Forager Funds Management

Brisbane roadshow presentation



Important Information

Disclaimer

This material has been prepared by Forager Funds Management Pty Ltd. To the extent permitted by law, The Trust Company (RE Services) Limited and Forager Funds Management Pty Ltd, their officers, employees, consultants, advisers and authorised representatives, are not liable for any loss or damage arising as a result of any reliance placed on this document. Information has been obtained from sources believed to be reliable, but we do not represent it is accurate or complete, and it should not be relied upon as such.

Forward-looking statements

This presentation contains some forward-looking statements which reflect the expectations of Forager Funds Management about the future prospects of companies held within the portfolios of the funds. While Forager Funds Management considers its expectations to be based on reasonable grounds, there is no guarantee that those expectations will be met. Actual performance of the portfolio companies will be impacted by a variety of factors, including circumstances that cannot be foreseen, and could differ significantly from the expectations of Forager Funds Management. These statements should therefore not be relied upon as an accurate representation or prediction as to any future matters. Where portfolio companies do not perform in line with Forager Funds Management's expectations, the funds could be adversely impacted.

General advice only

Forager Funds Management Pty Ltd (ABN 78 138 351 345, AFSL 459312) provides general information to help you understand our investment approach. Any financial advice we provide has not considered your personal circumstances and may not be suitable for you.

Product Disclosure Statement

The Trust Company (RE Services) Limited (ABN 45 003 278 831 and AFSL No. 235150) is the Responsible Entity and the issuer of the Forager Australian Shares Fund (ARSN No. 139 641 491) and the Forager International Shares Fund (ARSN No. 161 843 778). Before deciding whether to acquire or continue to hold the product, you should read the relevant Product Disclosure Statement (PDS), and seek advice from investment and taxation professionals to determine if the product is appropriate for your needs. The Target Market Determination for the Forager International Shares Fund and the Forager Australian Shares Fund are available on the Forager website at www.foragerfunds.com/documents-forms. The relevant PDS can also be accessed on the website at www.foragerfunds.com/documents-forms or by calling +61 (2) 8320 0555.

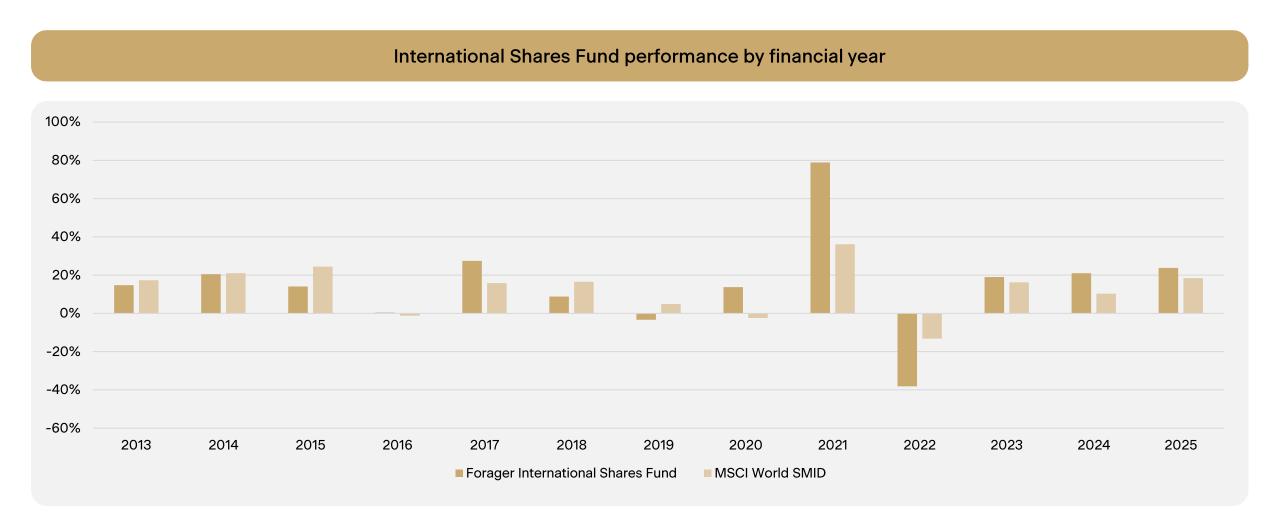
Performance

Past performance is not a reliable indicator of future performance. The Trust Company (RE Services) and Forager Funds Management do not guarantee investment performance or distributions, and the value of your investment may rise or fall. Total returns and estimated valuations have been calculated using the exit unit prices, before taxation, after ongoing fees, and assuming reinvestment of distributions. We encourage you to think of investing as a long-term pursuit.

