

ROBERT A. KNAKAL

Curriculum Vita | June 2026

EDUCATION

THE WHARTON SCHOOL AT THE UNIVERSITY OF PENNSYLVANIA

BS in Economics - 1984

PROFESSIONAL EXPERIENCE

COLDWELL BANKER

Summer Intern
1981, 1982, 1983

CB COMMERCIAL

Managing Director
July 1984 – November 1988

MASSEY KNAKAL REALTY SERVICES

Co-Founding Partner and Chairman
November 1988 – December 2014

CUSHMAN & WAKEFIELD

Chairman, NY Investment Sales
December 2014 – June 2018

JONES LANG LASALLE

Chairman, NY Investment Sales
September 2018 – December 2022

JONES LANG LASALLE

Head – NY Private Capital Group
January 2023 – February 2024

BKREA

Chairman & CEO March 2024 – Present

AWARDS, HONORS, RECOGNITIONS & MILESTONES

1981: Walks into Coldwell Banker in Hackensack, NJ looking for a summer job thinking it is a bank.

1981: Gets a summer job at Coldwell Banker working in the "Data Bank" summer research project.

1982: Returns to Coldwell Banker to run the Data Bank summer research interns.

1983: Gets licensed in NJ and serves as an associate to a CB industrial broker. Shows space in Morris County, NJ.

1984: Graduates from The Wharton School at Penn with a BS in Economics.

1984: Starts full time with CB Commercial (now CBRE) in New York City. July 16, 1984.

1984: Forms partnership with Paul Massey day two on the job (the partnership lasts 30 years – 4 at CB and 26 at Massey Knakal).

1984: Becomes a member of the Real Estate Board of New York (REBNY).

1985: Sells first property in March: 1421 Third Avenue, \$3,125,000.

1985: Selected to become a member of the Sales Brokers Committee of REBNY

1986: Top Salesman Award (with Massey) for CB in NYC out of 47 producers (repeats in 1987 and 1988).

1988: November 15th – Massey Knakal Realty Services is born.

1990: Named Chairman of Massey Knakal – had been Co-Founding Partner. (1990 – 2014)

1990: Sells 100th building of his career – a 50% interest in a small mixed-use building at 1087 Second Avenue for \$500,000.

1994: Elected Chairman of REBNY's Sales Broker Committee. (1994-1996)

1995: Appointed to the Board of Directors of the Community Housing Improvement Program. (1995-2008)

1995: Elected President of The National Realty Club – the youngest president in the history of the 58-year-old club.

1995: Elected President of the Prescott Foundation for Children and Youth – serving the educational needs of disadvantaged children. (1995-present)

1996: Named to the Executive Committee of the Community Housing Improvement Program. (1996-2008)

1997: Elected President of Ice Hockey in Harlem – an afterschool program for disadvantaged youth in Harlem. (1997-2012)

1998: At the age of 36, named to Crain's New York Business – "40 under 40 – NY's Rising Stars list for outstanding achievement in the NYC business community.

1999: Sells the 500th building of his career: a development site at 145-147 East 47th Street

2000: Named "Real Estate Man of the Year" by the Rambam Hospital in Israel for his charitable work in NYC.

2000: Named to REBNY's Board of Governors – (2000-present).

2001: Wins Robert T. Lawrence Award for "The Most Ingenious Deal of the Year Award" by REBNY for the assemblage at 55th & Second.

2001: Massey Knakal recognized by CoStar as selling more buildings in New York City than any other firm for the first time.

2002: Massey Knakal recognized by CoStar as selling more buildings in New York City than any other firm for the 2nd consecutive year.

2003: Handles the two largest multifamily sales in NYC. The "Manhattan Portfolio" for \$102 million and the "Simkowitz Portfolio" for \$109 million.

2003: Knakal and Massey are named "New York's Top Entrepreneurs" by Crain's New York Business magazine's Small Business Awards.

2003: The Real Deal Magazine lists Massey Knakal Realty Services as one of "New York's Best Boutique Real Estate Firms".

AWARDS, HONORS, RECOGNITIONS & MILESTONES (Continued)

2003: Wins Robert T. Lawrence Award for "The Most Ingenious Deal of the Year Award" by REBNY for the sale of 41 West 47th Street.

2003: Massey Knakal recognized by CoStar as selling more buildings in New York City than any other firm for the 3rd consecutive year.

2004: Named "Real Estate Man of the Year" by the Catalog for Giving, a charitable organization promoting the education of disadvantaged children at their Annual Award Benefit on September 27, 2004.

2004: Named "Commercial Real Estate Man of the Year" by the Brooklyn Academy of Music.

2004: Sells the largest multifamily sale of the year in NYC – Macklowe Portfolio for \$179 million.

2004: Named "One of the Top 10 Investment Sales Brokers in New York" by CoStar.

2004: Massey Knakal recognized by CoStar as selling more buildings in New York City than any other firm for the 4th consecutive year.

2005: Handles the sale of the largest privately owned apartment complex in Brooklyn – Vanderveer Estates, 2,500 apartments in 59 buildings, \$138 million.

2005: Sells the 1,000th building of his career: the sale of a condominium parking garage for \$5.4 million.

2005: For the first time, he sells over 100 buildings in a single year (146).

2005: Named "Man of the Year" by Shema Kolainu, a school and center for children with autism and their families.

2005: Named "Commercial Broker All-Star" by Real Estate New York Magazine.

2005: Named to REBNY's prestigious Executive Committee – (2005-present).

2005: Becomes a Research Sponsor of the Zell Lurie Real Estate Center at The Wharton School. (2005-present).

2005: Named "One of the Top 10 Investment Sales Brokers in New York" by CoStar for the 2nd consecutive year.

2005: Massey Knakal recognized by CoStar as selling more buildings in New York City than any other firm for the 5th consecutive year.

2006: Named "Investment Sales Broker of the Year" by the Mann Foundation at their First Annual Mann of the Year Awards on April 24, 2006 honoring the stars of the Real Estate and Financial Industries and benefiting The Alzheimer's Disease Research Center at Mount Sinai Hospital.

2006: Named recipient of the "Founder's Medal" by The Brooklyn Hospital for his work in New York City philanthropy.

2006: Named a "Commercial Broker All-Star" by Real Estate New York magazine – second year in a row.

2006: Appointed Chairman of REBNY's Ethics Committee. (2006-2008).

2006: Named "One of the Top 10 Investment Sales Brokers in New York" by CoStar for the 3rd consecutive year.

2006: Named a "Top Dealmaker" by Real Estate Weekly in their 50th Anniversary edition.

2006: For the first time, his sale volume exceeds \$1 billion annually (\$1.1 billion).

2006: Massey Knakal recognized by CoStar as selling more buildings in New York City than any other firm for the 6th consecutive year.

2007: Honored as "Man of the Year" by the Brooklyn Philharmonic at their Spring Gala on May 8, 2007 for his work serving charitable organizations within communities in Brooklyn.

2007: Handles the sale of the year's largest land assemblage in NY – Sixth Avenue Blockfront for \$117 million.

2007: Nominated for REBNY's Most Ingenious Deal of the Year for the Sixth Avenue Blockfront Assemblage.

2007: Appointed to the University of Pennsylvania's Baseball Board of Directors – (2007-2017).

2007: Massey Knakal recognized by CoStar as selling more buildings in New York City than any other firm for the 7th consecutive year.

2008: Starts writing "StreetWise" blog for GlobeSt. com (2008-2011)

2008: Massey Knakal recognized by CoStar as selling more buildings in New York City than any other firm for the 8th consecutive year.

2009: Named one of the "Top 10 Investment Sales Brokers in the United States" by Real Estate Forum magazine.

2009: Named to the "Power 100" – the 100 most powerful people in New York Real Estate by The Commercial Observer magazine.

