

#### **FUND STRATEGY**

The Fund seeks to invest in a balanced portfolio of high quality businesses across the Asian equity markets not accessible through passive and larger funds.

We focus exclusively on companies with a track record of profitability, capital efficiency and good corporate governance.

The Fund invests with a margin of safety by demanding attractive valuations and a strong financial position.

### Morningstar Rating™ ★★★★

#### **FUND OVERVIEW**

| Inception Date       | June 1, 2017                                   |  |  |  |
|----------------------|--|--|--|--|
| Portfolio<br>Manager | Edouard Mercier<br>& Jean-Charles<br>Tisserand |  |  |  |
| Management<br>Fee    | Class I - 1%                                   |  |  |  |
| Performance<br>Fee   | 15% of profits w/<br>Highwater Mark            |  |  |  |
| Asset Classes        | Equities, Cash,<br>Derivatives                 |  |  |  |
| Benchmark            | MSCI AC Asia                                   |  |  |  |
| Minimum              | \$100,000 or                                   |  |  |  |
| Investment           | €100,000                                       |  |  |  |
| Investing            | Weekly Liquidity                               |  |  |  |
| Redemption           | Weekly Liquidity                               |  |  |  |
| Management           | Degroof Petercam                               |  |  |  |
| Company              | Asset Services                                 |  |  |  |
| Custodian            | Banque Degroof<br>Petercam<br>Luxembourg S.A.  |  |  |  |
| Auditor              | Ernst & Young<br>S.A.                          |  |  |  |

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# **EQUUS ASCENDER ASIA VALUE FUND**

## November 2024 FACTSHEET

### PERFORMANCE AS OF 29 November 2024

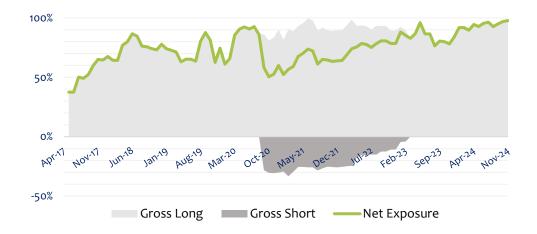
|                          |         |       |       |        |        | Annualiz | ed       |
|--------------------------|---------|-------|-------|--------|--------|----------|----------|
| Class                    | NAV 1   | month | YTD   | 1 Year | 3 Year | 5 Year   | Launch** |
| P (USD)                  | 1,614.7 | 2.0%  | 14.3% | 22.3%  | 8.1%   | -        | -        |
| R (USD)*                 | 1,550.3 | 1.9%  | 11.3% | 18.3%  | 6.9%   | 6.2%     | 6.0%     |
| A (USD)**                | 1,430.0 | 2.0%  | 15.5% | -      | -      | -        | -        |
| MSCI AC SC Asia<br>(USD) |         | -0.7% | 6.8%  | 11.7%  | 2.5%   | 6.4%     | 5.0%     |
| I (EUR)                  | 1,712.8 | 4.8%  | 16.5% | 22.3%  | 9.5%   | -        | 9.6%     |
| MSCI AC SC Asia<br>(EUR) |         | 2.1%  | 11.7% | 15.4%  | 4.7%   | 7.3%     | 8.6%     |

<sup>\*</sup>Performance is based on the former Class A – LU1602271337 from 31 May 2017 to 31 January 2023 and on Class R – LU1602271840 from 1 February 2023 onwards as the former Class A (USD) became inactive (both have the same fee structure);

# **USD PERFORMANCE CHART (TOTAL NET RETURN)**



#### **GROSS/NET EXPOSURE**



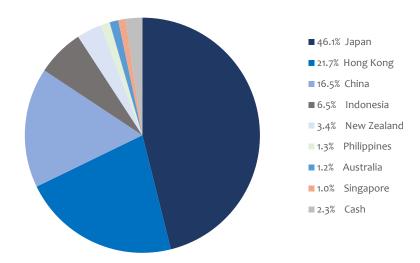
<sup>\*\*</sup>Class A (USD) - LU1602271337 re-launched on 14 February 2024

<sup>\*\*\*</sup>Starting date: P (USD): 30 April 2020; former A (USD): 31 May 2017 (until 31 January 2023); new Class A: 14 February 2024; I (EUR): 31 December 2018; MSCI (USD): shown from 31 May 2017; MSCI (EUR): shown from 31 December 2018

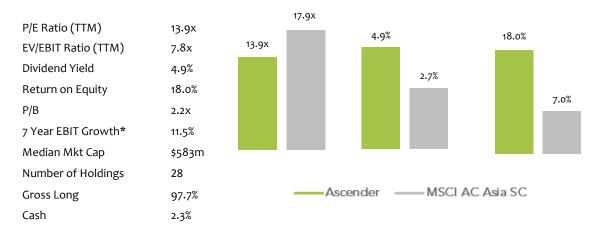
# **EQUUS ASCENDER ASIA VALUE FUND**

November 2024

#### **GEOGRAPHIC BREAKDOWN**



# PORTFOLIO CHARACTERISTICS PRICE/EARNINGS DIVIDEND YIELD RETURN ON EQUITY



 $<sup>\</sup>verb"*Beenos non-recurring" incubation business excluded from calculation.$ 

#### TOP 3 MONTHLY CONTRIBUTORS AND DETRACTORS FOR EQUITY POSITIONS

| Contributors         | Contribution (bps) | Detractors              | Contribution (bps) |
|----------------------|--------------------|-------------------------|--------------------|
| Beenos               | 2.6%               | China Overseas Property | -0.5%              |
| Digital Arts         | 0.6%               | Sky Network             | -0.4%              |
| Computer Engineering | 0.4%               | Alibaba                 | -0.4%              |

#### **MONTHLY COMMENTARY**

Our recent trip to China highlighted that management teams and contacts we met are pragmatic about the ongoing economic challenges and adapting swiftly. Despite fierce sectorial competition, entrepreneurial energy remains high and the modernization of infrastructures and the move to higher-value products continue unabated. Contrary to bearish narratives, we see resilience in China and remain confident in our investments here, which currently yield 7.2% and have registered a 7-year annual earnings growth of 14%.