Agenda

- 1. CIO Address
- 2. Panel discussion
- 3. Q&A
- 4. Drinks

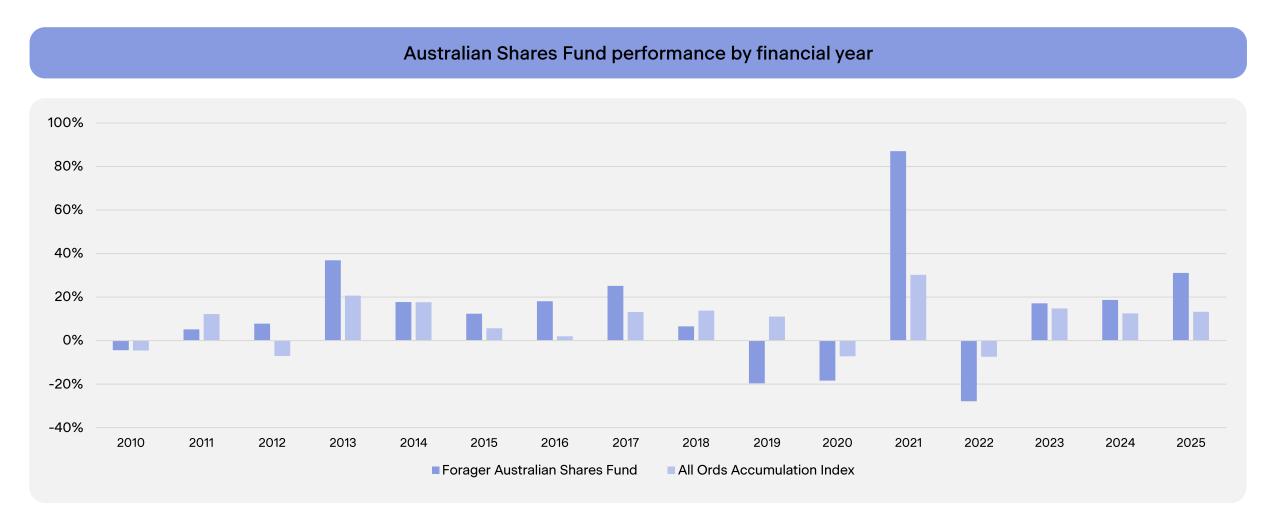
Outperformance in 2025



Source: Bloomberg, MSCI

Past performance is not indicative of future performance and the value of your investments can rise or fall. Performance is calculated net of all fees and expenses. MSCI AC World Net Index in \$A is an abbreviation of MSCI All Country World Investable Market Index (Net) in Australian dollars. ^Indices provided for comparison purposes only. The risk/return profiles of the Fund and these indices may differ due to differences in the constituents of each. *30 October 2009, 8 February 2013

Outperformance in 2025



Source: Bloomberg, MSCI

Past performance is not indicative of future performance and the value of your investments can rise or fall. Performance is calculated net of all fees and expenses. MSCI AC World Net Index in \$A is an abbreviation of MSCI All Country World Investable Market Index (Net) in Australian dollars. ^Indices provided for comparison purposes only. The risk/return profiles of the Fund and these indices may differ due to differences in the constituents of each. *30 October 2009, 8 February 2013

Why equities rule for long-term investors

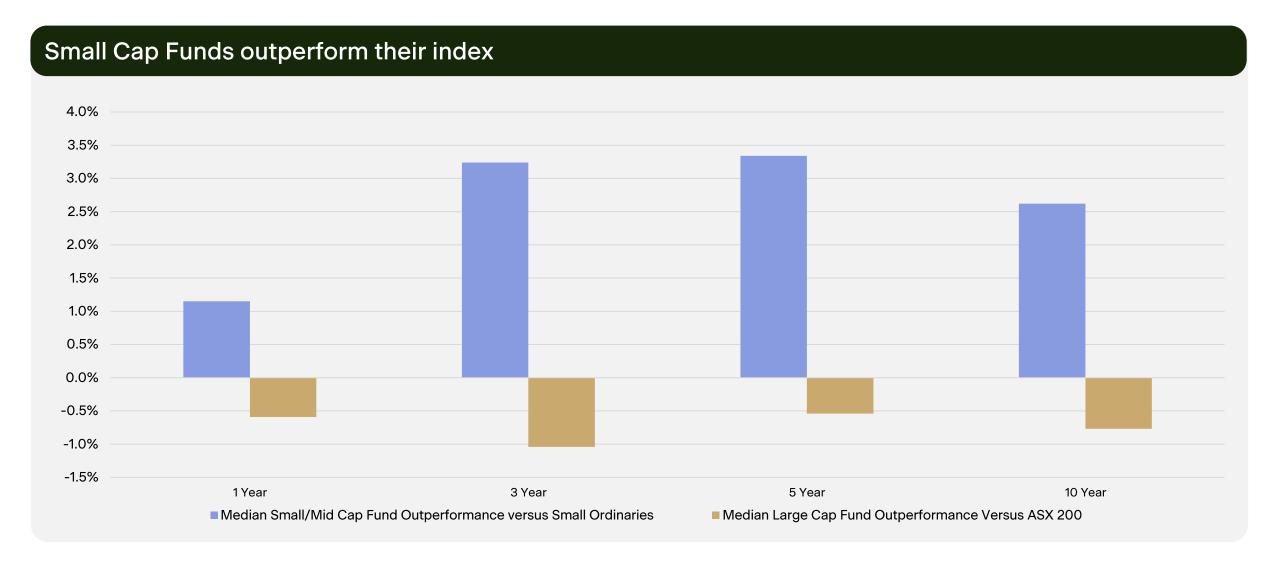
	Equities	Bonds	Cash
Australia	6.7%	1.6%	0.6%
United Kingdom	5.4%	1.5%	1.0%
United States	6.5%	1.7%	0.5%
World	5.1%	1.8%	N/A

