

FSI Data & AI Solutions

Pre-built accelerators that cut delivery time by 35% and drive Snowflake consumption from Day 1



WHEN TO BRING US IN

Your customer says:

- "Our AML/KYC reporting is manual and we're drowning in regulatory audits"
- "We can't detect fraud fast enough — our models are batch, not real-time"
- "Our credit risk models live in legacy SAS — we need to modernize"
- "We have 500+ reports across Cognos, SSRS, and Tableau — total sprawl"

FLAGSHIP SOLUTIONS

Regulatory Compliance Hub

Automated AML, KYC, and regulatory reporting with full audit lineage.

ACCELERATORS:

- AML/KYC rule templates
- SAR/CTR report automation
- Atlan lineage integration

⚡ **6-week delivery vs 12-week typical**

Fraud Detection AI

Cortex-powered real-time fraud detection for transactions and claims.

ACCELERATORS:

- Anomaly detection models
- Real-time scoring pipelines
- Claims fraud patterns

⚡ **40% reduction in fraud losses**

Risk & Credit Analytics

ML-driven credit scoring, portfolio risk, and lending optimization.

ACCELERATORS:

- Credit risk scoring models
- SAS migration scripts
- Portfolio optimization

⚡ **300+ hours saved vs manual build**

DELIVERY TOOLKIT

Reusable IP across the full project lifecycle — migration, modernization, and AI:

DISCOVER

- Source system profiling
- Complexity scoring
- Workload analysis

MODEL

- Industry data models
- Schema design patterns
- ERD templates

MAP & MIGRATE

- Source-to-target mapping
- Teradata/SAP/SAS scripts
- SQL conversion tools

BUILD

- ETL/ELT patterns
- Pipeline templates
- Orchestration configs

TEST & VALIDATE

- Automated UAT scripts
- Data reconciliation
- Quality scorecards

GOVERN

- SOX/GDPR templates
- PII/PCI classification
- Atlan integration

AI / ML

- Cortex AI integration
- Feature engineering
- Pre-trained models

BI RATIONALIZATION

- Report inventory & scoring
- Legacy BI migration
- Report sprawl cleanup

PROOF POINTS

Financial Services Marketplace

Modernized data architecture by migrating legacy systems to RDS and Snowflake, cutting relational database costs by 40%. Deployed a capacity smoothing model generating \$800K in annual revenue lift. Reduced report runtimes by 97% and enabled account-level cost tracking, trusted data lineage, and a single source of truth.

WHY THIS MATTERS FOR SNOWFLAKE

HIGH CONSUMPTION

Transaction data + Cortex AI = significant credit usage from day one

FAST DEPLOYMENT

Accelerators cut timelines 35%, helping close deals faster

LAND & EXPAND

Modular solutions create natural expansion paths

ACCELERATE YOUR NEXT SNOWFLAKE WIN

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