Letter to Investors

October 2025

In this month's Insights:

- Valuation Decoded: Evidence That Markets Can Be Beaten -Systematically
- 2. **CSIQ's Time in the Sun:** How a Simple Shift in Sentiment Delivered a 120% Bi-Monthly Return
- 3. **Is the US Primed for Growth?:** Deglobalization Could Lead to a Capex Boom Rivalled only by WW2

Valuation Decoded

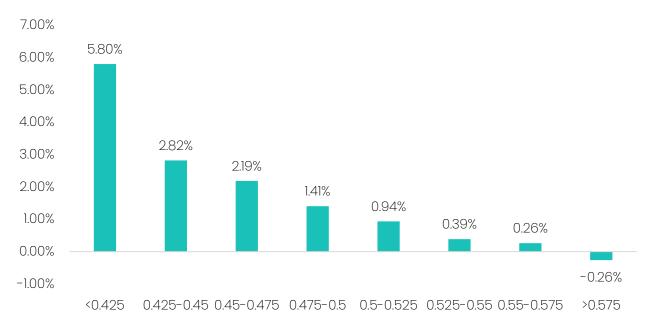
Evidence That Markets Can Be Beaten - Systematically

Earlier this month, we released our latest White Paper, *Valuation Decoded*, a deep-dive into the empirical foundations of Savana's Collective Intelligence framework. The findings confirm what our philosophy has long asserted:

 Markets are efficient most of the time - but their mistakes are systematic, measurable, and exploitable.

To test this thesis, we analysed **10 years** of data spanning **145,000 company observations**, measuring the relationship between Savana's algorithmic valuations and subsequent two-month returns.

Savana Valuation (x-axis) versus Return (%) (y-axis)



Source: S&P Global, Savana. Average bi-monthly returns by Savana's valuation outputs, spanning all

US-listed companies from 1-Jan-15 to 1-Jan-25. Companies are assigned a valuation score between 0 and 1, with 0.5 representing intrinsic fair value. Return distributions are winsorized (clipped) at the 1st and 99th percentiles to control for extreme outliers.

The results are striking. Companies identified by our model as undervalued outperformed those assessed as overvalued by an average of 6% in the following period. Moreover, the pattern is remarkably linear, with the chart showing a steady decline in bi-monthly returns as valuations increase. This is supported by regression analysis, which shows a negative slope of -0.0042 (p = 0.0013) with an R^2 of 0.84, confirming a powerful, statistically significant relationship.

This finding represents a major milestone for Savana. Having already observed persistent outperformance through back-testing and paper-trade portfolios over a long period of time, *Valuation Decoded* provides robust statistical validation that our algorithmic framework **delivers a genuine and durable edge in long-term performance**.

For investors, this is more than an academic achievement. It is the foundation of the Savana US Small Caps Active ETF (**ASX: SVNP**) - which applies the same Collective Intelligence framework daily to identify and capture mispricings in real time. By harnessing the predictive power of Savana's model, SVNP gives investors direct access to a system engineered to exploit market inefficiency.

CSIQ's Time in the Sun

How a Simple Shift in Sentiment Delivered a 120% Bi-Monthly Return

One of the big winners in the portfolio over the last two months has been **Canadian Solar** (NASDAQ: **CSIQ**) - a global leader in solar panel and battery-storage solutions.

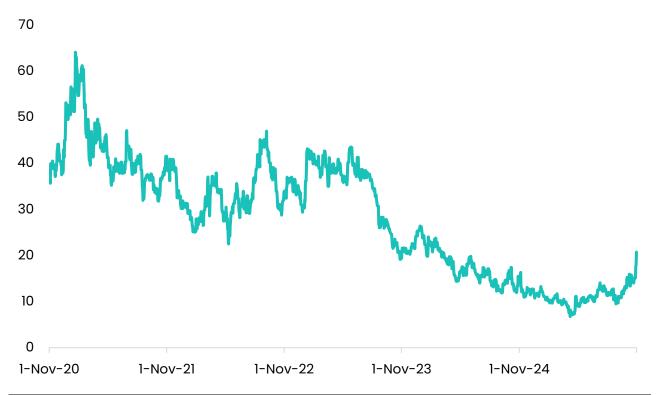
Since peaking in 2020, CSIQ's share price has been locked in a near-four-year downtrend, falling more than 70% from its highs. Yet, beneath that chart, the company's fundamentals have remained largely stable. In fact, revenue and net profit have actually increased by 70% and 16% respectively since December 2020.