Cumulative excess returns equities versus cash

	10 years	20 years	30 years
Australia	85%	253%	580%
United Kingdom	59%	164%	350%
United States	83%	242%	545%

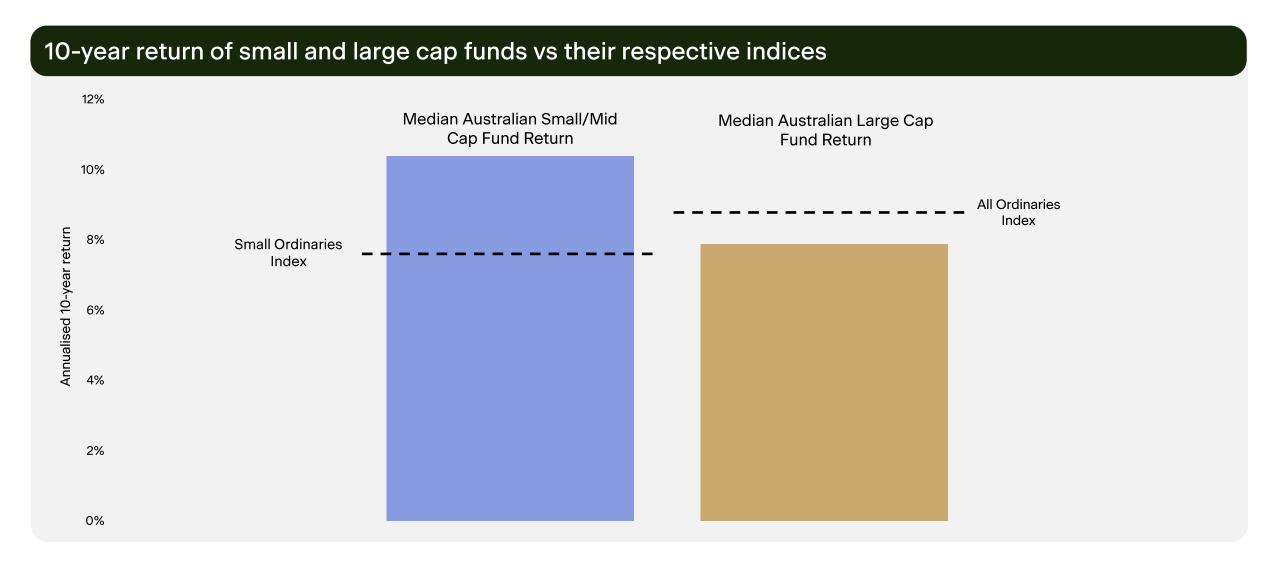
6

Small cap outperformance



Source: Morningstar as at 31 July 2025
Past performance is not indicative of future performance and the value of your investments can rise or fall. Performance returns are calculated net of all fees and expenses.

The median small cap fund has overcome index underperformance



Competitive advantage

Truly long-term investors

Strong transparency with our clients
Well capitalised business
Psychological difference

Capacity conscious

Small dynamic team Willing to take on illiquidity

These principles lead to:

A focus on smaller companies

Opportunistic portfolios that adapt to markets

Contrarian behaviours

Like-minded investor base Naturally contrarian investment team

Long-term outperformance

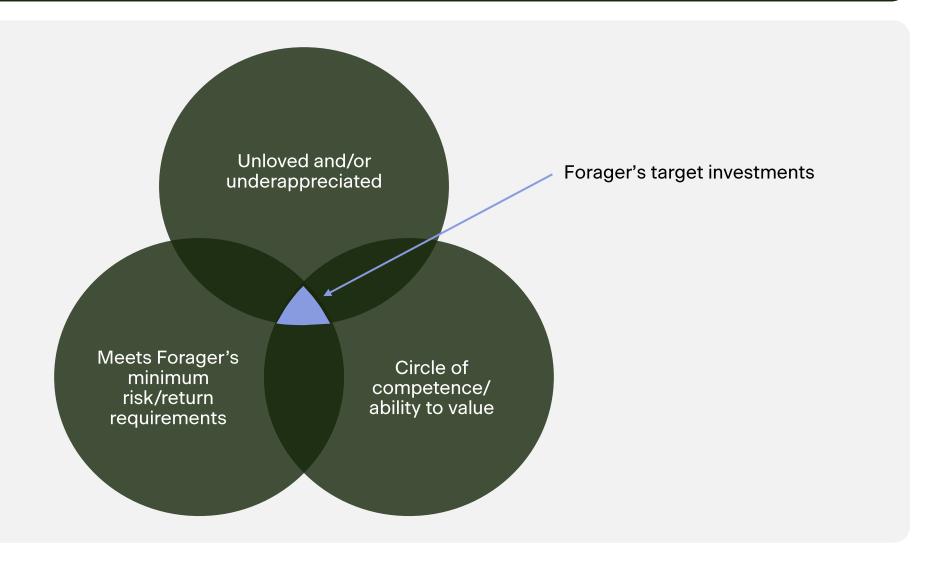
Investment team



Chief Investment Officer and Managing Director Steve Johnson

Forager International Shares Fund Forager Australian Shares Fund Portfolio Manager Portfolio Manager 12.5 years with Forager 16 years with Forager **Steve Johnson Gareth Brown** Portfolio Manager Portfolio Manager 8.5 years with Forager 6 years with Forager **Harvey Migotti Alex Sheveley** Senior Analyst Analyst 2 years with Forager 8.5 years with Forager **Nicholas Plessas Chloe Stokes** Analyst 4 years with Forager Bella Foley

