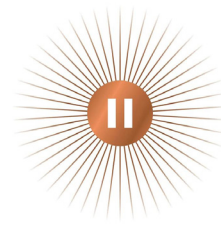


JulietFUNT

FOCUS
FOCUS
FOCUS

jfg



A MINUTE TO THINK

RECLAIM CREATIVITY,
CONQUER BUSYNESS, AND
DO YOUR BEST WORK

JULIET FUNT

STRATEGIC CHOICE

jfg

THE REDUCTIVE MINDSET



jfg

PRIORITIZATION



jfg

IMPROVEMENT



jfg

REDUCTION



jfg

*We are not infinite,
but the work is.*

jfg



THE GLOBAL
LEADERSHIP
SUMMIT

Fulcrum FUNT



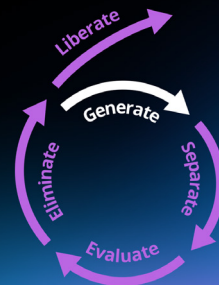
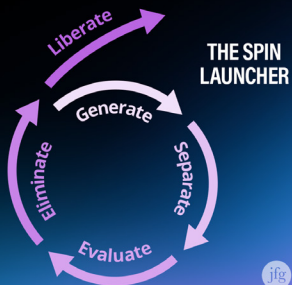
Chick-fil-A reclaimed
15 hours per person
per month.

jfg



Salesforce saw a
19% increase in time
for meaningful work.

jfg



PUMP PRIMER

*"I wish we could stop
_____."*

jfg

BATTLE RHYTHM REDUCTION

Daily —————> Weekly
Weekly —————> Monthly
Monthly —————> Quarterly
Quarterly —————> Yearly

jfg

THE SEASONAL SWEEP

January —————>
—————> December

jfg

TUNA

KRILL



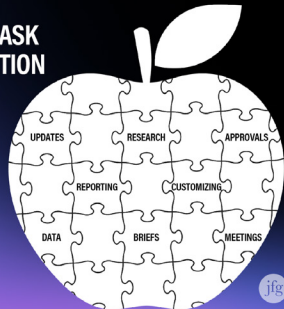
jfg



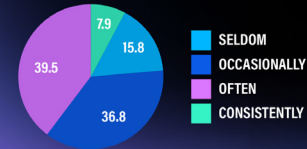
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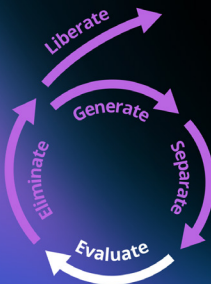
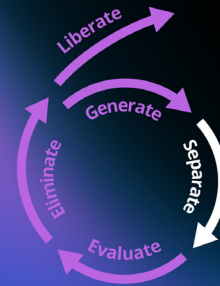
SUB-TASK REDUCTION



Question: The meetings I attend include the right amount of people.



47% of people feel the meetings they attend include the **right amount of people**.



#1 MISSION PROXIMITY

4 R'S OF HIGH-VALUE WORK

Revenue
Reputation
Reward
Readiness

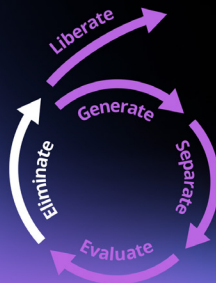
4 P'S OF LOW-VALUE WORK

Panicking
Pandering
Procedure
Padding



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I SUGGEST...
I PROPOSE...

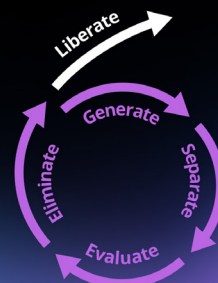


jfg

THE REDUCTIVE MINDSET



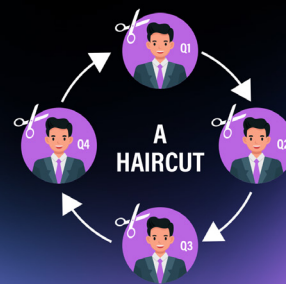
jfg



jfg



jfg



jfg

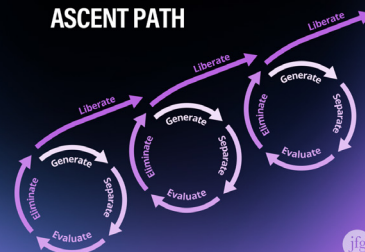
THE HAIRCUT PRESCRIPTION

Individual Trim:
1 hour per month

Team Trim:
3 hours per quarter

jfg

THE SPIN LAUNCHER ASCENT PATH



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EXECUTIVE MAINTENANCE BEHAVIORS

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jfg



jfg



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