



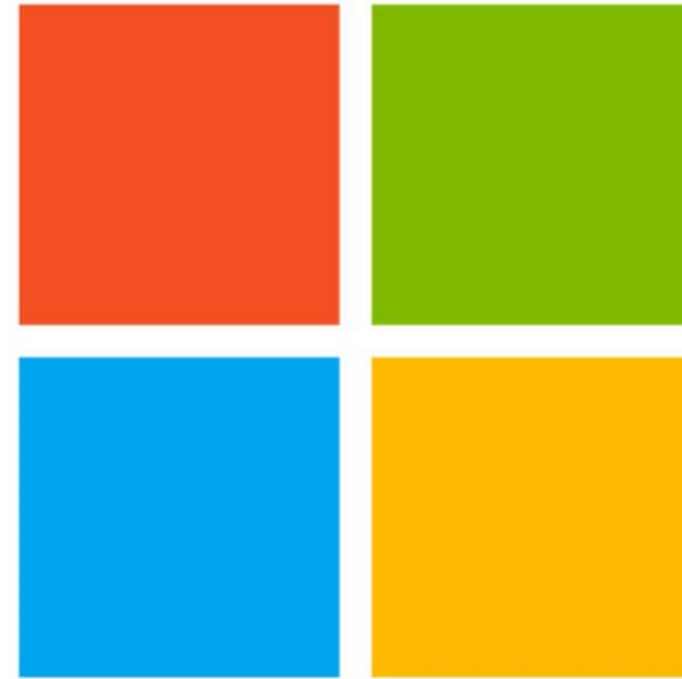
Quarterly Microsoft Updates Webinar – April '26

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Opkalla: Your Microsoft CSP



Opkalla Microsoft Designations.



Modern Work

Specialist

Adoption and Change
Management

Teamwork Deployment



Security



Infrastructure
Azure



Data & AI
Azure

Opkalla Microsoft Certifications.



Agenda.

- 1. Microsoft Licensing and Product Updates**
- 2. Microsoft 365 Business Suite Analysis**
- 3. Microsoft 365 Enterprise Suite Analysis**

Microsoft Licensing & Product Updates.



Important **Product Rollouts & Changes** For Q2 2026.

- 1. Introducing Microsoft 365 E7**
- 2. Teams Premium/Enterprise Updates**
- 3. Introducing Agent 365**
- 4. Copilot Cowork (Frontier)**
- 5. Copilot Chat (Basic) vs M365 Copilot (Basic/Premium)**

Introducing **Microsoft 365 E7.**

Microsoft has recently announced a new Frontier Suite.

Microsoft 365 E7 The Frontier Suite

General Availability May 1, 2026

 Microsoft 365

Microsoft 365 E5
+
Entra Suite

Secure productive work



Microsoft 365
Copilot

AI built for work



Microsoft
Agent 365

Control plane for agents

Work IQ

Available with or without Teams






Microsoft 365 E7 Announcement

- As of May 1st, 2026 Microsoft announced the release of M365 E7, The Frontier Suite
- This new SKU will include M365 Copilot, Entra Suite, and Microsoft Agent 365.
- Preliminary pricing is \$99.00 Per User Per Month and M365 E5 will be \$60.00 Per User Per Month
- Upgrades will be available, and we will continue to update our customers as we learn more about the offering and how it will impact new purchases and renewal options.



Microsoft 365 E7 Price & Feature Breakdown.

