and sustainable solutions that exceed client expectations, protect the environment, and create enduring value for all stakeholders.

“

Lead with experience, execute with efficiency, and grow through trust.

Justin Pietersen
Managing Director



Core Values



Professional

We bring decades of hands-on experience and uphold the highest industry standards in every project we undertake.

Accountable

We take full ownership of our responsibilities, delivering on promises with integrity and transparency.

Reliable

Trusted consistently to deliver on time, on budget, and to the highest technical standards.

Safety

We maintain strict protocols and a proactive culture to protect people, assets, and the environment.

Customer Focused

We value strong partnerships with clients, partners, and suppliers.

Experience

Our deep-rooted knowledge of offshore operations ensures safe, efficient, and reliable marine project execution.

Detailed Capabilities

“Provide Tier-1 outcomes without Tier-1 complexity

Grant Hanson
Commercial Director



Project Management & Consultancy

- Constructability and Project Execution Consultancy
- Client Representation Oversight and Construction & Installation Management
- FEED and Detailed Engineering Oversight
- Vendor, Risk, Commercial, Schedule and Stakeholder Management



Single Point Mooring (SPM) Systems

- Subsea and Surface Inspections and Maintenance
- Comprehensive Overhaul and Refurbishment
- Transport & Installation
- Hook-Up and Commissioning



Transport & Installation (T&I)

- FPSO / FSO / FSRU / FLNG mooring and hook-up
- Jacket and topsides installation
- Subsea spool, riser and umbilical installation
- Offshore loadout, vessel spread, towage and positioning



Inspection, Repairs & Maintenance

- Fabric and structural maintenance and construction
- Fabrication of spool, flanges and other equipment
- Non-destructive testing (NDT) offshore and onshore
- Anchor and mooring system inspection and maintenance



Pipelay & Cable Lay

- Rigid and flexible pipeline installations (S-Lay / J-Lay / Reel Lay)
- Beach pull operations for pipeline and cable landfalls, including winch coordination, nearshore trenching, and pull-head installation
- Interface management with onshore construction and HDD (horizontal directional drilling) works
- Dynamic positioning and tensioner operations



Dive & Subsea Services

- IMCA compliant air and saturation diving for installation and inspection scopes
- Subsea intervention, tie-in, welding and cutting operations
- IMR (inspection, maintenance and repair) campaigns
- Dive spread mobilisation, permit-to-work and safety compliance management

Safety & Certifications

Safety & Compliance

Delivering Projects with Integrity, Safety, and Precision

“

We deliver more
than projects
— we deliver
peace of mind.

Justin Pietersen
Managing Director

At PANMARINA, safety is embedded in every aspect of our operations. We adhere to the highest international QHSE standards, including ISO 9001:2015, and operate in strict compliance with ISO 14001:2015 and ISO 45001:2018 principles.

Our teams are trained to anticipate, identify, and mitigate risks before they arise, ensuring safe and incident-free execution. We maintain rigorous permit-to-work systems, conduct regular audits, and uphold industry best practices across all offshore activities.

By fostering a culture of safety and accountability, we protect our people, our partners, and the environments in which we operate. PANMARINA is able to deliver projects with integrity, precision, and zero compromise on safety.

Certifications



ISO 9001

Quality Management System



ISO 14001

Environmental Compliance



ISO 45001

Safety Compliance

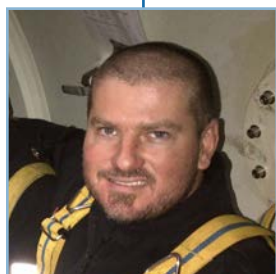
Leadership Team



Justin Pietersen
Managing Director

An offshore construction veteran with over 30 years' experience delivering complex marine infrastructure projects globally.