Forager's targeted investment approach



Individual stock return requirements

Type of Business Predictable, established, liquid, large Established, less liquid, small-medium Risky, illiquid, small Minimum Investment Return 15%+ returns 20%+ returns 12% returns

Example investments











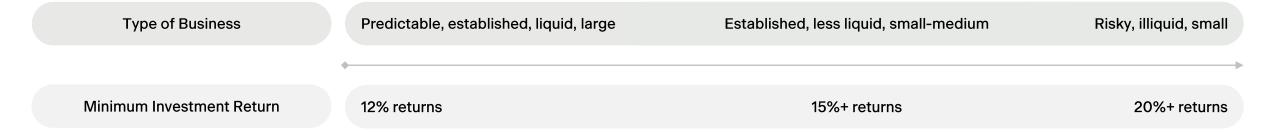




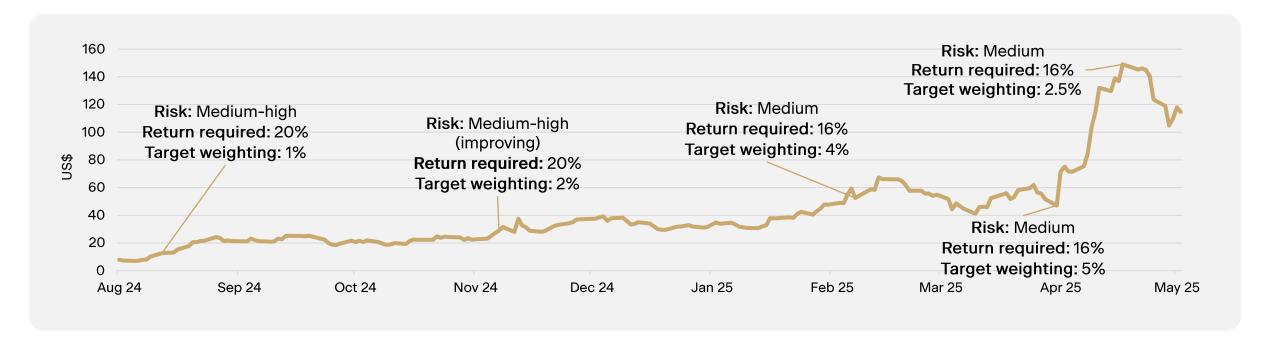
Risk and return framework

Risk principles Portfolio constraints Individual weighting limits Resilience Sector exposure limits Liquidity Diversity Country exposure limits

