



# **Mahalakshmi Agencies**

Bridging Healthcare, Building trust.





## Mohanlal Prajapat

Managing Director

As a self-made entrepreneur with 40 years of experience, we take pride in the foundation and growth of Mahalakshmi Agencies. Since our inception in 1991, our unwavering commitment to bridging healthcare gaps has positioned us as a trusted partner for healthcare providers and hospitals.

Our journey has been defined by dedication, innovation, and a deep understanding of industry needs. We continue to uphold these values, fostering partnerships and driving excellence in healthcare distribution to make a lasting impact across the region.



## Ranjith Kumar

Associate Managing Director

As part of the next generation at Mahalakshmi Agencies, our mission is multifaceted. In an ever-changing healthcare landscape, we recognize the importance of adding value. That's why we are embracing better marketing strategies, utilizing technology, and staying innovative. We aim to provide you with solutions that go beyond products, enhancing your overall healthcare experience.



## Our Mission

To elevate healthcare standards through strategic partnerships, ensuring access to quality medical products and fostering collaboration across the healthcare ecosystem.

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“Mahalakshmi Agencies:  
Committed to Healthcare  
Excellence”



## Our Vision

To establish Mahalakshmi Agencies as the preferred distribution partner for hospitals and companies in Karnataka and neighboring states, renowned for our commitment to excellence, reliability, and innovation.

# Our Exciting Journey

From our humble beginnings as pharmaceutical product distributors serving chemists and druggists in Bangalore, we have grown into a trusted partner for large hospitals and healthcare institutions.

Over the years, we have expanded our expertise to include a comprehensive range of surgical disposable devices and medical equipment supplies. Our commitment to excellence, strategic collaborations, and customer-centric approach has enabled us to build strong relationships and deliver impactful solutions across the healthcare sector.

## Founding & Early Growth

Founded as pharmaceutical product distributors to doctors and chemist stores.

1991

2004

## Expanding in Bangalore

Expanded operations to serve numerous chemist and druggist stores in Bangalore.

## Introducing Surgical Disposables

Introduced sales and distribution of surgical disposable products in select hospitals.

2009

## Authorized Dealer for B Braun

Authorized dealer for M/s B Braun Medical India Pvt. Ltd. in Karnataka.

2007

## Expanding Partnerships

Partnered with top healthcare companies and built a strong supply chain

2012

2014

## Top 3 Dealers for Romsons

Key contribution in Multi Million Dollars revenue for Ansell & B Braun

## Achieving Sales Excellence

Various Awards and appreciation from , Smiths Medical , Ansell, Bangalore Baptist hospital. Focused on further expansion

2019

2024

## New Appointment

Stepped into new era of E com and also started with marketing innovative quality product across Karnataka also expanded 2X of our existing storage.

## Expanding territories

Partnered with 5 new companies and created presence in neighbouring states

2025

# Mahalakshmi's breaking conventions

**2016**

Received appreciation from M/s J.K Ansell for outstanding performance (5+ years).

**2017**

Awarded for best service and support at Bangalore Baptist Hospital.

**2018**

Recognized as a valued partner by M/s BSN Medical.

**2019**

Honored with the South Superstar award by M/s Ansell in All India Meeting.

**2019** Named the best distributor of India by M/s Ansell @VIP day at Tunis.

**2021**

Acknowledged for contribution towards M/s Ansell's 1 Billion Sales FY-20-21.

**2023**

Appointed as distribution partner for Bactiguard. Appreciation award from B Braun

**2024**

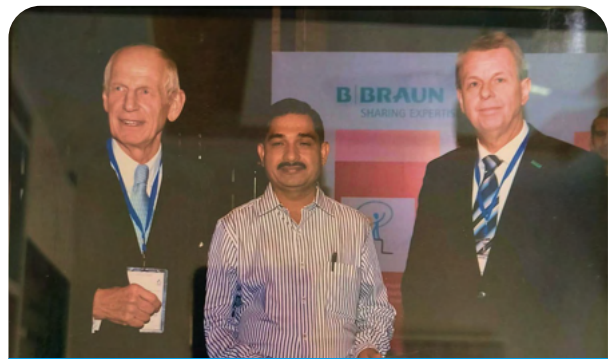
Awarded with clinical excellence for Bactiguard and Simplivia from Aadi healthcare

**2025**

Appointed as distribution partner for Sumi , Medicina , Nerbio, Tracheo , Triage & Conmed



Appreciation by Ansell



Appreciation by Bbraun



Appreciation by Ansell



Awarded by Ansell @ Tunis



Bridging Excellence in Healthcare Distribution.

