

UPSTREAM 2022 IMPACT REPORT

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# DRIVEN BY YOU. THE CHANGEMAKERS

#### 3 DAYS 45 EVENTS 2000+ VISITORS

From 31 May until 2 June 2022 the Rotterdam Metropolitan transformed again into the place where startups, scale-ups, investors, corporates, policy makers and students come together to make a positive impact on the world. Upstream provided access to capital, markets and talent for entrepreneurs who want to scale their business.



#### THIS IS WHERE YOU MEET, LEARN AND CONNECT

Through a plethora of events, carefully curated and focusing on individual topics with a common goal: providing the founders of our regions' fastest growing and most innovative startups and scale-ups with better access to talent, markets and capital.

"When I walk out with a smile, which I do now, is because I also get inspired again from other people's stories."

- Duncan Stutterheim, co-founder ID&T



### ACCESS TO CAPITAL

127 CURATED INVESTOR MEETINGS WITH 22 INVESTORS IN SOFTWARE, DEEPTECH AND IMPACT





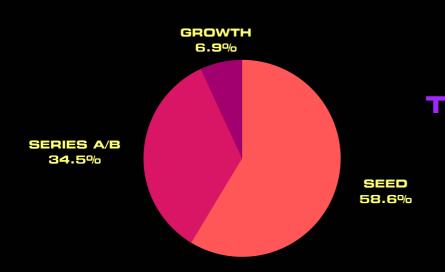
### €2.5+ BILLION

**ASSETS UNDER MANAGEMENT** 

32 INVESTORS ACROSS ALL INVESTMENT STAGES

"We are astronauts of spaceship Earth with limited resources, and with the capital we can create better food technology, better ways of energy, better ways of transportation and make it a beautiful place."

- André Kuipers (Astronaut & Earth Ambassador)



INCLUDING
ANTLER
COTTONWOOD
TECHNOLOGY FUND
ENDEIT CAPITAL
SPEEDINVEST
GRADUATE
ENTREPRENEUR
ICOS CAPITAL
IQCAPITAL
AND MORE.

### **ACCESS TO MARKETS**

175 SPEED DATES
114 SERENDIPITY
MEETINGS

WELCOMED 35 START-UP VISA FACILITATORS





141 STARTUPS AND SCALEUPS
PARTICIPATED IN CURATED
MARKET ACCESS
MATCHMAKING EVENTS

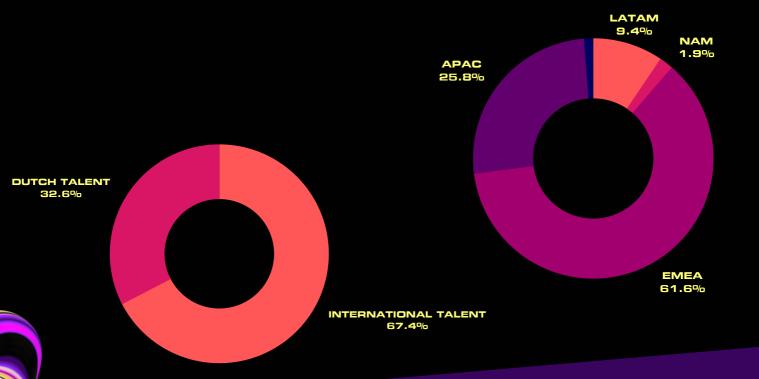
#### 23 CORPORATES

INCLUDING
KPN
DELL
RABOBANK
MICROSOFT
ALBERT HEIJN
TBI



### ACCESS TO TALENT

- X CO-CREATION PARTNERS HOSTING
- X SESSIONS REACHING
- X STUDENTS AND YOUNG PROFESSIONALS



# 1.086 START-UP AND SCALEUP JOBS PROMOTED (HACKYOURCAREER.COM)



25 SCALE-UPS AT CAREER FAIR, LEADING TO XXX NEW CONNECTIONS WITH JOB SEEKERS



### CONNECTING CHANGEMAKERS

WE WELCOMED <mark>56</mark> CEOs AND CTOs FOR AN EXCLUSIVE SCALE-UP DINNER

"Founders very often they have the same questions, the same challenges, so meeting each other, sharing things, connecting is really important for a very well-functioning start-up community."