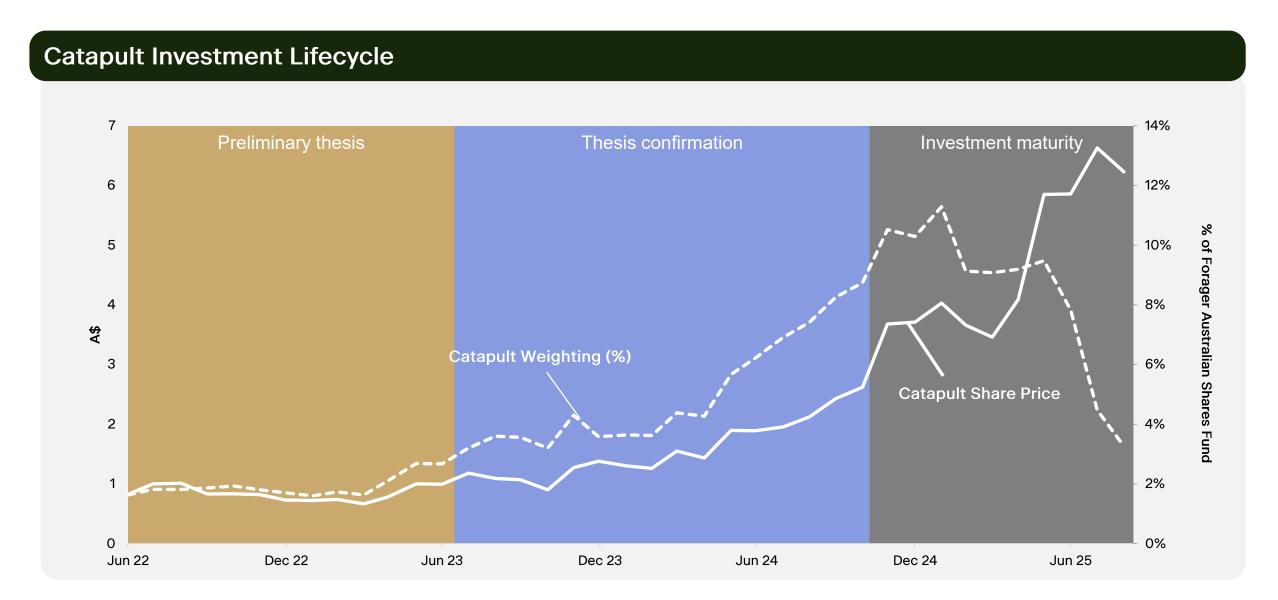
Stock weighting in practice



Nutex Health stock weighting



Disciplined exits from successful investments



Australian Shares Fund performance

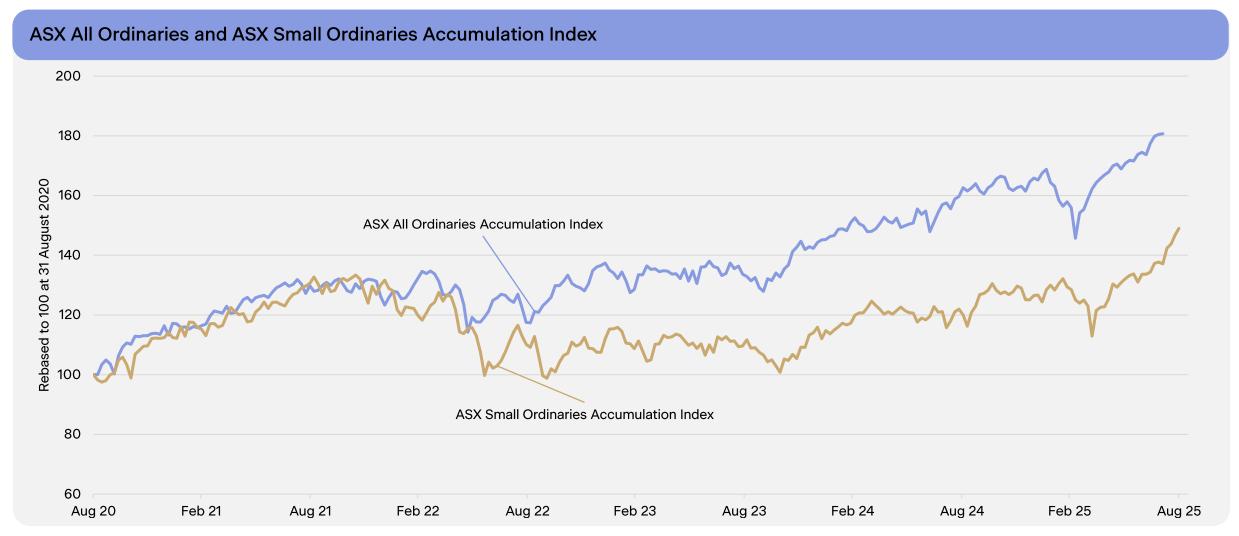
Forager Australian Shares Fund (As at 31 August 2025)						
	1 yr	3yr (p.a)	5yr (p.a)	7yr (p.a)	10yr (p.a)	Since Inception (p.a)*
Forager Australian Shares Fund	44.18%	21.76%	17.67%	9.35%	10.77%	11.51%
Small Ordinaries Accumulation Index	23.40%	9.81%	7.91%	6.04%	9.19%	5.39%
Outperformance	20.78%	11.95%	9.76%	3.31%	1.58%	6.12%

All Ordinaries Accumulation Index	14.93%	12.83%	12.24%	9.32%	10.07%	8.72%
Outperformance	29.25%	8.93%	5.43%	0.03%	0.70%	2.79%

Source: S&P Capital IQ

Past performance is not indicative of future performance and the value of your investments can rise or fall. Performance returns are calculated net of all fees and expenses. ^Indices provided for comparison purposes only. The risk/return profiles of the Fund and these indices may differ due to differences in the constituents of each. *30 October 2009

Small Ordinaries is trading a historically wide discount



Source: S&P Capital IQ

Past performance is not indicative of future performance and the value of your investments can rise or fall. Performance returns are calculated net of all fees and expenses. ^Indices provided for comparison purposes only. The risk/return profiles of the Fund and these indices may differ due to differences in the constituents of each. *30 October 2009