2009: Nominated for REBNY's Most Ingenious Deal of the Year for the sale of 26 West 47th Street.

2009: Massey Knakal recognized by CoStar as selling more buildings in New York City than any other firm for the 9th consecutive year.

2010: Appointed to the Board of Directors of the YMCA of New York. (2010-present)

2010: Selected by Jared Kushner to write a weekly column for The Commercial Observer magazine (a new publication) called, "Concrete Thoughts".

2010: Awarded REBNY's "Louis Smadbeck – Lifetime Achievement Award" for achievement in the field of brokerage in New York City.

2010: Named to the Commercial Observer's Power 100 – the 100 most powerful people in New York Real Estate by The Commercial Observer magazine, for the 2nd consecutive year.

2010: Massey Knakal recognized by CoStar as selling more buildings in New York City than any other firm for the 10th consecutive year.

2011: Named to the Commercial Observer's Power 100 – the 100 most powerful people in New York Real Estate by The Commercial Observer magazine, for the 3rd consecutive year.

2011: Massey Knakal recognized by CoStar as selling more buildings in New York City than any other firm for the 11th consecutive year.

2012: Recognized in Rod Santomassimo's bestselling book, Brokers Who Dominate, as one of five sales brokers who are included in "The Most Successful Commercial Real Estate Brokers in North America".

2012: Named to the Commercial Observer's Power 100 – the 100 most powerful people in New York Real Estate by The Commercial Observer magazine, for the 4th consecutive year.

2012: Achieves total square footage of nearly 6 million square feet for the first time in his career.

AWARDS, HONORS, RECOGNITIONS & MILESTONES (Continued)

2012: Massey Knakal recognized by CoStar as selling more buildings in New York City than any other firm for the 12th consecutive year.

2013: Honored as "Man of the Year" and Recipient of the 2013 Albert Einstein Humanitarian Award from the Men's Division of the Albert Einstein College of Medicine of Yeshiva University. The award was presented to Bob for "being a role model in both business and philanthropy, and thank him for his commitment to helping the Men's Division advance Einsein's mission to advance human health by improving quality of life and extending life expectancy."

2013: Named to the Commercial Observer's Power 100 – the 100 most powerful people in New York Real Estate by The Commercial Observer magazine, for the 5th consecutive year.

2013: Massey Knakal recognized by CoStar as selling more buildings in New York City than any other firm for the 13th consecutive year.

2014: Achieves the best annual totals of his career: 148 buildings sold, over 7 million square feet sold, \$2.4 billion of sales volume.

2014: Massey Knakal is sold to Cushman & Wakefield for \$100 million.

2014: Achieved "Top Capital Markets Producer Globally" at Cushman & Wakefield. (1st time)

2014: Nominated for REBNY's Most Ingenious Deal of the Year for the eight year assemblage of the site for the Virgin Hotel in NoMad.

2014: Named to the Commercial Observer's Power 100 – the 100 most powerful people in New York Real Estate by The Commercial Observer magazine, for the 6th consecutive year.

2014: Massey Knakal recognized by CoStar as the #1 sales broker for number of buildings sold for the 14th consecutive year. (3.4 times #2 firm over that 14-year period).

2015: Named to the Commercial Observer's Power 100 – the 100 most powerful people in New York Real Estate by The Commercial Observer magazine, for the 7th consecutive year.

2015: Named Chairman – NY Investment Sales at Cushman & Wakefield.

2015: Achieved "Top Capital Markets Producer Globally" at Cushman & Wakefield. (2nd time)

2016: Named to the Commercial Observer's Power 100 – the 100 most powerful people in New York Real Estate by The Commercial Observer magazine, for the 8th consecutive year.

2016: Achieved "Top Capital Markets Producer Globally" at Cushman & Wakefield. (3rd time)

2017: Named to the Commercial Observer's Power 100 – the 100 most powerful people in New York Real Estate by The Commercial Observer magazine, for the 9th consecutive year.

2017: Sells the 2,000th building of his career: The 36 building "Long Island Industrial Portfolio" for \$135 million.

2017: Achieved "Top Capital Markets Originator Globally" at Cushman & Wakefield. (4th time)

2017: Named "Real Estate Man of the Year" by the Ronald McDonald House of New York for his charitable work in New York City.

2018: Named to the Commercial Observer's Power 100 – the 100 most powerful people in New York Real Estate by The Commercial Observer magazine, for the 10th consecutive year.

2018: Orchestrates a move from Cushman & Wakefield to JLL with 53 of his colleagues – the largest coordinated defection from one company to another in U.S. History.

2018: Named Chairman – NY Investment Sales at JLL.

2019: Named to the Commercial Observer's Power 100 – the 100 most powerful people in New York Real Estate by The Commercial Observer magazine, for the 11th consecutive year.

2020: Named "Man of the Year" (with Paul Massey) for achievement in philanthropic work by The Hematology Division of New York University Medical Center at their event on May 18, 2020.

2020: Named to the Commercial Observer's Power 100 – the 100 most powerful people in New York Real Estate by The Commercial Observer magazine, for the 12th consecutive year.

2021: Named "Investment Sales Broker of the Year" by RED Connect.

2021: Named to the Commercial Observer's Power 100 – the 100 most powerful people in New York Real Estate by The Commercial Observer magazine, for the 13th consecutive year.

2021: Nominated for REBNY's Most Ingenious Deal of the Year for the sale of the development site at 50th & Fifth in Long Island City.

2022: Named "Real Estate Man of the Year" by the National Realty Club Foundation

2022: Surpasses \$20 Billion in aggregate sales volume for career.

2022: Named Head of New York Private Capital Group at JLL.

2022: Appointed Co-Chairman of REBNY's newly formed Development Committee.

2022: Named to the Commercial Observer's Power 100 – the 100 most powerful people in New York Real Estate by The Commercial Observer magazine, for the 14th consecutive year.

2022: His column Concrete Thoughts still runs in Commercial Observer – passed 300 columns written in February.

2022: Recognized with the Ralph Spencer Memorial Award as Massimo Group's "Partner of the Year".

2023: Named to the Commercial Observer's Power 100 – the 100 most powerful people in New York Real Estate by The Commercial Observer magazine, for the 15th consecutive year.

2023: Named "Man of the Year – Champion for Kids" by New York Edge, an after-school program for disadvantaged children.

2023: Joins Social Media Platforms – achieves over 29 million aggregate impressions in first year.

2023: Recognized as "Development Site Sales Broker of the Year" by Red Connect Awards in NYC.

2023: Presented with New York University's "Maverick Award for Excellence in Brokerage" at "Shack Student Summit"

2023: Featured in Rod Santomassimo's Best Selling Book: "Dominators of Commercial Real Estate".

AWARDS, HONORS, RECOGNITIONS & MILESTONES (Continued)

2023: Named "Top 10 Commercial Real Estate Social Media Influencer" on LinkedIn.

2023: Named "Top 50 Commercial Real Estate Social Media Influencer" on Twitter.

2023: The Massey Knakal Leadership Tree is revealed: There are presently 29 companies, or divisions of companies, involved in the NYC Investment Sales Business, which are owned by, or run by, people who learned the business at Massey Knakal.

2024: Recognized as "Multifamily Broker of the Year" Award by American Apartment Owners Association.

2024: Cover Story in "The 10 Most Inspirational Leaders, Leading the Way to Success in 2024", CIO Business World Magazine.

2024: Presented with "Lifetime Achievement in Real Estate Brokerage" Award by RED Connect Awards in NYC.

2024: Becomes founder of a new brokerage company in NYC, BKREA, and serves as Chairman & CEO.

2024: Cover photo and profile in the inaugural issue of CRE Broker Magazine (April 2024)

2024: Received a very rare 1 1/4 page profile in the New York Times highlighting The Knakal Map Room.

