

Fernando Calle

Bloomfield, NJ

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PROFESSIONAL SUMMARY

Bilingual legal and public administration professional with over 9 years of experience across government, higher education, and transportation operations. Proven background in strategic planning, regulatory compliance, project management (PMP certified), and financial administration. Currently serving as General Manager of a transportation services company in New Jersey. Strong analytical, leadership, and cross-cultural communication skills with experience managing complex projects and multidisciplinary teams in regulated environments.

CORE COMPETENCIES

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| • Regulatory Compliance & Public Policy | • Financial Reporting & Budgeting (QuickBooks) |
| • Strategic Planning & Institutional Development | • Operations & Logistics Management |
| • Project Management (PMP) | • Team Leadership & Training |
| • Legal Research & Documentation | • Higher Education Instruction |
| | • Bilingual: Spanish / English |
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PROFESSIONAL EXPERIENCE

General Manager

Transportc One, New Jersey | November 2023 – Present

- Lead daily operations, financial reporting, scheduling, and regulatory compliance for a transportation services company in New Jersey.
- Manage cross-functional teams, implement process improvements to enhance service reliability and on-time performance, and oversee budgeting and forecasting using QuickBooks.
- Coordinate specialized transportation services for vulnerable populations in partnership with Access Link and New Jersey Transit, ensuring safety and accessibility compliance.

Strategic Planning Specialist

Superintendence of Companies, Ecuador | November 2015 – February 2024.

- Led strategic planning and regulatory modernization initiatives within Ecuador's corporate regulatory authority.
- Managed high-impact institutional reform projects, advised executive leadership on policy and organizational development, and supervised multidisciplinary teams to improve operational efficiency.
- Served as liaison with public and private stakeholders to strengthen regulatory compliance, transparency, and institutional credibility.

University Professor (Part-Time)

Catholic University of Santiago de Guayaquil, Ecuador | March 2019 – Present.

- Teach undergraduate and graduate courses in economics, finance, government, and project management.
 - Supervise student research projects and thesis development.
 - Contribute to curriculum design and academic program updates.
 - Publish peer-reviewed research in economics, public administration, and corporate governance.
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EDUCATION

Maurice A. Deane School of Law at Hofstra University - Hempstead, NY

Paralegal Certificate, 2026 | GPA 3.84

Universidad Católica de Santiago de Guayaquil - Ecuador

Law Degree, 2023 | GPA 4.0

WES U.S. Equivalency: Bachelor's degree

Barcelona School of Management - Pompeu Fabra University - Spain

Master's in Government and Public Management, 2020 | GPA 4.0

WES U.S. Equivalency: Master's degree

ESPAE - Business School of Polytechnic School of the Litoral, Guayaquil, Ecuador

Master's in Project Management, 2018 | GPA 3.3

WES U.S. Equivalency: Master's degree

Ecotec University - Ecuador

Bachelor's Degree in International Business Administration, 2013 | GPA 3.0

WES U.S. Equivalency: Bachelor's degree

CERTIFICATIONS & LICENSES

- Project Management Professional (PMP) – PMI, Certification #777666gvNotary Public – State of New Jersey

LANGUAGES

- Spanish – Native
- English – Advanced Professional Proficiency

PUBLICATIONS (Selected)

- Análisis y Propuesta de Reforma de la Carrera Pública (Book, 2021)
- Endogenous vs. Exogenous Leadership in Teamwork – ICCSA (2023)
- Introducción al Mercado de Valores (Book, 2024)
- Impact of Equity Capital Structure on Productivity – Journal of Governance and Regulation (2025)