# **EQUUS ASCENDER ASIA VALUE FUND**

November 2024

Our visit to Japan proved timely, given the rising wave of shareholder activism there. Our largest position, **Beenos**, exemplifies this trend. Activist and engagement fund involvement has grown from less than 10% at the start of the year to what we estimate nearly 50% today. We anticipate positive outcomes from shareholder proposals by the December 20, 2024 AGM, potentially resulting in a more focused business with enhanced corporate governance and much better capital allocation.

We met a few more companies active in the cross-border e-commerce market, all benefiting from strong demand with minimal customer acquisition costs. The weak Yen plays a role, but the enduring appeal of unique, high-quality Japanese products acquired from trusted platforms is a structural demand driver. Outside Amazon Japan, which notably lacks package consolidation, Beenos is the leading player in this attractive market.

With the Japanese Government's **Cliff 2025** campaign deadline approaching, companies are accelerating the replacement of their aging IT systems and their adoption of Digital Transformation (DX) solutions. This momentum has bolstered around 30% of our portfolio invested in software and system integrators, which are experiencing as a result robust demand and are benefitting from growing maintenance and cloud-based recurring revenues.

We also observed two significant trends in our 20 meetings in Japan.

- 1. Wage and pricing pressure: salaries are increasing at an average of 4% annually, leading to selective price increases. We encourage portfolio companies to leverage their pricing power more aggressively, leveraging the wide IT talent supply/demand imbalance in Japan.
- 2. Share buybacks: share buybacks activity has increased as management teams recognize how cheap their own valuation is. We are urging companies to cancel these treasury shares promptly rather than retain them on their balance sheet, as is still often the case,

These recommendations complement our broader push for improved disclosure and deeper dialogue with shareholders.

#### MONTHLY PERFORMANCE (%) – Class R (USD)\*

|      | Jan  | Feb  | Mar   | Apr  | May  | Jun  | Jul  | Aug  | Sep  | Oct  | Nov  | Dec  | FY    |
|------|------|------|-------|------|------|------|------|------|------|------|------|------|-------|
| 2024 | -1.3 | 4.4  | 0.5   | -0.3 | 0.2  | 2.3  | 2.4  | 2.5  | 4.6  | -6.0 | 1.9  |      | 11.3% |
| 2023 | 6.2  | -1.1 | 3.0   | -0.2 | -1.1 | 1.6  | 4.6  | -3.8 | 0.7  | -1.5 | 3.8  | 6.3  | 19.4% |
| 2022 | -2.3 | 1.2  | -0.3  | -4.9 | 1.1  | -4.9 | 1.9  | -1.7 | -8.0 | -1.5 | 8.9  | 1.3  | -9.9% |
| 2021 | -4.5 | 3.8  | 3.2   | 2.2  | 2.1  | 2.9  | -0.7 | 0.5  | 0.7  | -1.2 | -6.5 | 2.0  | 3.9%  |
| 2020 | -4.1 | -3.1 | -10.7 | 7.8  | 0.9  | -3.2 | 1.3  | 11.9 | -2.9 | 1.0  | 4.3  | 3.0  | 4.2%  |
| 2019 | 6.1  | 1.7  | 1.3   | 1.4  | -2.7 | 3.2  | 2.3  | -0.6 | 2.2  | 2.8  | 0.6  | 4.2  | 24.6% |
| 2018 | 4.2  | 0.5  | -0.4  | -3.7 | 4.0  | -3.6 | 6.0  | -4.0 | -1.7 | -6.0 | 3.0  | -2.8 | -5.3% |
| 2017 |      |      |       |      |      | -1.3 | 0.7  | -1.3 | -1.0 | 1.8  | 0.0  | 2.4  | 1.2%  |

<sup>\*</sup>Performance is based on the former Class A – LU1602271337 from 31 May 2017 to 31 January 2023 and on Class R – LU1602271840 from 1 February 2023 onwards as the former Class A (USD) became inactive (both have the same fee structure)



# SHARE CLASSES

| EQUUS INVESTMENT SICAV                            | Management Fees / Performance Fees | Min. Investment (USDk) |  |  |
|---|------------------------------------|------------------------|--|--|
| Institutional – USD, EUR, GBP, CHF and EUR hedged | 1.0% and 15%                       | 100                    |  |  |
| Ascender Asia Value Fund I USD                    | LU2712561591                       |                        |  |  |
| Ascender Asia Value Fund I EUR                    | LU1602271683                       |                        |  |  |
| Ascender Asia Value Fund I GBP                    | LU2712561328                       |                        |  |  |
| Ascender Asia Value Fund I CHF                    | LU2712561245                       |                        |  |  |
| Ascender Asia Value Fund I EUR [H]                | LU2106836740                       |                        |  |  |
| Retail – USD, EUR, GBP, CHF and EUR hedged        | 1.5% and 15%                       | 10                     |  |  |
| Ascender Asia Value Fund R USD                    | LU2712561914                       |                        |  |  |
| Ascender Asia Value Fund R EUR [H]                | LU2106836666                       |                        |  |  |
| Ascender Asia Value Fund R GBP                    | LU2712561757                       |                        |  |  |
| Ascender Asia Value Fund R CHF                    | LU2712561831                       |                        |  |  |

|   | Man.Co website and Funds documents         | www.dpas.lu/   | fund-information/  |
|---|--|--|--|
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