The culprit behind the deteriorating share price, therefore, hasn't been underlying business performance – but sentiment. The solar industry has been caught in a multi-year malaise, weighed down by geopolitical and overcapacity concerns in China, price compression, and investor fatigue after years of subsidy uncertainty.

Some research houses had CSIQ trading at an ~80% discount to its sum-of-the-parts valuation. This is underscored by the fact that the value of CSIQ's Shanghai-

listed Chinese subsidiary alone (CSI Solar – of which CSIQ owns 62%) has a market cap worth ~3.5x the value of its parent.



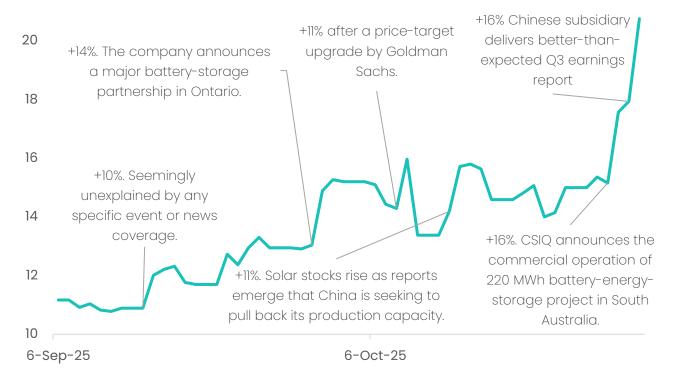


	31-Dec-20	31-Dec-21	31-Dec-22	31-Dec-23	31-Dec-24	31-Oct-25
Market Cap	3,025	1,991	1,986	1,695	736	1,390
Revenue	3,476	5,277	7,469	7,614	5,993	5,919
Net Income	102.4	85.6	209.9	185.5	129.2	119.3
Price-to-Sales	0.91	0.40	0.28	0.22	0.12	0.23
Price-to-Earnings	18.1	41.3	13.9	7.0	NM	11.7
Price-to-Book	2.04	1.15	1.12	0.69	0.26	0.49

Source: S&P Global.

But sentiment is cyclical - and it can turn sharply. Over September and October, a combination of wave of favourable announcements and improving Chinese sector data have catalysed a powerful reversal. Canadian Solar has surged more than 120% in the last two months, rallying on renewed optimism around its energy-storage business and structural demand for clean-energy infrastructure.

Canadian Solar: Two-Month Share Price & Key Financials



Source: S&P Global. From 7-Sep-25 to 31-Oct-25.

For Savana, this is precisely the kind of opportunity our algorithm is designed to capture. Our valuation model systematically scans for companies whose valuations have detached from fundamentals. CSIQ was a textbook case: durable financials, deeply oversold, and sentiment poised to mean-revert.

Many of our best-performing holdings look like CSIQ at entry – companies with long-run price declines. To most investors, these are "falling knives" to be avoided. To us, they represent an asymmetric opportunity, where downside is limited and upside is magnified once sentiment normalises. Like Howard Marks says:

"It is our job as contrarians to catch falling knives, hopefully with care and skill. That's why the concept of intrinsic value is so important. If we hold a view of value that enables us to buy when everyone else is selling – and if our view turns out to be right – that's the route to the greatest rewards earned with the least risk."

While fear and discomfort push most investors away, our algorithms consistently time entries near the point of maximum pessimism where prices bottom-out and a corrective rebound follows. In the case of CSIQ, we initiated the position on **7 September** and are now preparing to exit in the **7 November** rebalance, capturing an **expected +120% gain in just two months**.

Is the US Primed for Growth?

Deglobalization Could Lead to a Capex Boom Rivalled only by WW2

A recent piece in the FT posed the question: is America sucking in growth from the rest of the world?¹

It highlights a story that deserves more attention. There may just be logic behind the chaos of the tariff war. Now, before you choke on your latte, we have been following the trade war developments closely and the contrarian in us believes this deserves your attention.