Microsoft 365 E7: The Frontier Worker Suite

	 Microsoft 365 E5 (w/Teams)	 Microsoft Entra Suite	 Microsoft 365 Copilot	 Microsoft Agent 365	 Microsoft 365 E7 (w/Teams)
	\$60 ¹	\$12	\$30	\$15	\$99 ²
Productivity	Microsoft 365 apps: Create and refine work across the apps people know and love	•			•
	OneDrive & SharePoint: Share, manage, and collaborate on content across teams	•			•
	Teams: Meet, chat, and call	•			•
	Windows: Secure, manage, and run work across enterprise devices	•			•
	Teams Phone: Cloud-based phone system built into Teams	•			•
	Power BI Pro: Turn data into shared, actionable insights	•			•
Security & Compliance	Entra: Identity and access management	• P2	• Suite		• Suite
	Defender: Endpoint, email, identity, and cloud threat protection	•			•
	Purview: Data security and compliance (ex. information protection, DLP, insider risk)	•			•
	Intune: Endpoint and device management	•			•
AI	Copilot: AI built into core productivity apps and Teams	○		•	•
	Copilot Studio & Agent Builder: Build, deploy, and scale custom AI agents	○ Metered		•	•
	Agent flexibility: Choose from pre-built agent library or access 3P marketplace			•	•
	Work IQ: AI grounded in personal and work data (incl. 3P data via connectors)	○		•	•
Agent Management	Agent 365: Observe, monitor and manage agents in real time			•	•
	Agent 365: Govern agents throughout their lifecycle			•	•
	Agent 365: Secure and protect all agents across your enterprise			•	•

1: \$51.45 w/o Teams | 2: \$90.45 w/o Teams

Teams Premium/Enterprise Updates.

- As of April 1, 2026, Microsoft is updating Teams Premium, moving several advanced events features and select Microsoft Places features to the standard Teams Enterprise license.
- This may eliminate the need for Teams Premium for many customers. We recommend reviewing functionality needs within Teams to determine the best licensing path.
- Teams Premium Functionality includes the following:
 - **Intelligent Recap**
 - **Advanced Security and Personalized Branding**
 - **Virtual Appointments**
- Microsoft has reclassified Teams Premium licenses bought before April 1, 2026, as Legacy to maintain existing entitlements until your next renewal.

Key Changes Include:

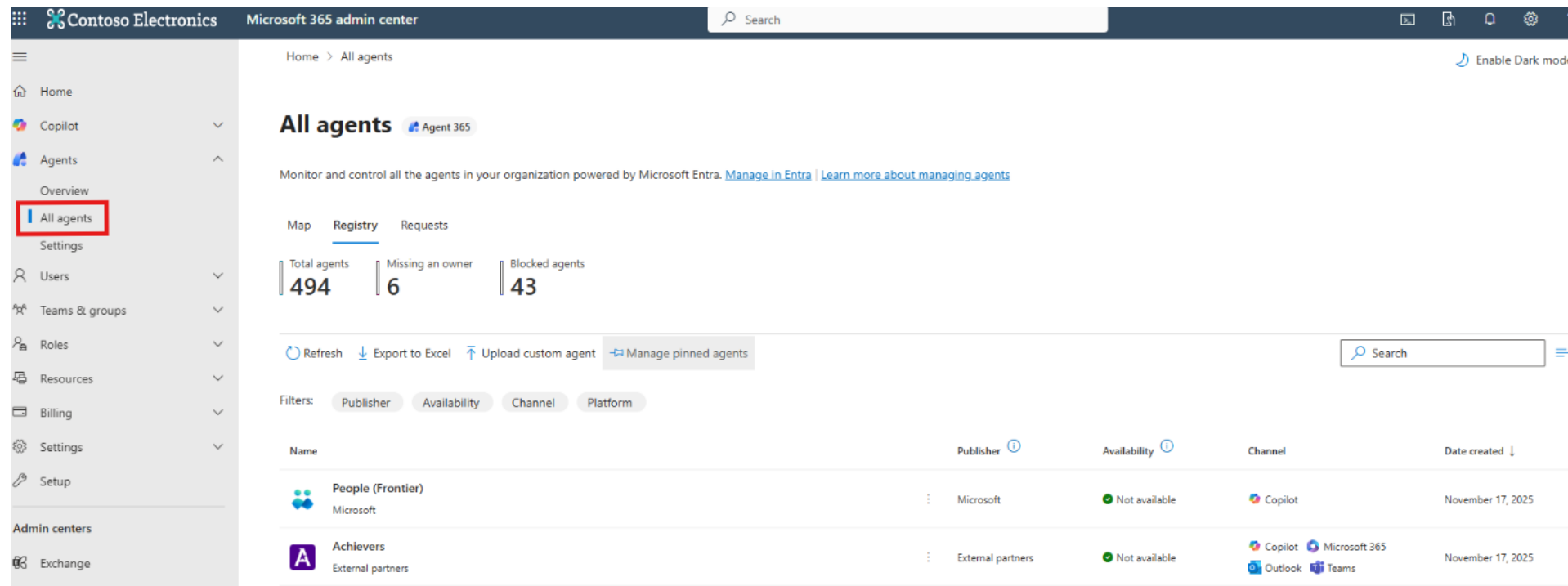
- Advanced events capabilities for hosting large-scale events (up to 3,000 attendees for full interactivity and up to 10,000 attendees for view-only experience) are now included in Teams Enterprise licenses
- A new Teams Attendee Capacity Pack is now available for Teams Enterprise users to scale events up to 100,000 participants
- Microsoft Enterprise Content Delivery Network (eCDN) is now included with a Teams Enterprise license for improved playback quality
- Microsoft Places features such as Places Finder and Places Explorer are now available with licenses that include Microsoft Exchange (including Business Basic, Business Standard, Business Premium, Office 365 E1, E3 and E5, Microsoft 365 E3 and E5, and Exchange Online)