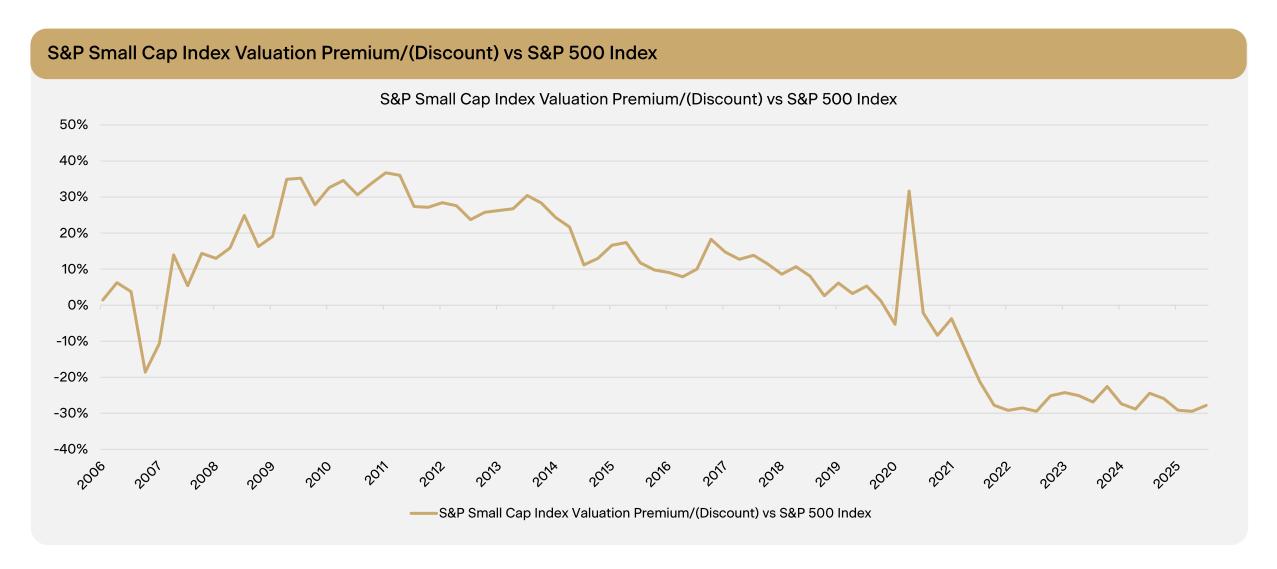
International Shares Fund performance

Forager International Shares Fund (As at 31 August 2025)						
	1 yr	3yr (p.a)	5yr (p.a)	7yr (p.a)	10yr (p.a)	Since Inception (p.a)*
Forager International Shares Fund	23.65%	20.68%	12.94%	12.16%	11.54%	13.57%
MSCI World SMID Net Index in \$A	18.15%	14.83%	12.92%	9.03%	9.68%	12.78%
Outperformance	5.50%	5.85%	0.02%	3.13%	1.86%	0.79%
MSCI AC World Net Index in \$A^	19.73%	18.91%	14.60%	11.92%	11.72%	14.04%
Outperformance	3.92%	1.77%	-1.66%	0.24%	-0.18%	-0.47%

Source: Bloomberg, MSCI

Past performance is not indicative of future performance and the value of your investments can rise or fall. Performance returns are calculated net of all fees and expenses. MSCI World SMID Net Index in \$A is an abbreviation of MSCI World Small and Mid Cap Index (Net) in Australian dollars. ^Indices provided for comparison purposes only. The risk/return profiles of the Fund and these indices may differ due to differences in the constituents of each. *8 February 2013

The set up for small and mid-caps is attractive



Source: Bloomberg

Idea generation process

Timeless stable of businesses we want to own at the right place

Experienced-based circles of competence

Businesses we know and like from past ownership, coverage or research

Brokers and conferences

Attend 10+ conferences per year Meet 200+ companies per fund Looking for circle of competence + quality (financials + governance)

Filters and screening

ROE, ROCE, Revenue Growth, Sector Specific

Timely idiosyncratic investment ideas

News cycle

Broker research, company announcements, WSJ, FT, AFR, Grants, podcasts

> Preliminary Review: Financials, presentations, broker research

Filters and screening

Poor performers (52-week lows)
Value metrics (EV/EBIT, P/E, EV/revenue)
Sector specific, broker downgrades

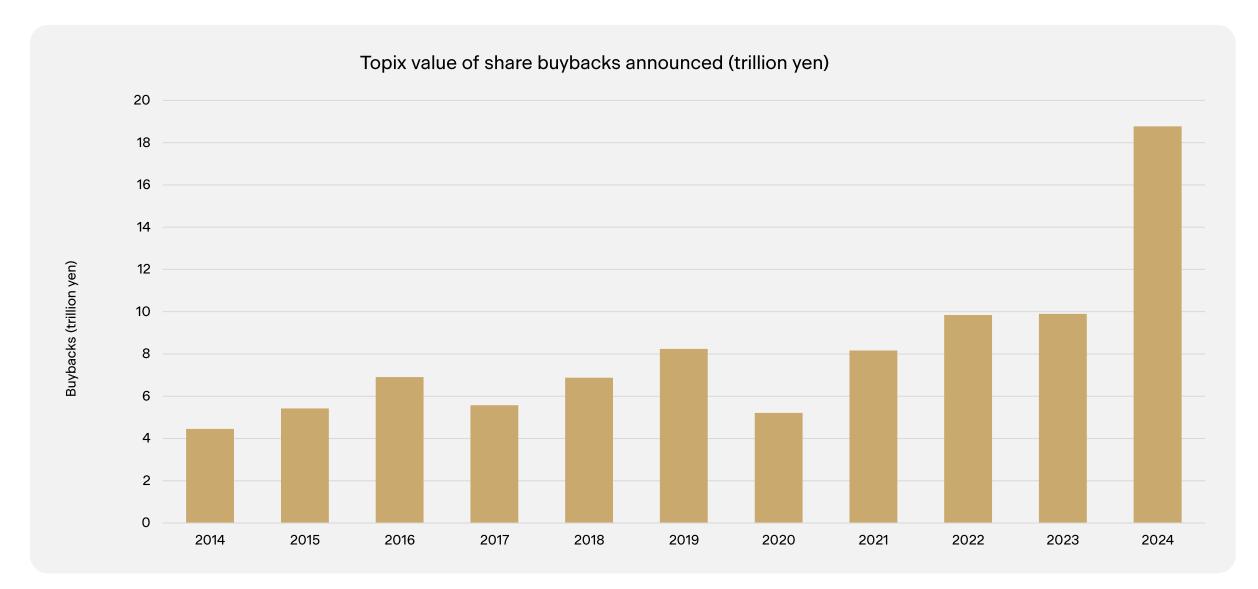
Preliminary discussion:
New ideas online forum, CIO/PM,
regular team meeting