- Extensive project delivery experience in SPM systems, FPSOs, FSOs, pipelines and fixed platforms
- Led major offshore campaigns across Russia, West Africa, the Middle East, and Southeast Asia
- Formerly held senior roles with Leighton Offshore, SBM Offshore, Dulam International, Smit Lamnalco, and MARSOL.
- Expert in marine spread management, offshore execution, and brownfield project integration
- Proven ability to lead multi-disciplinary teams in challenging operational environments



Nicolaas Van Heerden
Offshore Construction Manager & Dive Superintendent

- Brings over 25 years of hands-on offshore experience in construction, diving, and installation for global oil and gas majors.
- Managed and executed FSO/FPSO mooring and hookup campaigns, including CALM buoy and tower systems
- Specialist in saturation diving operations, subsea tie-ins, and installation supervision
- Successfully delivered projects for Aramco, Chevron, Shell, Saipem, Leighton Offshore, Mermaid Maritime, and Boskalis
- Demonstrated capability in live terminal interventions, IMR campaigns, and SPM refurbishment
- Combines deep technical field knowledge with strong leadership in marine and subsea operations



Gideon Viljoen

Offshore Construction Manager

- An experienced offshore leader with 15 years of execution-focused expertise across diverse subsea and surface infrastructure scopes.
- Delivered full-cycle scopes including FPSO and FSO installation, SPM systems, SURF packages, and MOPU installation
- Deep field expertise in anchor and suction pile installation, cable lay, riser pull-ins, and saturation diving support
- Proven track record in multi-vessel operations, logistics coordination, and offshore team supervision



Nick Van Rensburg

Installation Supervisor

- A dedicated offshore professional with over 15 years' global field experience
- Delivered key offshore scopes including CALM buoy installations, FPSO/FSO moorings, and platform tie-ins
- Worked across diverse geographies for clients including Woodside, Technip, ADNOC, Qatar Gas, and KOTUG
- Versatile project involvement spanning air and saturation diving, marine spread readiness, and system commissioning
- Skilled in managing installation crews and overseeing critical path marine operations



Grant Hanson

Commercial Director

- Former Big 4 advisor with deep experience in financial structuring, commercial negotiation, and project economics
- Led successful tendering, contract negotiation, and joint venture structuring across Southeast Asia, PNG, and the Middle East
- Instrumental in securing multiple high-value offshore construction contracts and maintaining key client relationships
- Bridges the gap between technical operations and commercial outcomes to support project success and compliance

Experience Highlights

“PANMARINA is the culmination of decades of offshore experience.

Justin Pietersen
Managing Director

Over 50 years of senior hands-on experience with subsea systems, SPMs, marine terminals, platforms and T&I projects with SBM Offshore, Mermaid Maritime, Leighton and more.

10+



Floating Production & Storage Vessels installed across Africa, South America, and the Middle East.

15+



Single Point Mooring Systems installed across the Middle East, Russia and Africa.

15+



Single Point Mooring Systems fully inspected, repaired and refurbished onshore and offshore.

100+



Kilometers of pipeline & cable laid, inspected and repaired globally.

500+



Hours of commercial air, mixed gas and saturation diving time for FSO/FPSO T&I, subsea survey and pipeline and platform IMR projects across Africa, Middle East and Asia.

Our leadership has consistently delivered for Tier-1 operators in high-risk, high-value environments



Notable Experiences

PANMARINA's management team brings a proven track record of delivering complex offshore construction and installation campaigns across the globe. With decades of hands-on execution experience in subsea systems, SPM terminals, pipeline installation, and FPSO hook-ups, our leadership has consistently delivered for Tier-1 operators in high-risk, high-value environments. Select experience includes:



2024 | Middle East

Executed subsea SPM hose change out for Aramco



2024 | Middle East

Executed 30 subsea PLIDCO installation change out for Aramco



2019 | Nigeria

Supervisor for installation and commissioning of FPSO Egina (pull-in of export lines, subsea installation and tie-in, testing and commissioning).



2017 | Algeria

Managed and executed 2x SOFEC SPM System refurbishment in Algeria for Dulam International.



2016 | Iraq

Managed and executed disconnection, refurbishment and re-commissioning of 5x SPM Buoy including anchor leg and subsea hook-up.