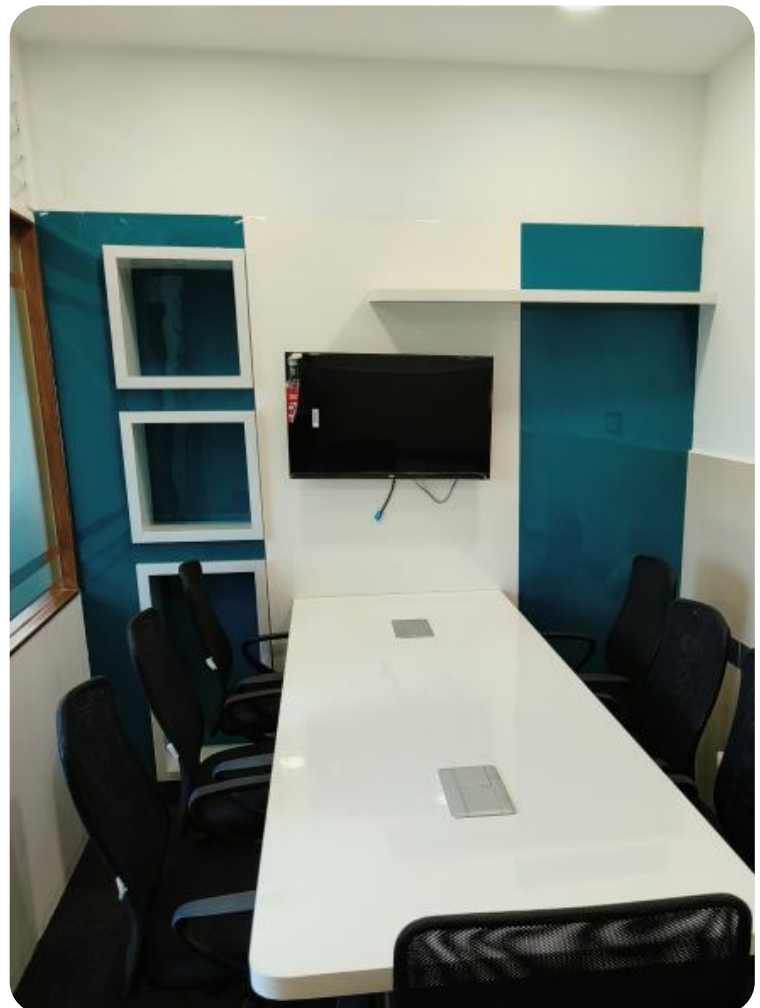
# Bridging Excellence

At Mahalakshmi Agencies , we take pride in our mission to bridge excellence in healthcare distribution. This commitment underscores our dedication to connecting healthcare providers with exceptional products and services, facilitating the delivery of top-tier care to patients throughout Karnataka. We believe that by bridging excellence, we can make a meaningful impact on healthcare standards in the region.

We have established strong and trusted partnerships with leading healthcare companies that share our commitment to excellence. These collaborations enable us to provide you with access to the finest products and services available in the industry.

## Infrastructure

Mahalakshmi Agencies operates from a state-of-the-art facility strategically located in the Central Business District (CBD) of Bangalore, ensuring optimal connectivity and accessibility. Our infrastructure includes a modern office space equipped with advanced systems to streamline operations and support seamless collaboration.





## Storage

Strategically positioned in the Central Business District (CBD) of Bangalore, our dedicated 7,000 sqft storage facility, complemented by an additional 2,400 sqft warehouse, is designed to ensure the safe storage and efficient management of medical products. With advanced inventory management systems in place, we maintain optimal stock levels and ensure the timely dispatch of products. This enables us to provide uninterrupted supply and meet the demands of our healthcare partners promptly.

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**Elevating healthcare standards  
Pan Karnataka through our  
commitment to excellence.**

## Delivery

At Mahalakshmi Agencies, we maintain a strategically managed inventory of fast-moving healthcare products, particularly those with demand cycles beyond 120 days. By adopting a just-in-time inventory model, we ensure that essential medical supplies are stocked and ready without overburdening storage. This balance helps avoid shortages and keeps the supply chain responsive and efficient.

Our just-in-time approach not only reduces supply disruptions but also enables hospitals and distributors to operate without delays. It allows our partners to focus on delivering timely patient care, while we handle the backend—making sure the right products arrive exactly when they're needed.



# Dealership

Mahalakshmi Agencies is deeply committed to ensuring that high-quality healthcare products are readily available to meet the needs of healthcare providers across Karnataka.

