



FOR IMMEDIATE RELEASE

## AirIQ Announces December 31, 2025 Quarterly Results Reports Record 33% Recurring Revenue Growth

**Toronto, Ontario – February 25, 2026** – AirIQ Inc. (“AirIQ”) (TSXV:IQ), a leader in IoT-based asset management solutions since 1997, today announced its financial results for the three and nine months ended December 31, 2025, reporting a record growth for recurring revenue.

Unless otherwise noted herein, all amounts are in thousands of Canadian dollars except share and per share information.

### *Third Quarter Highlights (for the three months ended December 31, 2025 compared to December 31, 2024)*

- Record recurring revenue of \$1,601 increased by 33% or \$401 compared to \$1,200.
- Total revenue of \$1,709 increased by 31% or \$402 compared to \$1,307.
- Gross profit of \$1,050 increased by 29% or \$233 compared to \$817.
- Net income of \$103 increased 268% or \$75 compared to \$28.
- Completed an acquisition generating approximately \$450 in annual recurring revenues at 70% margin.

“Our third quarter results demonstrate strong momentum across the business”, said Mike Robb, President and Chief Executive Officer of AirIQ. “Achieving record recurring revenue growth of 33% year-over-year validates our strategy and the strength of our recurring revenue model. As a result, our annualized recurring revenues have now surpassed the \$6.5 million threshold. The integration of our recent acquisition, together with disciplined investments in sales and marketing positions us to scale efficiently and deliver sustainable long-term value for our shareholders.” continued Mr. Robb.

All dollar amounts set out herein are in Canadian dollars.

### **Financial Statements & MDA**

The Company’s unaudited consolidated condensed interim financial statements include the accounts of AirIQ and its subsidiaries, AirIQ U.S. Holdings, Inc., AirIQ U.S., Inc., and AirIQ, LLC. All inter-company balances and transactions have been eliminated on consolidation.

The Company’s unaudited consolidated interim financial statements for the three and nine months ended December 31, 2025 and 2024 including notes thereto, and Management’s Discussion and Analysis for the same period are being filed with the Canadian securities regulatory authorities on today’s date, and will be available on the Company’s website ([www.airiq.com](http://www.airiq.com)) and on the System for Electronic Document Analysis and Retrieval (“SEDAR”) website ([www.sedarplus.ca](http://www.sedarplus.ca)). The Company’s financial statements include the accounts of AirIQ and its subsidiaries, AirIQ U.S. Holdings, Inc., AirIQ U.S., Inc., and AirIQ, LLC. All inter-company balances and transactions have been eliminated on consolidation.

### **About AirIQ**

AirIQ (TSXV: IQ) was founded in 1997 and is a pioneer in IoT based asset management solutions. AirIQ’s solutions allow commercial businesses to reliably, effectively and efficiently monitor assets in near real time. The Company develops iOS and Android mobile and web-based applications, and cloud-based solutions that stand-alone or that can be readily integrated with existing software. AirIQ solutions are mixed fleet capable and provide fleet reporting, maintenance, compliance, safety and analytics utilizing multiple hardware options including a fully integrated video

telematics camera solution and a battery powered solution for non-powered assets. For additional information on AirIQ please visit the Company's website at [www.airiq.com](http://www.airiq.com) or follow us on LinkedIn.

### **Forward-looking Statements**

This news release contains forward-looking information based on management's best estimates and the current operating environment. These forward-looking statements are related to, but not limited to, AirIQ's operations, anticipated financial performance, business prospects and strategies. Forward-looking information typically contains statements with words such as "hope", "goal", "anticipate", "believe", "expect", "plan" or similar words suggesting future outcomes. These statements are based upon certain material factors or assumptions that were applied in drawing a conclusion or making a forecast or projection as reflected in the forward-looking statements, including AirIQ's perception of historical trends, current conditions and expected future developments as well as other factors management believes are appropriate in the circumstances. Such forward-looking statements are as of the date which such statement is made and are subject to a number of known and unknown risks, uncertainties and other factors, which could cause actual results or events to differ materially from future results expressed, anticipated or implied by such forward-looking statements. Such factors include, but are not limited to, changes in market and competition, technological and competitive developments and potential downturns in economic conditions generally. Therefore, actual outcomes may differ materially from those expressed in such forward-looking statements. Forward-looking statements are provided for the purpose of providing information about management's current expectations and plans relating to the future. Readers are cautioned that such information may not be appropriate for other purposes. Other than as may be required by law, AirIQ disclaims any intention or obligation to update or revise any such forward-looking statements, whether as a result of such information, future events or otherwise.

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