

PRESENTER

Chad Hoeft

Chad is Managing Director at Citi and the founder of its Services Investment Banking Franchise, one of the top-performing groups on Wall Street. With over three decades in finance, he has led hundreds of complex transactions across M&A, capital markets, and strategic advisory for clients ranging from Fortune 500s to private family-owned businesses. He began his career as a CPA at Coopers & Lybrand and built deep sectoral knowledge through roles at Citi's Diversified Industries group. Today, his work spans global industrial, services, and technology sectors, including new leadership in Building Automation. In addition to client work, he plays a key role in Citi's internal strategy, diversity, and talent development, and remains actively engaged in civic and charitable efforts.
