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*"You are never wrong, if you do the right thing."*



# **Navigating The Next Era of 340B: Beacon and Rebate Pilot**

10/28/2026

# Overview of Today's Discussion

- 
- ✓ 340B Rebate Pilot Approved Drugs
  - ✓ Beacon Registration and Prerequisites
  - ✓ Screenshare on Beacon Platform
  - ✓ Defining Eligible Pharmacies for Rebate
  - ✓ Responsibility Split: GCA340B & TPA vs. Covered Entity
  - ✓ Data Submission & TPA Readiness
  - ✓ Questions

# Products Affected by Rebate Model

## 2026 IRA Drugs

| Manufacturer         | Selected Drug                                                                          |
|----------------------|----------------------------------------------------------------------------------------|
| Abbvie               | Imbruvica                                                                              |
| Amgen                | Enbrel                                                                                 |
| AstraZeneca          | Farxiga                                                                                |
| Bristol Myers Squibb | Eliquis                                                                                |
| Boehringer Ingelheim | Jardiance                                                                              |
| Merck                | Januvia                                                                                |
| *Novartis            | *Entresto                                                                              |
| *Novo Nordisk        | Novolog / Novolog Flexpen / Novolog Penfill<br>Fiasp / Fiasp Flextouch / Fiasp Penfill |

*\*Novo Nordisk & Novartis eligible but did not apply for rebate pilot*

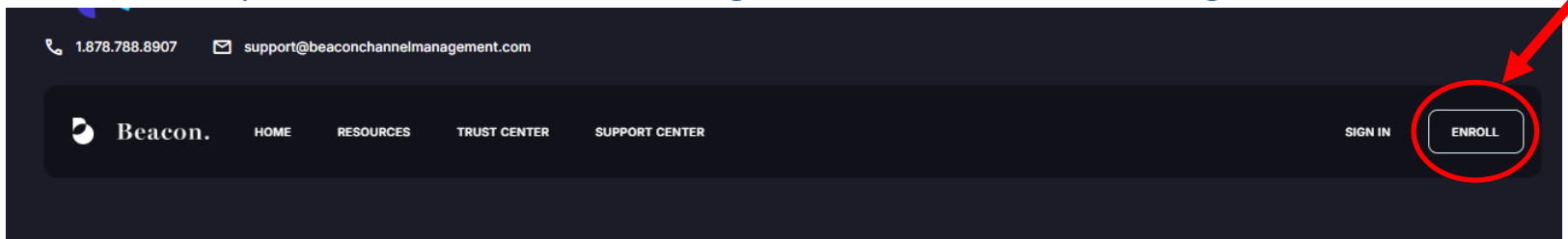
## 2027 IRA Drugs

| Manufacturer         | Selected Drug                   |
|----------------------|---------------------------------|
| Abbvie               | Linzess<br>Vraylar              |
| Amgen                | Otezla                          |
| Astellas             | Xtandi                          |
| AstraZeneca          | Calquence                       |
| Bristol Myers Squibb | Pomalyst                        |
| Boehringer Ingelheim | Ofev<br>Tadjenta                |
| GlaxoSmithKlein      | Breo Ellipta<br>Trelegy Ellipta |
| Merck                | Janumet / Janumet XR            |
| *Novo Nordisk        | Ozempic<br>Rybelsus<br>Wegovy   |
| Pfizer               | Ibrance                         |
| Teva                 | Austedo / Austedo XR            |

# The Basics: Prerequisites

- Standard 340B Pricing will **no longer** be available for the 20 drugs approved for the pilot program.
- **Any** pharmacy that utilizes 340B will only be able to obtain 340B savings through a rebate mechanism. (*Contract Pharmacy, In-House, Mixed Use, Closed Door, Etc.*)
- Register for Beacon **ASAP** – Gather all required items prior to enrolling!  
→ See next slide for list of required items.

