THE ELEVATED PROPERTY GROUP | KW COMMERCIAL

Lauren J. Coombs

CCIM, Member Associate, Society of Industrial and Office Realtors (SIOR)

REAL ESTATE BROKER AND ADVISOR

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20 years	Hundreds	$251MM	1.9MM SF	~35 states
IN BUSINESS	OF TRANSACTIONS	TRANSACTION VOLUME	TRANSACTED	PLUS CALIFORNIA

PROFILE

Delivering commercial real estate results with strategy, speed, and style.

Lauren J. Coombs, CCIM, Member Associate, Society of Industrial and Office Realtors (SIOR), is a strategic partner and trusted advisor in commercial real estate. A licensed broker since 2010 and a key presence at KW Commercial since 2024, Lauren brings precision, efficiency, and a clear focus on client goals to every transaction. Her deep market knowledge and commitment to execution consistently deliver measurable results, on time and on target.

From investment sales and leasing to development and corporate real estate strategy, Lauren provides high-impact solutions across asset types. Recent closings reflect her ability to negotiate with speed, clarity, and purpose.

What distinguishes Lauren is her tailored, end-to-end advisory approach. Each plan is designed to reflect the client's objectives, market position, and timeline, never a one-size-fits-all solution. Whether sourcing industrial or multifamily properties, guiding land development, or structuring 1031 exchanges, she ensures every step is strategic, transparent, and results-driven.

Clients trust her not only for her performance but for her judgment, responsiveness, and ability to navigate complexity without compromising professionalism. Her commitment to leadership and collaboration reflects a broader mission: to elevate the commercial real estate community through clarity, strategy, and integrity.

DESIGNATIONS AND LICENSES

- Certified Commercial Investment Member (CCIM), 2022
- Member Associate, Society of Industrial and Office Realtors (SIOR), 2026
- California licensed real estate agent, 2004
- California real estate broker, 2010 (DRE 01460830)

BOARD POSITIONS

- Vice President (2027), Southern California CCIM chapter
- Vice President of Technology, Realty Investment Association of California (RIAOC)

MEMBERSHIPS

- CCIM Institute, Southern California Chapter and Greater Los Angeles Chapter
- Society of Industrial and Office Realtors (SIOR), Greater Los Angeles Chapter
- Realty Investment Association of California (RIAOC)
- Long Beach Commercial Real Estate Council (LBCREC)
- CREW Orange County
- ProVisors

Specialties and Experience

01

INDUSTRIAL

Source and secure industrial properties aligned with operational needs and long-term value. Whether warehousing, manufacturing, or distribution, we identify high-demand assets with strategic logistics, strong tenancy potential, and the zoning and utility readiness that drive investor and user performance. Real assets. Real logistics. Real returns.

02

OFFICE

Represent owners, investors, and occupiers in office sales and leasing, from single-tenant buildings to multi-tenant assets. We align space, lease structure, and location with how each team works and what each investment needs to deliver. Right space. Right terms. Right location.

03

RETAIL

Acquire retail assets in high-traffic locations with strong consumer appeal. We focus on properties with credit tenants, solid lease structures, and demographic alignment to help expand and diversify your investment portfolio.

04

LAND / DEVELOPMENT

Identify land with the right zoning, entitlements, and infrastructure to support scalable development. We advise across site selection, due diligence, and acquisition, ensuring every project starts with clarity, confidence, and a viable path through city approvals. Grounded in insight. Positioned for success. We bring extensive experience in land entitlements, industrial, multifamily, mixed-use, and environmentally challenged properties. Backed by a trusted network of consultants, engineers, and environmental specialists, we assemble the right team for each project and phase. Complex sites. Clear strategy. Confident execution.

ADDITIONAL CAPABILITIES

In addition to our core specialties our team can assist clients across multifamily, mixed-use, hospitality, and alternative asset classes such as self-storage. Backed by a national network of professionals, we offer both execution and advisory services, including acquisitions, dispositions, exchanges, and development.

AREAS OF EXPERTISE

- Dispositions: pricing, marketing, negotiation, closing
- Acquisitions: site selection, research, due diligence
- Leasing: landlord and tenant representation
- Portfolio management: hold, sell or reposition analysis
- 1031 exchange strategy
- SBA 504 owner-user purchases
- Multi-market coordination through a national broker network

EXPERIENCE

- KW Commercial, The Elevated Property Group, since 2024
- Twenty years across development, corporate real estate and brokerage
- Hundreds of transactions, $251MM and 1.9MM SF, in roughly 35 states

EDUCATION

B.S. Business Administration, Finance, California State University, Dominguez Hills