

At a glance: Proven performance and tangible outcomes

We know there's no singular, overriding problem for every facility. So the question we always ask at the start of any relationship is this: **"What outcomes are you really looking to achieve?"**

Through a series of conversations, site visits, and assessments, we customize our *ABM Performance Solutions* service model with you—all to make sure the outcomes we're delivering are connected to your fundamental business model. Take a look at some of the outcomes we helped achieve with a few of our partners:



Parking experience for top-ten international airport

- 57%** annualized return on investment
- 8.2%** reduction in OPEX within the first 15 months
- 30%** increase in throughput for exit lanes
- Largest** integrated installation of EV chargers among U.S. airports
- J.D. Power guest experience survey score of **4.75 out of 5**



County school district in rural Georgia

- \$4.8 million** estimated savings in energy and OPEX over a 15-year period
- 25%** greater actual energy savings than initial guaranteed savings estimate



Top-ranking, major technical university

- 73% and 52%** reduction in energy use, respectively, for two campus buildings
- \$11.7 million** guaranteed savings over a 10-year period



Chain of consumer electronics stores in Florida

- 28%** reduction in energy consumption with ABM Energy Performance Contracting
- \$18 million** in guaranteed energy savings over a 10-year period
- \$2 million** project savings per year, exceeding the guaranteed savings by 28%



Infrastructure for municipal government in Virginia

- \$2.1 million** in energy and OPEX savings projected from technology, lighting, and HVAC upgrades
- \$5.1 million** in projected additional benefits from upgrading water meters city-wide

Connect with an *ABM Performance Solutions* expert at **ABM.com/performancesolutions** or by calling **866.448.4979**