The general consensus among economists is that the significant new tariffs imposed in 2025 have created a headwind for the US economy, leading to slower growth, higher inflation, and depressed business sentiment² ³. In short, post Liberation Day, American Exceptionalism died and, in its place, rose Gold and Emerging Markets.

This covers some of the truth but not the whole truth. It is certainly not all doom and gloom; on a relative basis the US is likely the cleanest shirt in the laundry. Why? The various US budget estimates generally exclude positive surprises such as tariff overcollections, trade deals and any peace deals in Ukraine or Middle East. The scale of capex being contemplated under Trump 2.0 alters the trajectory of the US economy and meaningfully improves debt to GDP. This is because increased GDP growth comes without the concomitant increase in government spending. The rest of the world is funding US re-industrialisation and at the same time worsening their own growth prospects. In a high debt world, this relative improvement in the US fiscal trajectory matters, making USTs attractive and suppressing yields.

We recently calculated the total commitments and pledges since Trump 2.0 and found \$12 trillion⁶ in total:

- Trade deals (\$2.4 trillion),
- Middle East pledges (\$3.2 trillion),
- Corporate re-shoring (\$2.7 trillion),
- Al investment (\$3.25 trillion), and
- NATO commitments to purchase (\$0.7 trillion over next decade, excludes savings to US fiscus estimated at ~\$3 trillion due to Allied spending)

This list is no doubt incomplete, and is unlikely to fully materialize; according to McKinsey only 2/3^{rds} of FDI pledges become projects⁴. However, with trillion-dollar

deals being bandied about, some will happen, and that is consequential to US growth and debt to GDP. **The figures above exceed the World War 2 industrialization process** of around ~\$4-5 trillion in today's terms, albeit on a smaller industrial base⁷.

If even \$5 trillion materializes it could boost US GDP growth into the 2.5% - 4.0% range⁶, especially if the promise of AI productivity boost presents.

This is akin to a 'Reverse Marshall Plan' where obedience is enforced through restriction to the world's largest consumer market. If other nations cannot find a substitute for the US market, the threat of further tariffs is credible and therefore the trade deal investment is credible. Reframing the US market under this context makes it a better investment destination than is currently believed and the near-shoring theme has longevity.

Interdependence is now a liability, near-shoring will endure

The global economy has entered a new regime defined not by economic optimization, but by geopolitical competition. The primary driver is a Cold War 2 between the US and China, with the US deploying a strategy termed the Reverse Marshall Plan. This strategy uses the strategic weaponization of US market access—primarily via tariffs—to coerce global capital into funding US national security goals: winning the AI race and re-industrializing its defense and tech supply chains.

China, especially under Xi Jinping, views its relationship with the West as a geopolitical and ideological struggle, aiming for technological self-sufficiency ("Made in China 2025," "dual circulation") and challenging US dominance. The effort is directly influenced by China's "Century of Humiliation," with leaders determined to avoid a repeat of that period of foreign exploitation and domestic weakness. Whilst complete autarky seems unlikely, any détente is likely a pause to shift reliance away from the adversary.

The question is who has the stronger hand? US consumer represents roughly a $1/3^{rd}$ of global consumption⁵. It is particularly difficult to mitigate against it. Hence, the US are generally better positioned to prevail and secure the trade deal investment it desires.

Yes, China controls rare earths, but find another consumer market that can rival the US and wants to substitute the US knowing that trade with China means deindustrialization?

We find ourselves here today because China followed a state subsidised industrial policy based not on comparative advantage but on state driven goals such as Made In China 2025. The US sees itself pushing back against decades of what it now views as Chinese economic aggression – IP theft, forced tech transfer, state subsidies, and the disregard for WTO rules.

Many see this as the beginning of the 'great decoupling', with supply chain realignment expected to take years and possibly decades to complete. For **Savana's US Small Caps Fund**, surprises to US GDP growth as contemplated – US\$ trillions – will likely spillover from narrow growth to broader based. There will also be firms providing the picks and shovels for the rebuild that will benefit from increased demand.

