



# Samoa Airport Authority

## Clarification No. 4

Request for Bids  
(Two-Envelope Bidding Process)

**Samoa Aviation and Roads Investment Project**

**Grant #: IDA-E0080**

**Procurement of:**

**Supply & Installation of NAVAIDs Equipment for Faleolo International  
Airport**

**RFP No:** *SAA/GO-001*

**Consulting Services for:** *Supply & Installation of NAVAIDs Equipment for  
Faleolo International Airport*

**Client:** Samoa Airport Authority

**Country:** *Independent State of Samoa*

**Issued on:** 25 February 2026

25 February 2026

**To all Interested Bidders:**

1. Please find below our responses to clarifications sought to date:

Item Ref.	Existing provision in Bid Clause	Questions Raised	Response from SAA
<b>D2.1b</b>	TRA-010 The Tenderers shall include information on logistics relating to the organization of the factory training for trainees nominated by the Implementing Agency in the tender proposal.	<p>Please confirm whether this requirement implies that the training must mandatory be conducted at the original manufacturing facility where the Nav-aids are produced?</p> <p>Alternatively, would it be acceptable for the Nav-aids to be shipped to a certified branch (located closer to Australia), where Factory Acceptance Tests (FAT) and the corresponding training could be carried out under equivalent technical conditions and standards?</p> <p>We would like to highlight that conducting the FAT and training at our regional branch could offer logistical advantages, including reduced travel time and overall optimization of costs and scheduling, while fully maintaining the technical quality and compliance.</p>	<p>We consider the proposal to carry out the FAT and the related training at the Contractor's certified branch acceptable, provided that all necessary equipment, tools and relevant Nav-aids specialists required for both the FAT and training are available, to ensure these activities are conducted effectively.</p>

For further queries, please contact Ms. Ausialemanaia Faapusa S. Tovio:

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Signed,



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**For & On Behalf of:**

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**GENERAL MANAGER**

**SAMOA AIRPORT AUTHORITY**