2025: Named to Commercial Observer's "Power 100" as one of the 100 most powerful people in the NYC real estate community for the fourteenth time.

2025: Wrote and published the best selling book, "Selling Buildings – Maximizing Prices and Profits in Commercial Real Estate" co-written with his broker coach, Rod Santomassimo. The book has been a "Best Seller" with the first run selling out in the first 12 hours.

2025: Recognized with Fordham University's "Ground Breaker Award" for "Significant and lasting contributions to the real estate

industry through entrepreneurship, visionary deal-making, firm leadership and other innovative actions".

2025: Honored with the C-Today Award as "Top Leading Inspirational Leader in Real Estate or 2025".

2025: Recognized as the #1 Commercial Real Estate Influencer on LinkedIn by CREI for the second year in a row.

2025: Recognized as the #1 Commercial Real Estate Influencer on X by CREI.

2025: Honored by Top Global Recognition in the Top Global Recognition Awards 2025 for Reimagining Real Estate Brokerage with Precision, Purpose, and Proven Leadership

2025: Honored with Executive Lens Award by Executive Lens Magazine as "The Most Influential Leader in Real Estate, 2025"

2025: Recognized by C-Suite Magazine as 2025's "Most Transformative Commercial Real Estate Leader of the Year".

2025: Bestselling book "Selling Buildings" wins The American Apartment Owners Association's "Best of 2025 Awards" for Book of the Year.

2025: Ranked #4 on Worldwide LinkedIn Top 200 Awards by Favikon for most influential real estate leaders worldwide (commercial and residential brokers).

2025: Cover Story in Conglomerate Magazine: "The Legendary Dealmaker Reshaping New York Block by Block".

2026: Cover Story in Executive Lens Magazine: recognized as: "The Most Impactful Business Personality of 2026".

2026: Cover Story in CEO Time Magazine: recognized as "The Trusted Visionary & Inspiring Business Leader Defining 2026"

2026: Recognized as a member of the inaugural class of "The Real Deal 100": The Real Estate Titans of the Year for 2026.

2026: Cover Story in CEO Scoop Magazine: recognized as "The Most Iconic Leader Shaping the Future of Business in 2026."

2026: Cover Story in Enterprise World Magazine: recognized as "The Most Iconic Leader Shaping the Future of Business 2026."

2026: Emerging Icons: recognized as "Most Impactful Business Personalities in 2026."

2026: Top Global Recognition: recognized as "Most Influential Leader Driving Excellence in Real Estate 2026."

2026: Named to Commercial Observer's Power 100 list for the fifteenth time, recognizing him as one of the 100 most powerful people in the New York City real estate community.

2026: Recognized by The CEO Viewpoint as one of the Top Fastest-Growing Companies to Watch in 2026.

2026: Recognized by BizTech Outlook as one of the Top Leading Companies to Watch in 2026.

2026: Recognized by The Executive Headlines as one of the Best Companies to Watch in 2026.

2026: Recognized by Magnate View as one of the 5 Most Impactful Leaders to Watch in 2026.

2026: Recognized by CEO Affairs as one of the Top Real Estate Visionaries to Watch in 2026.

2026: Recognized by Corporate Biz as one of the Best Commercial Real Estate Advisory Companies to Watch in 2026.

2026: Recognized by Global Success Review Magazine as one of the Most Influential Real Estate Leaders in New York to Watch in 2026.

PERSONAL PROPERTY SALES HISTORICAL TRACK RECORD

Year	No. of Buildings	Square Footage	Team	Total Dollar Volume
1984	0	0	CBRE	\$0
1985	4	50,285	CBRE	\$13,305,000
1986	17	245,089	CBRE	\$44,195,000
1987	24	169,549	CBRE	\$44,685,424
1988	24	168,004	CBRE / Massey Knakal	\$52,854,000
1989	25	200,971	Massey Knakal	\$72,691,494
1990	7	51,836	Massey Knakal	\$14,687,000
1991	17	118,401	Massey Knakal	\$29,094,000
1992	23	314,371	Massey Knakal	\$45,141,000
1993	30	314,920	Massey Knakal	\$38,005,500
1994	47	756,210	Massey Knakal	\$60,033,000
1995	31	588,148	Massey Knakal	\$65,636,000
1996	62	539,127	Massey Knakal	\$82,966,250
1997	52	898,367	Massey Knakal	\$170,274,198
1998	68	867,221	Massey Knakal	\$192,261,000
1999	86	1,174,731	Massey Knakal	\$202,132,000
2000	69	869,665	Massey Knakal	\$214,818,902
2001	80	1,421,969	Massey Knakal	\$335,768,250
2002	76	955,205	Massey Knakal	\$190,161,500
2003	79	3,000,556	Massey Knakal	\$573,580,500
2004	50	1,105,718	Massey Knakal	\$338,223,000
2005	146	4,566,513	Massey Knakal	\$726,720,305
2006	106	5,620,199	Massey Knakal	\$1,180,933,050
2007	104	3,469,192	Massey Knakal	\$933,084,570
2008	71	2,442,134	Massey Knakal	\$444,652,000
2009	53	816,914	Massey Knakal	\$188,378,014
2010	67	2,438,493	Massey Knakal	\$448,897,244
2011	62	2,333,913	Massey Knakal	\$302,573,000
2012	132	5,997,494	Massey Knakal	\$1,070,657,422
2013	84	3,711,450	Massey Knakal	\$1,185,050,160
2014	150	7,064,301	Massey Knakal	\$2,407,218,859
2015	74	3,763,622	Cushman & Wakefield	\$1,570,662,626
2016	58	4,521,578	Cushman & Wakefield	\$2,026,597,188
2017	66	4,843,994	Cushman & Wakefield	\$679,675,000
2018	46	3,070,404	Cushman & Wakefield / JLL	\$1,251,560,350
2019	39	2,207,175	JLL	\$1,133,246,473
2020	8	1,032,999	JLL	\$178,950,000
2021	63	3,528,444	JLL	\$1,268,393,568
2022	73	4,416,482	JLL	\$1,165,257,875
2023	48	4,802,696	JLL	\$865,497,623
2024	17	725,510	JLL / BKREA	\$366,890,000
2025	43	6,160,574	BKREA	\$1,784,009,525
2026	17	1,810,127	BKREA	\$472,300,000
TOTALS	2,406	93,302,551	-	\$24,453,719,453

STREETWISE BLOG POSTS PUBLISHED

BLOG POST DATE PUBLISHED

Rent Regulation could get out of Control	2/4/09
Is 'Land Value' an Oxymoron?	2/11/09
Are we in a Depression?...Not Quite	2/18/09
Some Words of Encouragement in a Tough Market	2/25/09
2009 Volume of Investment Sales Could Hit New Low	3/3/09
CMBS Needs Some Skin in the Game	3/10/09
When will this Market Turn?	3/17/09
Geithner's Plan is a Start, but...	3/25/09
It is Time to Modify FIRPTA	4/1/09
Why the National Housing Market is so Important	4/8/09
The Government Should not Change the Rules	4/21/09
Are we Living in the Bizarro World?	4/29/09
Are we Living in the Bizarro World?	4/29/09
The New York State Budget is a Travesty!	5/13/09
1Q09 NYC Investment Sales Extraordinarily Abysmal	5/19/09
Has Capitalism Failed?	6/3/09
How Unemployment and Inflation Could Affect Commercial Real Estate Values	6/19/09
Where Are All of the Distressed Assets?	6/26/09
The Poop on the PPIP	7/10/09
The Stimulus from a Real estarian's Perspective	7/21/09
2Q09 NYC Investment Sales Better but Still Weak	8/4/09
REIT Power Likely to Increase in 2010	8/17/09
Isn't Anyone in Washington Paying Attention?	8/25/09
Banking Industry Woes to Strengthen Some While Others Vanish	8/30/09
Commercial Real Estate Needs Small Business Job Creation	9/9/09
REMIC Modifications and Their Impact	9/20/09
It's not a Real Estate Crisis, it's a Debt Crisis	9/27/09
When the Fed Tightens, Will Mortgage Rates Increase?	10/3/09
Unemployment's Continued Climb and the Effect on Commercial Real Estate	10/10/09
Low Volume of Investment Sales Caused by Supply Constraint; Demand Still Strong	10/18/09
Is a Weak Dollar a Good Thing?	10/25/09
How Green are the Economy's Green Shoots?	11/1/09
10.2% Unemployment and the Impact on Commercial Real Estate	11/8/09
Why Sellers Should Sell and Buyers Should Buy	11/15/09
A Potential Catalyst to Stimulate 2010 Property Sales Activity	11/22/09