Introducing Agent 365.

Agent 365 is **Microsoft's control plane** for managing, securing and governing AI agents at scale. It provides a centralized platform for identity, lifecycle and access management of all AI agents published by your organization, developed by Microsoft, created by external developers or vendors and Frontier agents.

It is currently available through the Frontier program for organizations that have a Microsoft 365 Copilot license. However, effective May 1, Microsoft Agent 365 will be generally available for \$15/user/month.

To manage agents, sign into the Microsoft 365 admin center and go to **Agents > All agents**



The screenshot shows the Microsoft 365 admin center interface for 'Contoso Electronics'. The left-hand navigation pane has 'All agents' highlighted with a red box. The main content area displays the 'All agents' page, which includes a summary of agent statistics and a table of active agents.

Summary statistics:

- Total agents: 494
- Missing an owner: 6
- Blocked agents: 43

Table of agents:

Name	Publisher	Availability	Channel	Date created
People (Frontier) Microsoft	Microsoft	Not available	Copilot	November 17, 2025
Achievers External partners	External partners	Not available	Copilot, Microsoft 365, Outlook, Teams	November 17, 2025

Copilot Cowork (Frontier).

Copilot Cowork is a new agent-based capability within Microsoft 365 Copilot that is available through the Frontier Program.

It allows you to **delegate tasks** across Microsoft 365 apps. Instead of prompting Copilot in individual apps, you tell Cowork what you want to achieve, and it:

- Gathers context from your emails, meetings, chats, files, calendar, and data
- Builds a multi-step execution plan
- Works across Outlook, Teams, Word, Excel, PowerPoint, and SharePoint
- Runs tasks in the background
- Stops at checkpoints for review and approval

It's powered by **Work IQ**, which uses signals from Microsoft Graph so Cowork understands work relationships, priorities, and dependencies—much like a human assistant would.



How To Get Started.

For IT Admins:















































1. Sign into the Microsoft 365 admin center and go to **Copilot > Settings > View all** then select **Copilot Frontier** and choose which users get access to the Frontier features.
2. Assign a Microsoft 365 Copilot license to your users that need access.

Home > Copilot settings

Copilot settings

Optimize View all

Manage user access to Copilot in different products and services.

