

JOB DESCRIPTION

PROGRAM DIRECTOR

BFI – INNOVATION FULL STACK

About BFI

Blockchain For Impact (BFI) is a mission driven, global philanthropic initiative committed to strengthening India's biomedical innovation ecosystem by enabling research, innovation, entrepreneurship, and the translation of indigenous technologies into scalable healthcare solutions.

About BFI Innovation Full Stack

BFI Innovation Full Stack is an end-to-end platform connecting **ideation, prototyping, validation, deployment, and market adoption** to accelerate clinically validated healthcare innovations.

The platform brings together multiple programs and institutional partnerships under one roof to address the key gaps biomedical innovators face as they move from an idea to a deployable and scalable healthcare solution.

The four core program pathways are:

- **BFI NAMA** – Technical, prototyping, clinical and regulatory acceleration
- **Medical College Incubation Centers** – Clinical validation & hospital-embedded innovation
- **District Sandbox** – Field validation, deployment and health system implementation
- **Product Promotion Program** – Market access, adoption and commercialization

Role Overview

BFI is seeking an experienced Program Director – BFI Innovation Full Stack to lead the strategy, execution, growth, and integration of the Innovation Full Stack.

The Program Director will be responsible for ensuring that the platform functions as a connected innovation pathway rather than a collection of individual programs. The role will involve working closely with biomedical innovators, startups, medical institutions, technical partners, healthcare systems, industry, government, and other ecosystem stakeholders.

KEY RESPONSIBILITIES

1. Full Stack Strategy & Leadership

- Lead the overall strategy, roadmap, execution, and growth of BFI Innovation Full Stack.
- Translate the program vision into annual priorities, milestones, KPIs, and measurable outcomes.

- Ensure BFI NAMA, Medical College Incubation Centers, District Sandbox, and Product Promotion function as a connected innovation pathway.
- Identify gaps in the innovation journey and develop new interventions, capabilities, or partnerships to address them.

2. Innovation Journey & Portfolio Development

- Build structured pathways for innovators from **ideation and prototyping through clinical validation, deployment, market adoption, and scale.**
- Oversee the identification, selection, onboarding, and progression of innovators across the Innovation Full Stack.
- Establish mechanisms for moving promising innovators between programs based on their stage, readiness, and requirements.
- Ensure technical, clinical, regulatory, deployment, and market considerations are incorporated across the innovation journey.

3. Ecosystem & Strategic Partnerships

- Build and manage strategic relationships with medical colleges, research institutions, technical and manufacturing partners, hospitals, health systems, government, industry, and other ecosystem stakeholders.
- Strengthen BFI's hub-and-spoke partner network and map partner capabilities to specific innovation needs.
- Develop partnership frameworks, governance structures, and mechanisms for effective collaboration and delivery.
- Represent BFI Innovation Full Stack with relevant senior stakeholders and ecosystem partners.

4. Clinical, Deployment & Commercialization Pathways

- Provide strategic oversight across the clinical validation, field deployment, and commercialization pathways of the Innovation Full Stack.
- Strengthen and support access to clinicians, medical institutions, health systems, and deployment environments and market readiness opportunities.
- Ensure feedback from all stakeholders as part of the innovation journey.

5. Program & Partner Performance

- Establish clear performance expectations and review mechanisms across programs and partner institutions.
- Monitor program delivery, timelines, budgets, outcomes, and portfolio progression.
- Identify implementation bottlenecks and drive timely resolution across teams and partners.
- Ensure effective coordination between internal teams and external stakeholders.

6. Impact, Data & Continuous Improvement

- Develop and maintain portfolio-level and program-level impact frameworks.
- Track innovation progression from development through validation, deployment, adoption, & commercialization.
- Use program data, stakeholder feedback, and learnings to continuously improve the Innovation Full Stack.
- Develop strategic reports, dashboards, case studies, and impact narratives for BFI leadership and stakeholders.

Qualifications & Skills

- 10+ years of relevant experience in healthcare, MedTech, biomedical innovation, research translation, incubation, acceleration, commercialization, consulting, or ecosystem development.
- PhD preferred; MS or other postgraduate qualification in healthcare, medicine, biomedical engineering, biotechnology, life sciences, public health, management, engineering, technology, or a related field.
- Strong understanding of the Indian healthcare, MedTech, and biomedical innovation ecosystem, including the journey from product development through clinical validation, deployment, commercialization, and scale.
- Demonstrated experience leading complex, multistakeholder programs and working with startups, healthcare institutions, research organizations, industry, government, or philanthropic organizations.
- Strong strategic thinking, program management, and execution capabilities.
- Excellent stakeholder management, communication, negotiation, and presentation skills, with the ability to work across technical, clinical, commercial, and institutional stakeholders.
- Strong analytical, problem solving, and decision making skills.
- Demonstrated team leadership and the ability to work effectively in a fast paced, mission driven environment.

Location : **Delhi**

How to apply:

To apply, please visit the [career page](#) on the BFI website.