

Customer Snapshot

This ESOP organization is a 475–employee global leader in LED vehicle lighting, control systems, and electronic warning solutions for emergency, amber, government, and off–road markets, focusing on enhancing vehicle visibility and safety.

475

Employees

2 Shift

Multiple Buildings, Campus–Style
Running 2 shift operations

HealthBar Program – Full Program

1 Nurse Practitioner

- 20 hours/week onsite
- Covering care across all shifts

1 Registered Nurse

- 20 hours/week onsite
- Covering care across all shifts

Covered Population

All Employees, Spouses, and Dependents

Includes HealthBar OnDemand

- Ability to text, call, email, virtual visits
- 7 days/week from 7am – 9pm

1,718

Average Annual Visits

4.6

Annual Visits Per Engaged Member

68.9%

of Engaged Members See Their
HB Provider 2 or More Times Annually

\$259,757

in Value Based Care (2024)

\$441,001

in Value Based Care (2025)

Customer Data

Calendar Year 2023 (HB Year 1) versus Calendar Year 2024 (HB Year 2)

Enrollment

Members
789 +19%

Subscribers
378 +17%

Cost Per Month

PMPM
\$363 -16%

PEPM
\$757 -15%

High Cost Claimants

2 Members -33%

\$341.5K -39%

\$101.5K ^{SL Reimb.} -56%

\$120K Threshold

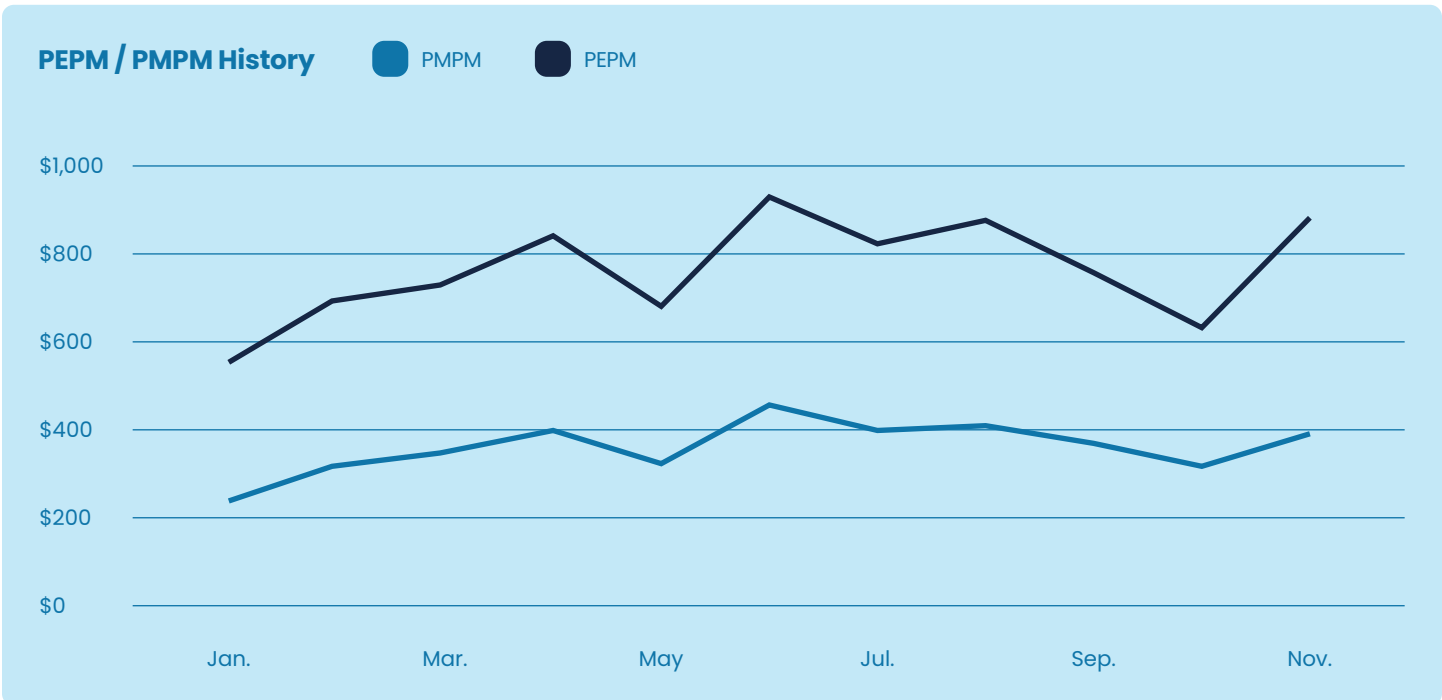
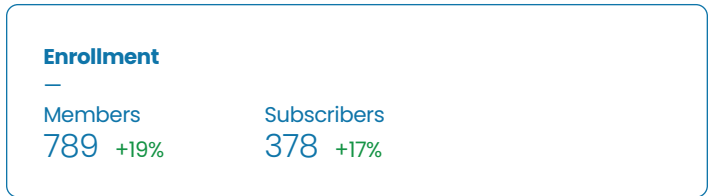
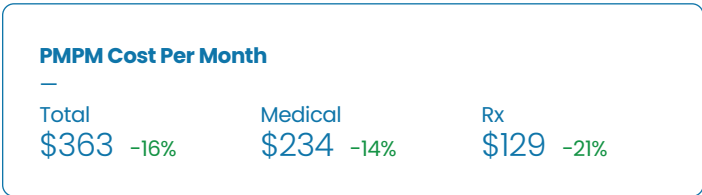
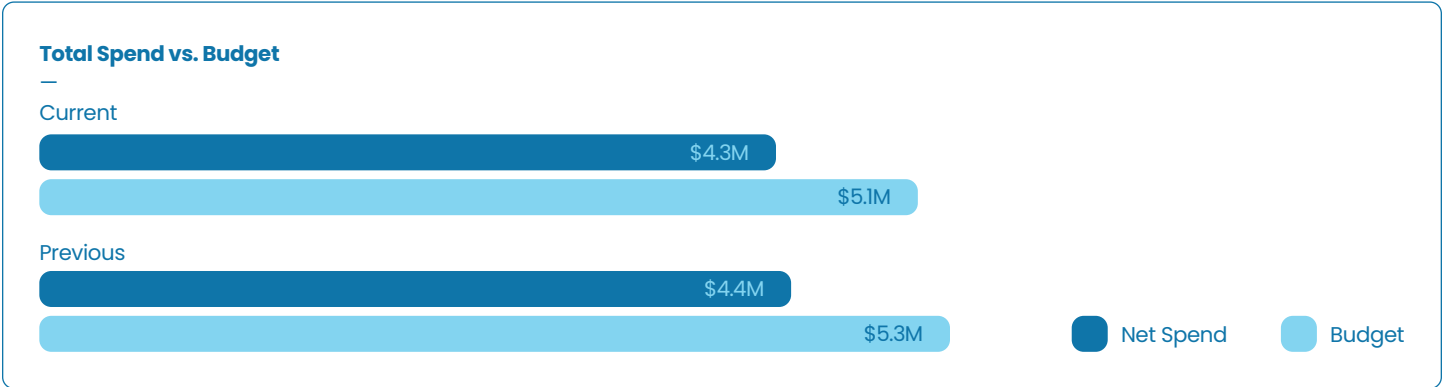
Potential Savings Opps

Pharmacy
\$55K

Medical
\$40K

Total
\$95K

Customer Snapshot



Clinical Overview

This organization's HealthBar program delivers an access-driven, integrated model of care tailored to a multi-shift manufacturing workforce.

With onsite and virtual care, employees and their families can engage consistently, reducing barriers and enabling earlier intervention. The program is driving strong continuity of care, with members building trusted provider relationships that support proactive management of both acute and chronic conditions, including diabetes, hypertension, and respiratory disease. This approach improves outcomes while reducing avoidable downstream utilization.

HealthBar also supports occupational health and workplace injury needs, providing timely evaluation and treatment that helps employees recover safely and return to work efficiently — aligning clinical care with operational priorities. With clear visibility into population health trends, the care team is able to proactively engage members, close gaps in care, and guide behavior change over time. The result is a more engaged population and a care model that delivers sustained clinical and financial impact.

“Partnering with HealthBar has been transformative for our team. Year over year, their program continues to engage our employees, support their families’ health, and deliver measurable reductions in medical spend. Beyond the numbers, the partnership itself has elevated the impact we can have on our workforce, making HealthBar one of the most valuable investments we’ve ever made.”

Heidi

Vice President of Human Resources