

MODERATOR

Alper Cetingok

Mr. Cetingok is a Senior Managing Director within Raymond James's Investment Banking department and currently serves as Global Head of the firm's Diversified Industrials practice as well as Co-Head of the firm's Security & Safety sector team. He joined Raymond James in 2012 as Co-Head of the Security, Defense & Government Services Group in connection with Raymond James's acquisition of Morgan Keegan. In 2018, he assumed the dual role of Group Head of the Diversified Industrials practice, which is comprised of approximately 125 bankers across eight sector teams globally, and Sector Head of the Security & Safety group. In this capacity, Mr. Cetingok is responsible for sourcing, evaluating and executing private placements, public and private offerings of debt and equity and mergers & acquisitions transactions for companies serving the global security and safety industries. He has been actively covering the security and safety industries for approximately 25 years, and under his leadership, Raymond James's Security & Safety Group has completed approximately 200 M&A and financing transactions, making it the industry's most prolific investment banking franchise. Mr. Cetingok is also a member of the firm's Capital Markets Committee.

Prior to joining Raymond James, Mr. Cetingok spent approximately 15 years at Morgan Keegan, where he founded and led the firm's Security & Defense Group. Mr. Cetingok was recognized by The M&A Advisor as a 40 Under 40 Dealmaker award recipient and graduated *magna cum laude* from Rhodes College with a B.A. in Business Administration and International Studies. He is a member of the Phi Beta Kappa honor society and serves on the board of directors of The da Vinci School in Dallas, TX.
