



CASE STUDY

FUJISAN LEVERAGES OPSANALITICA TO DRIVE EXPANSION AND SECURE NEW PARTNERSHIPS

As a leading sushi provider with kiosks in hundreds of grocery stores, Fujisan's primary challenge was maintaining impeccable food safety and operational consistency at a massive scale.

THE CHALLENGES

- Food Safety Standards
- Verifying "Full Case" Compliance
- Ops Visibility for Grocery Partners
- Team Accountability

STRATEGIC RESPONSE

Fujisan deployed OpsAnalitica across all locations. The system was configured to manage their food safety and quality control programs, processing over 90,000 checklists/week. They gained unparalleled, real-time visibility into operational compliance at every single location.



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RESULT

Accelerated Business Growth

17% year-over-year expansion within their existing grocery partner footprint for the last 3 years.

Elite Compliance at Scale

90,000 weekly checklists across 750 locations, maintaining a 99.8% food safety compliance score.

Enhanced Partner Trust

Providing data-driven proof of their operational excellence has deepened trust and strengthened their relationships with grocery partners.

CONCLUSION

For Fujisan Handcrafted Sushi, OpsAnalitica is more than a compliance tool—it's a growth engine. By providing verifiable proof of their commitment to food safety and quality at an immense scale, they have created a powerful competitive advantage that drives client retention, expansion, and the acquisition of new, high-value partnerships.