2013 | Iraq

Managed and executed Iraq Crude Oil Expansion project for installation of 3x SPM systems.



2011 | Gabon

Supervisor for 13.5km electrical cable lay, including ROV surveys and as built inspections.



2011 | Norway

Installation supervisor for MOPUstor transport and installation. 15,000t jack-up rig installation and hook-up.



2010 | Brazil

Installation supervisor for FPSO Capixaba hook-up and installation. 9x anchor legs in 1500m water depths.



2010 | Nigeria

Installation supervisor for FSO Escravos hook-up and installation. 6x mooring legs, risers and umbilical hook-up and commissioning.



2009 | Congo

Installation supervisor FDSPO Azurite Hook-up, 12 anchor leg fixed spread mooring.



2008 | Dubai

Installation supervisor for FPSO Frade preparation works including turret works, towing arrangements, installation aids and air diving preparation works.



2008 | Russia

Installation supervisor for Sakhalin SALM installation and commissioning.



2007 | Angola

Installation supervisor for Kizomba C suction pile and mooring leg installation for Mondo and Saxi FPSOs. Installation of 18x 60t suction piles at 700m water depths.



2007 | Nigeria

Agbami Field Suction Pile Installation 12x 100-ton suction piles installed in Agbami Field Nigeria (1200m water depth)

Industry Relationships

Leadership team trusted by major oil companies and global contractors

Project & Industry Enagements:

The logo for Santos, featuring the word "Santos" in a bold, blue, sans-serif font.

Partners with



Case Studies



Case Study 01

Platform Fabric Maintenance

Client: Santos (Oil Search PNG)

PANMARINA mobilised to perform an annual maintenance campaign for the Santos Kumul Marine Terminal. Our team provided Engineering, Procurement, Onshore and Offshore Fabrication, Installation and QA/QC. The project group worked closely with the Client and participants to accurately capture Must-Do items and perform the requisite offshore works. Our team was noted by the Client for their outstanding offshore safety record and no loss-time incidents. PANMARINA personnel have been involved in the execution of this annual maintenance campaign since 2019.



Case Study 02

CALM Buoy Inspection & Maintenance

Client: Santos (Oil Search PNG)

PANMARINA's industry leading expertise on Single Point Mooring Systems was critical in the successful execution of numerous CALM Buoy Inspection & Maintenance campaigns. Our team provided critical Engineering, Procurement, Fabrication and Installation services for the offshore fabric maintenance. Despite a challenging operational environment, the team was able to successfully execute critical services to ensure the safe and reliable operation of the terminal. PANMARINA personnel have been involved in the execution of this campaign since 2019.



Case Study 03

Pipeline Beach Pull & Installation

Client: Oceania Offshore for Spiecapag

PANMARINA project personnel which formed the offshore execution team for Oceania Offshore delivered a successful beach-pull installation of a tailings pipeline on a remote island of Papua New Guinea. This involved the laying of a 1000mm diameter 580m long HDPE pipe, engineered and fitted with concrete ballast blocks to a water depth termination of 135m. Our project personnel were able to execute this project ahead of schedule, on-budget and safely.



Case Study 04

Subsea Flowline Installation

Client: Oceania Offshore for Masriah Oil

PANMARINA personnel formed the offshore execution team for Oceania Offshore which was engaged in multiple Subsea Flowline projects for Masriah Oil Limited in Oman. Over several projects our team installed over 2kms of subsea flowline with engineering services provided by PANMARINA. Additionally, our crew assembled the hose string onshore, spooled for load-out and performed various pre-commissioning activities. Our flexible and effective approach was invaluable during an emergency project to identify a damaged flowline, recover and replace.

Geographical Presence



📍 Singapore

Executive management and engineering hub

📍 Indonesia

Fabrication, procurement and mobilisation yard

📍 Papua New Guinea

On-ground logistics and project presence

📍 Experience in

Asia-Pacific, West Africa, Middle East and South America.

Global experience in critical offshore environments

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