

Gogolook

6902

November 2025

Gogolook

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Agenda

- 1 3Q25 Results & Outlook
- 2 Company Overview
- 3 Business Models
- 4 Growth Strategy
- 5 Financial Performance

3Q25 Results & Outlook

3Q25 Highlights

Revenue

NT\$ **267** mn

+ **27%** YoY

Gross Profit

NT\$ **235** mn

Gross Margin
88.2%

Operating Profit

NT\$ **3.9** mn

vs. a loss of more
than NT\$34 mn
in 3Q24

Net Income to Parent

NT\$ **7.0** mn

vs. a loss of more
than NT\$37 mn
in 3Q24

Reached Critical Mass

- ✓ Gogolook is a software company centered on AI and data. With high initial fixed investments, as revenue grows, the rate of cost increase is far lower than the rate of revenue growth.

Operating Profit Has Been Positive for Three Consecutive Quarters

NT\$ mn



Business Outlook

- ✓ **Revenue is expected to outperform the industry average this year and reach a new record. The goal remains to deliver growth above the industry level next year.**
 - The three major services—Consumer Anti-Scam, Corporate Anti-Scam, and Fintech Services — will continue to expand this year and next year.
- ✓ **Profitability will rebound significantly in 4Q25. Next year, profit is expected to rise significantly as revenue growth outpaces expense growth.**
 - Given the software industry's characteristic of minimal cost increases as revenue expands, and AI-driven operational efficiencies, earnings are expected to enter a rapid growth phase.
 - Marketing campaigns were concentrated in 3Q25. As marketing expenses return to normal levels in 4Q25, profitability will increase significantly.
- ✓ **Fintech services will continue to deliver strong growth and are expected to start contributing to profitability next year.**
 - Driven by JUJI's strong growth, Fintech Services accounted for 30% of total revenue in 3Q25. With Anti-Scam Services already profitable, Fintech reaching profitability will position Gogolook to deliver profits across both core business segments.

Business Outlook – By Service

Consumer Anti-Scam

- User growth in Thailand and the Philippines delivered double-digit and triple-digit YoY increases respectively, contributing to steady expansion of Whoscall's global user base.
- Whoscall Subscription revenue is expected to benefit from the launch of new multi-user subscription plans, along with differentiated pricing strategies to increase the paid conversion rate.
- Digital Ads revenue is gradually recovering.

Fintech

- The overall Fintech service is expected to maintain strong growth.
- JUJI continues to gain traction. Powered by a fully digitalized process, it demonstrates strong acquisition efficiency, while ongoing risk control optimization supports a low delinquency rate.
- Roo.Cash continues to actively enhance its traffic monetization efficiency.

Corporate Anti-Scam

- Multiple domestic and overseas collaboration projects are expected to gradually convert into revenue. Combined with the inclusion of ScamAdviser's acquisition into full-year revenue, growth is expected to continue.
- Watchmen is shifting toward a distributor-driven sales model to improve sales efficiency.

3Q25 Income Statement

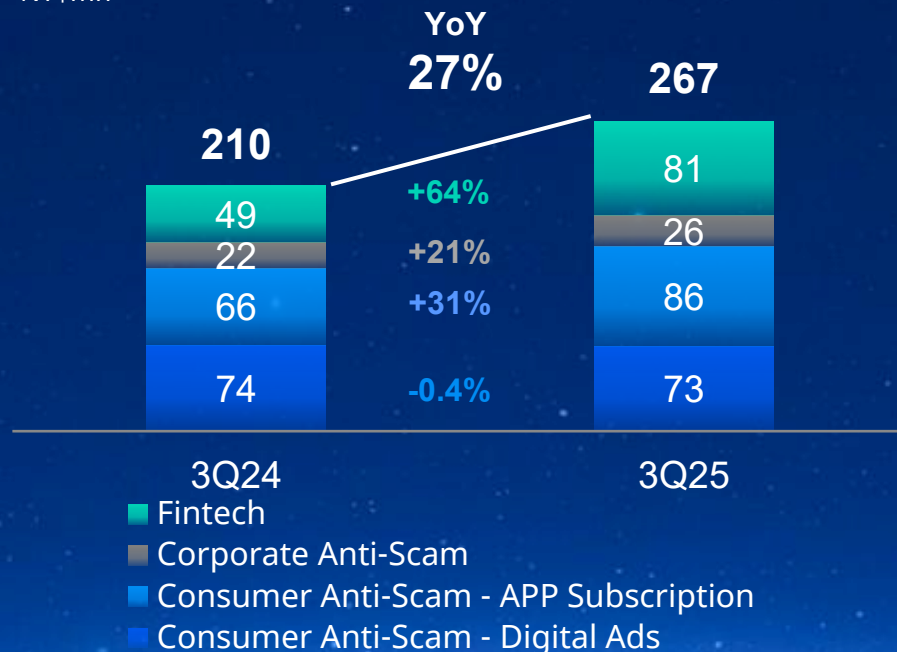
| NT\$ Thousand | 3Q25 | 2Q25 | 3Q24 | QoQ | YoY |
|-----------------------------|---------|---------|---------|------|-----|
| Revenue | 266,935 | 241,177 | 210,398 | 11% | 27% |
| Gross Profit | 235,384 | 211,696 | 189,570 | 11% | 24% |
| Operating Profit | 3,902 | 12,436 | -34,418 | -69% | - |
| Non-Operating Income | 5,667 | -16,939 | -2,686 | - | - |
| Profit Before Tax | 9,569 | -4,503 | -37,104 | - | - |
| Net Income | 7,028 | -7,633 | -37,256 | - | - |
| Net Income to Parent | 7,028 | -7,633 | -37,256 | - | - |
| EPS (NT\$) | 0.20 | -0.23 | -1.16 | - | - |
| | | | | | |
| Gross Margin (%) | 88% | 88% | 90% | | |
| Operating Margin (%) | 1% | 5% | -16% | | |
| OPEX / Sales (%) | 87% | 83% | 106% | | |
| EBITDA Margin (%) | 4% | 8% | -13% | | |
| Net Margin(%) | 3% | -3% | -18% | | |

Continually Benefit from Overseas Expansion and Growth from Diversified Sources

- ✓ For 3Q25, revenue continued to benefit from overseas market expansion and a diversified product line, resulting in year-over-year growth.
- ✓ Whoscall Subscriptions maintained steady growth, supported by overseas market expansion. Digital Ads was roughly flat; although it was affected by the consumer economic cycle last year, the overall trend has now begun to steadily recover.
- ✓ Fintech Services delivered significant growth, driven by the rapid expansion of Roo.Cash and the new service JUJI.
- ✓ Demand for Corporate Anti-Scam Services remains strong, demonstrating solid growth momentum.

3Q25 Revenue Growth

NT\$m



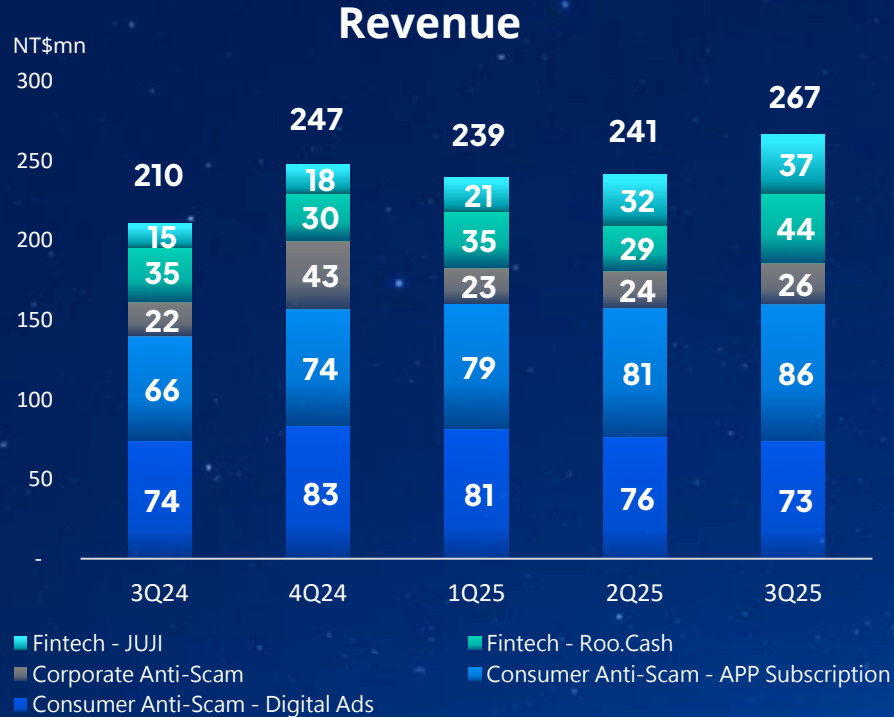
9M25 Income Statement

| NT\$ Thousand | 9M25 | 9M24 | YoY |
|-----------------------------|---------|---------|-----|
| Revenue | 747,564 | 619,364 | 21% |
| Gross Profit | 658,672 | 562,861 | 17% |
| Operating Profit | 26,337 | -50,096 | - |
| Non-Operating Income | -11,549 | 14,161 | - |
| Profit Before Tax | 14,788 | -35,935 | - |
| Net Income | 7,685 | -36,129 | - |
| Net Income to Parent | 7,685 | -36,129 | - |
| EPS (NT\$) | 0.23 | -1.13 | - |
| Gross Margin (%) | 88% | 91% | |
| Operating Margin (%) | 4% | -8% | |
| OPEX / Sales (%) | 85% | 99% | |
| EBITDA Margin (%) | 6% | -6% | |
| Net Margin(%) | 1% | -6% | |