BLOG POST DATE PUBLISHED

Will the U.S. Housing Market Double Dip?	11/29/2009
Distressed Asset Update	12/6/2009
Economic Recovery Likely to be Subdued	12/13/2009
Thoughts About the Holidays	12/20/2009
10 Things to Watch in 2010 (part 1)	12/27/2009
10 Things to Watch in 2010 (Part 2)	1/3/2010
10 Things to Watch in 2010 (Part 3)	1/10/2010
Do Politicians Understand the Banking Industry?	1/17/2010
The Massachusetts Election's Potential Impact on Commercial Real Estate	1/24/2010
The Real Estate Industry Should not Get Too Excited About 4Q09 GDP Growth	1/31/2010
How the 2009 Building Sales Market Finished and a Forecast for 2010	2/7/2010
Is the Drop in Unemployment to 9.7% a Positive Sign for Commercial Real Estate?	2/14/2010
Are Investment Properties Selling for More Than They Should Sell For?	2/21/2010
Why Would a Seller Sell Today if They Didn't Have to?	2/28/2010
Could Government Policy Impact Commercial Real Estate More than Changes in Fundamentals?	3/7/2010
Why Buyers Should Buy Today	3/14/2010
Real Estate Bulls Versus Bears Battle Intensifies (part 1)	3/21/2010
The Bulls Versus the Bears (Part 2)	3/28/2010
The Bulls Versus the Bears (Part 3)	4/4/2010
The Bulls Versus the Bears (Part 4)	4/10/2010
Distressed Asset Update – Here They Come	4/17/2010
First Quarter NYC Sales Activity Flat but Horizon is Sunny	4/25/2010
Can the Building Sales Market be Good and Bad at the Same Time?	5/2/2010
1031 Exchanges Come Roaring Back to the Market	5/9/2010
Note Sales are Taking Off!	5/16/2010
The Implications of a Falling Euro	5/23/2010
It's Time for FIRPTA Modification	5/30/2010
Is the Investment Sales Market in a Mini-Bubble?	6/14/2010
Employment and Pending Tax Increases	7/6/2010
Get Ready for the Investment Sales Surge	7/25/2010
Is Keynesian Economic Theory Good for the Commercial Real Estate Market?	8/2/2010
Investment Sales Market Trends Not as Clear as Participants Would Like	9/30/2010

CONCRETE THOUGHTS ARTICLES FOR COMMERCIAL OBSERVER PUBLISHED

ARTICLE	DATE PUBLISHED	ARTICLE	DATE PUBLISHED
A Rolling Loan Gathers No Loss	9/15/2009	Manhattan Investment Sales at Midyear	7/29/2010
Inflation Valuation	9/22/2009	Outer-Borough Investment Sales at Midyear	8/5/2010
Landlord Myths	9/29/2009	What's Building with Development Sites?	8/12/2010
The Value of a Building These Days	10/8/2009	The Ups and Downs of the Multifamily Market	8/19/2010
Slapping Sense into the Taxman	10/14/2009	The Fuzzy Unemployment Picture and Commercial Real Estate	8/26/2010
Investment Sales, Never Mind the Adjectives, Look at the Numbers	10/21/2009	Housing and Commercial Real Estate: Why a Recovery in One Can't Come Soon Enough for the Other	9/10/2010
Mr. Obama, Tear Down the Tax Wall	10/28/2009	So You Want to Know Why I Write What I Write...	9/16/2010
The Stuy-Town Decision and Economic Rule-Breaking	11/4/2009	The Pros of Exclusive Agents: The Baffling Habit Some Sellers Have of Not Maximizing Their profits	9/23/2010
Reasoning with the Taxman	11/11/2009	Take Note! Distressed Asset Waves Swell	10/7/2010
State Shouldn't Make a Whole New Ball Game of Mitchell-Lama	11/19/2009	Forecasting Investment Sales	10/14/2010
How to Hurt New York's Commercial Property Stock	11/24/2009	Further Forecasting for Investment Sales	10/21/2010
Dubai or Not Dubai?	12/1/2009	After the Shellacking: What D.C., Albany Power Shifts Could Mean for Commercial Real Estate Market	11/11/2010
What's Next? 1	12/10/2009	Pension Reform and Why You Should Care	12/2/2010
How to Fix Rent Regulation	12/16/2009	Connecting the Dots on Retail, Mixed-Use Investment Sales	12/9/2010
A Holiday Wish List	12/21/2009	The Tax Deal and Commercial Real Estate	12/14/2010
The Battle for the Future of Investment Sales	1/5/2010	The Threats to the Market in 2011	1/6/2011
That Distressed Assets Wave	1/12/2010	On 2011 Cuomo and 1978 Yankees	1/13/2011
A Thank-You Note	1/20/2010	With the REBNY Gala Tonight, a Word About the Benefits of Board Membership	1/20/2011
So You Want To Be a Commercial Real Estate Broker?	1/29/2010	The Battle Between Fear and Greed: What It Means for Investment Sales in '11	2/3/2011
How Bad 2009 Was for Building Sales	2/3/2010	Manhattan Investment Sales and the Lessons of the Two V's	2/10/2011
Manhattan's Building Sales Market in	2/11/2010	The Madness of City Property Taxes	2/17/2011
The Boroughs and Building Sales	2/18/2010	Multifamily, Up from the Rocky Bottom	2/24/2011
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Event Coverage: State of the Market - Sector Performance & 2015 Forecast (4 of 7)	2/28/2015

