**Wes** **Smith**   
**9989 Hwy 550  
Durango, CO 81303  
Mobile: 970-903-2176**

[Wessmith316@gmail.com](mailto:Wessmith316@gmail.com)

Availability:

Job Type: Seasonal/Permanent   
Work Schedule: Part Time

**Work Experience:**

La Plata County Road & Bridge

1365 S Camino del Rio

Durango, Co 81301

11/28/2018 – present

Equipment Operator II

Operate heavy equipment including end dumps, motor grader, snow plows, water trucks, backhoe, and other equipment and tools as needed.

City of Durango

949 E 2nd Avenue

Durango, CO 81301

Equipment Operator II

Operate heavy equipment including end dumps, snow plows, water truck, and patch truck to repair and maintain city streets as need.

**Orrville Trucking**   
475 Orr St Orrville, OH   44667 United States  
06/2003 – 02/2017  
Hours per week: 50

Sales Manager/QC Manager

Duties, Accomplishments and Related Skills : Sales: over the phone and face to face  
Dispatcher for Ready mix Trucks and Dump Trucks. Maintain and monitor pricing for multiple products Create quotes based on customer specifications and blueprints  
Resolve customer conflicts as needed

Call on customers past and present-over the phone and in person  
Monitor other call center employees and develop training SOP's  
Track inventory and order as needed  
Customer relations  
Cold call

Track daily output to insure compliance with customer specifications

Ran snow plow crew

Operated Heavy equipment, concrete mixers, bottom dumps, end dumps and air cans, front end loader, and back hoe.

**Education:**

James A Rhodes College Lima, OH  United States  
Technical or Occupational Certificate 02/2009  
  
Major: Construction  
Certified Concrete Technician

Ashland University Ashland, OH  United States  
Some College Coursework Completed 08/1999  
GPA: 3.86 of a maximum 4  
Credits Earned: 24 Quarter hours  
Major: Business Management Minor: Marketing

Wooster Business College Wooster, OH  United States  
Associate's Degree 04/1997  
GPA: 3.75 of a maximum 4  
Credits Earned: 78 Quarter hours  
Major: Business Management Minor: Information technology

**Additional Information:**

Class A CDL with passenger, tanker, and doubles/triples endorsements. Also have hazmat but need to take the 2 year test requirement to make it active again.  
Operate Ready Mix and dump trucks  
Operate Cat 980 G , H and M front end loaders

Proficient on computers with exceptional skills in Microsoft Office. I have run many different types of systems so I have above average computer skills. I have supervisory, customer, and team building skills as well.

I have experience in electrical, plumbing, carpentry and metal working and have used and operated various types of machines and hand tools including industrial machines to small home tools.