Name	Description	Applies to
 Web search for Microsoft 365 Copilot and Microsoft 365 Copilot Chat	Provide Copilot with additional functionality by allowing access to web search.	 Microsoft 365 Copilot  Microsoft 365 Copilot Chat
 Recommendations for Microsoft 365 Copilot licensing	Choose whether admins can view recommendations for Copilot licenses.	 Microsoft 365 Copilot
 Pin Microsoft 365 Copilot apps to the Windows taskbar	Choose whether to pin the Microsoft 365 Copilot app and optional companion apps (such as People, File Search, and Calendar) to the user's Windows taskbar.	 Microsoft 365 Copilot  Windows  People  File Search  Calendar
 Opal (Frontier)	Choose which users in your organization can access Opal (Frontier).	 Microsoft 365 Copilot
 Microsoft Copilot for Security	Go to Microsoft Copilot for Security to manage these settings.	 Microsoft Copilot for Security
 Microsoft 365 Copilot self-service purchases	Control product trials and purchases to enable for end users in your organization.	 Microsoft 365 Copilot
 Microsoft 365 Copilot in admin centers	Choose whether admins can access Microsoft 365 Copilot within admin centers.	 Microsoft 365 Copilot
 Copilot video generation	Manage whether users can create generative AI videos with Copilot.	 Video content generated by AI across Microsoft 365
 Copilot pay-as-you-go billing	Set up pay-as-you-go billing for Copilot and related agents to pay only for what people in your organization use.	 Microsoft 365 Copilot Chat
 Copilot in Teams meetings	Go to the Microsoft Teams admin center to change how Copilot is used in meetings.	 Copilot in Microsoft Teams
 Copilot in Power Platform and Dynamics 365	Manage more settings related to Copilot and agents in Power Platform and Dynamics 365.	 Microsoft 365 Copilot
 Copilot in Bing, Edge, and Windows	Manage how your organization uses Copilot, your AI-powered chat for the web.	 Bing  Microsoft Edge  Windows
 Copilot image generation	Manage whether users can generate images with Copilot.	 Designer integrations across Copilot
 Copilot Frontier	Enable exclusive early access program in your organization	 Microsoft 365 Copilot
 Copilot Custom Dictionary	Manage custom dictionaries for your organization.	 Copilot in Microsoft Teams  Microsoft Teams
 Copilot AI disclaimer	Choose how prominently the AI disclaimer is shown to users in Microsoft 365 Copilot.	 AI disclaimer font settings integrated across Microsoft 365
 AI providers operating as Microsoft subprocessors	Manage external AI providers that are Microsoft subprocessors	 Copilot Studio  Microsoft 365 Copilot  Microsoft 365
 Agents	Control how your users can create and use agents.	 Microsoft 365 Copilot

Turn on Frontier features

 You don't have permission to save changes. [Learn more](#)

The Frontier program gives your organization early, hands-on access to experimental and preview features for Microsoft. All Frontier features and agents are previews and might not be released to general availability.

To get the most out of the Frontier program, we recommend turning on preview features in web apps, desktop apps, and agents.

[Learn more about Copilot Frontier](#)

Web apps Desktop and mobile apps Agents

Allow users to access Frontier features in the web apps
Select which users get access to the Frontier program.