- Constantijn van Oranje - Special Envoy Techleap

#### SUPERCONNECTORS



X SUPERCONNECTORS PROVIDED
X SELECTED FOUNDERS WITH X
DIRECT INTRODUCTIONS

## UPSTREAM WELCOMED STARTUP REPRESENTATION FROM ACROSS NL

X STARTUP REGIONS OF THE NETHERLANDS

FOUNDED IN FRIESLAND
FOUNDED IN GRONINGEN
NOVEL-T
TECHLEAP
STARTUP AMSTERDAM
UP!ROTTERDAM / DELFT / SCHIEDAM
HIGHTECH XL



# EVENT METRICS



UPSTREAM FESTIVAL 31 MAY - 2 JUNE 2022



3 DAYS 42 CO-CREATORS 45 EVENTS 2000+ VISITORS



AVERAGE RATING OF 4.3 STARS







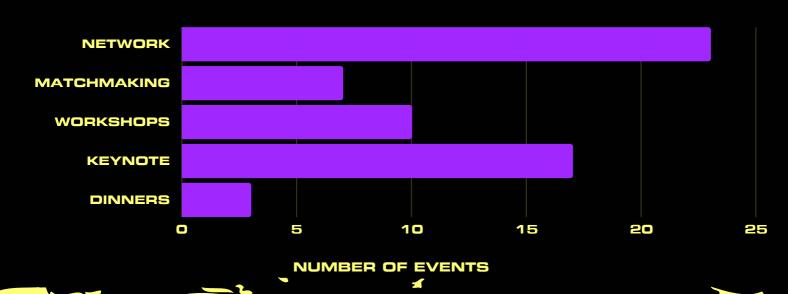




UPSTREAM FESTIVAL

31 MAY - 2 JUNE 2022

#### 22 SPEAKERS AND PANELISTS. 45 EVENTS. 42 PARTNERS

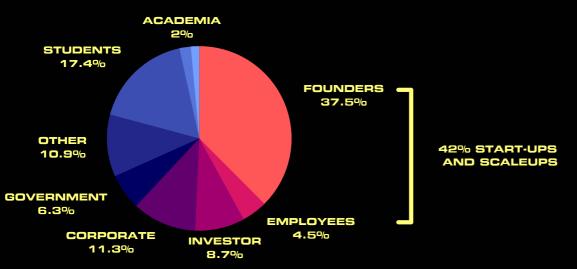


### 80% WOULD RECOMMEND UPSTREAM TO A FRIEND



# MARKETING METRICS

#### VISITOR DEMOGRAPHICS

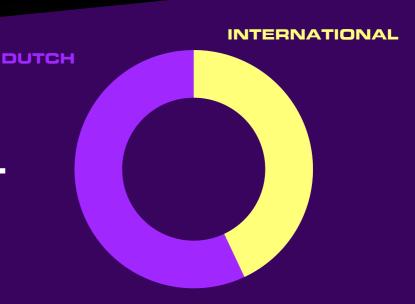




#### **BRINGING IN**

### 210K+ SOCIAL MEDIA IMPRESSIONS

X%
INTERNATIONAL
ONLINE VIEWER
AUDIENCE



# MARKETING METRICS

# 33 PUBLICATIONS IN VARIOUS MEDIA

**EVENTS.NL** INNOVATIONORIGINS **FONKMAGAZINE CLICKNL AGRE-CHEMIE MARKETINGTRIBUNE DUURZAM-ONDENEMER** WIJNOORDHOLLAND INSIDEROTTERDAM **EMERCE** DEONDERNEMER INNOVATIONORIGINS MENA **RTLNIEUWS** WIJZUIDHOLLAND **DUTCHITCHANNEL DUURZAM-BELEGGEN BNR NIEUWSRADIO RADIO RIJNMOND TELECOMPAPER** 





"Last week I was invited to a CEO dinner organized by Upstream Festival in Rotterdam thanks to Tech Netherlands Advocates and I was happy to see that the room was filled with more diversity (gender, ethnicity, age, and sexuality."