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KNN VIDEO	DATE PUBLISHED	KNN VIDEO	DATE PUBLISHED
Event Coverage: State of the Market - 2015 Forecast, Downside Risks (5 of 7)	2/28/2015	KNN 78: Will Paul Massey Be The Next NYC Mayor? (Part 1)	6/30/2016
Event Coverage: State of the Market - 2015 Forecast, Upside Potential (6 of 7)	2/28/2015	KNN 79: Will Paul Massey Be The Next NYC Mayor (Part 2)	7/18/2016
Event Coverage: State of the Market - 2015 Upside Potential (7 of 7)	2/28/2015	KNN 80: NYC Multifamily Summit Hosted by Chase & The Knakal Group (1 of 3)	7/18/2016
Event Coverage: State of the Market - Q&A From 2014 Year End Review & 2015 Forecast	3/1/2015	KNN 81: The NYC Multifamily Summit Hosted By Chast & The Knakal Group (Part 2)	7/18/2016
KNN 58: How To Know If A Buyer Is Real Or Not?	5/26/2015	KNN 82: The NYC Multifamily Summit Hosted By Chast & The Knakal Group (Part 3)	8/19/2016
KNN 59: Supply & Demand In The 2015 NY Investment Sales Market	9/23/2015	KNN 88: The Benefit of Coaching for Real Estate Professionals	8/26/2016
KNN 60: Where Will The Market Be in 2016?	10/5/2016	KNN 89: New York City Investment Sales Market Update - 2016 Recap	3/1/2017
KNN 61: Rent Regulation Vs Affordable Housing	10/19/2015	KNN 90: Manhattan Investment Sales Market Update - 2016 Recap	3/17/2017
KNN 62: Are Retail Property Values Falling?	11/10/2015	KNN 91: Outer Boroughs Investment Sales Market Update - 2016 Recap	4/3/2017
KNN 63: NYC Dollar Volume Is Booming	12/1/2015	KNN 92: The Benefits of the Real Estate Board of New York (REBNY)	4/6/2017
KNN 64: Qualities A Broker Must Have To Be Successful.	12/21/2015	KNN 93: New York City Investment Sales Market Update - 1Q17	5/10/2017
KNN 65: State of the Market - 2014 Recap (1 of 5)	1/6/2016	KNN 94: Outer Boroughs Investment Sales Market Update - 1Q17	5/22/2017
KNN 66: State of the Market - Property Type Overview (2 of 5)	1/15/2016	KNN 95: Current Trends in the NYC Investment Sales Market	6/1/2017
KNN 67: State of the Market - Manhattan Market Overview (3 of 5)	1/25/2016	KNN 96: The Lessons Learned During The 26 Years & 46 Days of Massey Knakal (Part I)	6/14/2017
KNN 68: State of the Market - Fear Vs. Greed (4 of 5)	1/26/2016	KNN 97: The Lessons Learned During The 26 Years & 46 Days of Massey Knakal (Part II)	7/25/2017
KNN 69: State of the Market - Macroeconomic Factors (5 of 5)	1/26/2016	KNN 98: New York City Investment Sales Market Update - First Half 2017 Recap	8/8/2017
KNN 70: New York Investment Sales Market Recap - 2015	3/4/2016	KNN 99: The Lessons Learned During The 26 Years & 46 Days of Massey Knakal (Part III)	8/22/2017
KNN 71: New York Investment Sales 2016 Projections	3/14/2016	KNN 100: Switching Seats with Jonathan Hageman (with Outtakes!)	9/5/2017
KNN 72: Changes in FIRPTA Law & Its Impact on the Real Estate Market	3/22/2016	KNN 101: On Location: Appraisal Institute - Long Island Chapter, NYC Investment Sales Overview (Part 1)	10/2/2017
KNN 73: Expiration Of The 421a Tax Benefits Program and Its Impact on New York	4/3/2016		
KNN 74: NYC Investment Sales Market 1Q14	4/25/2016		
KNN 75: The State of the Land Market in NYC 5	5/10/2016		
KNN 76: New York City Multifamily Market Snapshot	5/18/2016		
KNN 77: Top Reasons Why Owners Are Selling Today	5/31/2016		

KNN VIDEO EPISODES PUBLISHED (Continued)

KNN VIDEO	DATE PUBLISHED	KNN VIDEO	DATE PUBLISHED
KNN 102: On Location: Appraisal Institute - Long Island Chapter, NYC Investment Sales Overview (Part 2)	10/19/2017	KNN 125: Foreign Investment Down But Not Out	4/11/2019
NYC Investment Sales Market Update - Baruch, October 17, 2017 (Full Vide)	10/23/2017	KNN 126: Commercial Rent Control	5/9/2019
KNN 103: On Location: Appraisal Institute - Long Island Chapter, NYC Investment Sales Overview (Part 3)	11/1/2017	KNN 127: First Quarter 2019 New York City Investment Sales Update	5/15/2019
KNN 104: The Lessons Learned During The 26 Years & 46 Days of Massey Knakal (Part IV)	12/1/2017	KNN 128: Job Growth: Great for Commercial Real Estate Fundamentals	5/28/2019
KNN 105: New York City Investment Sales Market Update at Baruch College (Part 1 of 4)	12/6/2017	KNN 129: Rent Regulation and Buyer Sentiment	6/4/2019
KNN 111: New York's Rent Regulation System	3/16/2018	KNN 130: Supply & Demand Drivers	6/18/19
KNN 112: 2018 Outlook: New York Investment Sales Market	3/29/2018	KNN 137: Life After Rent Regulation Event Coverage - Part 2 9	9/26/2019
Fireside Chat with Bob Knakal & Jonathan Hageman - New York Investment Sales Update - Baruch Performing Arts Center - 2017	4/13/2018	KNN 138: Life After Rent Regulation Reform Event - Part 3	10/21/2019
KNN 113: Fireside Chat with Bob Knakal & Jonathan Hageman: NY Investment Sales Update - Baruch Per. Arts Center - 2017 (Part 1)	4/23/2018	KNN 139: Life After Rent Regulation Event - Part 4	9/26/2019
KNN 114: Fireside Chat with Bob Knakal & Jonathan Hageman: NY Investment Sales Update - Baruch Per. Arts Center - 2017 (Part 2)	4/24/2018	KNN 140: It's A Whole New World For NYC's Apartment Buildings - Part 1	10/22/2019
KNN 115: Fireside Chat with Bob Knakal & Jonathan Hageman: NY Investment Sales Update - Baruch Per. Arts Center - 2017 (Part 3)	4/24/2018	KNN 141: It's A Whole New World For NYC's Apartment Buildings - Part 2	10/22/2019
KNN 116: Forecasting Market Direction	5/9/2018	KNN 142: It's A Whole New World For NYC's Apartment Buildings - Part 3	10/22/2019
KNN 117: 1Q18 Investment Sales Market	6/1/2018	KNN 143: Is This A Good Moment To Sell?	11/19/2019
KNN 118: Interest Rates & Their Impact On The Market	6/12/2018	KNN 144: AREAA Manhattan's Fifth Annual "East Meets West, Real Estate Connect" Part 1	12/5/2019
KNN 119: How tax policy changes are going to affect the New York Investment Sales Market	6/17/2018	KNN 145: AREAA Manhattan's Fifth Annual "East Meets West, Real Estate Connect" Part 2	12/5/2019
KNN 120: Bob Knakal Joins JLL 1	12/6/2018	KNN 146: AREAA Manhattan's Fifth Annual "East Meets West, Real Estate Connect" Part 3	12/5/2019
KNN 121: Current State of the NYC Investment Sales Market	12/27/2018	KNN 147: An Update on Life After Rent Regulation Reform Part II (1 of 5)	1/14/2020
KNN 122: Supply & Demand Drivers in the Current Market	1/8/2019	KNN 148: An Update on Life After Rent Regulation Reform Part II (2 of 5)	1/14/2020
KNN 123: The Impact of Interest Rates on the New York Investment Sales Market	1/24/2019	KNN 149: An Update on Life After Rent Regulation Reform Part II (3 of 5)	1/14/2020
KNN 124: New York Investment Sales Market - Year-End 2018 Recap	3/27/2019		

KNN VIDEO EPISODES PUBLISHED (Continued)