<https://cm.beaconchannelmanagement.com/enrollments/registrations>



# Items Required for Beacon Registration

- ✓ Employer Identification Number (EIN)
- ✓ CP-575 Letter (IRS letter stating the EIN)
  - ❖ *If IRS CP-575 is not available, Beacon will accept an IRS EIN confirmation letter or documentation containing identifiable information and a matching TIN.*
- ✓ Articles of Incorporation
  - ❖ *For Governmental Entities where Articles of Incorporation are not available / do not apply, Beacon will accept (a) Board Meeting Minutes from governing board showing entity approval / statute, (b) By Laws, or (c) Letters regarding CE as a government entity.*
- ✓ W-9 (Most Recent Version Provided by IRS)
- ✓ Bank Account Information (Where Rebates Should be Paid)



Beacon.

HOME

RESOURCES

TRUST CENTER

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SIGN IN

ENROLL

Beacon: Illuminating Pharmaceutical Pricing

## Getting Started with Beacon Rebate Model

Begin the registration process by providing basic contact information and selecting one or multiple covered entities you are authorized to register. Following verification of your contact details, you will be required to provide documentation to establish your authorization to register. Documentation will be reviewed by Beacon Support and you will be notified of any additional information necessary to complete your registration.

### Please Note

You should be prepared to provide the following documentation to complete the registration:

- Employer Identification Number (EIN)
- CP-575 Letter (IRS letter stating the EIN)
- Articles of Incorporation
- W-9 (Most Recent Revision Provided by IRS)

If you do not have these documents ready, you can revisit the registration process by navigating to the Continue Registration page and entering your Enrollment ID.

### Steps to Enroll

- 1 **Contact Details**  
Provide your contact details
- 2 **Select Covered Entity(s)**  
Select your Covered Entity(s) to register
- 3 **Signature Authorization**  
Confirm authorization
- 4 **Terms & Privacy**  
Review and accept terms

### Questions?

Click the icon in the lower right to chat live with Beacon Support.

### Prefer to email?

support@beaconchannelmanagement.com

NEW REGISTRATION

CONTINUE REGISTRATION

### Contact Details

First Name

John

Last Name

Doe

Email

Work Email Address

Please provide the email address associated with your covered entity(s).

Confirm Email

Confirm Email Address

Select Covered Entity(s)

Select Your Covered Entity(s)

Search by 340B ID or entity name

no entities have been selected

Authorized Signatory

By checking the box below you confirm your authorization to register an account with Beacon for the covered entity(s) selected above.

☐ I am authorized

Terms & Privacy

By checking the box below you confirm your understanding of and agree to the [Terms of Use](#) and [Privacy Policy](#).

☐ Accept Terms & Privacy Policy

ENROLL

## Items Required for Beacon Registration:

- ✓ Employer Identification Number (EIN)
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- ✓ Bank Account Information (Where Rebates Should be Paid)

The logo is a stylized shield shape composed of concentric, rounded geometric lines. The outermost layer is light blue, followed by a thick orange band, and then a light gray band. In the center is a white shield-like shape with a thin blue border.

# **Beacon Platform: Sandbox Screenshare**

# Defining Eligibility

## Differing Eligibilities

1. Hospital type ID with in-house
2. Hospital type ID without in-house
3. Grantee type ID with in-house
4. Grantee type ID without in-house
5. Any Entity type located in state with legislation passed

1 3

In-House  
Pharmacy Eligible  
Only (No Contract  
Pharmacies)

2 4

Eligible to Select  
One Contract  
Pharmacy for  
Designation (Must  
Complete on ESP)

3 4

Grantee Type Entities:  
Unlimited Contract  
Pharmacies for  
Certain  
Manufacturers

5

State Legislation  
Exemptions:  
Check  
Manufacturers for  
your State

# Defining Eligibility (cont.)

### Covered Entities

View shipping locations, eligible contract pharmacies, manage users, and view bank details