Investing peers

Newsletters/fund updates, subscriptions, investor conferences, regulatory filings (13F, substantial holder), idea exchange

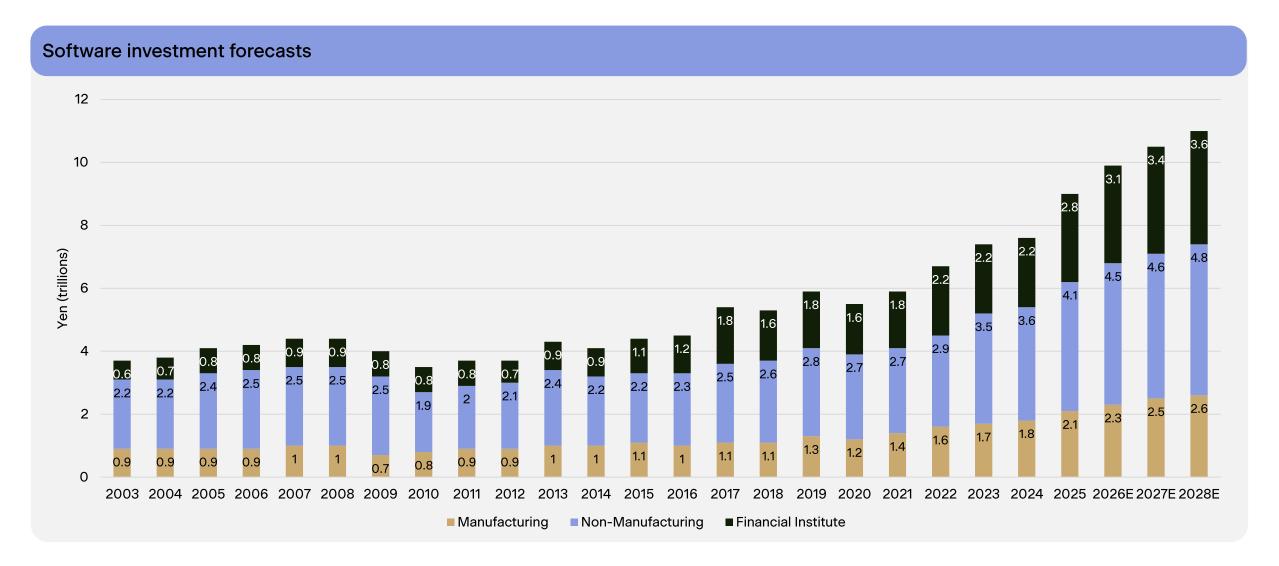
Short listed:
Commence detailed research

Japan governance reforms delivering shareholder returns



Source: Jefferies, Bloomberg.

Japanese software investment accelerates



Source: Citi Research, BoJ Tankan

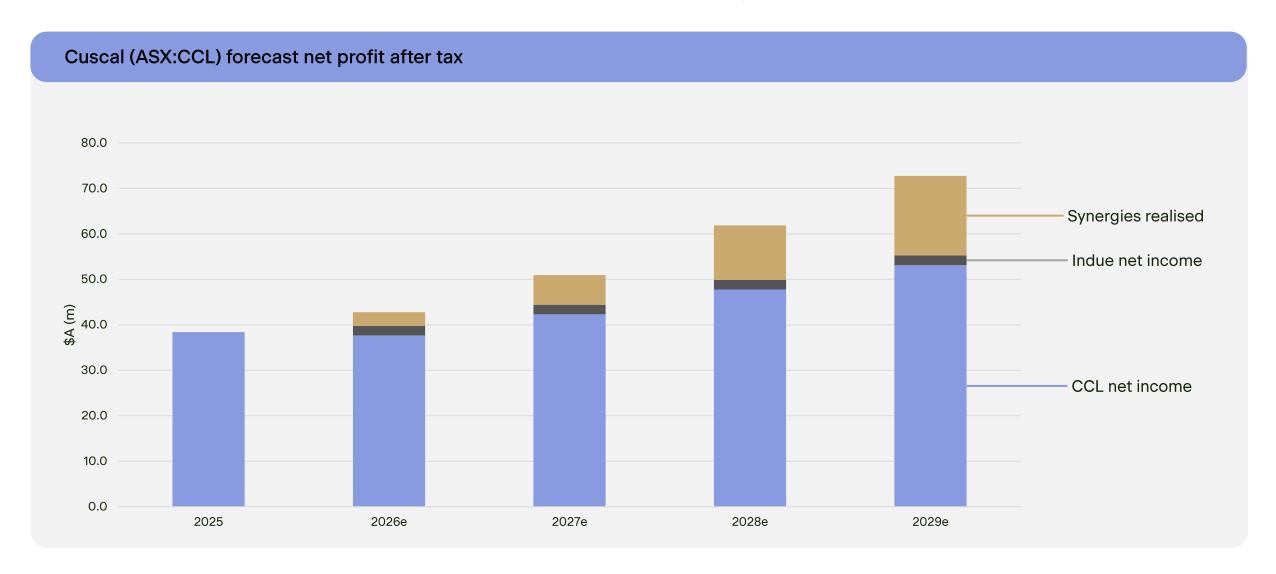
Key investments: Japan digitisation beneficiaries