KNN VIDEO	DATE PUBLISHED	KNN VIDEO	DATE PUBLISHED
KNN 150: An Update on Life After Rent Regulation Reform Part II (4 of 5)	1/14/2020	KNN 173: New York Investment Sales Market 4Q21	2/16/2022
KNN 151: An Update on Life After Rent Regulation Reform Part II (5 of 5)	1/23/2020	KNN 174: 2022 Outlook for the New York Investment Sales Market	3/14/2022
KNN 152: 3Q19 Investment Sales Market	1/23/2020	KNN 178: Client Concerns on the New York Investment Sales Market	7/19/2022
KNN 153: Bright Spots in the Investment Sales Market (Part 1 of 2)	1/23/2020	KNN 179: The Land Sales Market Today	10/13/2022
KNN 154: Bright Spots in the Investment Sales Market (Part 2 of 2)	1/23/2020	KNN 180: A Milestone Transaction	10/25/2022
KNN 155: 2019 Year-End New York City Investment Sales Market	2/17/2020	KNN 181: Networking	11/3/2022
KNN 156: 2020 Investment Sales Forecast	2/17/2020	KNN 182: 2023 NY Investment Sales Outlook for NYC	1/26/2023
KNN 162: Where We Are In The Current Market Cycle (Part 1)	8/4/2021	KNN 183: Networking	1/30/2023
KNN 163: Where We Are In The Current Market Cycle (Part 2)	8/4/2021	KNN 184: The Housing Market in NYC	2/21/2023
KNN 164: Supply & Demand Dynamics in the New York Investment Sales Market	8/25/2021	KNN 185: Supply & Demand in NYC Investment Sales Market	2/26/2023
KNN 165: User Sales Market in New York	8/31/2021	KNN 186: Current Conditions of the Investment Sales Market in NYC - Part 1	4/26/2023
KNN 166: Foreign Investment in the New York Market	9/8/2021	KNN 187: Current Market Conditions in the Investment Sales Market in New York City - Pt 2	5/2/2023
KNN 167: Second Quarter New York Investment Sales Market	9/24/2021	KNN 188: Are you Interested in Interest Rates?	5/18/2023
KNN 168: Multifamily Market in New York City	10/7/2021	KNN 189: The Power of Social Media	6/20/2023
KNN 169: The Value Protection Program ("VPP")	10/15/2021	KNN 190: Most Frequently Asked Questions Bob Knakal Gets on Social Media	6/26/2023
KNN 170: 3Q21 NYC Investment Sales Market	11/29/2021	KNN Episode 191: The Current NYC Investment Sales Market - Part	1/11/2024
KNN 171: The Resilience of New York City	12/8/2021	KNN Episode 192: The Current NYC Investment Sales Market - Part 2	1/25/2024
KNN 172: 2Q21 NYC Investment Sales by Product Type	1/4/2022	KNN Episode 194: The Current NYC Investment Sales Market - Part 3	1/25/2024
		KNN Episode 195: The Current NYC Investment Sales Market - Part 5	1/25/2024

BOB KNAKAL SHOW EPISODES

TITLE	DATE	LINK
The Bob Knakal Show Episode 1: Stephen Siegel	07/30/2024	link
The Bob Knakal Show Episode 2: Special Guest Scott Rechler at Baruch College NYC	10/07/2024	link
How to Spot Market Shifts Before They Happen Ft. Dov Hertz Episode 3: The Bob Knakal Show	03/05/2025	link
How to Spot Opportunity When Everyone Else is Panicking Ft. Francis Greenburger	4/8/2025	link
From Broker to Investor & Building a CRE Empire Ft. StripMallGuy Episode 5: The Bob Knakal Show	4/30/2025	link
How Andy Davidoff Built a Real Estate Empire from Nothing The Bob Knakal Show Ep. 06	6/3/2025	link
How Top Brokers Stay Sharp Through Market Cycles ft. Bruce Mosler Episode 7: The Bob Knakal Show	11/3/2025	link
What Does It Take to Become a Top Broker in the US? ft. Mary Ann Tighe EP 8: The Bob Knakal Show	4/14/2026	link
What Does It Take to Survive NYC Real Estate Development? ft MaryAnne Gilmartin EP: 9 The Bob Knakal Show	5/25/2026	link

EXPERT WITNESS / TESTIMONY / RESEARCH / MARKET INFORMATION

LAND VALUE ARBITRATION FOR LAND RESET:
170 Amsterdam Avenue – 2022

LAND VALUE ARBITRATION FOR LAND RESET:
333 West 34th Street – 2022

LAND VALUE ARBITRATION FOR LAND RESET:
One Penn Plaza – 2022

NATIONAL RAILROAD PASSENGER CORPORATION (AMTRAK) V. 78,441 SQUARE FEET MORE OR LESS OF LAND AND IMPROVEMENTS, ET AL., NO. 1:21-CV-05810-VEC (S.D.N.Y.)
February 2023

LAND VALUE ARBITRATION:
420 East 51st Street - February 2024

BOB'S PODCASTS

PODCAST TITLE	HOST NAME	DATE	LINK
Season 2 Episode 2 Interview with Bob Knakal	Brown Harris Stevens	5/12/2022	link
Bob Knakal on Retrading June 14, 2022	Pincusco Media	6/14/2022	link
Bob Knakal Chairman NY Investment Sales JLL A titan in NY CRE shares his story and insights	Tenant Experience Network (TEN), David Abrams	7/22/2022	link
The Massimo Show - MassimoCon Special Podcast Edition with Bob Knakal - The Knak of It	The Massimo Group	9/29/2022	link
Land Sales & Property Development in New York City The Stoler Report-New York's Business Report	CUNY TV	10/5/2022	link
036 Largest Commercial Real Estate Broker in America - Bob Knakal	Allon Avgi	11/15/2022	link
Knakal Mastermind	RealNex	11/15/2022	link
Bob Knakal: Investment Sales Brokerage Discovering Commercial Real Estate Podcast #14	DiscoveringCRE	1/15/2023	link
Do You Ever Wonder About Legends Of The NYC Commercial Real Estate Market? Meet Robert (Bob) Knakal!	Do You Ever Wonder: The Hallmark Abstract Channel	2/14/2023	link
Episode 40: Bob Knakal of JLL Capital Markets	The Anti-Architect Podcast	3/10/2023	link
Anti Architect Podcast with Christian Giordano: Episode 40 - Bob Knakal on Cold Calls	Bob Knakal	3/22/2023	link
From The '90s to Now: Making Sense of CRE's Downtown	The Real Deal "Deconstruct"	3/27/2023	link
The CRE Deal Room™ with Adam Dunn: Episode 2 - Bob Knakal "Empire State of Mind"	The CRE Deal Room	3/30/2023	link
Bob Knakal, Senior Managing Director & Head of NY Private Capital Group at JLL Celebrates TRD20	The Real Deal	4/4/2023	link
Michael Stoler - The Stoler Report w/ Robert Knakal of JLL	Cats Roundtable Interviews	4/16/2023	link
JLL's Bob Knakal and Walker & Dunlop's Aaron Appel	Bisnow Reports	4/17/2023	link
Quick Hitters with Bob Knakal, JLL. NYC Legend & Broker	Takk Yamaguchi	4/26/2023	link
Talking Manhattan Bob Knakal	UrbanDigs	5/2/2023	link
Insights from a Top Commercial Real Estate Broker	Chad Griffiths	5/3/2023	link
Bob Knakal on The Real Takk Podcast, The Harry Mackelowe Story	Takk Yamaguchi	5/3/2023	link
Bob Knakal, JLL Sr. Managing Director, Head of NY Private Capital Group	The Miller Report with Suzanne Miller	5/15/2023	link
The Fortitude to Keep Moving Forward: The Story of Bob Knakal's Career in Real Estate	Jonathan Schultz	5/26/2023	link
Lessons from NYC's King of Commercial Real Estate The Crexi Podcast	The Crexi Podcast	5/31/2023	link
World Premiere Podcast with Bob Knakal, the legend of NYC commercial real estate	The Real Estate Storyteller	6/14/2023	link
Surviving & Thriving in the Real Estate Market with Industry Titan Bob Knakal	REady2Scale: Real Estate Investing	6/14/2023	link
Bob Knakal - Adapting to Market Shifts	The Massimo Group	6/20/2023	link
Bob Knakal - Head of the NY Private Capital Group @ JLL - The \$24B Broker	The Fort- An Entrepreneurship Podcast	6/20/2023	link

BOB'S PODCASTS (Continued)

