



## CASE STUDY

# Granite County Medical Center Improves Revenue Capture with *Avo's AI Scribe*

*By leveraging Avo's AI Scribe with an E&M Optimizer feature, a rural Critical Access Hospital on MEDITECH was able to capture materially more revenue.*

E&M Optimizer

E&M Optimizer

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Generates time-based billing statements and clinically relevant documentation, enhancing clinician documentation and allowing more accurate Evaluation & Management CPT coding.

Current Billing Level (Estimated):

- CPT Code: 99232
- Level: 3
- Clinical Setting: Inpatient
- Note Type: Progress
- Provider Type: Primary

If You Spent Enough Time, Time-Based Billing May Be More Appropriate:

Total Time Spent Today on Inpatient Follow-Up

Includes both face-to-face and non-face-to-face activities such as reviewing records, counseling, and documentation.

☐ 25-34 minutes ☐ 35-49 minutes ☐ 50 minutes+

Append **Documentation To Apply** to the **A/P** section 

Apply to Note

+16%

improvement in clinic reimbursement

-87%

reduction in billing corrections needed

-38%

reduction in billing cycle days

0

outpatient claim denials since implementation

*Avo E&M Optimizer surfaces the right code level before the note closes.*

*"Avo helps the billing department because they're not having to dig through our notes. It's almost to the point where we don't necessarily need to use it on every single encounter. It's shown me enough about my own notes to help me better categorize levels."*

Jessica Martin, CMIO, Granite County Medical Center

## WHY IT MATTERS FOR MEDITECH HEALTH SYSTEMS

- **Inside your existing workflow.** No new screens. Avo runs alongside how providers already chart in MEDITECH.
- **Engineered by clinicians and coders, not just an LLM.** Grounded in real E&M, time-based, and minor procedure rules.
- **Returns capacity to billing teams of any size.** Routine corrections move upstream so your team focuses on higher-value exceptions.

[Click to watch the demo.](#) Want to see how this could impact your team? Contact [info@avomd.com](mailto:info@avomd.com)