3Q25 Balance Sheet

| NT\$ Thousand | 3Q25 | 2Q25 | 3Q24 | QoQ | YoY |
|---------------------------------------|-----------|-----------|----------|-----|------|
| Cash and Cash Equivalents | 319,234 | 348,478 | 215,642 | -8% | 48% |
| Net Accounts Receivable | 516,415 | 433,522 | 286,424 | 19% | 80% |
| Accounts and Notes Receivable | 180,162 | 156,545 | 152,195 | 15% | 18% |
| Installment Accounts Receivable | 350,878 | 289,854 | 149,083 | 21% | 135% |
| Less: Allowance for Doubtful Accounts | 14,625 | 12,877 | 14,854 | 14% | -2% |
| Current Assets | 951,568 | 892,289 | 596,607 | 7% | 59% |
| Financial Assets - Non-Current | 0 | 262 | 980 | - | - |
| Property, Plant, and Equipment | 37,787 | 39,530 | 41,386 | -4% | -9% |
| Intangible Assets | 171,156 | 166,267 | 176,405 | 3% | -3% |
| Total Assets | 1,210,772 | 1,149,450 | 876,467 | 5% | 38% |
| Debt | 187,754 | 163,402 | 142,365 | 15% | 32% |
| Current Liabilities | 438,228 | 371,869 | 373,315 | 18% | 17% |
| Total Liabilities | 559,083 | 512,962 | 458,410 | 9% | 22% |
| Common Stock | 353,589 | 353,566 | 320,098 | 0% | 10% |
| Capital Surplus | 424,397 | 424,397 | 228,895 | 0% | 85% |
| Retained Earnings | -121,757 | -128,785 | -126,024 | - | - |
| Other Equity | -4,540 | -12,690 | -4,912 | - | - |
| Total Equity | 651,689 | 636,488 | 418,057 | 2% | 56% |

Quarterly Revenue and Profit Trends



JUJI Installment Receivable and Revenue Trends

JUJI Installment Receivable

NT\$m



Fintech — JUJI Revenue

NT\$m

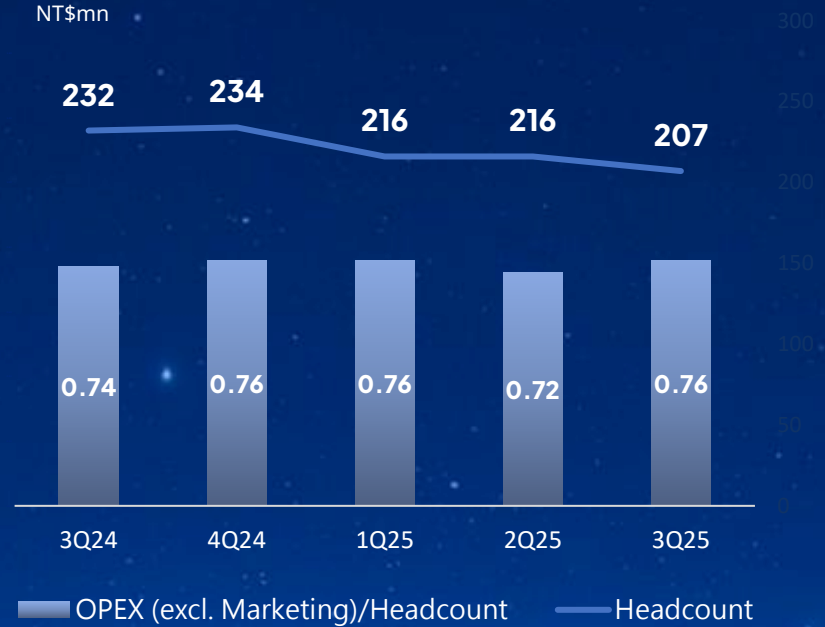


Quarterly Expense Trends

Operating Expense



Headcount & Related Expense



Whoscall launches a Major Revamp in September to Build the World's Largest Anti-Scam Community

- ✓ Whoscall officially relaunched in September with a brand-new look.
 - **Community features:** Introducing a new virtual badge system, encouraging users to report suspicious numbers or websites to boost engagement.
 - **Improved user experience:** Enhancing AI capabilities and interactive features
 - **Brand rejuvenation:** Expanding the user base among younger audiences.
- ✓ Launched the “Whoscall Mission Wall”, where users can earn Whoscall Points by completing tasks and redeem them for rewards.
- ✓ New dual-user and family subscription plans have also been introduced.



Gogolook announced a partnership with Singapore's leading telecom operator StarHub in mid-August



- ✓ Gogolook and StarHub have officially launched a jointly developed anti-scam app, "ScamSafe."
- ✓ Powered by Gogolook's authorized anti-scam AI database and product maintenance support, the app can identify unknown callers, block scam calls, filter suspicious messages, and provide number lookup and scam number reporting functions.
- ✓ The app is now officially available in Singapore, offering all users six months of free access before transitioning to a full subscription-based model.

Company Overview

Build for Trust

An aerial photograph of a city skyline, likely Taipei, featuring the prominent Taipei 101 skyscraper. The city is densely packed with buildings, and the background shows rolling mountains under a clear sky. The image is used as a background for the top half of the slide.

Our Vision

Committed to building a global trust network, Gogolook empowers individuals with trust through technology

Gogolook

- ✓ **Gogolook** is a global leader in TrustTech. By leveraging our proprietary anti-scam database and AI technology, we provide consumer anti-scam, corporate anti-scam and fintech services. Gogolook owns one of the world's most comprehensive digital anti-scam databases, covering phone numbers, websites, and cryptocurrency wallet addresses.
- ✓ **Whoscall**, the personal anti-scam app developed by Gogolook, has surpassed 100 million global downloads and currently has over 17 million monthly active users (MAU). Its main markets include Taiwan, Thailand, Japan, Korea, Hong Kong, Brazil, Malaysia, and the Philippines. After acquiring **ScamAdviser**, headquartered in the Netherlands in 2024, Gogolook is accelerating its expansion into AI-powered **Corporate Anti-Scam Services**. With a wealth of anti-scam data and technological capabilities, Gogolook has also launched **Roo.Cash**, the No. 1 personal finance recommendation platform by traffic in Taiwan. We continue to develop new fintech services and actively explore overseas markets.
- ✓ We believe innovation with a focus on "trust", company culture that is open, fostering innovation, and attractive to top-tier global talents, and services that offer exceptional user experiences are the foundations of our competitive advantage.
- ✓ With the aim to become the world's leading TrustTech company, Gogolook is committed to creating resilient and diversified revenue streams to achieve a long-term growth above the industry average. We also aim to achieve sustained revenue and profit growth through maintaining outstanding investment efficiency.

