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"You are never wrong, if you do the right thing."

A GCA340B EDUCATIONAL WEBINAR

HRSA 340B Audits

What Covered Entities Need to Know Before, During,
and After an Audit

Executive briefing on audit readiness, governance discipline,
accountability, and 340B program integrity.



PRESENTERS

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Compliance



Audit Readiness



Oversight



Risk Mitigation



Program Integrity

Why HRSA Audits Matter

Why HRSA Conducts Audits

-  Verify compliance with 340B requirements
-  Evaluate operational controls
-  Assess program oversight
-  Promote program integrity



An audit evaluates the effectiveness of the covered entity's governance, controls, and operational practices.

How Covered Entities Are Selected for HRSA Audits

Selection can come through routine risk monitoring or specific triggers that warrant deeper review.



Every covered entity should assume audit readiness is a continuous responsibility.

The HRSA Audit Lifecycle

Lifecycle view from notification through sustained monitoring

The Audit Day Is Only One Step in the Process



What HRSA Actually Requests

Requested evidence should prove both the design and execution of 340B controls.

Understanding the Scope of an Audit Data Request



Program Governance

- Policies and procedures
- OPAIS maintenance
- Site eligibility



Eligibility Documentation

- Medicare cost reports
- Grant documentation
- Registration records



Operational Data

- Purchasing records
- Dispensing records
- Provider information



Contract Pharmacy Oversight

- Agreements
- Internal audits
- Independent audits



Medicaid Billing Controls

- Billing methodology
- Carve-in and carve-out controls
- State-specific requirements

HRSA evaluates both documented policies and actual operational practices.

Building the Right Audit Team



EXECUTIVE TAKEAWAY

Audit readiness is cross-functional.

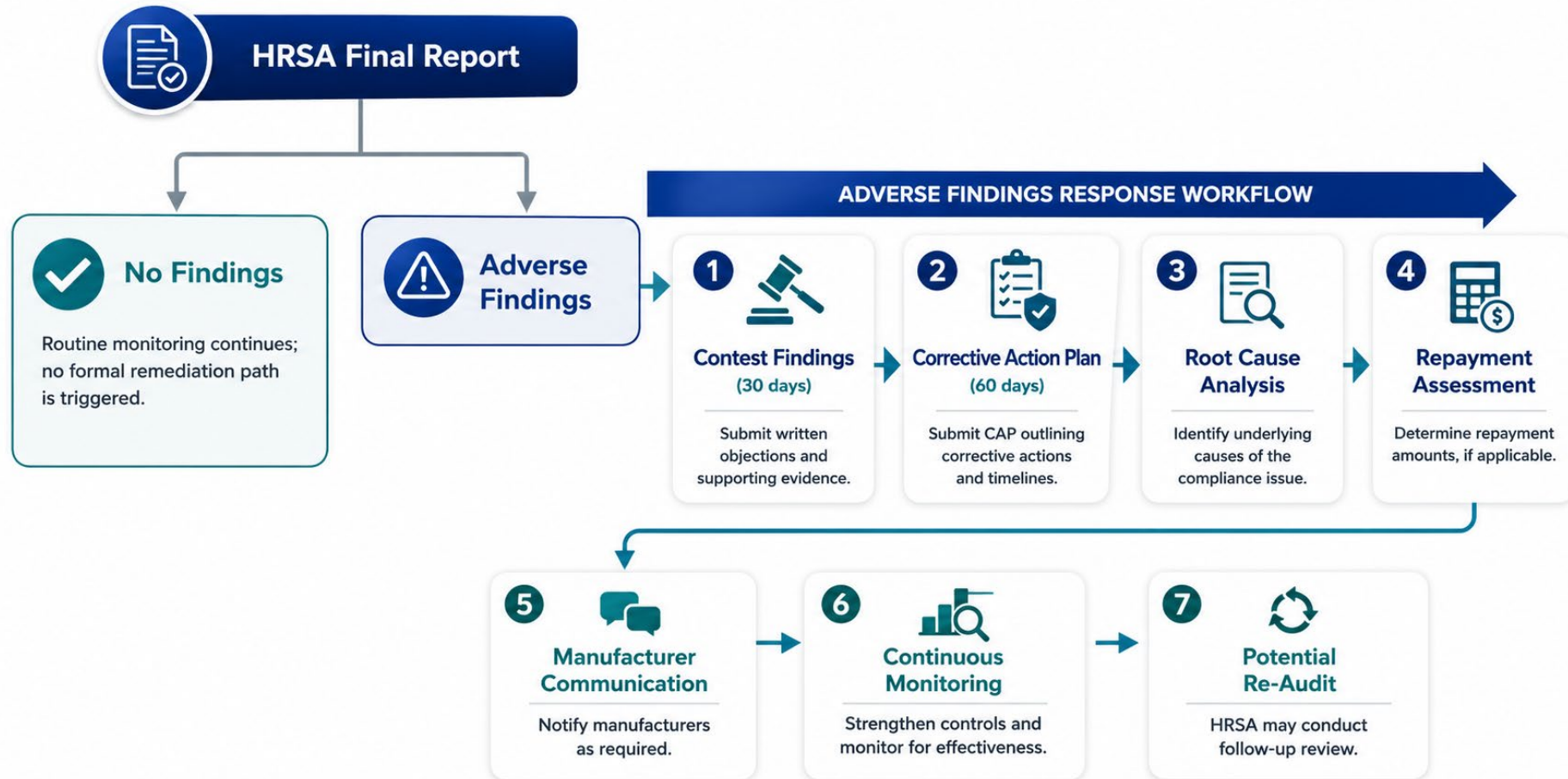


Successful audits require coordination across departments.



HRSA audits evaluate organizational processes, not just pharmacy operations.

What Happens If Findings Are Identified?



The real work often begins after the audit is completed.

The Hidden Cost of Audit Findings



AUDIT READINESS MATURITY MODEL

Building Audit Readiness Before HRSA Calls

A practical progression from baseline compliance to audit-ready governance discipline.



Readiness examples

-  Provider eligibility reviews
-  Contract pharmacy oversight
-  Medicaid billing controls
-  Policy maintenance
-  Self-audits
-  Mock HRSA audits

Audit readiness is not a scramble — it is the result of repeatable controls, evidence, and governance habits.

Key Takeaways

Three disciplines keep covered entities ready before, during, and after HRSA review.

1

**Understand
the Process**



Know what to expect before, during, and after an audit.

2

**Focus Beyond
Audit Day**



The most significant impacts often arise from post-audit remediation.

3

**Build Readiness
Continuously**



Ongoing oversight is the strongest defense against audit risk.

We're Here to Help!



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