BlueCloud | Data Migration

AI-Powered Migration *From Any Platform To Snowflake*

Legacy data platforms are expensive to maintain, difficult to change and increasingly unable to support what the business needs. Migrating to Snowflake introduces its own challenges: complex dependencies, unpredictable costs and the risk of disrupting critical operations.

BlueCloud combines deep Snowflake expertise with AI-powered tools including SnowConvert and Cortex Code to make migration faster, more predictable and less risky. We identify what actually needs to move, automate conversion and validation, and protect business-critical operations through cutover, creating a foundation for new analytics and AI capabilities.

The Business Problems *We Solve*

Legacy platforms that cost too much to maintain

Rising licensing, infrastructure and maintenance costs.

Technology deadlines without a clear migration plan

Expiring contracts, end-of-support dates and data center exits.

Data platforms that can't keep up with the business

Slow analytics, unreliable pipelines and barriers to AI adoption.

Migration projects that stall or fail

Unexpected complexity, budget overruns and missed deadlines.

Fragmented platforms and duplicated costs

Disconnected data, redundant infrastructure and overlapping investments.

Legacy systems dependent on a few key people

Undocumented code, complex dependencies and institutional knowledge gaps.

What Becomes *Possible*

- Predictable delivery
- Confident cutovers
- Lower legacy costs
- New AI and analytics capabilities

What We *Deliver*

Migration Strategy & Planning

Assess complexity, identify what can be retired, establish the business case and build a prioritized migration roadmap.

Migration Execution & Validation

Convert workloads, move data, reconcile results and manage a controlled transition to Snowflake.

Optimization & Modernization

Retire legacy infrastructure, improve cost and performance, and prepare the platform for new analytics and AI capabilities.

Platforms We Migrate From Include

Teradata · Oracle · SQL Server
Databricks · Google BigQuery
Netezza · Amazon Redshift

Snowflake AI Data Cloud Services Partner ELITE
Snowflake Cortex Code Preferred Partner 2026
Snowflake Migration Competency
2026 CoCo Catalyst Snowflake Partner of the Year (Services AMS Adoption) Summit Legacy Award

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A Lower-Risk Path To *Snowflake*

How BlueCloud *Delivers*

ASSESS & PLAN

Know what you have.

Inventory assets, analyze usage and dependencies, assess complexity and build a prioritized migration plan that identifies what can be retired.

CONVERT & MOVE

Modernize without carrying everything forward.

Use AI-assisted code conversion with engineering review, re-platform pipelines and move historical and incremental data into Snowflake.

VALIDATE

Prove the numbers match.

Reconcile data, queries and reports against agreed business requirements using automated tests and acceptance criteria.

CUT OVER

Transition with control.

Use parallel runs, business sign-off, cutover runbooks and rollback plans to protect critical operations.

OPTIMIZE

Realize the value of the move.

Decommission legacy infrastructure, optimize Snowflake performance and costs, and enable new analytics and AI capabilities.

Business Alignment • **Engineering Oversight** • **Risk Management**

AI-Powered *Migration Accelerators*

Automated Migration Discovery

Inventory source assets, usage and dependencies to clarify migration scope and identify what can be retired.

AI-Powered Source-to-Target Mapping

Accelerate mapping between source and target data while identifying potential discrepancies.

Automated Conversion & Validation

Combine AI-assisted SQL conversion, engineering review and automated reconciliation to accelerate delivery and verify results.

Trusted By *Leading Enterprises*

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START WITH A MIGRATION ON ASSESSMENT

Know What Needs To Move. *And What Doesn't.*

Understand the scope, complexity and business case for your migration before committing to a delivery plan.

Schedule a Migration Assessment