

STRATEGIC PARTNERSHIP

BLUECLOUD + MOONSLATE

Unlocking the full power of SAP + Snowflake for the Fortune 500

SAP expertise meets **SNOWFLAKE** mastery

THE VISION

Enterprise clients have invested decades in SAP. They've also invested in Snowflake for modern analytics and AI. But most don't know how to make these two platforms work together — and neither their SAP consultants nor their Snowflake partners have expertise in both. That's where this partnership changes everything.

MOONSLATE BRINGS

SAP EXPERTISE

- Deep SAP consulting experience
- ECC, S/4HANA, BW knowledge
- SAP data model mastery

FORTUNE 500 RELATIONSHIPS

- Established client pipeline
- Trusted advisor status
- Active SAP + Snowflake clients

BLUECLOUD BRINGS

SNOWFLAKE MASTERY

- Elite Snowflake Partner
- Cortex AI & ML expertise
- 200+ Snowflake projects

SAP-SNOWFLAKE ACCELERATORS

- KPI mapping templates
- Common target data models
- Rationalization frameworks

JOINT OFFERINGS

SAP-SNOWFLAKE INTEGRATION

Zero-copy or full extraction from SAP to Snowflake. Unified data model design. Live in weeks.

KPI RATIONALIZATION

Map SAP KPIs to modern analytics. Eliminate redundant metrics. Single source of truth for Finance, Supply Chain, Sales.

COMMON TARGET DATA MODEL

Design the unified enterprise data layer. SAP + CRM + external data. Built for analytics and AI workloads.

AI ON SAP DATA

Cortex AI on unified SAP data. Demand forecasting, anomaly detection, financial analysis. SQL-native, no data science team required.

WHY THIS PARTNERSHIP WINS

Most SAP consultants don't understand Snowflake. Most Snowflake partners don't understand SAP. Clients are stuck in the middle, trying to bridge two worlds with teams that only speak one language. **Together, MoonSlate and BlueCloud are the only team that's fluent in both.**

LET'S BUILD TOGETHER

BLUECLOUD: Brent LaBier | sales@blue.cloud

MOONSLATE: [Contact TBD]