

Elevator Pitch

HR Focal Point is a Gold SAP Partner specializing in SAP SuccessFactors and HCM services for over 20 years. We provide full-lifecycle support from implementation to managed services, with proven expertise in complex environments, including regulated industries. Our team is 100% US-based and brings deep functional and technical knowledge to every project—delivering accelerated, compliant, and cost-effective solutions that drive long-term value.

Feature Function

- Full Suite SAP SuccessFactors Implementation (EC, ECP, Talent, Time, Recruiting, Onboarding)
- Onboarding 1.0 to 2.0 Migration Experts
- Payroll Control Center & Compliance Services
- Health Checks, Admin Automation, and Template Accelerators
- SuccessFactors Optimization & Support Desk Services
- FedRAMP and SAP NS2 Certified Resources

SF Compliment/Extend

- Rapid, low-risk cloud migrations from SAP On-Premise to SuccessFactors
- Deep integration capabilities across SAP BTP
- Tailored support and RFP response teams for SAP HXM Cloud opportunities

Solution Differentiators

- 100% US-based certified consultants
- Flexible implementation models (PMC, CCFlex) to meet all budgets
- Proven track record with large-scale migrations (e.g., 40K+ employees at NPC)
- SAP NS2 support desk provider with 20+ certified resources
- Unique tooling for accelerated payroll and data migrations

Customers

- Sedgwick County – Full SAP HCM cloud migration
- Watco – EC, ECP, Recruiting, Onboarding, Learning, and BPO Payroll
- NPC – 40,000 EE SAP migration and SuccessFactors rollout
- Par Pacific – Post-implementation stabilization and managed support

Target Customers

- Organizations with 500–100,000+ employees
- Industries: Public Sector, Utilities, Transportation, Manufacturing, Energy, Healthcare
- SAP RISE customers and those migrating from legacy HCM to cloud

Customer Value

- Up to 40% faster implementation timelines
- 100% ROI in under 90 days for Onboarding 2.0 upgrades
- 30–50% lower total cost of ownership vs. traditional system integrators
- Seamless global deployment and post-go-live optimization
- Enhanced user adoption and stakeholder satisfaction across HR and IT

Contacts

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