PODCAST TITLE	HOST NAME	DATE	LINK
\$21 Billion Broker, Bob Knakal - Market Presence & Beyond	Breneman Blueprint: Real Estate & Entrepreneurship	8/2/23	link
The #1 Sales Broker in the History of NYC	Deals & Dollars: Real Estate Investing	8/16/23	link
The Legendary NYC real estate broker Bob Knakal Ep 2 Nassimi Talks	Nassimi Talks with Richard Nassimi	8/26/23	link
Get the 'Knak' with NYC CRE Legend Bob Knakal: Data-Driven Update, Retail Green Shoots, Policy	The TreppWire Podcast	8/28/23	link
E6: The Top Sales Broker in N.Y.C Bob Knakal	The Matthews Mentality Podcast	8/29/23	link
NYC Real Estate Unveiled: Exclusive Chat with JLL's Bob Knakal	TheAdvanceGroup1	8/31/23	link
Understanding Commercial Real Estate Brokerage with Bob Knakal	Raphael Collazo Podcast	10/20/23	link
Bob Knakal: A \$24 Billion Broker's Guide for the Next Generation in Real Estate	Joe Killinger	10/26/23	link
Royster's View - Bob Knakal	Jay Royster	11/3/23	link
Royster's View - Bob Knakal (Extended Interview)	Jay Royster	11/8/23	link
Tips to Grow your Real Estate Firm Bob Knakal	The Real Estate Syndication Show	2/3/24	link
The Most Impressive Commercial Real Estate Broker @bobknakalnyc	Henry Eisenstein	1/2/24	link
2024 Prep Special with Bob Knakal	UrbanDigs	1/10/24	link
Things To Look Forward In to 2024 With Bob Knakal X/Twitter Space	Bob Knakal	1/14/24	link
The ABCs of Real Estate with Bob Knakal	Beyond Commercial	1/17/24	link
The Top Sales Broker in the US on How To Win Bob Knakal	Omar Morales	1/27/24	link
Grow Your Real Estate Firm With These Tips Highlights Bob Knakal	The Real Estate Syndication Show	2/3/2024	
The Most Successful Broker In New York City History	Street Smart Success - Roger Becker	2/4/24	link
How to Be a Good Commercial Real Estate Agent with Bob Knakal	Graham Storey	2/9/24	link
Scale Your Empire: \$22 Billion Real Estate Secrets! w/ Bob Knakal	REI Mastermind Network	2/22/24	link
Bob Knakal - RK Real Estate Selling \$21+ Billion	Scott D. Clary - Success Story Podcast	2/27/24	link
Bob Knakal No Plans of Retiring After Selling 2,330 Properties in New York - Proprietary Data	Efficiency in CRE with Mateo Chiyangi	3/22/24	link
The ABCs of Real Estate with Bob Knakal	Beyond Commercial	1/17/24	link
Grow Your Real Estate Firm With These Tips Highlights Bob Knakal	The Real Estate Syndication Show	2/03/24	link
Navigating Commercial Real Estate Rollercoasters with Bob Knakal	Ready 2 Scale	4/3/24	link
The \$22 Billion Broker: "Market Stress Rivals 90's Crisis" Bob Knakal	The CRE Deal by Jones	4/18/24	link
The King of New York, Bob Knakal Reveals the Secrets to His Success!! Ep. 6	The SFB Podcast	4/21/24	link
Legendary NYC Broker Bob Knakal Combines AI Power with Reborn Entrepreneurial Spirit	From Adversity to Abundance Podcast	4/23/24	link
Bob Knakal - Ep. 42 - Tax Strategy Digest	Tax Strategy Digest Podcast	6/24/24	link
The Massimo Show: Episode 1 ft. Bob Knakal - The Key Attributes to His Success	The Massimo Show	7/5/24	link

BOB'S PODCASTS (Continued)

PODCAST TITLE	HOST NAME	DATE	LINK
Bob Knakal's Map Room	Multifamily X	7/7/24	link
Bob Knakal: Real Estate Innovator	The Multifamily Hangout	7/9/24	link
Bob Knakal Live Stream Commercially Speaking Podcast	Commercially Speaking	7/10/24	link
How To Set Yourself Apart In Real Estate With Robert Knakal	Weiss Advice	7/12/24	link
Building an Empire in NYC Real Estate with Bob Knakal Know your why #330	Know Your Why Podcast by Jason Ballara	7/24/24	link
Commercial Real Estate Market Trends Bob Knakal Working Capital Podcast	Working Capital - The Real Estate Podcast	8/8/24	link
LegaSHE CRE Conversations for All with Bob Knakal of BKREA	LegaSHE	8/15/24	link
How Bob Knakal Sold Over 2,000 Properties with This One Cold Calling Strategy!	Dean Clark Group - Your Hoboken Real Estate Source	8/23/24	link
How to Sell \$22 Billion in Real Estate (NYC CRE Broker Insights)	Christian E. White	8/30/24	link
Bob Knakal at the 2023 NYC Real Estate Expo at Citifield	NYC Real Estate Expo.	9/23/24	link
Cultivating a Legacy of Success with Bob Knakal of BKREA	Impact with John Shegerian	10/1/24	link
How to Start a CRE Brokerage - Conversation with Top Brokers in USA	Joe Killinger	10/10/24	link
He Sold Over \$22 Billion of Real Estate in NYC Bob Knakal	The Broker Brunch podcast	10/24/24	link
From Broker To Legend: Bob Knakal's Rise And Market Predictions For NYC	Real Estate Investing Demystified	10/25/24	link
The Massimo Show - Episode 1: Bob Knakal	The Massimo Show	11/6/24	link
Limitless with Bob Knakal - Lessons Learned from \$22 Billion in Real Estate Deals & Counting	Limitless Podcast with Aaron Zucker	11/8/24	link
Diving Deep into Commercial Real Estate Brokerage with The Legend Bob Knakal	Commercial Real Estate Blueprint Podcast	12/4/24	link
Goodman Interviews Legendary New York City Powerhouse Broker Bob Knakal	Goodman Report Podcast	12/11/24	link
KC Market Pulse Hosted by XChangeCRE - Vol. 12 -Special Guest, Bob Knakal	XChangeCRE	12/11/24	link
Best of 2024: CRE Legend Bob Knakal	The Source of Commercial Real Estate	12/23/24	link
EP 183: Transforming Real Estate with Data and Technology with Bob Knakal	Agents Building Cashflow with Randal McLeaird	12/23/24	link
Real Estate Market View from New York	America's Commercial Real Estate Show	1/9/25	link
Bob Knakal: The Evolution of a Real Estate Legend	The C-Suite Show	1/8/25	link
Maximizing Market Presence: Bob Knakal on Real Estate Prospecting and Strategy	Matt Drouin - Commercial Real Estate Investor	1/30/25	link
Paul Massey sits w/ Bob Knakal, Brian Whelan and Morris Betesh to discuss the all things CRE	B6	2/3/25	link
From NYC to MD: The Rent Stabilization Ripple Effect with Bob Knakal	Baltimore RE full circle	2/4/25	link
Bob Knakal on how NYC's Rent Stabilization Experience Can Guide MD Owners	Midfield Real Estate	2/5/25	link
Simple Chat - Episode 15 - Master the Market!	The Simple Chat Series	2/6/25	link

BOB'S PODCASTS (Continued)

