



Samoa Airport Authority

Clarification No. 5

Request for Bids
(Two-Envelope Bidding Process)

Samoa Aviation and Roads Investment Project

Grant #: IDA-E0080

Procurement of:

**Supply & Installation of NAVAIDs Equipment for Faleolo International
Airport**

RFP No: *SAA/GO-001*

Consulting Services for: *Supply & Installation of NAVAIDs Equipment for
Faleolo International Airport*

Client: Samoa Airport Authority

Country: *Independent State of Samoa*

Issued on: 19 March, 2026

19 March 2026

To all Interested Bidders:

1. Please find below our responses to clarifications sought to date:

Item Ref.	Existing provision in Bid Clause	Questions Raised	Response from SAA
IMP-001d	<p>i) Two full sets of spares each consists of all line replaceable modules with chassis and power supply until including outdoor antenna, fully configured and ready to deploy for use in ILS-DME and DVOR-DM, RCMS and Communication system, sufficient to support first 2 years of operation;</p> <p>ii) Antenna stimulator(s)</p> <p>iii) One set of equipment cabinet(s) for housing one set of the spares in (i) and (ii) excluding outdoor antenna, fully configured as a training system.</p>	<p>Are the antenna simulator and equipment cabinet mentioned in points (ii) and (iii) also referred to DME with ILS and DME with DVOR?</p>	<p>The Consultant considers the provision of antenna simulator and equipment cabinet for the DME with ILS and/or DME with DVOR is not mandatory, hence it is not specified in IMP-001 (d) in the Technical Specifications. Nevertheless, it is up to the Bidder's consideration to include such provision, if it is necessary to support the equipment of the Bidder's solution, as per SER-023 in the Technical Specifications.</p>
	<p>General</p>	<p>UPS will be part of supply for each shelter, for ATC Tower, ATC Tower Equipment Room and the Power Centre Supervision Room. In order to select a proper capacity is it possible to know what will be connected to the UPS? Because by now we can select UPS capacity only by our NAVAIDS consumption if we don't know what else is connected.</p>	<p>As per section 5.6 of the Technical Specifications, the UPS/batteries shall be provided only for the navigation equipment in each location where the Supplier's navigation equipment will be installed.</p>

Item Ref.	Existing provision in Bid Clause	Questions Raised	Response from SAA
	General	In requirement SER-020 h) of the Technical Specification 2 RF analyzer are required. In order to satisfy voice SER-020 b) and c) item EVSG1000 from Rohde & Schwarz will be supplied and these ILS and VOR analyzers include specific features to analyze only ILS and VOR. Is this item enough to satisfy the requirement of 2 RF analyzer or do we need to quote a separate complete RF analyzer? In addition to this, do you prefer to have 2 EVSG1000 configured to analyze ILS and 2 EVSG1000 configured to analyze DVOR or 2 EVSG1000 configured to analyze both ILS and VOR?	We are not requesting necessarily separate tools to achieve this requirement (SER-020). It is considered acceptable as long as the Bidder propose a complete solution fulfilling the required functions specified in this requirement.
FAT Training		What are the requirements for taking SAA's team of four to FAT site to carry out the factory testing? And the associated costs? The trip may be approximately two weeks and that we would be responsible for arranging flights and accommodation. Could you also confirm whether SAA would require per diems to be provided by us during this period?	<p>The expectation is that the bidder covers for the following:</p> <ul style="list-style-type: none"> i. Return flights ii. Any associated visa's iii. Per diems (including any transit allowances) for wherever it is they are staying & transiting at. <p>SAA also seeks assistance from the bidder in finding suitable accommodation and transport options to & from the factory site.</p> <p>The per diem rates are the same as those offered by the UN.</p>
Taxes and Duties		We request to confirm that no taxes or duties are to be considered by the bidder in their commercial proposal. All taxes and duties will be over and above the quoted price.	Following advice from the Ministry of Customs & Revenue, there is a correction to response provided in Clarification No. 2 Question 12 , seeking clarification on local taxes and duties.

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		<p>If it is required to be considered kindly inform us the applicable taxes along with percentages so that we could incorporate it in our proposal.</p>	<p>The earlier response stated the following: "<i>Tax & duties in Samoa are not included in the price and will be discussed at negotiation with the preferred bidder. <u>Any local -Samoan- taxes will be added to the selling price of the preferred bidder.</u></i></p> <p><i>Taxes from the origin country shall be included in the price.</i></p> <p><i>SAA will handle the customs and taxes and inform the supplier once goods have been cleared. The supplier is expected to arrange delivery to Faleolo Airport (APW)."</i></p> <p>Please note the following correction: There are three different types of local taxes that are applicable to this contract.</p> <p>1. <u>Withholding Tax</u></p> <p>If your lead company or Joint Venture (JV) is/are a foreign company and does not have a business registration in Samoa, then your proposal must account for a 15% withholding tax applied to non-residents, which shall be treated as a final tax when payments are processed.</p> <p>Therefore, this tax must be included in the quoted commercial price, and 15% will directly be deducted from the quoted price when payments are made.</p> <p><u>For example:</u></p>

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			<p>Quoted price: \$100,000 At payment: 15% of \$100,000 will be deducted as withholding tax (and treated as final tax for all foreign firms) = \$15,000 Amount paid out: \$85,000</p> <p>If your company is a local company, it must have a business registration in Samoa, and the proposal must account for a 10% withholding tax applied to residents. All residents can collect a P5 form at the start of every calendar year to file appropriate taxes.</p> <p>Therefore, this tax must be included in the quoted commercial price, and 10% will directly be deducted from the quoted price when payments are made.</p> <p><i>For example:</i> Quoted price: \$100,000 At payment: 10% of \$100,000 will be deducted as withholding tax (and treated as final tax for all foreign firms) = \$10,000 Amount paid out: \$90,000</p> <p>The bidder is asked to quote the price inclusive of the appropriate withholding tax (15% for non-residents & 10% for residents).</p> <p>No additional withholding taxes will be added on to the evaluated price.</p> <p>2. Customs & duties:</p>

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			<p>These costs shall not be part of the proposal. These taxes will be paid directly by SAA through the Ministry of Finance.</p> <p>The bidder is still required to provide all necessary documentation required to clear the goods/equipment.</p> <p>The bidder is asked to quote the price exclusive of customs and duties.</p> <p>3. <u>Value Added on Goods & Services Tax (VAGST):</u> These taxes are the only indirect taxes, and the only taxes that will be added to the proposal, if applicable.</p> <p>The bidder is asked to quote the price exclusive of VAGST.</p> <p>In summary, the evaluated price will be the quoted price, and will assume that the price has accounted for the appropriate withholding tax.</p> <p>The final price before the award of contract will be determined following confirmation of whether VAGST is applicable or not.</p>

For further queries, please contact Ms. Ausialemanaia Faapusa S. Tovio:
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Signed,



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SARIP SAA PIU PM
For & On Behalf of:

Tumanuvao Evile Falefatu
GENERAL MANAGER
SAMOA AIRPORT AUTHORITY