INVITE NEW PARTNERINVITE NEW USER

|                                   |                        |                     |                      |
|-----------------------------------|------------------------|---------------------|----------------------|
| 340B ID                           | ENTITY TYPE<br>CH      | PRIMARY CONTACT     | AUTHORIZING OFFICIAL |
| BEACON REGISTRATION<br>2025-11-11 | BANK STATUS<br>MISSING | ADMINISTRATORS<br>4 | USERS<br>4           |

CE SHIPPING LOCATIONSELIGIBLE CONTRACT PHARMACIESUSERSPARTNERS

| PHARMACY | NPIs | MANUFACTURER                                                                                            |
|----------|------|---------------------------------------------------------------------------------------------------------|
| OK 73728 |      | Amgen<br>AstraZeneca<br>Boehringer Ingelheim<br>Bristol Myers Squibb<br>Merck<br>Novo Nordisk<br>AbbVie |
| OK 73717 |      | Amgen<br>Boehringer Ingelheim<br>Merck<br>AbbVie                                                        |
| OK 73703 |      | Amgen<br>Boehringer Ingelheim<br>Merck<br>AbbVie                                                        |
| OK 73703 |      | Amgen<br>Boehringer Ingelheim<br>Merck<br>AbbVie                                                        |
| OK 73724 |      | Amgen<br>Boehringer Ingelheim<br>Merck<br>AbbVie                                                        |
| OK 74136 |      | Amgen<br>Boehringer Ingelheim<br>Merck                                                                  |

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# Responsibility Split: GCA340B / TPA vs. Covered Entity

*Ownership Shifts where GCA340B Lacks Visibility!*

## GCA340B & TPA Partners

Contract Pharmacy Data Submission

In-House / Mixed-Use Data Submission:  
*if Contracted with TPA*

Set Pharmacy Eligibility Designations

## Covered Entity Collaboration Necessary

Monitor Bank Account for Confirmation of  
Rebate Payments

In-House / Mixed-Use Data Submission:  
*if NOT Contracted with TPA*

# Data Submission

| Pharmacy Claims Data Fields | Medical Claims Data Fields           |
|-----------------------------|--------------------------------------|
| Date of Service             | Date of Service                      |
| Date Prescribed             | Claim Line Number                    |
| Rx Number                   | Claim Number                         |
| Fill Number                 | Unit of Measure                      |
| NDC-11                      | NDC-11                               |
| Quantity Dispensed          | Quantity                             |
| Prescriber ID               | Rendering Provider ID                |
| Service Provider ID         | Service Provider ID                  |
| 340B ID                     | 340B ID                              |
| Rx BIN                      | Health Plan Name                     |
| Rx PCN                      | Health Plan ID                       |
| Group Number ID (optional)  | Health Plan ID Qualifier (optional)  |
|                             | HCPCS Code (optional)                |
|                             | HCPCS Modifiers (Up to 4) (Optional) |

The screenshot displays the 'Pharmacy Claims' submission interface. It features a sidebar with navigation icons and a main content area. The main area has a header 'Pharmacy Claims' and a subtitle 'Attach pharmacy claims for submission'. There are links for 'LEARN HOW SUBMISSIONS WORK', 'DOWNLOAD NDC LIST', and 'DOWNLOAD TEMPLATE'. A 'SUBMISSION' tab is selected, showing a 'Claims' dropdown menu with options: 'Claims Data', 'Medical Submissions', 'Pharmacy Submissions', 'Medical Report', and 'Pharmacy Report'. On the right, there's a submission summary for '13 Nov' with 'Submission Name: Pharmacy\_11-13-25'. It shows 'Files: 0' and 'Selected Rows: 0/0'. There are buttons for 'SAVE AND SUBMIT' and 'ATTACH'.

- “Pharmacy Claims Data” = Retail Pharmacy submission
- “Medical Claims Data” = Provider Administered submission
- Beacon security protocols for handling data can be found within Beacon Trust Center

# We're Here to Help!

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