Gogolook at a Glance

2012

Established

NT\$ 354 mn

Paid-in Capital

NT\$ 870 mn

2024 Revenue (+12% YoY)

240

Employees*

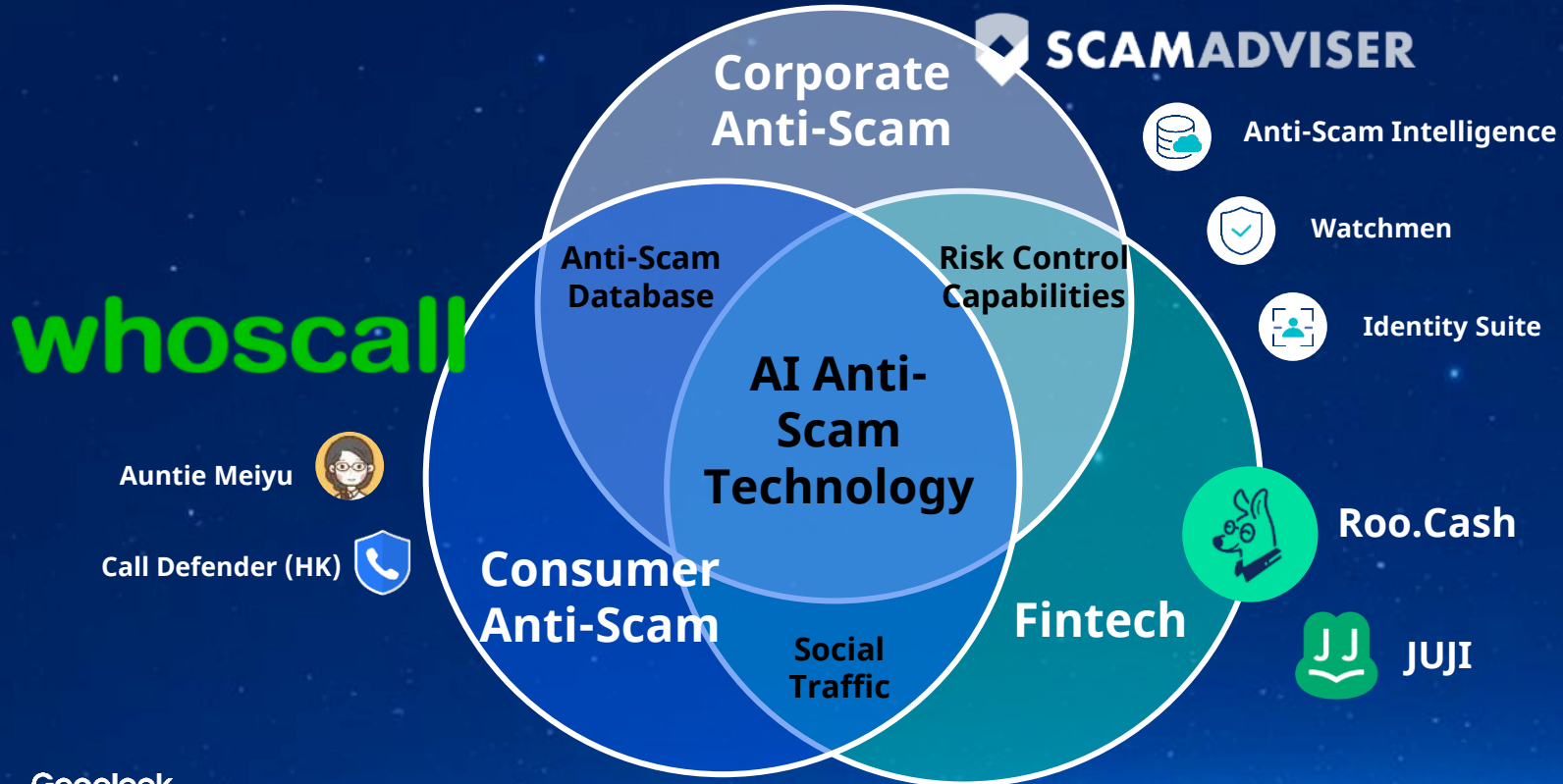
8

Major Markets

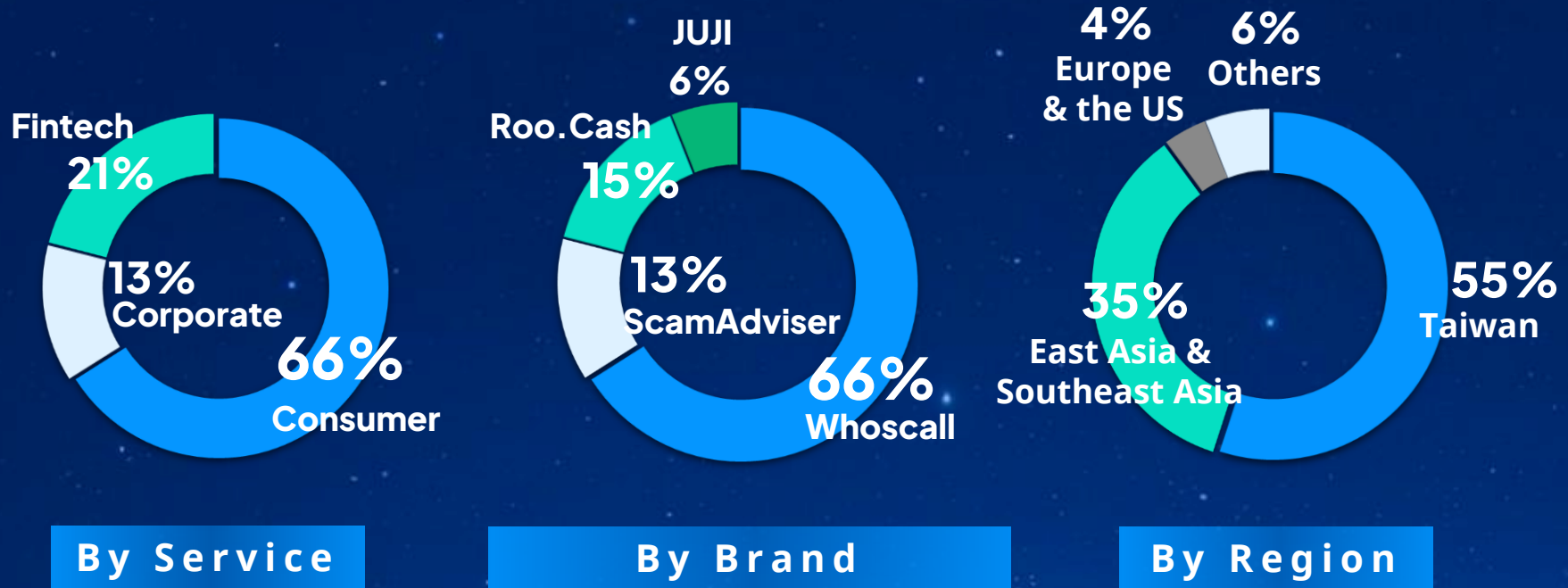
10 bn

Malicious Calls &
Messages Blocked

Gogolook Three Major Business Units



Diversifying Revenue Sources with Better Visibility



Management Team



Jackie Cheng

Chairman & Co-Founder
Master of Technology Management,
Tsing Hua University



Jeff Kuo

CEO & Co-Founder
Ph.D of Industrial Engineering,
Tsing Hua University



Nui Nuttawut

VP of Gogolook Thailand
Experiences at LINE Corp., Match Group,
True Corp, and 11street (SK Telecom)



Reiny Song

CTO & Co-Founder
Master of Technology
Management, Tsing Hua
University



Manwoo Joo

COO
Master of Business Administration,
Helsinki School of Economic
Naver Business Platform, Head of MKT & Ops Div
eBay Korea, General Manager.



Joc Cing Tay

VP of Engineering
Ph.D. in Artificial Intelligence from
Nanyang Technological University
Experiences at Appier, Tremor Video,
iVideoSmart, and SWAT Mobility



Jorij Abraham

ScamAdviser CEO
Experiences in Bijenkorf, TUI, and
Sanoma Media
Former Professor of E-commerce
at Tio University of Applied
Sciences in the Netherlands

Recruiting talent in AI,
data, cybersecurity, and
fintech.

Engineers make up **50%**
of total employees.

Multinational team,
employees come from **9**
countries.

Milestone



Exceptional User Experience

#App Store 4.8 stars #Google Play 4.5 stars
#High Penetration Rate
(Taiwan 50%, Bangkok 35%, Hong Kong 20%)

Social Network

Innovative Anti-Fraud Solutions

#Whoscall #Auntie Meiyu #Roo.Cash #Message Checker
#JUI #Moonkat #Identity Suite #Watchmen #AIDD

Gogolook

High-Quality Database

#The Most Comprehensive Anti-Fraud Database in the world
#Phone Number #URL
#Reputation #Crypto Wallet Addresses

AI

Leading AI and Data Technology

#On-Device ML #Generative AI
#Predictive Modeling #NLP

Gogolook

Government Partnerships

Joint Campaigns to Fight against Fraud
Exchanging the Latest Information and Database



Japan

The Fukuoka
City
Government



Taiwan

National Police
Agency



Thailand

Royal Police



Malaysia

Royal Malaysia
Police



Hong Kong

Police Force



Philippines

Cybercrime
Investigation and
Coordinating
Center

Gogolook Becomes a Foundation Member of GASA

Facilitating the exchange of anti-scam information across regions

Gogolook



Foundation Members

amazon

Bitdefender

Capital One

CSC

F-Secure

feedzai

Gen

Gogolook

Google

GSMA



Match Group

Meta

SCAMADVISER

TREND MICRO

Sustainable Growth



Protecting Data Security and Privacy

- Obtained **ISO 27001** Information Security Management certification in 2020
- Obtained **ISO 27701** Privacy Information Management certification in 2021



Diversity and Inclusion

- **240** Employees from **9** different countries with an average age of **33** and **40%** female managers*



Employee Satisfaction

- Implementing a regular “**Remote-First**” policy not only provides better flexibility and efficiency, but also conserves energy and reduces carbon emissions
- Providing more flexible paid leave than required by law
- Employee Stock Ownership Plan

