

Junior Tech Sales – US Market

Job Description

MANUS is a fast-growing high-tech scale-up operating on a global scale. We develop innovative, high-impact hand data technology solutions for Humanoid Robotics AI models, 3D Character Animation for Games & Films and enterprise level Virtual Reality. From our base in Eindhoven, we work with customers worldwide and continue to expand our presence in the US market.

To support this growth, we are looking for a Junior Tech Sales professional who is eager to build a commercial career in an international, high-tech environment.

As Junior Tech Sales – US Market, you will play a key role in expanding MANUS' commercial footprint in the United States. You will work closely with senior sales, engineering, and marketing colleagues to convert technical solutions into clear customer value.

You are not just planning or analyzing—you take action. You follow up, push opportunities forward, and proactively solve commercial challenges.

Your Responsibilities

- Supporting and developing sales activities for the US market
- Identifying new business opportunities and qualifying leads
- Engaging with customers via calls, video meetings, email, and on-site visits
- Translating complex technical solutions into clear commercial value propositions
- Preparing proposals, quotations, and sales documentation
- Maintaining and updating CRM and sales pipelines
- Traveling to customers, partners, and trade shows (3–6 times per year)

Our Ideal Candidate

We are looking for a proactive, hands-on commercial professional who is comfortable working in a technical environment.

- A Bachelor's degree in Business Administration, Engineering, or a related field
- HBO+ work and thinking level
- 2–5 years of relevant work experience (e.g. sales, business development, technical sales, or commercial roles)
- Strong business communication skills in English (verbal and written); Dutch is a plus
- A proactive, solution-oriented mindset—you spot problems and act on them
- Natural affinity with technology and curiosity to learn high-tech, innovative products

- A “do-er” mentality: you execute, follow through, and take ownership
- Flexibility in working hours to align with US time zones
- Residence near Eindhoven and availability to work from the office at least 3 days per week

We Offer

- A clear career path within a fast-growing, global high-tech scale-up
- Competitive salary and benefits, aligned with your experience
- Exposure to the US market and international customers from an early stage
- Hands-on learning with innovative, cutting-edge technologies
- A dynamic environment with short decision lines and real impact
- Flexibility, trust, and responsibility from day one

If you are interested in this position or feel you can contribute in another way to our company, feel free to send an application to hr@manus-meta.com. Make sure to add a recent C.V. and motivational letter to your application, including your contact information.

*Monday – Friday, between 9:30 and 16.00