

**ORD MINNETT**

**Lara Kable | Nicholas Paunovic**

Private Wealth Advisory Team

*Building wealth for **generations***

Ord Minnett is an Australian owned advice and investment services firm.

We offer financial advice and investment management for individuals, families, businesses and organisations, enabling them to protect and grow their wealth.

## A collective approach

Partnering with Lara and Nicholas ensures a highly responsive and personalised service, backed by a diverse range of expertise to meet your financial needs.

Their deep understanding of financial markets, investment vehicles, economic trends and financial planning strategies allows them to craft bespoke approaches tailored to your unique goals. With a commitment to delivering exceptional outcomes, they provide strategic guidance designed to navigate complexities and maximise opportunities, ensuring you receive expert, forward-thinking financial advice at every step.

Lara and Nicholas have worked together in providing advice to their clients since 2008 in the Newcastle Team. Together, the team can help you protect and grow your wealth.

## About the team

With more than 40 years of combined experience in the financial industry, Lara and Nicholas work with high net worth individuals in Newcastle and the greater surrounds.

The team successfully manages the complexities of significant wealth for its clients, and has consistently achieved the highest client satisfaction scores over many years, showcasing their ability to deliver results.

Their in-depth knowledge, combined with their high-touch service, ensures that those who seek their guidance receive the highest level of service and support.

## Areas of expertise

Many of the strategies Lara works on are based around superannuation, as she is an accredited specialist with the Self-Managed Super Fund Association of Australia. It is rare that she comes across a client that she cannot assist in maximising their superannuation and retirement planning position. Other areas of expertise include bespoke investment solutions, wealth accumulation strategies, retirement planning and transition, and asset protection.

Nicholas specialises in portfolio construction, investment implementation, and day-to-day portfolio management. He prefers direct investing whenever possible, focusing on listed Australian and international shares, exchange traded funds (ETFs), wholesale bonds, and term deposits. With this direct approach, Nicholas believes he can achieve a better risk-reward trade-off for his clients.

## The benefits of partnering with Ords



### Team of qualified experts

Our team are licensed professionals who are specialists in their field



### Deep research and knowledge

Our Research Analysts continually survey local and global investment opportunities



### Clarity and certainty

Our team have an ethical and legal responsibility to act in our clients' best interests



### Tailored solutions

We delve deep to discover our clients' needs and tailor solutions to them



### Partners who listen, then act

We take time to understand our clients' needs, then advise



### Access to opportunities

We offer clients access to pre-market and wholesale investment opportunities



# Lara Kable

Senior Private Wealth Adviser

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Connect with me on [LinkedIn](#)

## Qualifications

- Master of Financial Planning
- Advanced Diploma of Financial Services (Financial Planning)
- Diploma of Business (Banking & Finance)

## Background

Born and bred in Newcastle, Lara started working in superannuation administration in 1996 in Sydney before moving to an advisory role with Westpac in 2002.

Since 2008, Lara has worked for Ord Minnett and has a passion for guiding clients in reaching their financial goals by applying knowledge and experience gained from more than 20 years of advising.

Many of the strategies Lara works on are based around superannuation, as she is an accredited specialist with the Self-Managed Super Fund Association of Australia. It is rare that she comes across a client that she cannot assist in maximising their superannuation and retirement planning position. Other areas of expertise include bespoke investment solutions, wealth accumulation strategies, retirement planning and transition, and asset protection.

Family is of utmost importance to Lara, who has two sons and close family in Newcastle. When she's not at work, you will find her hanging out with the kids, walking their two miniature dachshunds, or cooking up a storm in the kitchen.



# Nicholas Paunovic

Senior Private Wealth Adviser

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## Qualifications

- Graduate Diploma of Financial Planning, Kaplan Professional
- Bachelor of Finance (Business Finance), University of Newcastle

## Background

Nicholas first became interested in the share market as a teenager, building a portfolio on the guidance from his mother when he turned 18.

Pursing his interest in finance, he moved to Newcastle to study a Bachelor of Finance and has been a Novocastrian ever since.

Nicholas has worked in the industry since 2006 and has been advising clients at Ord Minnett since 2008. He specialises in portfolio construction, investment implementation, and day-to-day portfolio management.

Nicholas prefers direct investing whenever possible, focusing on listed Australian and international shares, exchange traded funds (ETFs), wholesale bonds, and term deposits. With this direct approach, he believes he can achieve a better risk-reward trade-off for his clients.

His clients include high net worth individuals, family groups, not-for-profits, associations, and superannuation portfolios.

Nicholas is a family orientated person who enjoys the outdoors, particularly surfing, fishing, camping and mountain bike riding.

## **Start a conversation**

Your first step to securing your financial future starts with a conversation.

You can contact **Lara** or **Nicholas** directly or find out more at [ords.com.au](https://ords.com.au)

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A series of approximately 20 thin, parallel red lines that curve from the left side of the page towards the right, creating a sense of movement and flow.

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