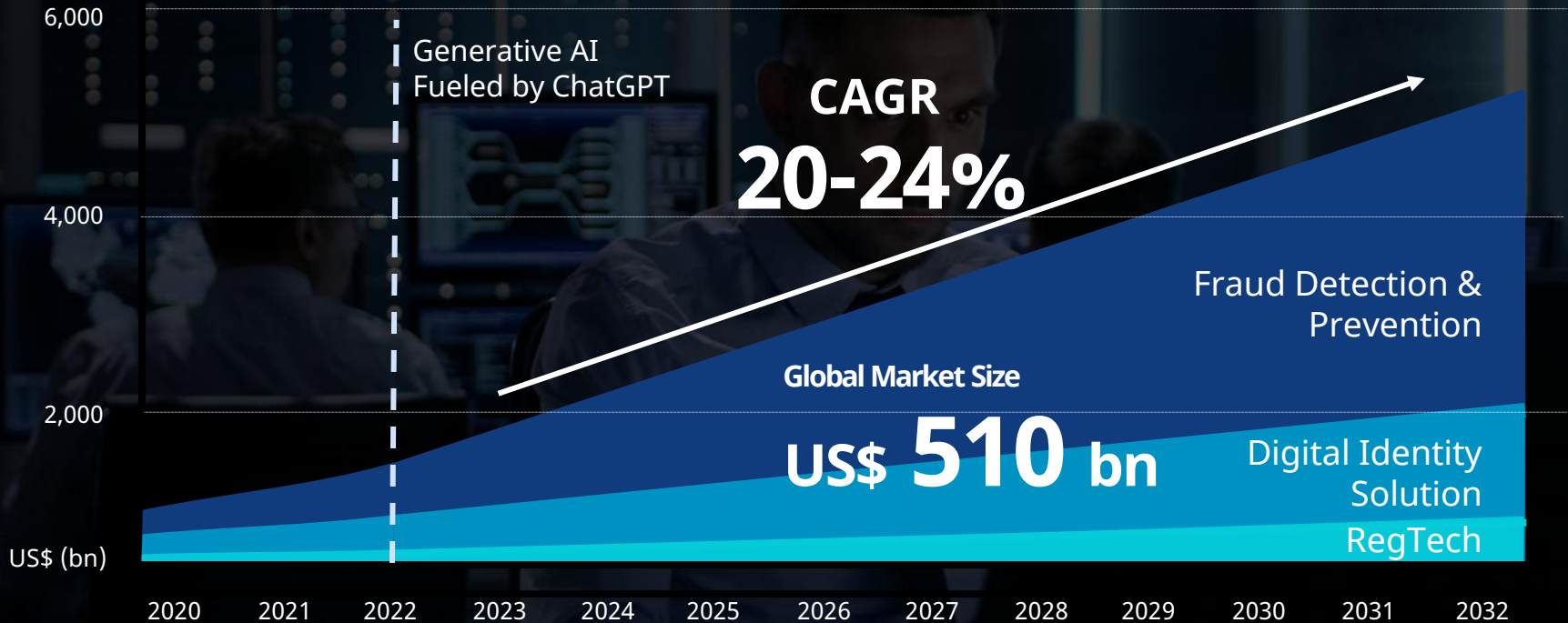


Building a Fraud-Free World

- Whoscall blocked over **10 bn** malicious calls and messages across the globe
- Detected over **5 mn** pieces of fake information on instant messengers
- Saved over **500** loan fraud victims