No access

All users

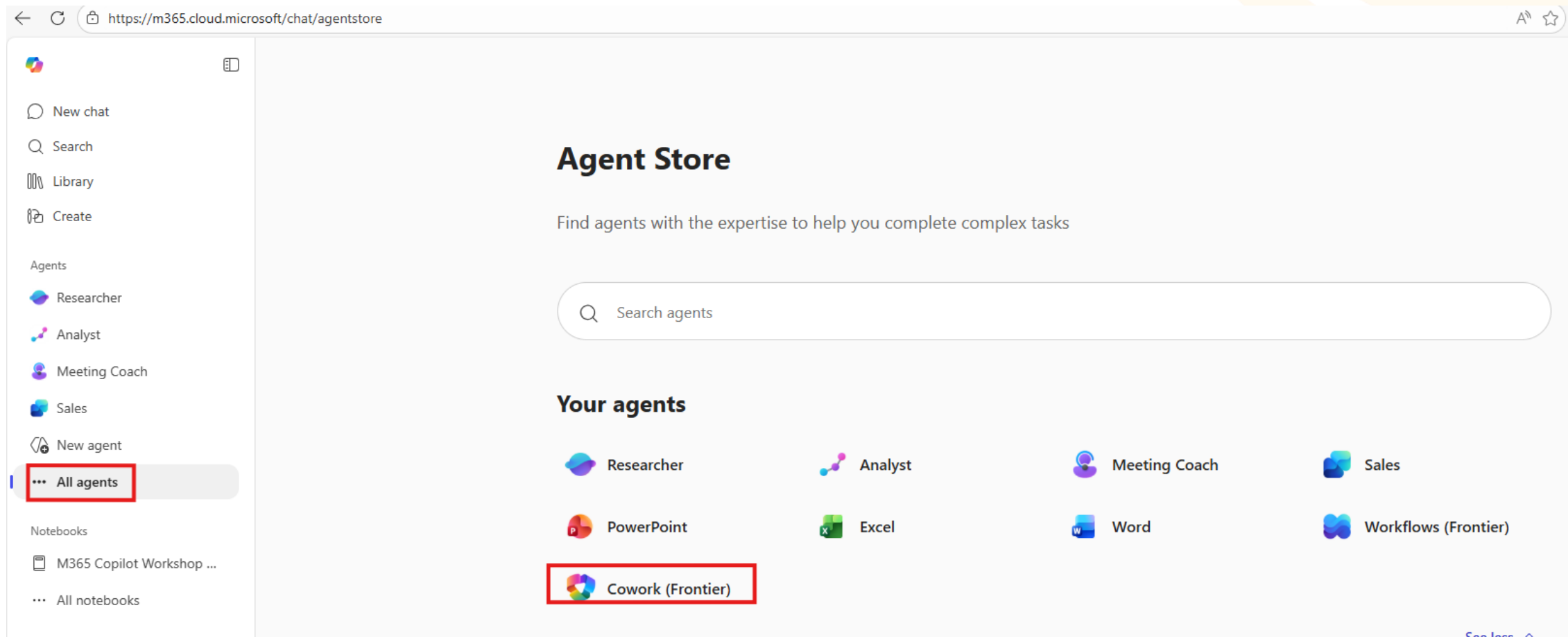
Specific users

Select users



How To Get Started.


For Business Users:


1. Sign into m365.cloud.microsoft and go to **All agents**
2. From the Agent Store, select **Cowork (Frontier)**




← ↻ 🔒 <https://m365.cloud.microsoft/chat/agentstore> A¹ ☆







  New chat

 Search



 Library

 Create

Agents


-  Researcher
-  Analyst
-  Meeting Coach
-  Sales
-  New agent
-  All agents**

Notebooks










-  M365 Copilot Workshop ...
-  All notebooks

Agent Store

Find agents with the expertise to help you complete complex tasks

 Search agents

Your agents

-  Researcher
-  Analyst
-  Meeting Coach
-  Sales
-  PowerPoint
-  Excel
-  Word
-  Workflows (Frontier)
-  Cowork (Frontier)**

[See less](#) ↕

Copilot Chat (Basic) vs M365 Copilot (Basic/Premium).

Starting April 15, Copilot in-app experience will be removed from Word, Excel, PowerPoint and OneNote for **unlicensed users in large tenants more than 2000 users**. Copilot in Outlook will remain available and users can continue to access the Copilot Chat through the web/app. This experience will be labeled as “Copilot Chat (Basic)”.

Small tenants below 2000 users will continue to have access to the in-app experience with Advanced reasoning but subject to Standard access without a paid license. This experience will be labeled as “M365 Copilot (Basic)”.

Microsoft 365 Copilot licensed users will not experience any changes and will continue to have access to:

- In-app experience: Word, Excel, Outlook, Teams, OneNote and PowerPoint
- Advanced Reasoning
- Priority Model Access
- Agents (Researcher, Analyst, Sales, Service, Finance, Frontier)

This experience will be labeled as “M365 Copilot (Premium)”

Opkalla Microsoft 365 License Analysis.



Microsoft 365 Business Suite Analysis.

Basic

Microsoft 365 **Business Basic** is a subscription plan designed for small and medium sized businesses, offering access to Microsoft's core cloud productivity services without the need for desktop installations.

