

JOB TITLE: SENIOR PROGRAM MANAGER – DISTRICT SANDBOX (MEDTECH INNOVATION)

Position Summary

The Senior Program Manager will lead the design, implementation, and scaling of the District Sandbox for MedTech Innovation Program. This is an exciting new initiative and we are recruiting for a leadership role requiring deep expertise at the intersection of public health, medtech, health system engagement and human-centred design, with a special focus on supporting developing, piloting, and institutionalizing innovative health technologies and processes in district/state settings. The ideal candidate is an action-oriented, collaborative leader with domain knowledge and experience, and superior problem-solving, stakeholder management, and government liaison skills.

Key Responsibilities

- Provide strategic leadership and operational oversight for district sandbox design, piloting, community engagement, health system liaison and technology validation activities of biomedical startups and innovators
- Lead end-to-end management of medtech pilots, including needs assessment, solution selection, co-design with stakeholders, field implementation, scaling, and process documentation, understanding the product-public health fit
- Build and mentor a multidisciplinary district team (program staff, medtech partners, community reps) working closely with government stakeholders
- Facilitate and collaborate for human-centred design workshops and processes, ensuring context-specific and inclusive approach for all local interventions and feedback to the startups
- Develop and maintain strong working relationships with district/block health officials, state health authorities, regulatory agencies, startup partners, and the broader innovation ecosystem
- Lead formal government liaison for permissions, advocacy, integration with state/district health missions, and long-term institutionalization
- Drive knowledge management, documentation, data analytics, and evidence generation for continuous learning and program improvement along with the Lead, Knowledge Management

- Prepare and manage program budgets, timelines, risk assessments, and reporting for internal and external stakeholders
- Contribute to other organisational initiatives and programs
- Represent the sandbox initiative and the organisation at technical panels, innovation showcases, and policy forums as required

Required Skills & Qualifications

- Master's degree in Public Health, Hospital Administration, Biomedical Engineering, Design, Business, or relevant allied field (mandatory)
- Minimum 7–8 years' experience, with at least 3+ years in a medtech company, health innovation, digital health and health systems, or technology-enabled program management role
- Demonstrated professional experience working with public health systems, preferably in partnership with state or district governments in India
- Proven track record in program or project leadership—budgeting, timelines, reporting, stakeholder engagement, and risk management
- Hands-on experience in human-centred design, field piloting, and/or innovation co-creation processes is highly valued
- Strong government liaison/advocacy skills and understanding of health policy, regulatory, and procurement contexts
- Excellent written and verbal communication; facilitation and documentation skills
- Leadership attributes: exceptional listener, collaborative mindset, agility and bias toward action, resilience, and a commitment to team development

Preferred

- Prior experience leading multidisciplinary teams in complex, resource-constrained environments
- Familiarity with the Indian public health system, Health Technology Assessment (HTA), biomedical innovation ecosystem in India. etc
- Recognized certifications in program or project management/ tech development etc

Application Process

Interested candidates should submit a resume and cover letter addressing relevant experience, leadership philosophy, and a brief statement on their vision for district-level sandbox for medtech solution support.

Deadline: **30th November 2025**

How to apply:

To apply, please visit the [career page](#) on the BFI website.