Japan software investments in Forager International Shares Fund	Market Cap (USD)	Forward 1-year profit growth	Forward PE ratio
BayCurrent (TSE:6532)	\$8.9bn	25%	28x
OBIC Business Consultants (TSE:4733)	\$4.6bn	16%	27x
Rakus (TSE:3923)	\$3.4bn	55%	35x
Visional (TSE:4194)	\$3.1bn	18%	26x
Broadleaf (TSE:3673)	\$480m	180%	34x
eWell (TSE:5038)	\$290m	32%	35x
DreamArts (TSE:4811)	\$120m	40%	18x
US Software Index		10-15%	34x

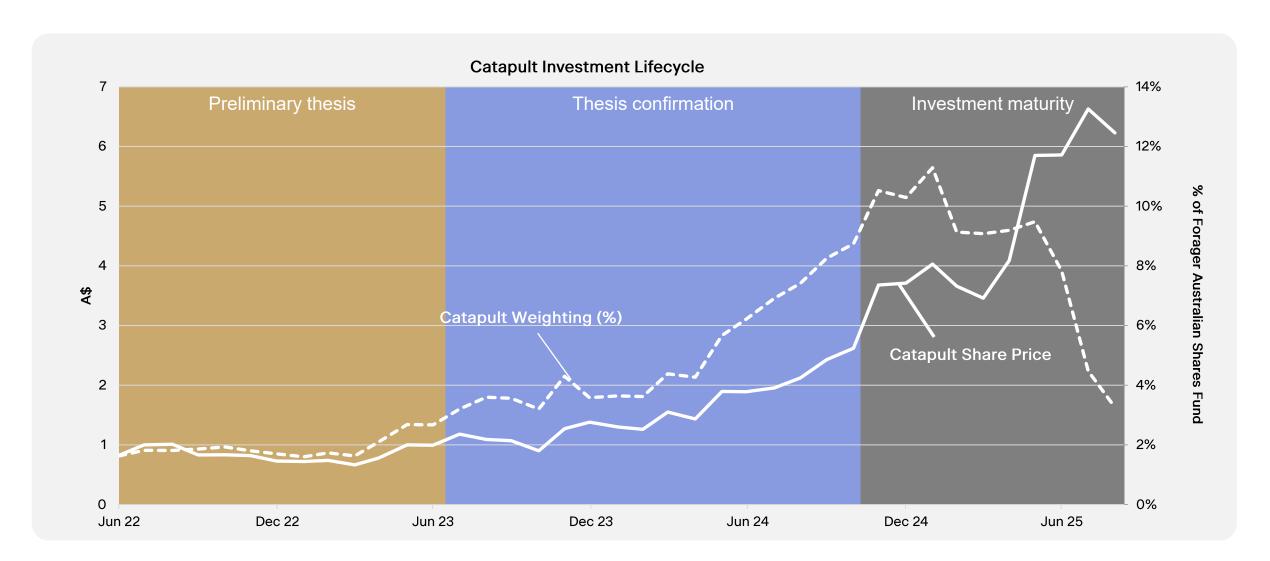
Source: Bloomberg. As at September 12 2025.

Note: OBC, DreamArts Forward PE Multiple adjusted for excess net cash.

Indue acquisition accelerates Cuscal's growth



Disciplined exits from successful investments



Disciplined capacity constraints

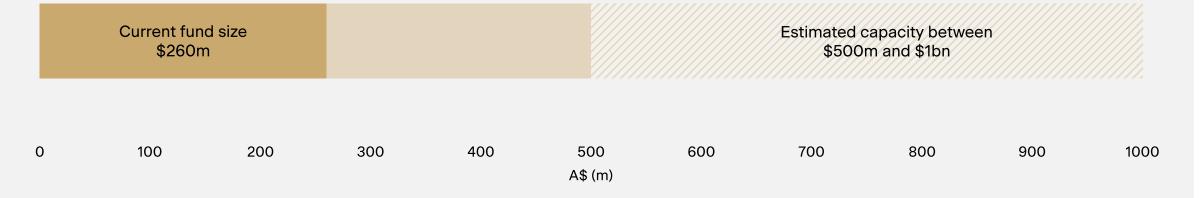
Both funds managed by Forager retain excess capacity

Forager Australian Shares Fund Capacity

Current fund size \$210m

Estimated capacity between \$250m and \$300m

Forager International Shares Fund Capacity



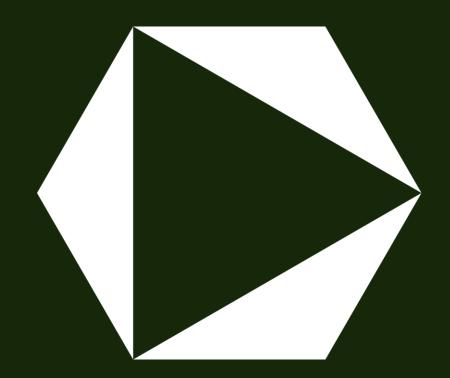
26

Source: Forager. As at 31 August 2025



Contact

Alex Irish
Investor Relations Manager
alex.irish@foragerfunds.com
0493 597 303



Forager Funds Management Forager Funds Management

PO Box R1848

Royal Exchange NSW 1225 Australia

Level 11, 10 Carrington

Street

Sydney NSW 2000

Australia

P +61 2 8320 0555

E admin@foragerfunds.com