Suitable for up to 300 users and include:

- Access to the core Microsoft 365 services (Outlook, Teams, Excel, Word, PowerPoint)
- Web and mobile apps only
- Microsoft 365 Copilot Chat
- Exchange Online P1 - 50 GB mailbox storage per user (+50 GB will be added in July)
- OneDrive for Business P1 - 1 TB storage per user
- SharePoint Online P1 - 1 TB pooled storage + 10 GB per license purchased
- Entra ID Free (Safe Links Lite will be added in July)

Microsoft 365 Business Suite Analysis.

Standard

Microsoft 365 **Business Standard** is a subscription plan that provides full Office apps, business email, cloud storage, and collaboration tools for small to medium-sized businesses.

Suitable for up to 300 users and include:

- Access to the core Microsoft 365 services
- Web, mobile and **desktop apps**
- Microsoft 365 Copilot Chat
- Exchange Online P1 - 50 GB mailbox storage per user (+50 GB will be added in July)
- OneDrive for Business P1 - 1 TB storage per user
- SharePoint Online P1 - 1 TB pooled storage + 10 GB per license purchased
- Entra ID Free (Safe Links Lite will be added in July)

Microsoft 365 Business Suite Analysis.

Premium

Microsoft 365 **Business Premium** is a comprehensive subscription plan that combines productivity tools with advanced security features, designed to help small and medium-sized businesses protect their data and enhance collaboration.

Suitable for up to 300 users and include:

- All the features in Business Standard
- **Advanced security features:** Entra ID P1, Defender for Business, Defender for Office 365 P1 and Intune P1
- **Advanced compliance features:** Microsoft Purview eDiscovery (Standard), Audit (Standard), DLP for emails and files, Manual Sensitivity labels and Retention labels/policies

Microsoft 365 Enterprise Suite Analysis.

E3

Microsoft 365 **E3** is an enterprise productivity plan with enhanced security and compliance capabilities, and endpoint management, designed for organizational efficiency.

Suitable for unlimited users and include:

- Access to the core Microsoft 365 services
- Web, mobile and desktop apps
- Microsoft 365 Copilot Chat
- Exchange Online P2 - 100 GB mailbox storage per user
- OneDrive for Business P2 - 1 TB+ storage per user
- SharePoint Online P2 - 1 TB pooled storage + 10 GB per license purchased
- Advanced security features: Entra ID P1, Defender for Endpoint P1 and Intune P1 (Defender for Office 365 P1 and Intune P2/Remote Help/Advanced Analytics will be added in July)
- Advanced compliance features: Microsoft Purview eDiscovery (Standard), Audit (Standard), DLP for emails and files, Manual Sensitivity labels and Retention labels/policies

Microsoft 365 Enterprise Suite Analysis.

E5

Microsoft 365 E5 is an advanced enterprise plan that includes all the features of the E3 plan, along with enhanced security, compliance, and analytics capabilities.

Suitable for unlimited users and include:

- All the features in Microsoft 365 E3
- Most advanced security features: Entra ID P2, Defender for Endpoint P2, Defender for Office 365 P2, Defender for Cloud Apps, Defender for Identity (Intune Suite will be added in July)
- Most advanced compliance features: Microsoft Purview eDiscovery (Premium), Audit (Premium), DLP for Teams chat, Endpoint DLP, Automatic Sensitivity labels, Communication Compliance, Insider Risk Management, Information Barriers, etc.
- Security Copilot
- Teams Phone Standard
- Teams Audio Conferencing
- Power BI Pro

Questions?

Opkalla Support Satisfaction Survey.

Existing Opkalla Microsoft CSP Clients – We're Seeking Your Feedback!



One-question feedback survey.

Next Steps.

- Opkalla will follow up via email regarding Premium Support Plus and our Marketplace Offerings.
 - [90-Minute Tailored Copilot Workshop](#)
 - [Microsoft Product Adoption & Support \(MPAS\)](#)
 - [License Advisory & Analysis Offer](#)
- To start the Premium Support Plus conversation, contact microsoft@opkalla.com.
- For immediate support needs, contact support@opkalla.com.

Thank you.

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