Mahalakshmi Agencies extends its sincere appreciation to all authorized distributors and channel partners who share our vision of bridging excellence in healthcare. With their unwavering support, we continue to build a healthier and more vibrant healthcare ecosystem in Karnataka.



# Growth

In the last 34 years, we have strengthened our resolve, and our harmonized endeavours have held us carve a niche as one of the preferred dealer. We distribute a wide range of Medical Disposable Products.

Our Growth, both in terms of customers and domestic network, is an outcome of our focused approach towards customer satisfaction through High Quality, Comparative Cost & "Just-In Time" Deliveries.



# Authorized Distributors & Channel Partners



Super Stockist for



# Hospitals who prefer to work with us

Esteemed hospitals and healthcare providers across Karnataka and neighboring states trust us for consistent service and product availability.





NIMHANS



## Our Other Clients



## Authorised sub distributors



Medtronic

OMRON



# Product Portfolio

At Mahalakshmi Agencies, we specialize in providing a comprehensive range of surgical disposable products, with a particular focus on critical care, operating room (OT) essentials, and infection control.

Mahalakshmi Agencies is your trusted partner for a wide range of surgical disposable products, critical care essentials, operating room supplies, and infection control items. We take pride in contributing to the enhancement of healthcare standards in Karnataka.



## Operating Room (OT) Products



# Critical Care Products



# Emergency Room Products



# Hear it from our clients



"Your prompt responses, excellent communication, and dependable supply deliveries have truly distinguished you as our valued partner. We are highly satisfied with your company and the services it offers. The outstanding support from your team has been consistently exceptional, and we look forward to its continuation."



"We're delighted to share our positive opinion of your company and services. Your staff's coordination and assistance with supply have been invaluable. The support we've received from your team has been outstanding, and we hope it continues as we move forward."



"You've consistently been there for us during emergencies, ensuring timely delivery and excellent responsiveness. Here are our ratings on several parameters (on a scale of 0-5, with 5 being the highest):

- Timely Supply: 5
- Expiry / Breakage / Damage Replacement: 5
- Adherence to Specification as per Purchase Order: 5"



"Mahalakshmi Agencies' outstanding service shines in their swift response to emergency deliveries, setting them apart in meeting urgent healthcare requirements. They are a trusted partner, consistently delivering excellence when it's needed most."

# Hear it from our clients



"Mahalakshmi Agencies has been consistently good with order accuracy, timely delivery, and emergency support. Their documentation and billing process is also smooth and reliable."



"Mahalakshmi Agencies consistently delivers excellent service with good product quality, timely deliveries, and adherence to hospital standards. We are very satisfied with the range and quality of products offered."



"With timely coordination, professional communication, and accurate billing practices, Mahalakshmi Agencies has proven to be a dependable partner in healthcare distribution. We appreciate their service and team support."



"Mahalakshmi Agencies consistently delivers accurate orders with good availability of products and efficient communication. We are satisfied with their overall service and support."



"We are consistently receiving all requirements on time and are happy with the services provided by Mahalakshmi Agencies."

# Going beyond and above

Our powerful in-house sales and marketing team works diligently to meet client needs. We also host Continued Medical Education (CME) Programs to keep healthcare professionals updated with the latest advancements in medical technology.



## Mahalakshmi Agencies: Driving Healthcare Education Through Collaboration

Mahalakshmi Agencies, a key player in healthcare distribution, recently hosted a collaborative CME event with Chemfort - Simplivia and Aadi Healthcare. The focus was on a cutting-edge chemotherapy solution, the Closed System Drug Transfer Device (CSTD). Attended by over 45 healthcare professionals from leading hospitals, the event provided a vital platform for industry experts to share insights and innovations. By spearheading such initiatives, Mahalakshmi Agencies demonstrates its commitment to advancing healthcare education and ultimately enhancing patient outcomes.

## Mahalakshmi Agencies Educates Anesthesia Team at Bhagwan Mahaveer Jain Hospital

Mahalakshmi Agencies recently held an educational session at Bhagwan Mahaveer Jain Hospital in Bangalore, focusing on introducing innovative medical products, including closed system aseptic sampling methods and advanced antimicrobial technology. The interactive session allowed anesthesia professionals to learn about these solutions' features, benefits, and their role in enhancing patient safety and infection prevention. This initiative reflects Mahalakshmi Agencies' commitment to empowering medical professionals with the latest advancements in healthcare.



