

Why the future of enterprise analytics runs on both platforms — together

THE PROBLEM

SAP is the system of record. But it was never designed to be the system of insight.

Enterprises have decades of business-critical data locked in SAP — financials, supply chain, manufacturing, sales. But extracting analytics value from SAP is painful: complex data models, rigid reporting, expensive BW licenses, and an architecture that fights against modern data practices.

THE SHIFT

Snowflake changes the equation. SAP runs the business. Snowflake unlocks the insights.

With Snowflake's partnership with SAP (including zero-copy data sharing via Datasphere), enterprises can now access SAP data without massive migration projects. Combine SAP data with CRM, external data, IoT — all in one platform. Run AI/ML workloads that SAP was never built to handle. And do it all with SQL that any analyst can write.

THREE PATTERNS WE SEE

01

ZERO-COPY ANALYTICS

Keep SAP as-is. Use Datasphere to share data directly to Snowflake. Analytics in days, not months. No migration required.

02

DATA UNIFICATION

SAP is one source of many. Combine with Salesforce, external data, IoT in Snowflake. Build the unified enterprise data layer SAP can't provide.

03

BW MODERNIZATION

SAP BW is end-of-life or too expensive. Migrate to Snowflake with our accelerators. Keep SAP transactional, move analytics to modern cloud.

BLUECLOUD SAP + SNOWFLAKE ACCELERATORS

SAP KPI Mapping Templates • Finance/CO Star Schemas • Supply Chain Data Models • ABAP-to-SQL Converters • BW Object Extractors • Zero Copy Config Templates • SAP-to-CRM Master Data Mapping • Cortex AI for SAP Data

BLUECLOUD SAP COE

- Dedicated SAP practitioners on staff
- ECC, S/4HANA, BW/4HANA expertise
- ABAP, SAP data models, extraction logic
- SAP + Snowflake certified architects

SAP MIGRATIONS

- SAP BW → Snowflake full migrations
- SAP HANA → Snowflake offload
- SAC to Sigma/modern BI migration
- SnowConvert for ABAP-to-SQL automation

THE BLUECLOUD DIFFERENCE

We don't just understand Snowflake — we understand SAP. Our SAP COE includes practitioners who've spent years inside SAP environments. We know the data models, the extraction pain, the business logic buried in ABAP. Whether you're integrating, offloading, or fully migrating — our accelerators work because they're built by people who've done it, not theorists who've read the docs.