Business Models

TrustTech Markets are Growing Rapidly



References: Fortune Business Insight, Straits Research, KBV Research

Consumer Anti-Scam Services

whoscall



美玉姨



Call Defender

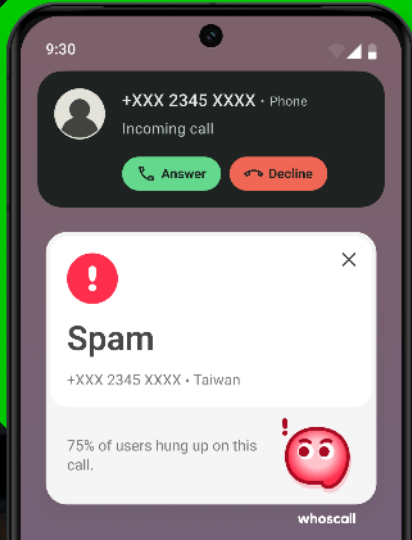
Gogolook



Whoscall: Caller ID & Block App

whoscall

Instant Identification of
Unknown Calls, Texts, and URLs



18 mn

Monthly Active Users



100 mn

Downloads



2.6 bn

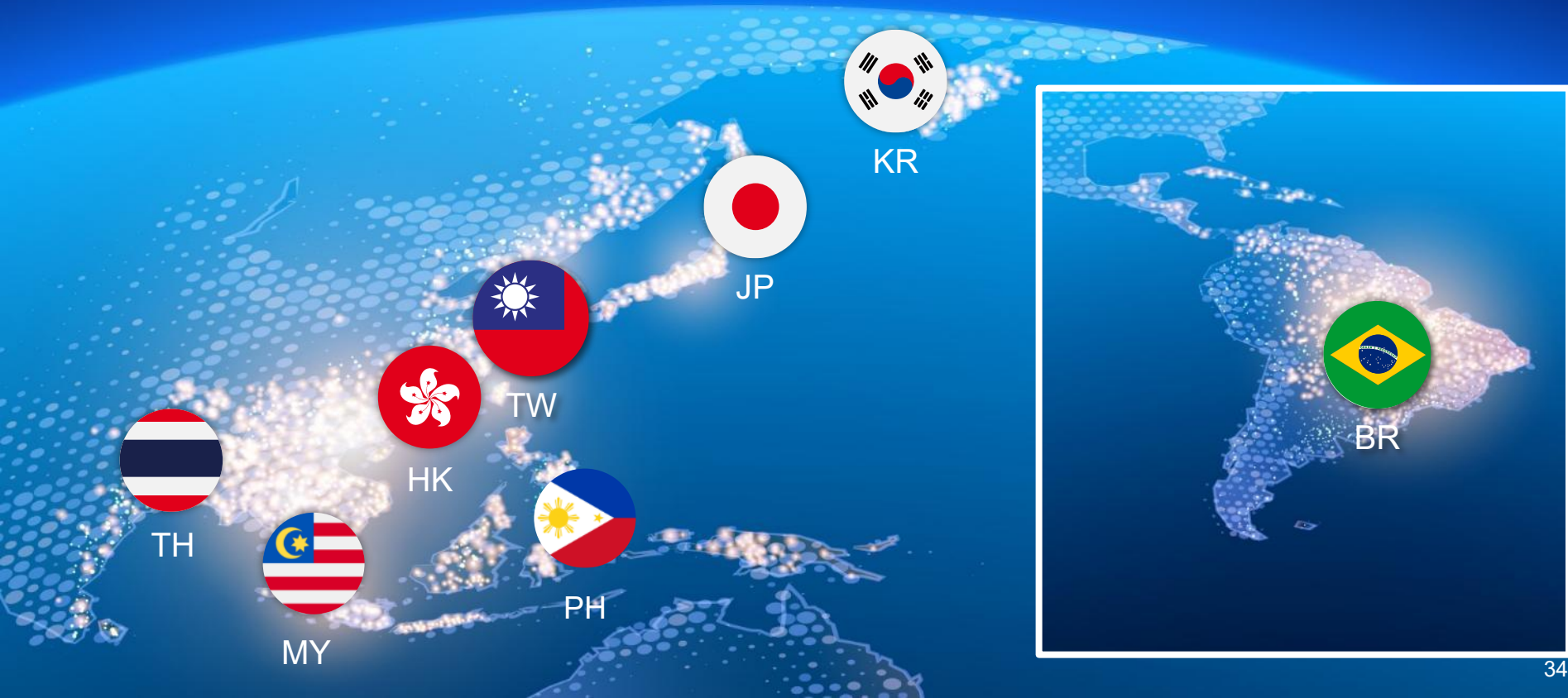
Phone Number Database



2 bn

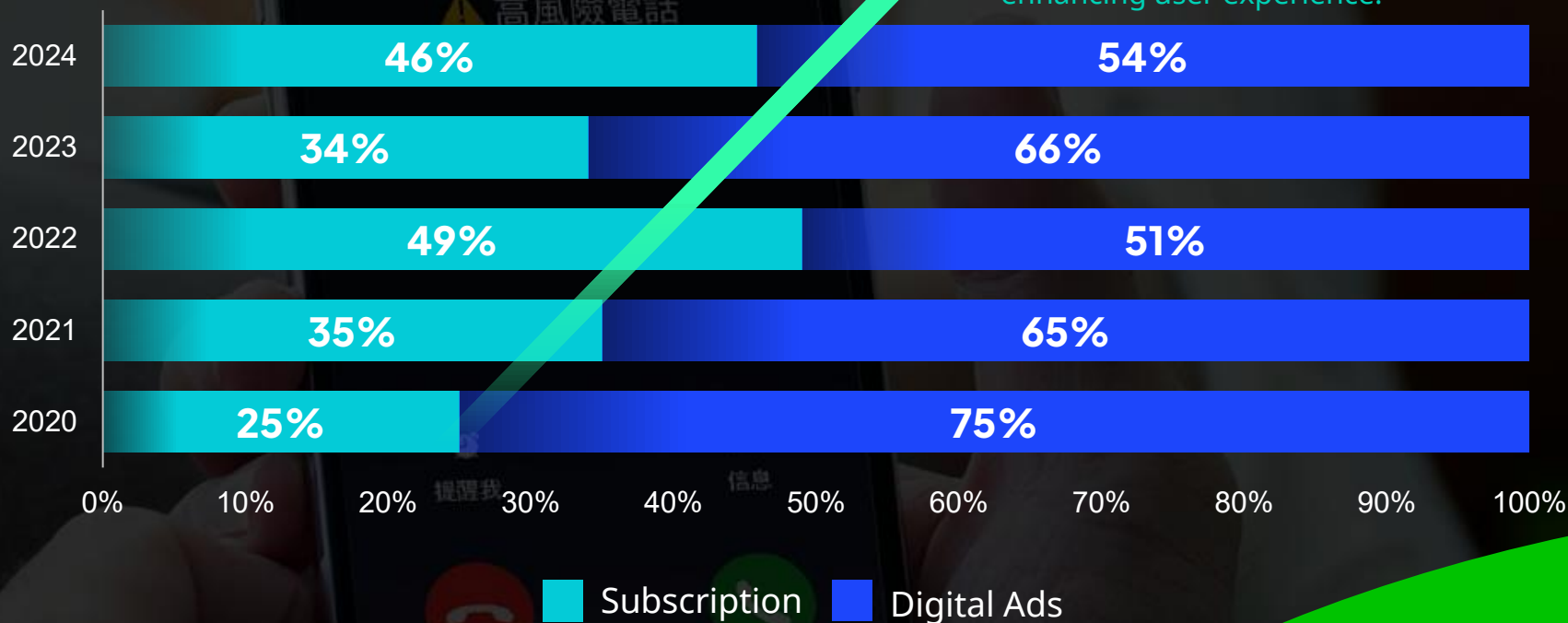
Call Traffics per month

Global Presence



Subscription on a Par with Digital Ads

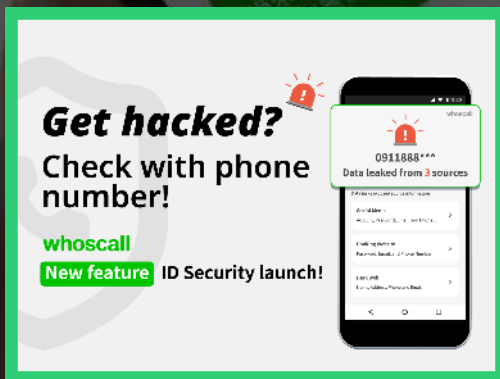
Whoscall Revenue Breakdown



Whoscall Evolves into an All-in-One Anti-Scam Platform

ID Security

Enable users worldwide to assess the risks of personal data leakage and guide users with remedial suggestions.



Auto Web Checker

Provide users with instant alerts if they inadvertently visit a scam website.



Image-Based Scam Detection

With proprietary AI scam detection technology, users can simply upload an image to begin identifying potentially fraudulent information.



Corporate Anti-Scam Services



Gogolook Acquires Scam Detection Service Provider ScamAdviser

Acquired 100% equity of ScamAdviser for €4.5 million in cash, with the transaction completed in July 2024. Expected benefits of the acquisition:

- 1 Strengthen anti-scam capabilities
- 2 Accelerate growth of enterprise services
- 3 Expand into new markets in Europe and North America



SCAMADVISER

A Global Leader in Domain Risk Rating

60 mn+

Domains in Database

6 m+

Scam Domain Tracked

TrustScore

Proprietary Risk Assessment Technology

40+

AI Domain Analysis Technologies

30+

Data Partners

60+

Global Corporate Clients

7 m+

MAU of Website

Major Markets



Corporate Anti-Scam: Full Coverage of the Scam Journey

Impersonation

Scammers impersonate brands or celebrities



Scammers

Enterprise

Contact

Scammers contact victims



Scammers

Victims

Dummy Account /Cash Flow

Victims transfer money to dummy accounts



Victims

Financial Institution

dummy account



Watchmen

Brand Enterprises
Governments/NGO



Anti-Scam Intelligence

Telcos # Governments
Enterprises



Identity Suite

Banks # E-commerce
Payment

Anti-Scam Intelligence Solutions: Helping Enterprises Protect Users and Employees

Integrate with Database

- Phone/SMS/Whatsapp
- URL/Domain
- Crypto Wallet address



Technology Support

- Anti-Spoofing
- Verified Business Number
- Device-Based Browsing Protection
- AI Voice Detection

- ✓ **Enhance existing product anti-scam capabilities:** Integrate database and AI algorithms via API and SDK.
- ✓ **Build customer-dedicated anti-scam websites & apps:** Provide tools for users to assess scam risks.



Strengthen customer protection

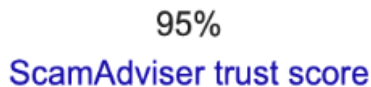


Protect employees and ensure business continuity

- ✓ **Prevent employees from falling victim to scam:** Block scam calls and suspicious websites.
- ✓ **Prevent scams during online meetings:** Real-time detection, warning, and protection against generative AI and suspicious voice interactions like Deepfake.

International telcos and digital service providers use number identification technologies to enhance service quality

Google-powered ScamAdviser Risk Rating Technology



Assisted Japanese distributor StoreFront to Develop the “Darekana Block” App



Customized Risk Rating Website Services



Watchmen: Impersonation Detection System

#Brands #Financial Institutions
#Governments #NGO



Phone Numbers / SMS



Domains and URLs



Social Media Platforms

- ✓ Proactively detects impersonation attacks
- ✓ Instantly activates anti-scam interception mechanisms when an attack is detected

Blocks impersonation and
enterprise-targeted scam
in real-time

Gogolook

Gogolook joins forces with VieShow Cinemas
to block impersonation scams



Adopted by the Taiwan Stock
Exchange Since This Year



TAIWAN STOCK EXCHANGE
臺灣證券交易所

Identity Suite: Financial Risk Management

With data and artificial intelligence at its core, and compliant with local privacy and legal regulations.



Banks / E-commerce /
Payment



Multidimensional
Risk Model



Security Reports
Account Opening / Loan Application
/ e-KYC / Financial Innovation

Able to precisely respond to risks, especially targeting individuals
with no credit history.

Fintech Services



Gogolook



快速找尋合適的卡片

卡片搜尋

搜尋信用卡名、銀行名稱

篩選條件

消費用途 回饋種類

Roo AI 信貸個人化推薦

Hi, 我是 Roo AI
讓我花 30 秒了解您，首先是您的信貸條件和工作狀態？

目前進度 1/6

想要申請的金額？

100 萬元

下一題



The Financial Matching Platform with the Highest Traffic in Taiwan



- ③ **Most Secure!** Complying with banking standards for cybersecurity and regulations.
- ③ **Scam Prevention!** Preventing financial scams.
- ③ **Super Convenient!** Providing comprehensive financial knowledge and personalized financial recommendations.



Build up a Consumer Finance Ecosystem



Help consumers
confidently and quickly
choose the right
financial products

4 m

MAU

400 K+

Number of
Registered Member



Roo.Cash
袋鼠金融

Ecosystem

780 K

social media followers

280 K+

keywords

3,000 +

articles

60+

Podcast episodes



Help financial
institutions reduce
customer
acquisition costs

25 +

financial institution
partners

200 +

financial products
offered

Anti-Scam Database

+

AI Technology

+

Social Network

Smart Scam Prevention in Forums



Generative AI Consultation



Forum Community Interaction



Financial Media Podcast



JUJI: Combining Traffic and Fintech Advantages

Nearly 8 million adults in Taiwan —
around 40% — do not have a credit card.*



JUJI uses mobile phones or scooters as a medium to facilitate small loans.