## Mahalakshmi Agencies and ConMed India Revolutionize Cancer Treatment at ISSPP PIPAC Training

Mahalakshmi Agencies, alongside ConMed India, recently participated in the ISSPP certified PIPAC Training Course and Workshop, engaging with over 100 leading oncologists from across India. This event facilitated invaluable knowledge exchange and networking opportunities, showcasing cutting-edge advancements in Pressurized Intraperitoneal Aerosol Chemotherapy (PIPAC). Our commitment to advancing medical technologies was reinforced, empowering healthcare professionals to elevate patient outcomes.

# Impactful CME Events

CME Events: Collaborations with industry leaders to enhance medical knowledge.



## Mahalakshmi Agencies: Driving Healthcare Education Through Collaboration

Mahalakshmi Agencies conducted a Foley catheter insertion training and UTI awareness session at Fortis Hospital. The session covered safe insertion techniques, infection control measures, and early UTI detection. Nurses and clinical staff participated actively in hands-on learning. Emphasis was placed on reducing CAUTIs and improving patient care standards. This initiative supports ongoing clinical education and hospital hygiene practices.

## Clinical Insights on HydroCyn Aqua with India's Leading Ortho-Oncology Team

We had the privilege of conducting an in-depth session on HydroCyn Aqua and its applications in orthosarcoma with India's largest orthosarcoma clinical team, led by Dr. Pramod Chinder, at The Yellow Ribbon, Bangalore. The discussion focused on the role of advanced wound care and infection control in managing complex orthopedic oncology cases. Engaging with such a distinguished team underscores our commitment to supporting innovative clinical solutions for better patient outcomes.



## Strengthening ICU Protocols: VAP Awareness & Advanced Ventilation Training at Aster Whitefield

We had the privilege of conducting a specialized session at Aster Whitefield on closed suction systems, advanced ventilation techniques, and VAP (Ventilator-Associated Pneumonia) awareness. The session aimed to enhance ICU practices, focusing on infection prevention and patient safety. Clinical staff engaged in detailed discussions and hands-on learning. Emphasis was laid on maintaining airway hygiene and reducing VAP risks. This initiative reflects ongoing efforts to improve critical care outcomes.





## Mahalakshmi Agencies: Driving Healthcare Education Through Collaboration

We successfully conducted an advanced training session at Aster WF Operation Theatre, focusing on ConMed's comprehensive range of products, including smoke evacuation systems and the AirSeal® insufflation technology for advanced laparoscopic and robotic procedures. This hands-on session aimed to enhance surgical efficiency, optimize patient safety, and equip the medical team with cutting-edge solutions for precision-driven procedures. Our commitment to advancing surgical care through innovation and training remains unwavering.

## Hydrocyn Aqua Campaign at HCG Hospital

We conducted a specialized training session for the Operation Theatre team at HCG on Hydrocyn Aqua, highlighting its advanced antimicrobial properties and applications in surgical settings. The session focused on its efficacy in infection control, wound management, and enhancing patient safety in oncological procedures. Engaging with HCG's surgical experts reinforces our commitment to promoting best practices in hospital hygiene and patient care.



## Certifications & Regulatory

we are proud to comply with Good Distribution Practices (GDP), ensuring that our storage, handling, and distribution systems meet the highest standards. This compliance reinforces our dedication to maintaining the safety, integrity, and quality of all medical products we deliver.

# Why Us

Choosing Mahalakshmi Agencies means choosing a partner committed to healthcare excellence, innovation, and integrity. Here's what sets us apart:



#### Proven Legacy

Over 30+ years of successful partnerships in the healthcare sector.



#### Unmatched Reach

Strong network across Karnataka and neighboring states.



#### Trusted by Leaders

Preferred by top hospitals and healthcare institutions.



#### Strategic Alliances

Distribution partner to leading national and international medical brands.



#### Compliance-Driven

Fully GDP-compliant infrastructure and systems.



#### Customer-Centric Approach

Personalized service and fast-response support.



#### Emergency Readiness

Efficient delivery even during critical demand.



#### Educational Advocacy

Pioneers in CME programs and clinical learning platforms.

## Ethical Business Practices

Integrity is at the heart of everything we do.

At Mahalakshmi Agencies, we believe trust is earned through consistent actions rooted in transparency, responsibility, and ethical conduct.

Our partnerships are based on long-term values, not short-term gains. We offer:

- Transparent pricing with no hidden clauses
- Ethical representation of products and brands
- Responsible disposal and handling of expired or damaged goods
- Open communication with clients and suppliers
- Strict internal audits and compliance mechanisms
- We operate with a deep sense of accountability to our customers, our partners, and the healthcare ecosystem at large.

This is how we nurture lasting relationships based on mutual respect and credibility.



# Contact us



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