**ANIEKE LAMERS - FOUNDER OF PEEKABOND** 



"Had so much fun participating in Upstream Festival last week. Reacquainted with a lot of familiar faces and had lots of interesting conversations. But most importantly, I got inspired and energised by seeing so many great ideas, founders and companies up close."

STEIN FORTUIN - FOUNDER OF VARIAS

"What a great event yesterday, really enjoyed it. Loved the informal setting, an afternoon well spent.

MARC-PETER PIJPER - SPEAKER TALENT DAY

"Very energetic event with interesting talks with start up an scale ups that are having great opportunities on collaboration, learning and data usage."

**DIRECTOR SME KPN** 



"On behalf of our team I would like to thank you again and especially congratulate you on this successful Upstream edition, it was great. Inspiring keynotes, good vibes, tight communication/marketing and Bird was a central and intimate location."

**JOYCE KORNET - GENERAL MANAGER AT CIC** 



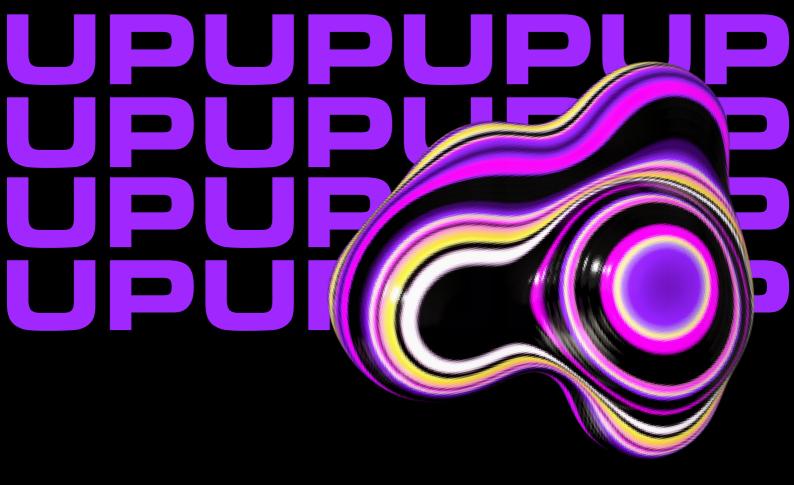
### 2022 SPEAKERS



### 2022 PARTNERS

**CITY OF ROTTERDAM** GEMEENTE DELFT **GEMEENTE SCHIEDAM RABOBANK** ICOS CAPITAL RVO KPN **INNOVATIONQUARTER 42WORKSPACE ARCHES CAPITAL BLUECITY BUILDERS STUDIO CCI FRANCE PAYS-BAS** CIC ROTTERDAM **COLLEGE LIFE DE INVESTERDERS CLUB DUTCH BASECAMP DUTCH FRESH PORT ECE STUDENTS ERASMUS ALUMNI CLUB ERASMUS ENTERPRISE FORTIFY GEMEENTE SCHIEDAM** ICOS CAPITAL **ITANKS** KPN LEAPFUNDER LUNATECH **MICROLAB NO SUCH VENTURES** PHI FACTORY RABOBANK **ROTTERDAM THE HAGUE** INNOVATION AIRPORT RVO SCALEUPNATION STARTUP ROULETTE TNW **VARIAS VENTURE CAFÉ VOORGOED AGENCY** YES!DELFT ZUID-HOLLAND AI STARTUP ACADEMY

BNR



THANK YOU FOR ATTENDING. SEE YOU NEXT YEAR AT #UPSTREAM2023.