25 k
MAU



4.8 stars
APP Rating



350 M
Outstanding
Installment
Receivables

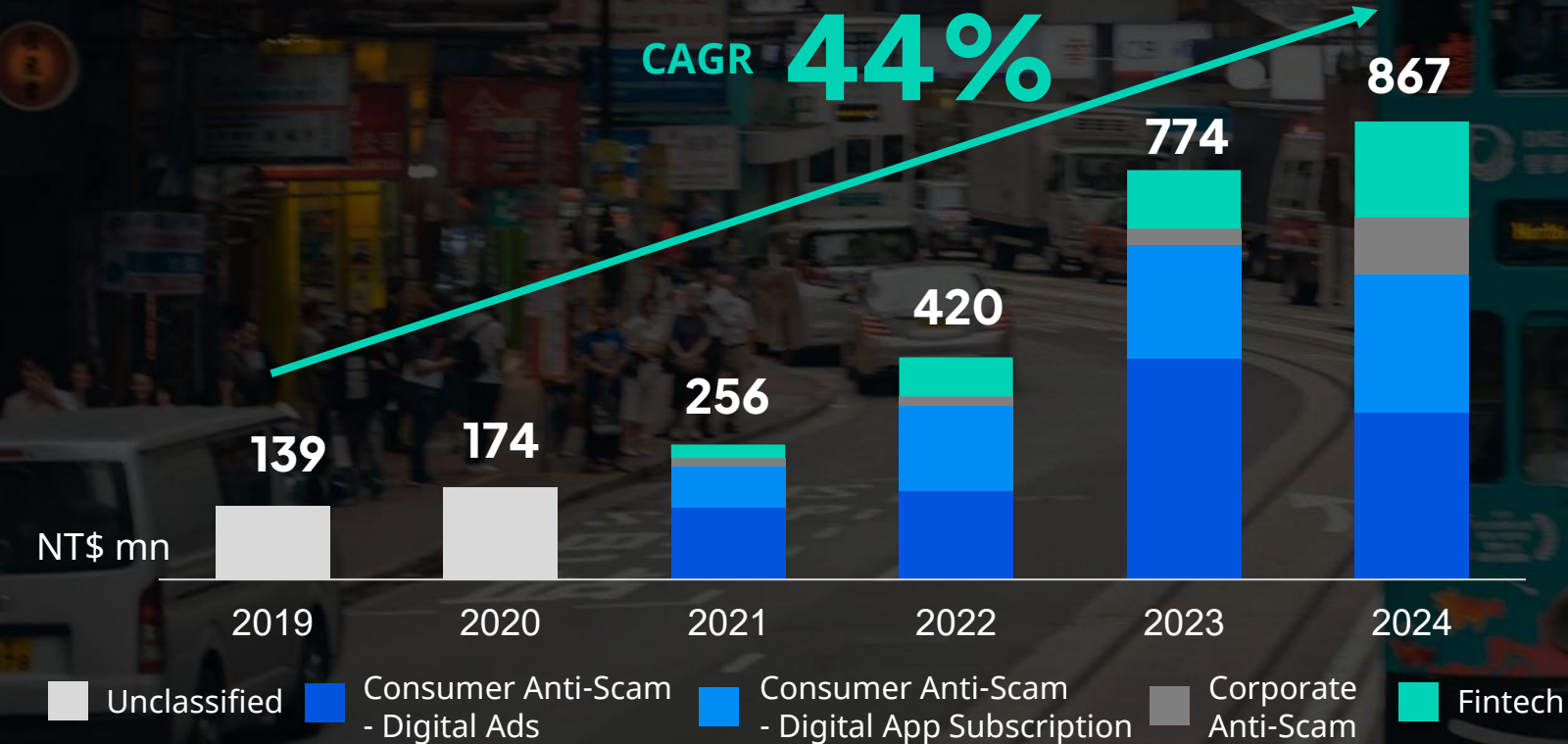


95%
Repeat
Application Rate

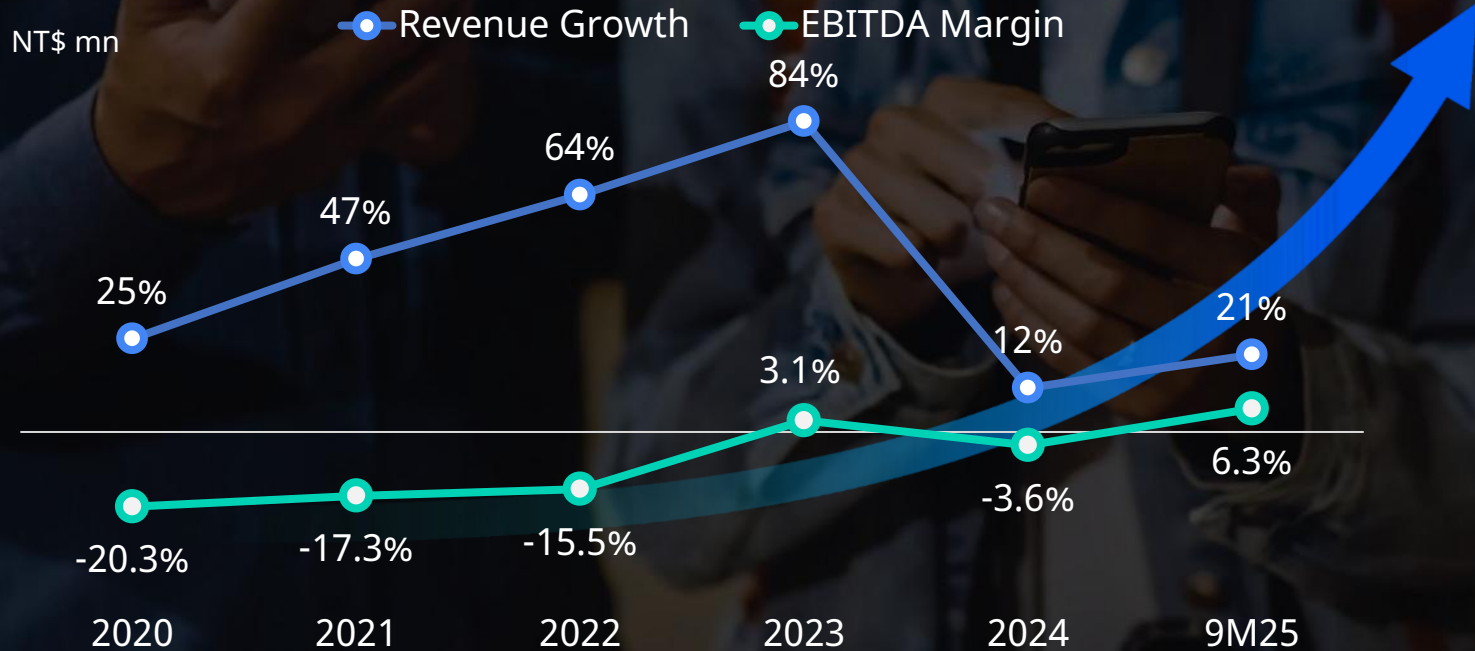


Growth Strategy

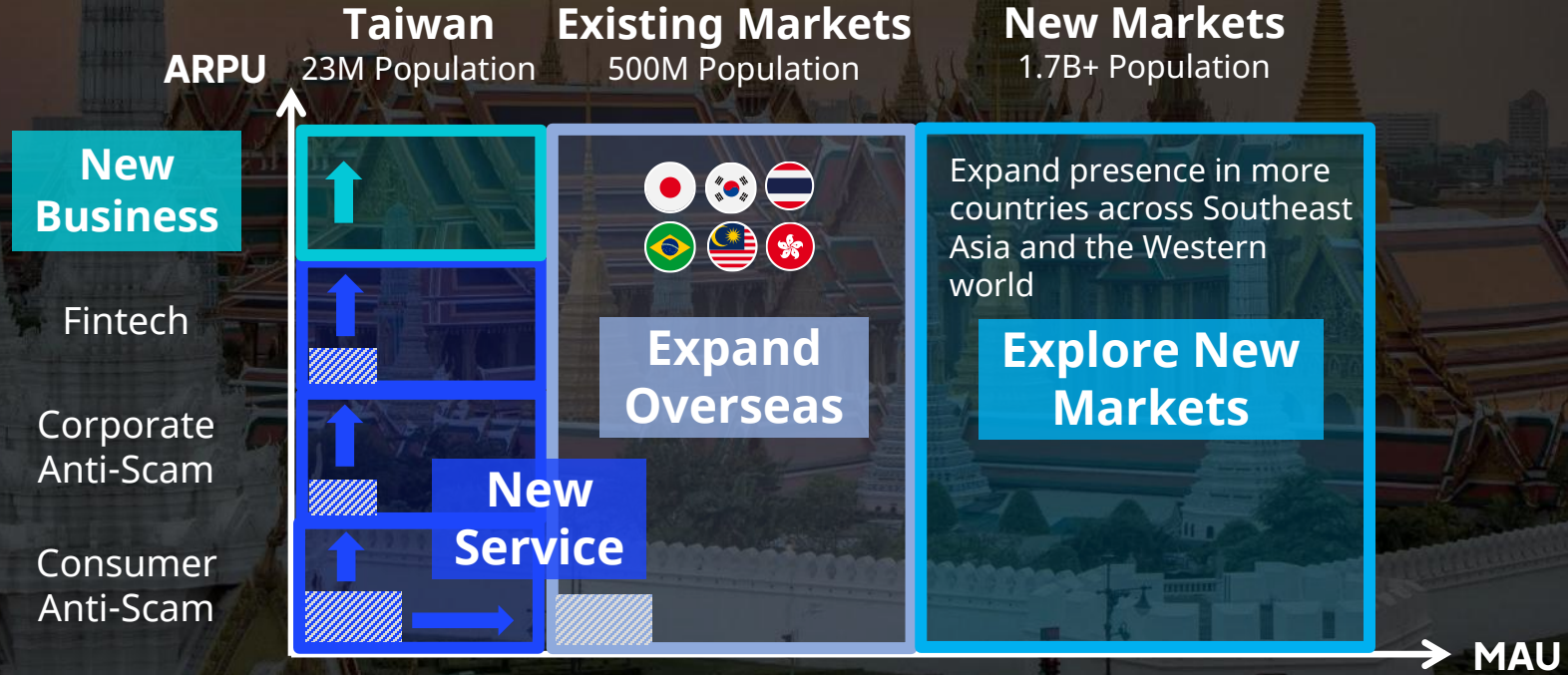
Outgrowing The Industry Over The Long-Term



Achieving Critical Mass: Striking a Balance Between Growth and Profitability



Diversified Growth in Multiple Countries and Sectors



Multiple Long-Term Growth Drivers

Efficient
Expansion into
Overseas
Markets

Consumer Anti-Scam

- Focusing on user acquisition costs and launching new services

Regulatory
Trends Create
New
Opportunities

Corporate Anti-Scam

- Regulatory trends opens new markets for corporate anti-scam solutions

Expanding
from Anti-Scam
into Consumer
Finance

Fintech

- Leverage existing strengths to continue expanding the total addressable market

Consumer Anti-Scam: Efficient User Expansion and Overseas Market Growth

Whoscall Average MAU

mn / YoY%

下午4:39 | Whoscall Brand voice & tone discussion

+13% +13% +7% +13%

11.2

12.6

14.3

15.3

17.3

2020

2021

2022

2023

2024

Gogolook

Whoscall Overseas Revenue Contribution (%)

43%

45%

51%

63%

59%

2020

2021

2022

2023

2024

Xiang Ka Lai (象卡來) for Taiwan



Whoscall for the World

Corporate Anti-Scam: Regulatory Trends Increase Corporate Anti-Scam Responsibility



UK

✓ Payment Systems Regulator (PSR)

- The legislative amendment requires banks to cover the majority of compensation costs for the defrauded victims.
- Applicable to all payment service providers; both the sender and receiver must bear the compensation costs.



