

# EP. 11 - RECAP - The End of the 30 Day Dealbreaker

## Overview

The final session of the "The 30 Day DealBreaker" course serves as a recap of the key takeaways and reinforces the message that no matter what stage you are in—about to start a new job, questioning your current role, or considering leaving—you always have choices. Jordana shares her personal experiences, insights from working with hiring managers and recruiters, and offers practical tools to help navigate career decisions.

### Key Points:

#### 1. Two Main Groups:

- The course is aimed at people in two main groups:
  1. Those about to start a new job who want to ensure they're starting on the right foot.
  2. Those who have recently started a new job but are experiencing doubts or regret.

#### 2. Experience and Perspective:

- Jordana draws on two decades of experience as a candidate, hiring manager, and sales leader, combined with her current work with recruiters and hiring managers. This makes her uniquely qualified to offer advice to those navigating early-stage career challenges.
- The course is based on real-world feedback from hiring managers and recruiters who emphasize that new hires are being judged from the moment they step in the door, with little time to "settle in."

#### 3. You Always Have a Choice:

- No matter how difficult the situation, you always have choices, even if they are not easy. If your current job is toxic or damaging to your well-being, leaving sooner rather than later is a critical decision to protect your mental and physical health.
- Taking action to leave a bad situation, or to improve your performance, is ultimately your choice. Jordana reminds participants that a positive mindset is key, as only they can take the steps needed to make a change.

#### 4. **The Job Market and Action Steps:**

- The job market is not hopeless, despite common narratives. Finding the right role takes effort and determination, and it's often easier to find a new job while still employed.
- If the company you're at is toxic or detrimental to your self-worth, you should strongly consider leaving to preserve your confidence and health.

#### 5. **Resources and Tools:**

- Jordana provides practical templates, KPIs, and case studies to help participants hit the ground running in their new jobs. These tools were developed over years of trial and error, and are shared to make participants' lives easier in their job search and onboarding processes.

#### 6. **Final Words:**

- Jordana reiterates that hiring managers are looking for immediate results from new hires, not just after 90 days, so quick action is necessary.
- She concludes with a message of gratitude, encouraging participants to continue engaging with the community and take proactive steps in their career journeys.

### **Conclusion:**

The "30 Day DealBreaker" course ends with a powerful reminder that every individual has the power to make choices about their career path, even in difficult situations. Jordana provides real-world advice, practical resources, and insights from her extensive experience to help participants make informed decisions. Whether you're starting a new job or considering a change, the tools and mindset provided in this course aim to guide you toward success and fulfillment in your professional life.