

# **JOB TITLE: SENIOR PROGRAM MANAGER – DISTRICT SANDBOX (MEDTECH INNOVATION)**

## **Position Summary**

The Senior Program Manager will lead the design, implementation, and scaling of the District Sandbox for MedTech Innovation Program. This is an exciting new initiative and we are recruiting for a leadership role requiring deep expertise at the intersection of public health, medtech, health system engagement and human-centred design, with a special focus on supporting developing, piloting, and institutionalizing innovative health technologies and processes in district/state settings. The ideal candidate is an action-oriented, collaborative leader with domain knowledge and experience, and superior problem-solving, stakeholder management, and government liaison skills.

## **Key Responsibilities**

- Provide strategic leadership and operational oversight for district sandbox design, piloting, community engagement, health system liaison and technology validation activities of biomedical startups and innovators
- Lead end-to-end management of medtech pilots, including needs assessment, solution selection, co-design with stakeholders, field implementation, scaling, and process documentation, understanding the product-public health fit
- Build and mentor a multidisciplinary district team (program staff, medtech partners, community reps) working closely with government stakeholders
- Facilitate and collaborate for human-centred design workshops and processes, ensuring context-specific and inclusive approach for all local interventions and feedback to the startups
- Develop and maintain strong working relationships with district/block health officials, state health authorities, regulatory agencies, startup partners, and the broader innovation ecosystem
- Lead formal government liaison for permissions, advocacy, integration with state/district health missions, and long-term institutionalization
- Drive knowledge management, documentation, data analytics, and evidence generation for continuous learning and program improvement along with the Lead, Knowledge Management

- Prepare and manage program budgets, timelines, risk assessments, and reporting for internal and external stakeholders
- Contribute to other organisational initiatives and programs
- Represent the sandbox initiative and the organisation at technical panels, innovation showcases, and policy forums as required

## **Required Skills & Qualifications**

- Master's degree in Public Health, Hospital Administration, Biomedical Engineering, Design, Business, or relevant allied field (mandatory)
- Minimum 7–8 years' experience, with at least 3+ years in a medtech company, health innovation, digital health and health systems, or technology-enabled program management role
- Demonstrated professional experience working with public health systems, preferably in partnership with state or district governments in India
- Proven track record in program or project leadership—budgeting, timelines, reporting, stakeholder engagement, and risk management
- Hands-on experience in human-centred design, field piloting, and/or innovation co-creation processes is highly valued
- Strong government liaison/advocacy skills and understanding of health policy, regulatory, and procurement contexts
- Excellent written and verbal communication; facilitation and documentation skills
- Leadership attributes: exceptional listener, collaborative mindset, agility and bias toward action, resilience, and a commitment to team development

## **Preferred**

- Prior experience leading multidisciplinary teams in complex, resource-constrained environments
- Familiarity with the Indian public health system, Health Technology Assessment (HTA), biomedical innovation ecosystem in India. etc
- Recognized certifications in program or project management/ tech development etc

## Application Process

Interested candidates should submit a resume and cover letter addressing relevant experience, leadership philosophy, and a brief statement on their vision for district-level sandbox for medtech solution support.

Deadline: **10th December 2025**

\*Selected Candidates will be contacted for the interview

## How to apply:

To apply, please visit the [career page](#) on the BFI website.