US

✓ Federal Trade Commission (FTC) Consumer Protection Organizations

- Establish Senior Scams Prevention Advisory Group.
- The Consumer Protection Agency has set up a consultation office.
- (Discussion) Financial losses due to Impersonation Scam to be compensated by banks.



EU

✓ Union Anti-Scam Programme (UAFP)

- (Under review) PSD3 Proposal: Advocating the transfer of scam liability due to evolving FinTech solutions. Financial service providers (digital payments included), who failed to strengthen its identity authentication procedures, would be responsible for Impersonation Scams



SG

✓ Monetary Authority of Singapore (MAS)

- (In development) Shared Responsibility Framework: Financial inst. & Telecoms should be responsible for financial losses caused by scams.



TW

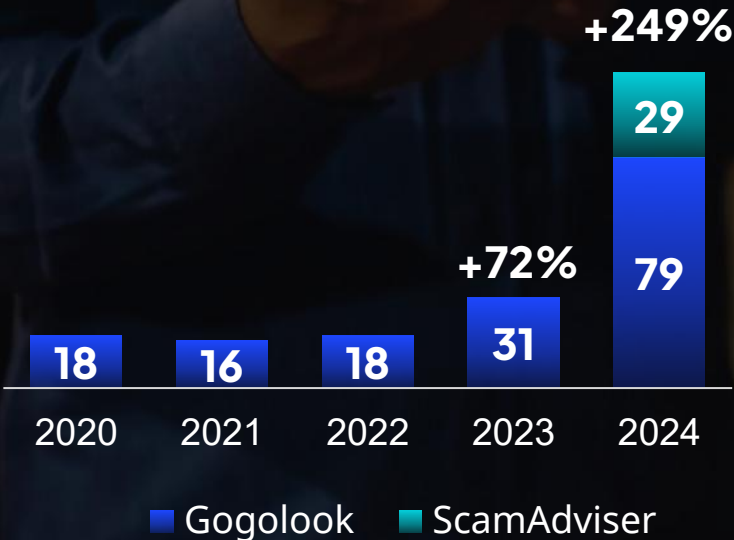
✓ Executive Yuan

- The new "Four Anti-Scam Laws" have come into effect, aiming to strengthen scam prevention efforts. In the future, digital platforms and telecom providers will also face penalties if they fail to fulfill their anti-scam responsibilities.

Corporate Anti-Scam: Strengthening Teams and Services to Capture Market Opportunities

Corporate Anti-Scam Revenue

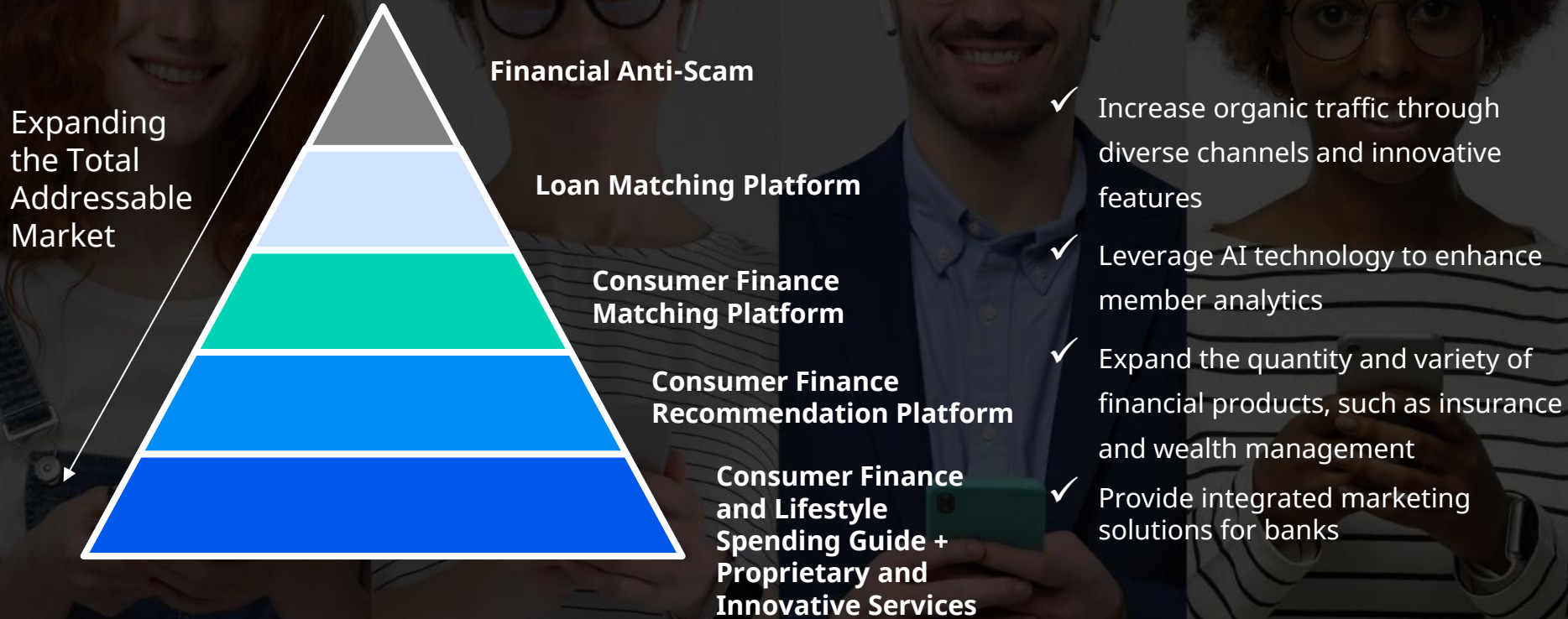
NT\$ mn / YoY%



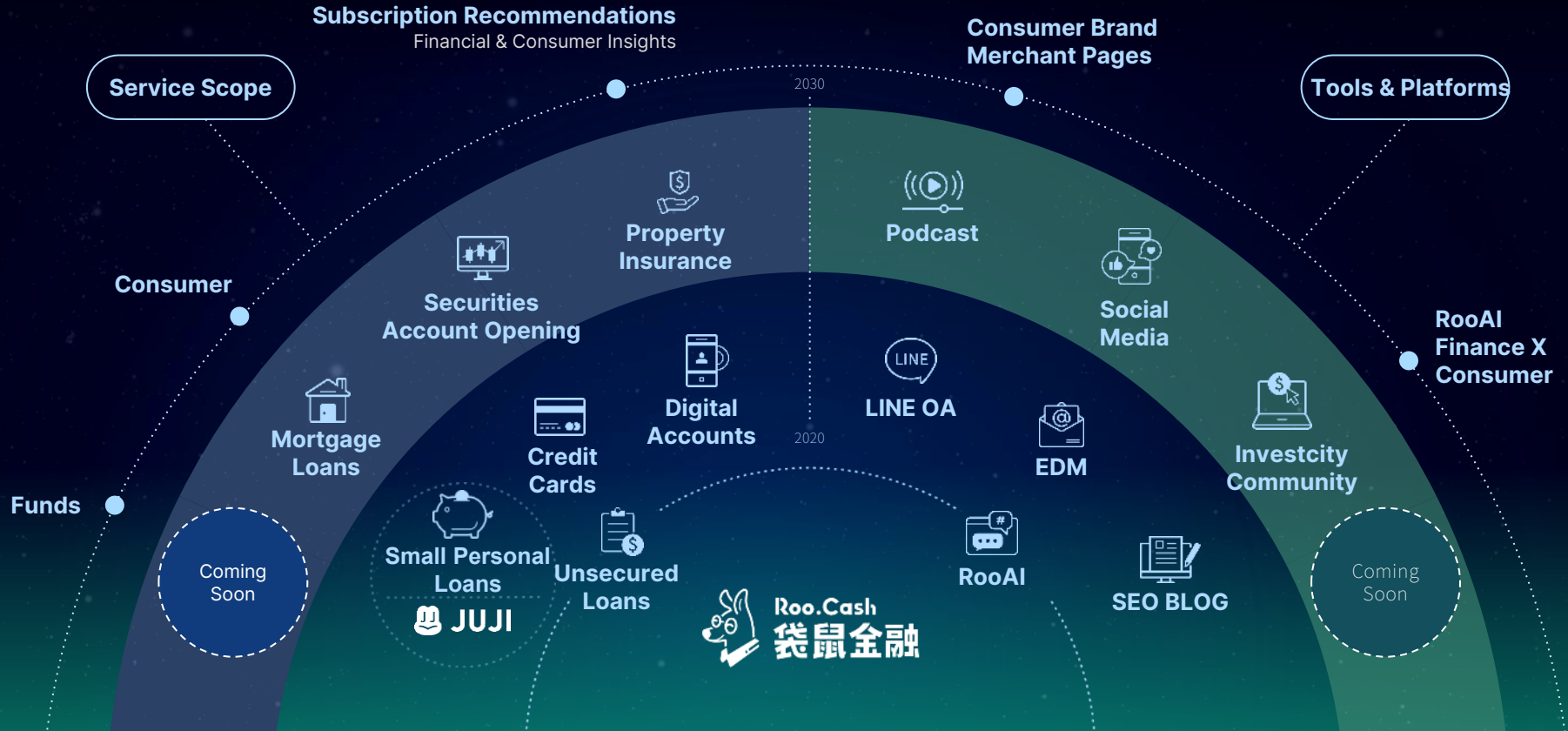
Positive Outlook on Long-Term Corporate Anti-Scam Demand