PODCAST TITLE	HOST NAME	DATE	LINK
S2 EP 3: Building Success in Brokerage: A Deep Dive with Bob Knakal	The Stash Cast	2/19/25	link
What It Takes To Be A Successful Broker In NYC w/ Bob Knakal	No Cap by CRE Daily	2/23/25	link
The Secret Behind Successful Brokerage Firms: Proofstacking Ft. Ed Winslow	Bob Knakal	2/26/25	link
Servant Leadership, AI, and the Future of Brokerage with Bob Knakal	The Dealmakers' Edge with A.Y. Strauss	2/27/25	link
Tips on How to Prospect Better	The Industrial Real Estate Show	2/28/25	link
The Truth About Building a \$1.6 Billion Commercial Real Estate Pipeline with Bob Knakal	Commercial Real Estate Secrets	3/5/25	link
The Future of Real Estate: Market Trends & Smart Investing	The Multifamily Hangout	3/14/25	link
How Bob Knakal Sold Massey Knakal for \$100 Million & became a NY Real Estate Icon	Mislaibeled	3/24/25	link
Episode 21 - Selling Building\$ with Bob Knakal and Rod Santomassimo	CREducation Podcast	4/21/25	link
What To Expect From The Real Estate Market in 2025 Bob Knakal	Working Capital - The Real Estate Podcast	4/26/25	link
Real Estate Marketing with Bob Knakal and Gabe Marans	Closed	4/29/25	link
Simonsen Says - Episode 105: Breaking Records in Real Estate with Bob Knakal	Simonsen Says	4/29/25	link
Episode 46: Bob Knakal & Rod Santomassimo - Mastering CRE Sales and What It Really Takes to Sell 2,350 Buildings	LightBox	5/16/25	link
Bob Knakal, Chairman & CEO, BK Real Estate Advisors ROI Podcast Episode 366	Brandt A. Handley	5/16/25	link
Bob Knakal: Success Starts With Focus	The Founders Forum: Entrepreneur Interviews with Ahmad	5/20/25	link
Mastering the Market: Real Estate Wisdom from Bob Knakal and Rob Santomassimo	The Industrial Real Estate Show	5/20/25	link
How Bob Knakal Sold 2,351 Buildings (and What He Learned Doing It) – Feat. Rod Santomassimo - Ep. 101	Commercially Speaking Podcast- Commercial Real Estate Investing That Entertains	5/20/25	link
The Broker Behind the Brand: Bob Knakal's 40-Year Playbook for Winning in Any Market (S3:E1)	Business Unchained	5/23/25	link
Bob Knakal & Cory Zelnik Real Estate Moguls	Sid & Friends In The Morning	5/30/25	link
Selling Over \$20 Billion In Real Estate with Bob Knakal	Closed	6/13/25	link
Every Space Has a Different Value—Stop Charging One Rate ft. Bob Knakal	The Massimo Group	7/17/25	link
Interview with the largest real estate broker in New York City - Bob Knakal	The Capital Raiser Show	7/18/25	link
043: Selling NYC How Grit, Strategy and Vision Built One of the Most Influential Real Estate Careers	Dream Plan Execute Podcast	8/4/25	link
The Proof Stacker Podcast Episode 5 with Bob Knakal - Commercial Real Estate Broker NYC	The Proof Stacker Podcast	8/6/25	link
Bob Knakal on Selling Buildings, the Future of CRE, and Owning the Streets of NYC	Entrepreneur Perspectives	8/14/25	link
How Bob Knakal Built a \$22 Billion Real Estate Empire One Door at a Time	Multifamily University	8/21/25	link
The Shocking Truth About New York City's Housing Crisis	The Broker Brunch	9/18/25	link

BOB'S PODCASTS (Continued)

PODCAST TITLE	HOST NAME	DATE	LINK
Mastering the Market Real Estate Wisdom from Bob Knakal and Rob Santomassimo	Industrial Real Estate Show	10/29/25	link
The Insider's Edge To Real Estate Investing with Rod Santomassimo and Bob Knakal	James Nelson NYC	10/30/25	link
Never Bet Against NYC: Bob Knakal Talks Markets, Policy, Opportunity	Altus Group	10/30/25	link
How One Broker Built a 4,000-Building Empire Without the Gimmicks	Hungry Investments	11/7/25	link
Coaching Insights with Bob Knakal and Rod Santomassimo	The Insider's Edge to Real Estate Investing	11/7/25	link
Bob Knakal - Founder & CEO, BKREA	Built Word Advisors	11/18/25	link
Lessons From the Cycle: How CRE Leaders See the Market Shifting with Rod Santomassimo & Bob Knakal	America's Commercial Real Estate Show	12/24/25	link
The Tori Nook Talk Show Bob Knakal: Why the Best Dealmakers Never Stop Cold-Calling	Tori Nook Talk Show	2/11/26	link
Smart Commercial Real Estate Transacting with Bob Knakal	Real Estate's Next Level	2/12/26	link
S2-EP3: Market Cycles and Brokerage Strategy:How Long-Term Discipline Shapes Sustained Success	Start With the Close in Mind	3/4/26	link
How Bob Knakal sold 2,391 buildings TEWN EP #14	The Exchange With Nadav Benedek	3/19/26	link
333: Selling Buildings and Maximizing Prices and Profits with Bob Knakal	Zen and the Art of Real Estate Investing	3/30/26	link
Growth Mindset: CRE & Beyond w/ Bob Knakal	The Growth Mindset Podcast	4/3/26	link
Why Real Estate Specialists Win Bigger Deals: Bob Knakal on Brokerage, Data, and Discipline	Real Estate Pro Show	5/19/26	link
Social Surge with Fly & Mo: The Bob Knakal Stories Nobody Asks About	MoVo Media Marketing	5/28/26	link

MAGAZINE PROFILES

MAGAZINE	TITLE	DATE PUBLISHED	LINK
Conglomerate Magazine	The Legendary Skyline Dealmaker Reshaping New York Block By Block-2,300+ Transaction & A Billion-Dollar Legacy	10/16/2025	link
The Executive Lens	The Most Influential Leaders in Real Estate, 2025	11/18/2025	link
C-Suite Outlook Magazine	The Renowned Global Leader Turning Ambition Into Legacy—Two Decades of Visionary Deals and Transformational Wins.	12/15/2025	link
Enterprise World	The Most Iconic Leader Shaping the Future of Business – 2026	1/23/2026	link
CEO Scoop	Masterminds of Success: Top Most Leaders to Follow for Success in 2026	2/10/2026	link
The Executive Lens	Emerging Icons: Most Impactful Business Personalities in 2026	2/11/2026	link
Aspire Navigators Business Magazine	Leading with Clarity in a Reset Market	2/17/2026	link
Top Global Recognition	Top Global Recognition Award 2026	2/17/2026	link
CIO Today	Best in Class: How Bob Knakal Built a Legacy of Relentless Excellence in Commercial Real Estate	2/23/2026	link
CEO TIME	Bob Knakal: The Trusted, Visionary, and Inspiring Business Leader Defining 2026	3/5/2026	link
NYC Business World Magazine	Bob Knakal Inspiring Journey For - The Most Dynamic Minds Powering AI Transformation - 2026	3/11/2026	link
DIGITAL TIMES Magazine	“Top 5 Rising Business Leaders Transforming the Future of the Real Estate Industry in 2026.”	3/24/2026	link
Business Lens Media	Four Decades of Investment Sales: A Career Built on Serving Clients in New York’s Commercial Real Estate Market	3/31/2026	link
DATAFUSION MEDIA - Elite Corner	Bob Knakal: The Most Dynamic Real Estate Leader in Modern Commercial Property Markets	3/31/2026	link
BizInsight Global Magazine	The Most Influential Business Leader to Watch in 2026	4/1/2026	link
The World of Voices	The Most Visionary Leader Redefining Business – 2026	4/6/2026	link
Questtic	Bob Knakal The Force Behind BKREA	4/7/2026	link
Biztech Outlook	BKREA - Top Most Influential Companies to Watch 2026	5/8/2026	link
Magnate View	Bob Knakal: A Visionary Journey in Commercial Real Estate	5/21/2026	link
CEO Affairs	BKREA: Building a Next-Generation Real Estate Advisory Platform	5/30/2026	link
The CEO Viewpoint	Building Value: How Bob Knakal Is Rewriting the Playbook with BKREA	5/31/2026	link
The Executive Headlines	BKREA / Inclusion / 10 Best Companies to Watch in 2026	6/1/2026	link
Corporate Biz	Bob Knakal: Quiet Reinvention of Real Estate	6/1/2026	link
Global Success Review	Bob Knakal for The Most Influential Real Estate Leaders in New York to Watch in 2026	6/3/2026	link