As evidenced by one of Savana's holdings, Fluor, which we see as a core 'picks and shovels' holding for this very theme. As a premier Engineering, Procurement, and Construction (EPC) firm, Fluor is one of the few global companies with the scale and technical expertise to actually build the complex semiconductor fabs, advanced pharmaceutical plants, and energy infrastructure at the heart of the re-shoring trend. To quote POTUS, this is merely the start of something much bigger and more beautiful.

Sources:

- 1. https://www.ft.com/content/4c6efb87-9d65-4d31-8198-9a8e9be2cc34
- 2. https://www.jpmorgan.com/insights/global-research/current-events/us-tariffs
- 3. https://www.conference-board.org/research/us-forecast
- 4. https://www.mckinsey.com/mgi/our-research/the-fdi-shake-up-how-foreign-direct-investment-today-may-shape-industry-and-trade-tomorrow
- $\textbf{5.} \quad \underline{\text{https://worldpopulationreview.com/country-rankings/consumer-spending-by-country}}\\$
- 6. \$12 trillion dollar estimate sourced internally by Savana from various sources. GDP growth forecasts are based on CBO base case with positive surprises included based on ~\$5 of the \$12 trillion estimate materializing over the next decade.
 - a. https://www.whitehouse.gov/articles/2025/08/trump-effect-a-running-list-of-new-u-s-investment-in-president-trumps-second-term/
- 7. https://online.norwich.edu/online/about/resource-library/cost-us-wars-then-and-now#:~:text=Though%20it%20lasted%20fewer%20than,gross%20domestic%20product%20(GDP).

More Information

If you would like more information about this report or Savana, please contact enquiries@savana.ai. You can also speak to a member of the team below:



Marc Maasdorp
Chief Executive Officer
marc.maasdorp@savana.ai



Samuel Atkinson
Associate Director
samuel.atkinson@savana.ai

DISCLAIMER:

This document has been prepared by Savana Asset Management Pty Ltd (ABN 79 662 088 904) (Savana). Savana is a corporate authorised representative of Fat Prophets Pty Ltd (ABN 62 094 448 549 AFS Licence No. 229183) (Fat Prophets), CAR Auth No. 1308949. The Savana US Small Caps Active ETF (ASX: SVNP) (ARSN 649 028 722) is issued by K2 Asset Management Limited (K2) ABN 95 085 445 094, AFS Licence No 244393, a wholly owned subsidiary of K2 Asset Management Holdings Limited (ABN 59 124 636 782). The information contained in this document is produced in good faith and does not constitute any representation or offer by K2, Savana or Fat Prophets.

This material has been prepared for both retail and wholesale investors and is for information purposes only. It is not an offer or a recommendation to invest and it should not be relied upon by investors in making an investment decision. Offers to invest will only be made in the product disclosure statement ("PDS") available from www.savana.ai and this material is not intended to substitute the PDS which outlines the risks involved and other relevant information. Any investment carries potential risks and fees which are described in the PDS. A Target Market Determination has been prepared for this product and is available from the same website. An investor should, before deciding whether to invest, consider the appropriateness of the investment, having regard to the PDS in its entirety. This information has not been prepared taking into account your objectives, financial situation or needs. Past investment performance is not a reliable indicator of future investment performance. No representation is made as to future performance or volatility of the investment. In particular, there is no quarantee that the investment objectives and investment strategy set out in this presentation may be successful. Any forward-looking statements, opinions and estimates provided in this material are based on assumptions and contingencies which are subject to change without notice and should not be relied upon as an indication of the future performance. Persons should rely solely upon their own investigations in respect of the subject matter discussed in this material. No representations or warranties, expressed or implied, are made as to the accuracy or completeness of the information, opinions and conclusions contained in this material. In preparing these materials, we have relied upon and assumed, without independent verification, the accuracy and completeness of all information available to Savana. To the maximum extent permitted by law, all liability in reliance on this material is expressly disclaimed.

This document is strictly confidential and is intended solely for the use of the person to whom it has been delivered. It may not be reproduced, distributed or published, in whole or in part, without the prior approval of Savana.