- ✓ Enterprises and government agencies are increasingly motivated to prevent scam targeting themselves, in order to protect users and citizens — creating new business opportunities.
- ✓ More institutions are seeking scam intelligence solutions. We plan to expand the service in countries with low Whoscall penetration .
- ✓ Realizing synergies from the acquisition of ScamAdviser.

Fintech: Expanding into the Vast Consumer Finance Market through Financial Scam Prevention



Gogolook Fintech Blueprint



Continuously Developing Innovative Services

Internal Innovation Mechanism



- ✓ **AI-powered phone and SMS scam prevention**

- ✓ **Personal Data Breach Detection**
- ✓ **Phishing Website Detection**
- ✓ **Social Media & Instant Messaging Scam Prevention**
- ✓ **Reputation Protection / Identity Theft Alerts**

- ✓ **Digital Identity Risk Assessment**
- ✓ **Deepfake Detection**
- ✓ **Crypto Wallet Solutions**
- ✓ **Regulatory Technology**

Mature

Developing

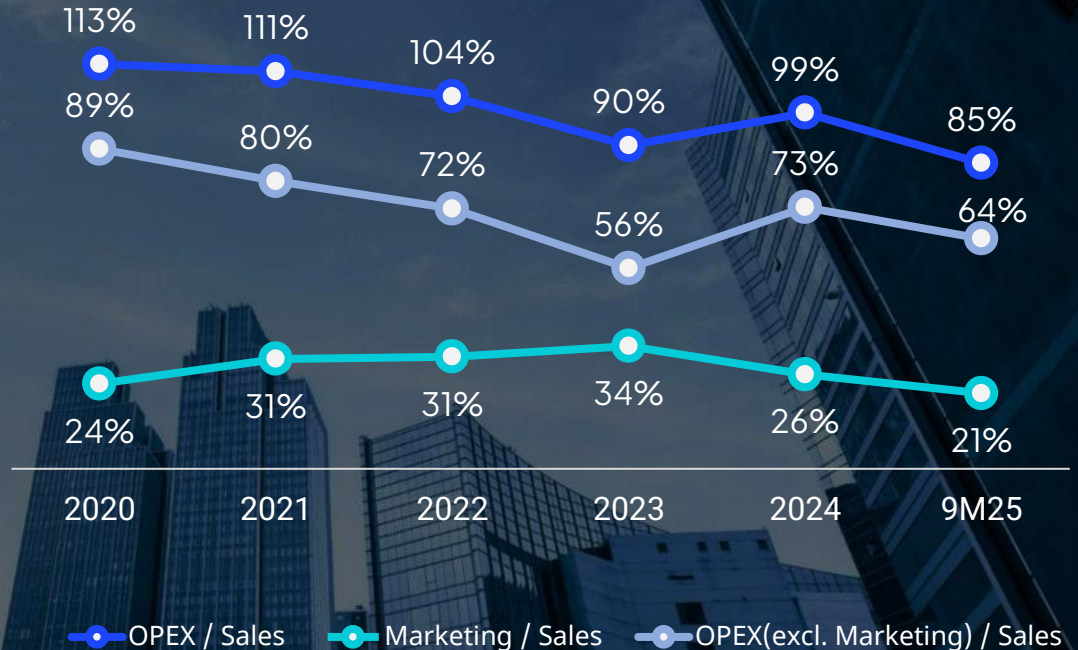
Exploring

Improving Operating Efficiency

Lowering OPEX over the long-term

- ✓ Expand the economies of scale by continuous growth
- ✓ Replicate successful experiences to accelerate product innovation
- ✓ Diversified strategies for global expansion
- ✓ Gradually replace marketing expenditures with product-focused innovation

OPEX to Sales Ratio



Our Targets



Pursue Sustainable Revenue Growth

- ✓ Outgrow the Industry over the Long-Term
- ✓ Grow diversified revenue streams

Focus on Investment Returns and Long-Term Value Creation

- ✓ Aim to reduce the opex ratio, achieving a mid-term target of below 65% and a long-term target of below 50%
- ✓ Strive to achieve substantial profit growth through outstanding Investment efficiency

Aim to Be One of the Best TrustTech Companies in the World

- ✓ Continuous innovation in personal cybersecurity, enterprise scam protection, and inclusive fintech
- ✓ Foster an innovative corporate culture, attract top-tier talents to offer services with exceptional user experiences

Financial Performance

Income Statement Highlights

| NT\$ Thousand | 2020 | 2021 | 2022 | 2023 | 2024 |
|-----------------------------|---------|---------|---------|---------|---------|
| Revenue | 173,927 | 255,637 | 420,085 | 774,343 | 866,850 |
| Gross Profit | 152,669 | 228,031 | 359,073 | 707,802 | 785,539 |
| Operating Profit | -43,104 | -54,477 | -75,724 | 11,806 | -53,418 |
| Non-Operating Income | -7,190 | -6,674 | 18,309 | -6,795 | 16,644 |
| Profit Before Tax | -50,294 | -61,151 | -57,415 | 5,011 | -36,774 |
| Net Income | -50,294 | -61,151 | -57,415 | 5,104 | -39,658 |
| Net Income to Parent | -50,294 | -61,151 | -57,415 | 5,104 | -39,658 |
| EPS (NT\$) | -1.68 | -2.04 | -1.90 | 0.16 | -1.24 |
| | | | | | |
| Revenue Growth (%) | 25% | 47% | 64% | 84% | 12% |
| Gross Margin (%) | 88% | 89% | 85% | 91% | 91% |
| Operating Margin (%) | -25% | -21% | -18% | 2% | -6% |
| OPEX / Sales (%) | 113% | 111% | 104% | 90% | 97% |
| Marketing / Sales (%) | -20% | -17% | -16% | 3% | -4% |
| Net Margin(%) | -29% | -24% | -14% | 1% | -5% |

Balance Sheet Highlights

| NT\$ Thousand | 2020 | 2021 | 2022 | 2023 | 2024 |
|--------------------------------|----------------|----------------|----------------|----------------|-----------|
| Cash and Cash Equivalents | 340,978 | 264,193 | 224,738 | 448,253 | 237,707 |
| Current Assets | 395,152 | 357,021 | 358,413 | 639,939 | 660,790 |
| Financial Assets - Non-Current | 0 | 0 | 7,500 | 2,769 | 776 |
| Property, Plant, and Equipment | 1,460 | 4,485 | 6,585 | 7,189 | 43,439 |
| Intangible Assets | 1,767 | 1,367 | 20,032 | 22,301 | 168,899 |
| Total Assets | 405,647 | 376,851 | 404,230 | 680,014 | 930,756 |
| Short-term Debt | 10,000 | 10,000 | 13,275 | 12,725 | 181,608 |
| Current Liabilities | 80,787 | 105,560 | 160,311 | 222,603 | 436,866 |
| Total Liabilities | 81,013 | 111,771 | 168,703 | 227,519 | 522,849 |
| Common Stock | 170,130 | 170,130 | 308,988 | 319,683 | 320,098 |
| Capital Surplus | 381,230 | 382,827 | 21,397 | 227,538 | 228,926 |
| Retained Earnings | (226,726) | (287,877) | (94,999) | (89,895) | (129,442) |
| Other Equity | 0 | 0 | 141 | (4,831) | (11,675) |
| Total Equity | 324,634 | 265,080 | 235,527 | 452,495 | 407,907 |

Thank You

Gogolook

Build for Trust



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