BlueCloud | Data Governance & Compliance

Governance Built In, Not Bolted On.

Security, privacy and compliance concerns can stall valuable data and AI initiatives. Unclear permissions, sensitive data exposure and inconsistent quality controls make it difficult to know what information can be trusted, shared or used by AI.

BlueCloud builds governance directly into Snowflake, turning policies into enforceable controls. From sensitive data protection and access management to quality monitoring and AI safeguards, we help organizations reduce risk, demonstrate compliance and move initiatives into production with confidence.

The Business Problems *We Solve*

AI initiatives are waiting on security approval

Teams can't deploy AI applications or agents without clear permissions and safeguards.

No one can prove who has access to sensitive data

Complex roles and permissions make it difficult to identify exposure and demonstrate control.

Audits take too much time and manual effort

Scattered evidence and inconsistent controls make compliance reviews costly and time-consuming.

Sensitive information isn't consistently protected

Gaps in classification, masking and access policies leave regulated data exposed.

Data-sharing opportunities are held back by risk

Unclear permissions delay secure sharing with partners, customers and acquired businesses.

Critical data has no clear owner or quality standard

Ownership gaps and quality issues undermine confidence in reporting, decisions and AI.

What Becomes Possible

Faster deployment of governed AI | Reduced sensitive-data exposure

Less effort preparing for audits | Trusted data for decisions and sharing

What We *Deliver*

Data Access, Protection & AI Controls

Protect sensitive data through classification, role-based access and masking. Establish permissions and oversight for AI applications and agents so they can operate within defined boundaries.

Data Quality, Ownership & Trust

Establish data ownership, automated quality checks and catalog practices that improve confidence in business-critical information.

Compliance & Secure Data Sharing

Implement enforceable regulatory controls and audit-ready evidence while enabling governed sharing with partners, customers and business units.

GOVERNANCE & TECHNOLOGY CAPABILITIES

Snowflake Horizon · Sensitive Data Classification · Role-Based Access Control · Dynamic Masking · Row Access Policies · Data Quality Monitoring · Governance as Code · Catalog & Lineage

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Move Data And AI Forward With *Confidence And Control.*

How BlueCloud *Delivers*

01 DEFINE	*02* UNDERSTAND	*03* DESIGN	*04* DELIVER	*05* PROVE & EVOLVE
Start with the business priority. Identify the initiative, compliance requirement or risk. Align business and risk owners on scope and success criteria.	***Find the gaps creating risk or delay.*** Assess access permissions, sensitive data, ownership, quality and existing controls.	***Turn requirements into enforceable controls.*** Define access models, protection policies, ownership responsibilities and evidence requirements.	***Build governance into the platform.*** Implement classification, access controls, masking, quality checks and governance-as-code patterns.	***Demonstrate control. Then extend it.*** Validate protections, document evidence and establish ongoing reviews as data and AI use cases expand.

Business & Risk Alignment | Security & Quality Validation | Operational Ownership

Accelerators & *Reusable Frameworks*

Compliance & Policy Accelerator

Reusable control patterns aligned to HIPAA, SOX, GDPR and CCPA requirements, supporting consistent implementation and audit documentation.

PII/PHI Classification & Masking Engine

Automated discovery and classification of sensitive data, with masking and protection patterns that help reduce exposure.

Data Quality Framework

Reusable quality checks and validation patterns that help identify issues before they affect reporting, analytics or AI.

CUSTOMER IMPACT

National Property & Casualty Insurer

A national insurer faced fragmented governance and manual compliance processes that required weeks of preparation for each audit.

BlueCloud implemented automated PII/PHI classification, dynamic masking, compliance templates and data-quality scorecards on Snowflake.

Audit preparation reduced from *4–6 weeks* to just *3–5 days.*



2026 CoCo Catalyst
Snowflake Partner of the Year

2026 Snowflake Summit 5 Years
of Ecosystem Impact Award

START WITH A DATA GOVERNANCE ASSESSMENT

Know What's Holding Your Next Initiative Back.

Identify the security, quality and compliance gaps delaying your data or AI priorities, and build a plan to address them.

Schedule a Data Governance Assessment