## Integrating Services for an International Pharmaceutical Company

In the biopharmaceutical industry, operating costs can easily spiral out of control when facilities services fail to meet regulatory compliance. Because of the wide range of expertise required to maintain GMP (Good Manufacturing Practice) space, high profile headquarters, environmental monitoring, laboratories, and other specialised environments, many companies use in-house resources to manage and procure support services.

## **CHALLENGE**

This international biopharmaceutical company was utilising in-house subject matter experts (SMEs) to handle its facilities services. In addition to salaries for its SMEs, its cleaning and facilities maintenance services were provided by a wide variety of vendors. The management demands were extensive and they were unable to leverage economies of scale resulting in above-market cost.

With patents on its best-selling drugs due to expire, the company needed to reduce facilities maintenance costs and maintain uptime and quality level requirements.



## **SOLUTION**

They selected ABM as a single source provider to leverage its maintenance spend through cleaning, grounds maintenance, waste management, pest control, window cleaning, mechanical maintenance, post, and other support services. ABM's management expertise and extensive biopharma experience were key differentiators.

## **BENEFITS**

ABM helped them centralise and streamline their maintenance efforts and right size the staff needed to perform and manage consistent, high-quality services across the entire facilities portfolio. Other benefits included:

- Simplified and improved reporting and information management
- Elevated short and long term budgeting capabilities
- Streamlined overall management and support resources
- Leveraged efficiencies and economies of scale from using a single solutions partner
- Increased worker productivity resulting in labour savings
- Implementation of industry best practices and standard operating procedures

ABM helped this pharmaceutical company optimise operations and increase efficiency. Learn how we can make it possible for you by emailing us at Solutions@abm.com or visiting **ABM.co.uk**